NOTICE OF MEETING



CITY OF BRANSON

BUDGET AND FINANCE COMMITTEE

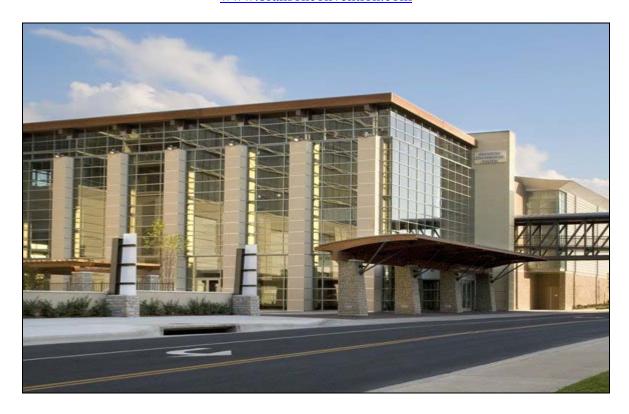
Committee Meeting – Thursday, September 22, 2011 – 10:00 a.m. Municipal Court Room – Branson City Hall – 110 W. Maddux

	AGENDA
1)	Call to Order.
2)	Roll Call.
3)	Discussion of Convention Center August, 2011 financials. [Month End Report] [Variance] [Marketing Report] [Laundry] [Operating Statement] [Balance Sheet] [3 Year Trend] [EBITDA]
4)	Regular Reports: A. Minutes of August 25, 2011. B. Monthly Sales & Tourism Tax Reports.
	[Sales & Tourism Tax] [Rolling 12] [Unrestricted Tax Reports] C. Presentation & Discussion of Monthly Financials: 1. Monthly Financials (August 2011) 2. Cash Reconciliation and Balance Sheet
5)	Review of Disbursements & Approval of Disbursements \$50,000 and over. (August 19, 2011; (2); August 24, 2011; August 31 2011(3); September 01, 2011; September 06, 2011; September 08, 2011; and September 14, 2011)
6)	Discussion of State Bid vs. Going Out To Bid.
7)	Finance Director's Report.
8)	Adjourn.
	For more information please visit www.cityofbranson.org or contact:

I	For more information please visit <u>www.cityofbranson.org</u> or contact
	Lisa Westfall, City Clerk, 417-337-8522
Posted: September 20, 2011 By: At:	Jerry Adams, Public Information Director, 417-337-8548
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Branson, Missouri, United States 65616 Tel: 417.336.5400 Fax: 417.336.0702 www.bransonconvention.com



DATE: Wednesday, September 14, 2011

MONTHLY INFORMATION SUMMARY FOR PERIOD ENDING August 2011

SECTION I. **Executive Summary** Sales and Marketing SECTION II. SECTION III. Event Services

Training & Recognition SECTION IV.

Convention Calendar SECTION V.

SECTION I: EXECUTIVE SUMMARY

Total revenue for the month of August missed budget by (\$87,038) and 2010 by (\$99,4410). Food and Beverage revenue was down to budget (\$79,001) and LY (\$82,941). The majority of the loss in Food and Beverage revenue was in Room Rental which was down (\$47,366) to budget but up \$14,472 to 2010. The loss in rental was all in the group segment, as groups still use this a negotiation point. Banquet food was down to budget (\$23,060) with the break and reception revenue down (\$74,617), however dinner and lunch revenue were over budget by \$55,367. In September we have Variety Distributing meeting with us for the first time and then the return of Missouri Beer Distributors, Missouri Dental Hygienist, and Missouri Primary Care.

Financial as of August 2011			
	Month	YTD	YE Projections
Actual Net Operating Income	(65,417)	(431,498)	(816,094)
Budgeted Net Operating Income	8,322	(593,652)	(887,434)
Variance	(73,739)	162,154	71,340
Financial as of August 2010			
	Month	YTD	Actuals
Actual Net Operating Income	(20,248)	(501,858)	(748,152)
Budgeted Net Operating Income	(141,130)	(757,017)	(1,197,786)
Variance	120,882	255,159	449,634
Financial as of August 2009			
	Month	YTD	Actuals
Actual Net Operating Income	(249,646)	(866,994)	(1,318,207)
Budgeted Net Operating Income	(70,855)	(962,491)	(1,264,576)
Variance	(178,791)	95,497	(53,631)

Gross Revenue Break-Out and Comparison

Month of August	2011	2010	2009
Rental Revenue	34,772	20,300	7,350
Service Revenue	24,625	30,690	13,616
Ancillary Revenue	10,538	15,149	6,652
Audio Visual Revenue	32,912	34,089	23,590
Food & Beverage Revenue	288,361	373,919	130,959
Telephone	0	0	0
Other Revenue	2,906	929	211
Laundry Revenue	65,276	82,282	60,482
Parking Revenue	5,457	6,929	5,273
Total	464,847	564,287	248,133

Year to Date August	2011	2010	2009
Rental Revenue	409,971	468,086	423,052
Service Revenue	146,028	133,792	124,716
Ancillary Revenue	77,350	117,833	91,139
Audio Visual Revenue	206,343	192,742	167,373
Food & Beverage Revenue	1,890,030	1,602,945	1,359,405
Telephone	0	75	100
Other Revenue	21,870	25,774	83,641
Laundry Revenue	424,153	452,572	408,963
Parking Revenue	42,038	48,488	54,418
Total	3,217,783	3,042,307	2,712,807

Expense Break-Out and Comparison

Month of August	2011	2010	2009
General and Administrative	54,756	49,375	60,199
Marketing	66,044	80,740	84,156
Property Operations	33,181	34,465	26,414
Energy	45,625	42,901	70,771
Income Before Fixed	(43,373)	(26)	(224,924)
EBITDA	(50,068)	(5,248)	(234,646)
Profit or (Loss) Before Taxes	(65,414)	(20,248)	(249,646)

Year to Date August	2011	2010	2009
General and Administrative	438,554	381,435	451,555
Marketing	378,751	492,875	455,326
Property Operations	240,463	233,276	208,057
Energy	355,170	288,949	441,808
Income Before Fixed	(258,527)	(374,327)	(694,066)
EBITDA	(309,533)	(381,308)	(746,994)
Profit or (Loss) Before Taxes	(431,498)	(501,858)	(866,994)

Section II: Sales & Marketing

Sales and Marketing Activities completed for August:

- 1) Exhibited at the American Society of Association Executives Annual Convention in St. Louis with the Branson CVB. Also sponsored the seat cushions for the concert sponsored by Branson at the Missouri Botanical Gardens
- 2) Attended Student Youth Travel Association Annual Convention
- 3) Exhibited at the Springfield Wedding Show
- 4) Attended the Connect Convention

*Staff has conducted 43 site tours/appointments for the month of August:

<i>33</i>		11	•	,	J	0
Event Days	2011	2012	2013	2014	2015	Total
Definite	262	146	58	34	12	512
Tentative	6	19	7	10	0	42
Prospect	10	104	83	88	49	334
Public shows						
Definite	12	6	2	2	0	22
Tentative	0	2	1	1	0	4
Prospect	0	0	2	1	2	5

Sales - Market Breakdown

Sales staff turned 43 definite events this month totaling \$442,520 in Center revenue for 2011 and future years. We issued 35 contracts totaling \$686,130 and worked 52 new leads.

Booking Pace as of August 31, 2011 for 2011

2011	Calendar	2010
	Year	Comparison
Booked revenue in	\$ 199,000	\$ 183,000
August for 2011		
*2011 Revenue on the	\$3,591,000	\$3,199,000
books		
2011 Budget	\$4,013,790	\$3,642,507

^{*}On the books numbers represents the estimated revenues from banquet and public room rental. The revenues do not include revenues from concessions, ticket sales, parking or third party vendors.

Public Relations:

Total Number of articles: 15

Print: 10 Online: 5

Impressions: 393,799 Ad Value: \$36,012

Social Media:

Twitter - 537 Followers

Following - 551

Advertising:

Meetings MidAmerica Magazine Expo Magazine MPI One+ Magazine Convene Rejuvenate Collaborate Magazine

Online:

Midwest Meetings running May 2011 to May 2012 Meetings MidAmerica E-vertorial on E-Newsletter MPI Web

Value ads:

EXPO Insights Banner Ad
MPI One+ Bottom Banner Ad
Meetings and Conventions Leaderboard Ad on Homepage
Collaborate Magazine Full Page Editorial
Missouri Meetings and Events Banner Ad on Homepage
Missouri Meetings and Events Banner Ad on E-newsletter
Facilities and Destinations online Ad

Total Value added = **\$ 15,815**

Website Traffic:

Visits: 1,624

Absolute Unique Visitors: 1,340

Page Views: 5,460

Average Page View/Visit: 3:36 Average Time on Site: 00:02:29

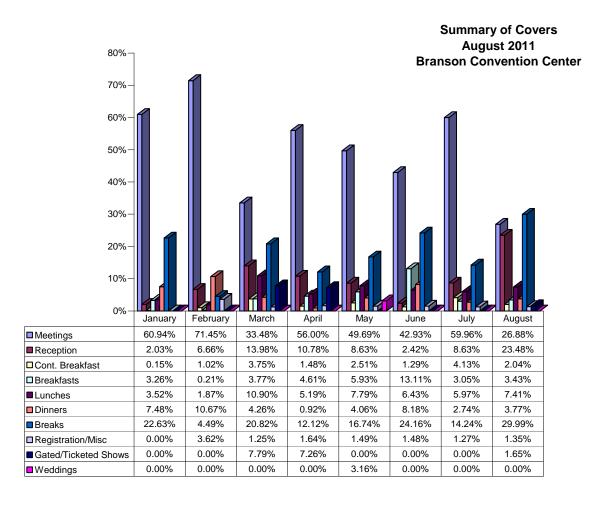
New Visits :75.49%

Traffic Sources

Direct Traffic: 210 visitors Search Engine: 1,038 visitors Referring Sites: 376 visitors

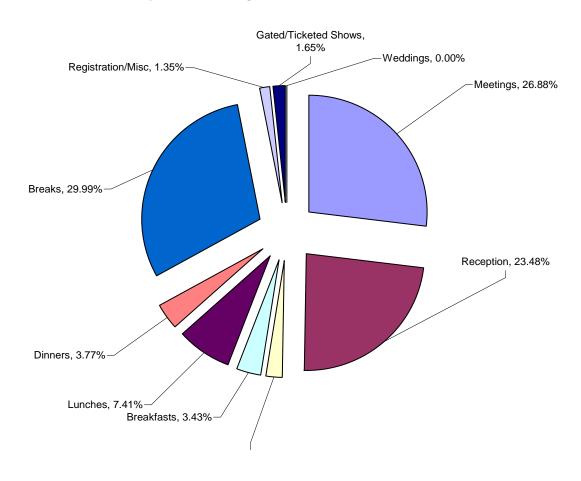
RFP Submissions - 4

Summary of Covers January-December 2011 Branson Convention Center

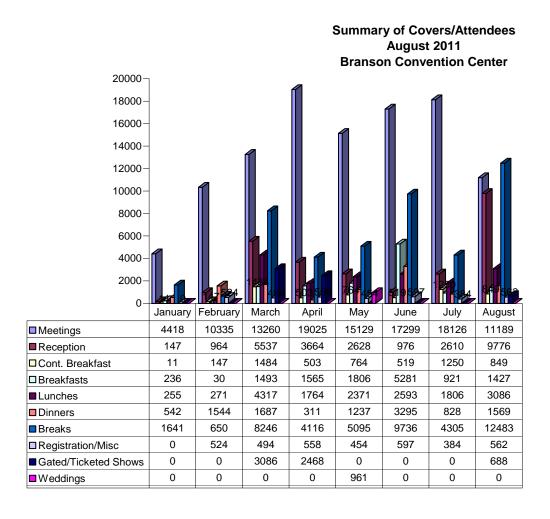


Summary of Covers August 2011 Branson Convention Center

Summary of Covers - August 2011 Branson Convention Center

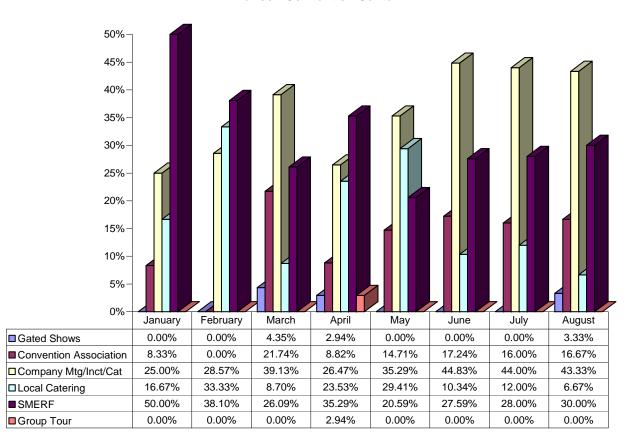


Summary of Covers/Attendees January – December 2011 Branson Convention Center



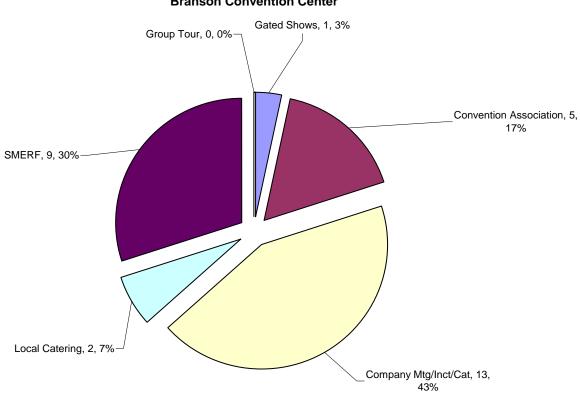
Market Segments January - December 2011 Branson Convention Center

Market Segments August 2011 Branson Convention Center



Market Segments August 2011 Branson Convention Center

Market Segment - August 2011 Branson Convention Center



SECTION III: EVENT SERVICES

MEETING PLANNERS SURVEYS ✓ Voice of the Customer:

Satisfaction Distribution

Branson Convention Center/ Hotel, Missouri (HFS) - Year To Date '11 Ending 8/31/11

branson Convention Center/ Ho	1 1113300	11 ()	liib) icai	10 Date							
			Ave	Share of Guests Rating							
	Extremely		Extremely R	Rating	8/1/11 through 8/31/11						
	Satisfied	>	Dissaustied	Y-T-D	9- 10	7-8	5-6	3-4	1-2		
(Sample Size YTD 106)					%	%	%	%	%		
Key Metrics											
Overall Satisfaction				85.3	91.7		0	0	0		
Return to property				84.3	91.7	8.3	0	0	0		
Recommend				87.6	100.	0	0	0	0		
Overall value of services				76.9	83.3	16.7	0	0	0		
Post Event Report overall quality and accuracy				84.6	100	0	0	-	-		
Initial phase/pre-planning							<u> </u>				
Initial site visit preparation				84.1	100	0	0	0	0		
Sales contract process satisfaction				85.1	100	0	0	0	0		
Negotiation process satisfaction				78.3	100	0	0	0	0		
Event/Reservations manager timeliness				89.2	90	10	0	0	0		
Sales/Event manager communication				93.4	100	0	0	0	0		
Event/Reservations manager accessibility				90.7	100	0	0	0	0		
Event manager knowledge				90.7	90.0	10.0	0	0	0		
Event manager flexibility				90.7	100	0	0	0	0		
Value of Summit (pre-con)				88.2	100	0	0	0	0		
Reservations											
Room block management				83.3	90.0	10	0	0	0		
Reservations efficiency				93.5	0	0	0	0	0		
Reservations accuracy				100	0	0	0	0	0		

	Extremely	<u></u>	Extremely	Ave Rating	8/1/1		Share of Guests Rating 8/1/11 through 8/31/11				
	Satisfied	>	Dissatisfied	Y-T-D	9- 10	7-8	5-6	3-	4	1-2	
Ease of making reservation changes				92.0	0	0	0	0		0	
Reservation process for attendees				75.9	81.8	9.1	0	9.1	1	0	
VIP accommodations				88.2	90.0	10.0	0	0		0	
Eevent Expectations				88.9	0	0	0	0		0	
Event/Catering Manager's						1					
Performance											
F&B negotiation				69.4	70.0	30.0	0	0		0	
Event manager F&B knowledge				85.7	88.9	11.1	0	0		0	
Catering manager knowledge				84.2	100	0	0	0		0	
Catering manager F&B knowledge				87.5	100	0	0	0		0	
Catering manager creativity				75.0	0	100	0	0		0	
Catering manager flexibility				93.8	100	0	0	0		0	
Additional Services						ı		ı			
Meeting and Resource Guide quality/accuracy				86.7	100	0	0		0	0	
Chef accessibility				72.7	75.0	0	25		0	0	
Event orders				82.4			0		0	0	
Bell person service				87.5	100		0		0	0	
Parking arrangement satisfaction				61.9	0	100	0		0	0	
Meeting room set-up				87.5	91.7	0	0		8.3	0	
Package delivery timeliness and accuracy				87.5	100	0	0		0	0	
Event space décor				82.6	100	0	0		0	0	
General/Hotel Manager accessibility				81.8	75	12.5	12.5		0	0	
Hotel/Exe. Mtg Center's staff responsiveness				-	-	-	-		-	-	
Voucher/coupon process				100	0	0	0		0	0	
Accommodation of special requests				100	0		0		0	0	
Food & Beverage						1					
Catered F&B quality/pres.				82.4	100	0	0	0		0	
Master Coffee Break F&B											
quality/variety/pres.				-	-		-	-		-	
Conference Dining F&B					-	_	-	-			

	Extremely	⊢ <	Extremely		Share of Guests Rating 8/1/11 through 8/31/11					
	Satisfied		Y-T-D	9- 10	7-8	5-6	3-4	1-2		
quality/variety/pres.										
Banquet staff professionalism				86.0	100	0	0	0	0	
F&B quality presentation				91.9	100	0	0	0	0	
F&B served quality				83.3	100	0	0	0	0	
Value of catered events				83.3	90.9	9.1	0	0	0	
Audio-visual services and staff										
Audio-visual contract negotiation				64.1	87.5	12.5	0	0	0	
Audio-visual staff knowledge				85.0	100	0	0	0	0	
Audio-visual staff responsiveness				84.6	100	0	0	0	0	
Audio-visual overall quality				86.5	100	0	0	0	0	
Value of services of in-house audio-visual				70.0	100	0	0	0	0	
Billing										
Accuracy of master bill				82.7	100	0	0	0	0	
Ease of understanding of master bill				82.9	100	0	0	0	0	
Timeliness of receiving master bill				885.4	100	0	0	0	0	
Settlement of account charges	_			83.3	0	0	0	0	0	

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Meeting Planner

SATISFACTION TABLE

All My Properties - Year To Date 11 Ending 9/2/11

Guest Segment: All Guests | Guest Segment 2: All Guests | Benchmark: All My Properties | Calculation: %9-10

	Jan	Feb	Mor	Apr	May	Jun	Jul	Aug	Sap	Total Year To Date '11	Bench All I Prope	My
Sample Size (Fled = less than 75)	19	9	15	10	17	10	12	12	0	106	10	
Key Metrics												
Overall Loyally (%9-10)	75.0	100.0	63.6	90.0	78.5	77.8	727	91.7	-	78.4	78.4	-
Overall Satisfaction	68.4	100.0	86.7	90.0	87.5	88.2	90.0	91.7	-	85.3	85.3	-
Return to property	78.9	100.0	71.4	100.0	82.4	88.2	80.0	91.7	-	843	843	-
Recommend	75.0	100.0	83.3	100.0	88.2	94.1	72.7	100.0	-	87.6	87.6	
Overall value of a er vices	68.4	66.7	66.7	70.0	82.4	88.2	81.8	83.3	-	76.9	76.9	-
Post Event Report overall quality and accuracy	-		100.0	100.0	100.0	50.0	100.0	100.0	-	84.6	84.6	-
int is i phase pro-p is nning												
Initials its visit preparation	75.0	100.0	88.9	75.0	75.0	77.8	75.0	100.0	-	84.1	84.1	-
Sales contract process satisfaction	79.7	100.0	73.3	90.0	82.4	93.3	90.9	100.0	-	85.1	85.1	-
Negotiation process satisfaction	85.7		0.09	100.0	50.0	100.0	100.0	100.0	-	78.3	78.3	-
Event/Reservations manager timeliness	77.8	100.0	0.08	88.9	92.3	90.9	100.0	90.0	-	89.2	89.2	
Sales/Event manager communication	88.9	100.0	90.0	100.0	92.3	923	88.9	100.0	-	93.4	93.4	
Event/Reservations manager access bility	73.3	100.0	85.7	100.0	88.2	93.8	100.0	100.0	-	90.7	90.7	-
Event manager knowledge	77.8	100.0	90.0	88.9	91.7	92.3	100.0	90.0	-	90.7	90.7	
Event manager flex bilty	66.7	100.0	0.08	100.0	92.3	92.3	100.0	100.0	-	90.7	90.7	
Value of the Summit (pre-con)	-	100.0	88.7	100.0	66.7	100.0		100.0	-	88.2	88.2	-
Reservations												
Room block management	87.5	100.0	77.8	77.8	91.7	75.0	77.8	90.0	-	83.3	833	-
Reservations efficiency	0.08	100.0	100.0	100.0	100.0	100.0	100.0	-	-	93.5	93.5	-
Reservations accuracy	100.0	-	-	-	-	100.0	100.0	-	-	100.0	100.0	
Ease of making reservation changes	71.4	-	100.0	100.0	100.0	100.0	100.0		-	92.0	920	-
Reservation process for attendees	76.9	100.0	77.8	80.0	76.5	71.4	60.0	81.8	-	75.9	75.9	-
VIPaccommodations	77.8	100.0	100.0	80.0	87.5	92.3	85.7	90.0	-	88.2	88.2	-
Eavent Expectations	100.0	-	100.0	100.0	66.7	-	100.0	-	-	88.9	88.9	-
Event/Catering Manager's Performance												
F&B negotiation	0.0	50.0	77.8	66.7	85.7	62.5	66.7	70.0	-	69.4	69.4	-
Event manager F&B knowledge	50.0	100.0	77.8	833	85.7	87.5	100.0	88.9	-	85.7	85.7	-
Catering manager knowledge	66.7		75.0	100.0	100.0	100.0	100.0	100.0	-	84.2	842	
Catering manager F&Bknowledge	66.7		100.0	100.0	100.0	100.0	100.0	100.0	-	87.5	87.5	-
Catering manager creativity	66.7		50.0	100.0	100.0	100.0	100.0	0.0	-	75.0	75.0	
Catering manager flexibility	100.0	-	50.0	100.0	100.0	100.0	100.0	100.0	-	93.8	93.8	-
Addit bnal Services												
Meeting and Resource Guide quality/accuracy	100.0	100.0	81.8	100.0	72.7	0.08	85.7	100.0	-	86.7	86.7	
Chef access billy	100.0		100.0	0.0	50.0	100.0	100.0	75.0	-	727	72.7	
Event orders	57.1	50.0	78.9	100.0	81.8	90.0	85.7	90.9	-	824	824	
Bell person service	66.7		100.0	0.0	100.0	100.0	100.0	100.0	-	87.5	87.5	-
Parking arrangement satisfaction	0.08		0.09	0.0	75.0	100.0	100.0	0.0		61.9	61.9	

Page 1 of 2

77.8	100.0	100.0	85.7	81.8	90.9	71.4	91.7	-	87.5	87.5	-
75.0	100.0	100.0	85.7	85.7	77.8	80.0	100.0	-	87.5	87.5	
71.4	-	0.08	100.0	75.0	100.0	100.0	100.0	-	82.6	826	
0.0	100.0	100.0	100.0	75.0	0.09	100.0	75.0	-	81.8	81.8	
-	-	-	-	-	-	-	-	-	-	-	
100.0	-	-	-	-	100.0	100.0	-	-	100.0	100.0	
100.0	-	-	-	-	100.0	100.0	-	-	100.0	100.0	-
0.0	100.0	85.7	83.3	83.3	87.5	75.0	100.0	-	88.0	86.0	
	-	-	-	-	-	-		-	-	-	
	-	-	-	-	-	-		-	-	-	
85.7	100.0	100.0	100.0	81.8	90.0	80.0	100.0	-	91.9	91.9	-
83.3	-	50.0	100.0	75.0	100.0	100.0	100.0	-	833	83.3	-
83.3	-	50.0	100.0	75.0	100.0	100.0	100.0	-	83.3	83.3	
71.4	50.0	70.0	100.0	80.0	90.0	80.0	90.9	-	823	823	-
25.0	100.0	50.0	33.3	80.0	71.4	50.0	87.5	-	64.1	64.1	-
50.0	100.0	83.3	50.0	80.0	100.0	83.3	100.0	-	85.0	85.0	-
50.0	100.0	66.7	50.0	100.0	100.0	80.0	100.0	-	84.6	84.6	-
33.3	100.0	0.08	50.0	100.0	100.0	80.0	100.0	-	88.5	86.5	-
25.0	50.0	66.7	50.0	100.0	71.4	50.0	100.0	-	70.0	70.0	-
75.0	100.0	83.3	429	85.7	86.7	88.9	100.0	-	82.7	82.7	
75.0	100.0	69.2	71.4	92.9	80.0	88.9	100.0	-	829	829	-
75.0	100.0	69.2	71.4	85.7	93.3	100.0	100.0	-	85.4	85.4	-
100.0	-	-	-	-	50.0	100.0	-	-	83.3	83.3	-
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Guest Comments:

From Shirley Allen, Farm Credit of East Central Oklahoma

Recognize Comment1

Christy Spittler, Event Manager

Recognize Comment2

Joshua Walters, Sales Manager

Additional Comment

Everything went as planned and a place I would certainly recommend to others. The 3 events we have hosted there at Branson Landing have all been a success. My thanks to all those who made it happen!

From Jim M. Roudenis, Aire-Master of America

Recognize Comment1

I worked with Melanie Pilgrim and she was very professional in helping us decide on the Hilton Branson Convention Center property for our 2011 National Franchise Conference. She worked with us on adjusting meals for those with religious obligations as well as food allergies. When she passed the account over to LeAnne Scheele as we got closer to the conference dates, the transition was very smooth.

Recognize Comment2

LeAnne Scheele was wonderful to work with as we prepared the BEO's and set up for all of the rooms. She handled everything and was able to add a few last minute items for us when we discovered that what we brought was not going to work. This was one of the easiest conferences to coordinate because of your excellent staff.

Additional Comment

One major area that hurts a hotel is an untrained staff. The staff at the Hilton Branson Convention Center was one of the best trained staff we have ever worked with. All of the staff I encountered, whether setting up a room, or in the corridors behind the meeting space were friendly, made eye contact, asked if we needed any help and is the reason why our people decided to return to your property in 2013. We have already book our event and look forward to working with your property and staff again in the future.

From Ms. Patty Cooper, Missouri Association of Court Administrators

Recognize Comment1

Sherilou Tokvam was extremely knowledgeable and helpful during the site tour. She also met with my Executive Board to give them a briefing on everything your Hotel/Convention Center has to offer. She is professional but very approachable.

Recognize Comment2

David Caine was very helpful in getting my reservations for everyone in order. He was very pleasant to work with.

SECTION IV: TRAINING & RECOGNITION

Training:

- Monthly Catering/Events Training
- MOD Training
- Forecasting
- Voice of the Customer

Recognition

Recognition Programs have been initiated. Each month a Team Member will be selected as the previous months Team Member of the Month. At the end of the calendar year a Team Member of the Year will be selected and presented at the Holiday Party. The following Team Members have been awarded monthly recognition:

- **January** Team Member of the Month awarded to *Laura Millman*, In Room Dining.
- **February** Team Member of the Month awarded to *Brenda Jackson*, Banquet Captain
- **March** Team Member of the Month awarded to *Charity Hertzler*, Finance.
- **April** Team Member of the Month awarded to *Rodney Gonzales*, Housekeeping
- **May** Team Member of the Month awarded to *Nick Jordan*, Property Operations
- **June** Team Member of the Month awarded to TBA.
- **July** Team Member of the Month awarded to TBA.
- **4** August Team Member of the Month awarded to TBA.
- **September** Team Member of the Month awarded to TBA.
- **October** Team Member of the Month awarded to TBA.
- **♣ November** Team Member of the Month awarded to TBA.
- **December** Team Member of the Month awarded to TBA.
- **↓** The 2010 Team Member of the Year was awarded to **Pedro Amorim**, *Level 2-Restaurant Supervisor*.

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A Manager from each quarter will be selected as Manager of the Quarter. At the end of the year a Manager of the year will be selected from the four quarterly recipients. At the end of the calendar year The Manager of the Year will be selected and awarded during our Team Recognition Event to be held in January.

Manager of the Quarter for the First quarter of 2011 was *Greg Giauque*, Property Operations. Manager of the Quarter for the Second quarter of 2011 was *Rebecca Waggoner*, Laundry Manager Manager of the Quarter for the Third quarter of 2011 was TBA. Manager of the Quarter for the Fourth quarter of 2011 was TBA.

♣ The recipient of the 2010 Manager of the Year was awarded to Jeff Luzius Level 2 Sous Chef.

# SECTION V: CONVENTION CALENDAR

Booking Arrival/Departure Dates include three day shoulder dates pre & post function.

|                                                         |              |            | MAX      |
|---------------------------------------------------------|--------------|------------|----------|
|                                                         |              | Departure  | Expected |
| Booking Post As                                         | Arrival Date | Date       | Attend   |
| Cable One MELT                                          | 9/3/2011     | 9/12/2011  | 15       |
| ConAgra Foods                                           | 9/3/2011     | 9/12/2011  | 23       |
| Mid-America Cable Show 2011                             | 9/4/2011     | 9/13/2011  | 350      |
| Missouri Press Association - Annual Meeting             | 9/4/2011     | 9/14/2011  | 150      |
| Solo Small Firm Planning Meeting                        | 9/6/2011     | 9/13/2011  | 30       |
| Business After Hours                                    | 9/8/2011     | 9/8/2011   | 140      |
| MFA Oil Company - Annual Meeting 2011                   | 9/8/2011     | 9/15/2011  | 750      |
| NCTC Breakfast                                          | 9/8/2011     | 9/8/2011   | 60       |
| Association of Missouri Electric Cooperatives           | 9/9/2011     | 9/18/2011  | 65       |
| Cline\Newman Wedding                                    | 9/9/2011     | 9/9/2011   | 4        |
| Missouri Beer Wholesalers Association                   | 9/9/2011     | 9/19/2011  | 70       |
| USMVP                                                   | 9/10/2011    | 9/19/2011  | 90       |
| Missouri Ambulatory Surgery Center Association (MASCA)  | 9/11/2011    | 9/19/2011  | 130      |
| Washington Regional Medical Center - Fall Sleep Seminar | 9/11/2011    | 9/20/2011  | 120      |
| BTC - Marine's Ball                                     | 9/12/2011    | 9/12/2011  | 300      |
| Lincare                                                 | 9/12/2011    | 9/19/2011  | 20       |
| Brand New Church Retreat                                | 9/13/2011    | 9/20/2011  | 400      |
| Oklahoma City Geological Society                        | 9/13/2011    | 9/20/2011  | 50       |
| Stan Musial Hall of Fame Championship                   | 9/14/2011    | 9/23/2011  | 126      |
| Human Resource Training-September                       | 9/15/2011    | 9/20/2011  | 12       |
| Executive Presbytry                                     | 9/16/2011    | 9/25/2011  | 23       |
| Variety Distributors National Show 2011                 | 9/16/2011    | 9/28/2011  | 85       |
| Missouri Primary Care Association                       | 9/17/2011    | 9/27/2011  | 100      |
| The Independent Bankers Bank                            | 9/17/2011    | 9/25/2011  | 70       |
| AG Financial Solutions                                  | 9/19/2011    | 9/27/2011  | 10       |
| MACA Continuing Education                               | 9/20/2011    | 9/27/2011  | 10       |
| Board of Directors Retreat                              | 9/20/2011    | 9/28/2011  | 25       |
| Averbeck/Britton Wedding                                | 9/21/2011    | 9/28/2011  | 90       |
| Missouri Trucking Association                           | 9/24/2011    | 10/3/2011  | 200      |
| National Guard North Central Area                       | 9/24/2011    | 10/2/2011  | 10       |
| Missouri Dental Hygenists' Association 2011             | 9/26/2011    | 10/5/2011  | 225      |
| Word Aflame Fellowship                                  | 9/27/2011    | 10/4/2011  | 32       |
| National Social Security Management Association         | 9/28/2011    | 10/10/2011 | 150      |
| Midwest Public Risk                                     | 9/29/2011    | 10/7/2011  | 360      |
| RE/MAX Mid-states Region                                | 10/2/2011    | 10/10/2011 | 150      |
| Special Olympics Missouri                               | 10/4/2011    | 10/12/2011 | 400      |
| Central Zone Mobile Section Meeting                     | 10/7/2011    | 10/15/2011 | 100      |
| 2011 National Conference                                | 10/8/2011    | 10/18/2011 | 600      |
| Gennao Group                                            | 10/11/2011   | 10/19/2011 | 200      |
| PaperWise, Inc.                                         | 10/13/2011   | 10/23/2011 | 150      |

| Communication in Forensics                       | 10/13/2011 | 10/23/2011 | 150   |
|--------------------------------------------------|------------|------------|-------|
| 66 Federal Credit Union                          | 10/15/2011 | 10/26/2011 | 65    |
| Ozarks Technical Community College               | 10/16/2011 | 10/24/2011 | 16    |
| Branson Collector Car Auction                    | 10/17/2011 | 10/26/2011 | 1000  |
| NAPGCM Midwest Chapter                           | 10/17/2011 | 10/26/2011 | 70    |
| 3rd Annual IWS Conference                        | 10/19/2011 | 10/28/2011 | 50    |
| 2011 Autumn Assembly of Prayer                   | 10/21/2011 | 11/2/2011  | 4,000 |
| Strength and Wisdom Ministries                   | 10/22/2011 | 10/30/2011 | 130   |
| Pentecostal Retreat                              | 10/26/2011 | 11/3/2011  | 250   |
| Missouri Community College Association ~ M.C.C.A | 10/29/2011 | 11/8/2011  | 450   |
| MARY KAY Inc.                                    | 10/31/2011 | 11/9/2011  | 75    |
| Mission Training Conference - Central            | 10/31/2011 | 11/9/2011  | 80    |
| Eagle Family Marriage Retreat                    | 11/1/2011  | 11/9/2011  | 30    |
| First Baptist Church Benton                      | 11/1/2011  | 11/9/2011  | 70    |
| The River - Ladies Retreat                       | 11/1/2011  | 11/8/2011  | 80    |
| Fire Claims Planning Meeting                     | 11/4/2011  | 11/12/2011 | 90    |
| Geiger & Associates                              | 11/6/2011  | 11/16/2011 | 10    |
| Marine's Ball                                    | 11/7/2011  | 11/14/2011 | 384   |
| (MARRE) Missouri Association of Reading Recovery |            |            |       |
| Educators                                        | 11/9/2011  | 11/18/2011 | 600   |
| National Senior Adult Conference                 | 11/12/2011 | 11/24/2011 | 700   |
| Timothy Barnabus Pastor's School                 | 11/12/2011 | 11/20/2011 | 300   |
| Eagle Family Marriage Retreat                    | 11/29/2011 | 12/7/2011  | 30    |
| The JESUS Film Project Forum                     | 11/29/2011 | 12/7/2011  | 100   |
| HCFM/Carpenter & Company                         | 12/5/2011  | 12/12/2011 | 16    |
| Pierce Arrow Theater                             | 12/7/2011  | 12/18/2011 | 72    |
| Xtreme Conferences                               | 12/24/2011 | 1/1/2012   | 4,000 |
| K-Life                                           | 12/31/2011 | 1/10/2012  | 155   |

# 4028 Branson Convention Center Variance Report

# Aug-11

# General Comments

| Rooms Department           |              |              |           |              |    |               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------|--------------|--------------|-----------|--------------|----|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Account Name               | Actual       | Budget       | Last Year | Budget Var % | В  | Budget Var \$ | Variance Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Payroll                    | \$<br>9,711  | \$8,256      | \$9,857   | 15%          | \$ | 1,455         | Additional payroll was needed to extract the concourse carpet and deep clean the parking garage.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Consolidated F&B           |              |              |           |              |    |               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Account Name               | Actual       | Budget       | Last Year | Budget Var % | В  | Budget Var \$ | Variance Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Dep-60 Misc Serving Equip  | 1012         | 350          | 0         | 65.4%        | \$ | 662           | Coffee pots for banquet department to replace damaged inventory from opening.Forecast adjusted for August expenditures, ytd (1177)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Dep-57 Total Payroll Cost  | \$<br>62,942 | \$<br>55,811 | \$ 70,089 | 11.3%        | \$ | 7,131         | Missouri National Guard/ Commanders conference in house for one week in August with no meeting room rental and very little f&b revenue. Labor intensive group with lots of meeting room sets and turns. Mo healthcare turn from classroom to dinner and back again each day for five days for 400ppl. Large ballroom turn for John Edward in the middle of the week to theatre style and then back to classroom. This led to no savings in hourly payroll, 1629 in ot wages and 2638 in leased labor. Management payroll up 4632 due to improper coding of sales manager in events and event manager open position being filled. |
| dep 57- Office Supplies    | 622          | 200          | 417       | 67.8%        | \$ | 422           | 178.92 for business cards for new event manager, 443.08 office depot purchase orders for event team office supplies.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| consolidated f&b food cost | 46605        | 48306        | 44193     | -3.6%        | \$ | (1,701)       | 19.3% food cost to budget of 18.4%. 2800 dollar food order 8.31.11 for state farm group Sep 1,2 and 3rd. Gratis reception for National guard for service recovery.                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| consolidated f&b total pay | 105042       | 99624        | 113565    | 5.2%         | \$ | 5,418         | lack of payroll savings actualized in convention center due to nature of high labor groups with little or no meeting room rental or food and beverage revenue. Department 57 management wages up 4632 due to improper coding of sales manager and event manager position being filled. Banquet hourly, ot and leased labor resulted in the remaining overages. Schedules and staffing levels being evaluated to mitigate risk for the remainder of the year.                                                                                                                                                                     |
| Telephone                  |              |              |           |              |    |               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Account Name               | Actual       | Budget       | Last Year | Budget Var % | В  | Budget Var \$ | Variance Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Telephone Repairs          | \$<br>1,540  | \$1,041      | \$1,513   | 32%          | \$ | 499           | Mitel maintenance contract for phone system                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Human Resources            |              |              |           |              |    |               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Account Name               | Actual       | Budget       | Last Year | Budget Var % | В  | Budget Var \$ | Variance Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Team Member Relations      | \$851        | \$290        | \$0       | 193%         | \$ | 561           | Banquets went over on their Salt Score party win                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Recruitment Expense        | \$<br>748    | \$<br>304    | \$ -      | 59.4%        | \$ | 444           | Advertising for Sales & Engineering positions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| G&A Department             |              |              |           |              |    |               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Account Name               | Actual       | Budget       | Last Year | Budget Var % | В  | Budget Var \$ | Variance Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Moving Expense             | \$<br>634    | \$<br>-      | \$ -      | 100.0%       | \$ | 634           | DOF relocation expenses                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Sales & Marketing          |              |              |           |              |    |               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Account Name               | Actual       | Budget       | Last Year | Budget Var % | В  | Budget Var \$ | Variance Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Entertainment              | \$4,252      | \$3,000      | \$6,770   | 41.7%        | \$ | 1,252         | Sponsorship of Mo National Guard Reception.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

# **4028 Branson Convention Center Variance Report**

# Aug-11

| Advertising Internet             |    | \$8,500         |    | \$1,000       | \$22,245  | 750.0%       | \$ | 7,500        | June July and August SEO expenses                                                 |
|----------------------------------|----|-----------------|----|---------------|-----------|--------------|----|--------------|-----------------------------------------------------------------------------------|
| General Media                    | \$ | 2,749           | \$ | -             | \$<br>-   | #DIV/0!      | \$ | 2,749        | Mis-coded expense should be in Advertising                                        |
| Sponsorship                      | \$ | 1,667           | \$ | -             | \$<br>250 | #DIV/0!      | \$ | 1,667        | ASAE entertainment Sponsorship                                                    |
| Marketing Information Systems    | \$ | 1,768           | \$ | 750           | \$<br>441 | 136%         | \$ | 1,018        | eCommerce manager expense and Knowland group reader board and research bill       |
|                                  |    |                 |    |               |           |              |    |              |                                                                                   |
| Property Operations              |    |                 |    |               |           |              |    |              |                                                                                   |
| Property Operations Account Name | 1  | Actual          |    | Budget        | Last Year | Budget Var % | Βι | udget Var \$ | Variance Explanation                                                              |
|                                  | \$ | Actual<br>1,665 | \$ | Budget<br>667 |           | Budget Var % |    |              | Variance Explanation  Weather related damage to pole lights in south parking lot. |
| Account Name                     | \$ |                 | •  |               | \$<br>935 |              | \$ | 998          | · ·                                                                               |

| 2011                                              |                      |                    |                        |                      |                    |                    |                      |                      |                      |                    |                    |                    |                         |
|---------------------------------------------------|----------------------|--------------------|------------------------|----------------------|--------------------|--------------------|----------------------|----------------------|----------------------|--------------------|--------------------|--------------------|-------------------------|
| Budget                                            | January              | February           | March                  | April                | May                | June               | July                 | August               | September            | October            | November           | December           | Total                   |
| General Brochures                                 | \$0.00               | \$0.00             | \$0.00                 | \$0.00               | \$10,000.00        | \$0.00             | \$0.00               | \$0.00               | \$0.00               | \$0.00             | \$0.00             | \$0.00             | \$10,000.00             |
| Advertising Trade<br>Publications                 | \$11,000.00          | \$10,000.00        | \$31,000.00            | \$15,000.00          | \$19,000.00        | \$25,000.00        | \$38,000.00          | \$35,000.00          | \$44,600.00          | \$41,000.00        | \$21,000.00        | \$5,000.00         | \$295,600.00            |
| Advertising Internet                              | \$1,000.00           | \$1,000.00         | \$1,000.00             | \$1,000.00           | \$1,000.00         | \$1,000.00         | \$1,000.00           | \$1,000.00           | \$1,000.00           | \$1,000.00         | \$1,000.00         | \$1,000.00         | \$12,000.00             |
| Advertising Internet<br>Maintenance               | \$2,500.00           | \$2,500.00         | \$2,500.00             | \$2,500.00           | \$2,500.00         | \$2,500.00         | \$2,500.00           | \$2,500.00           | \$2,500.00           | \$2,500.00         | \$2,500.00         | \$2,500.00         | \$30,000.00<br>\$0.00   |
| General Promotions                                | \$500.00             | \$200.00           | \$500.00               | \$500.00             | \$1,000.00         | \$500.00           | \$500.00             | \$500.00             | \$1,000.00           | \$500.00           | \$500.00           | \$500.00           | \$6,700.00              |
| Production<br>Tradeshow/Worksh                    | \$3,000.00           | \$6,000.00         | \$0.00                 | \$3,000.00           | \$0.00             | \$0.00             | \$0.00               | \$3,000.00           | \$0.00               | \$0.00             | \$0.00             | \$0.00             | \$15,000.00             |
| ops                                               | \$1,000.00           | \$750.00           | \$3,000.00             | \$750.00             | \$450.00           | \$450.00           | \$2,500.00           | \$1,000.00           | \$1,000.00           | \$750.00           | \$0.00             | \$3,000.00         | \$14,650.00             |
| Sponsorship                                       | \$0.00               | \$0.00             | \$0.00                 | \$0.00               | \$15,000.00        | \$0.00             | \$0.00               | \$0.00               | \$0.00               | \$0.00             | \$0.00             | \$0.00             | \$15,000.00             |
| Travel Costs Trade Assocation                     | \$2,200.00           | \$1,500.00         | \$2,700.00             | \$1,400.00           | \$2,600.00         | \$900.00           | \$1,600.00           | \$1,000.00           | \$1,600.00           | \$1,600.00         | \$900.00           | \$1,600.00         | \$19,600.00             |
| Dues<br>Marketing<br>Information                  | \$783.00             | \$483.00           | \$783.00               | \$783.00             | \$738.00           | \$580.00           | \$480.00             | \$480.00             | \$380.00             | \$380.00           | \$380.00           | \$280.00           | \$6,530.00              |
| Systems<br>Research Service                       | \$750.00             | \$750.00           | \$750.00               | \$750.00             | \$750.00           | \$750.00           | \$750.00             | \$750.00             | \$750.00             | \$750.00           | \$750.00           | \$750.00           | \$9,000.00              |
| Fee                                               | \$1,260.00           | \$1,260.00         | \$1,260.00             | \$1,260.00           | \$1,260.00         | \$1,260.00         | \$1,260.00           | \$1,260.00           | \$1,260.00           | \$1,260.00         | \$1,260.00         | \$1,260.00         | \$15,120.00             |
| New Programs                                      | \$2,150.00           | \$2,150.00         | \$2,150.00             | \$2,150.00           | \$2,150.00         | \$2,150.00         | \$2,150.00           | \$2,150.00           | \$2,150.00           | \$2,150.00         | \$2,150.00         | \$2,150.00         | \$25,800.00             |
| Public Relations                                  | \$2,000.00           | \$2,000.00         | \$2,000.00             | \$2,000.00           | \$2,000.00         | \$2,000.00         | \$2,000.00           | \$2,000.00           | \$2,000.00           | \$2,000.00         | \$2,000.00         | \$3,000.00         | \$25,000.00             |
| Total                                             | \$28,143.00          | \$28,593.00        | \$47,643.00            | \$31,093.00          | \$58,448.00        | \$37,090.00        | \$52,740.00          | \$50,640.00          | \$58,240.00          | \$53,890.00        | \$32,440.00        | \$21,040.00        | \$500,000.00            |
| Jan-August<br>Actual / Sept to<br>Dec re-forecast |                      |                    |                        |                      |                    |                    |                      |                      |                      |                    |                    |                    |                         |
| General Brochures                                 | \$0.00               | \$0.00             | \$0.00                 | \$0.00               | \$0.00             | \$0.00             | \$0.00               | \$0.00               | \$0.00               | \$30,000.00        | \$0.00             | \$0.00             | \$30,000.00             |
|                                                   | ψ0.00                | ψ0.00              | ψ0.00                  | ψ0.00                | ψ0.00              | ψ0.00              | ψ0.00                | ψ0.00                | ψ0.00                | <b>\$30,000.00</b> | ψ0.00              | ψ0.00              | <del>400,000.00</del>   |
| Advertising Trade<br>Publications                 | \$0.00               | \$12,505.00        | \$13,745.00            | \$25,088.00          | \$5,649.00         | \$26,662.00        | \$14,248.00          | \$25,049.00          | \$44,600.00          | \$41,000.00        | \$21,000.00        | \$5,000.00         | \$234,546.00            |
| Advertising Internet                              | \$601.00             | \$0.00             | \$5,500.00             | \$2,620.00           | \$500.00           | \$2,353.00         | \$5,250.00           | \$8,500.00           | \$3,000.00           | \$3,000.00         | \$3,000.00         | \$3,000.00         | \$37,324.00             |
| Advertising Internet<br>Maintenance               | \$0.00               | \$0.00             | \$1,000.00             | \$500.00             | \$2,500.00         | \$3,000.00         | \$500.00             | \$500.00             | \$2,500.00           | \$2,500.00         | \$2,500.00         | \$2,500.00         | \$18,000.00<br>\$0.00   |
| General Promotions Production                     | \$2,494.00<br>\$0.00 | \$892.00<br>\$0.00 | \$5,696.00<br>\$480.00 | \$1,870.00<br>\$0.00 | \$596.00<br>\$0.00 | \$813.00<br>\$0.00 | \$2,071.00<br>\$0.00 | \$1,110.00<br>\$0.00 | \$1,000.00<br>\$0.00 | \$500.00<br>\$0.00 | \$500.00<br>\$0.00 | \$500.00<br>\$0.00 | \$18,042.00<br>\$480.00 |
| Tradeshow/Worksh<br>ops                           | \$1,112.00           | \$104.00           | \$719.00               | \$673.00             | \$310.00           | \$2,381.00         | \$1,595.00           | \$1,053.00           | \$1,000.00           | \$750.00           | \$2,000.00         | \$3,000.00         | \$14,697.00             |

Sponsorship

**Travel Costs** 

Dues

Marketing Information

Systems

Research Service Fee

**New Programs** 

**Public Relations** 

Total

\$667.00

\$1,959.00

\$3,218.00

-\$439.00

\$46.00

\$0.00

\$2,000.00

\$11,658.00

\$0.00

\$1,291.00

\$227.00

\$500.00

\$988.00

\$2,000.00

\$18,507.00

\$0.00

\$0.00

\$1,672.00

\$150.00

\$707.00

\$5,496.00

\$2,000.00

\$37,165.00

\$0.00

\$533.00

\$855.00

\$117.00

\$405.00

\$46.00

\$0.00

\$2,000.00

\$34,707.00

\$417.00

\$343.00

\$1,407.00

\$46.00

\$0.00

\$2,000.00

\$13,768.00

\$0.00

\$0.00

\$1,180.00

\$1,913.00

\$2,000.00

\$40,643.00

\$46.00

\$0.00

\$295.00

\$167.00

\$340.00

\$108.00

\$439.00

\$46.00

\$0.00

\$2,000.00

\$26,764.00

\$1,667.00

\$976.00

\$1,053.00

\$1,768.00

\$46.00

\$0.00

\$2,000.00

\$43,722.00

\$0.00

\$1,600.00

\$1,400.00

\$1,260.00

\$2,150.00

\$2,000.00

\$380.00

\$0.00

\$1,600.00

\$380.00

\$1,400.00

\$1,260.00

\$4,000.00

\$2,000.00

\$0.00

\$900.00

\$380.00

\$4,000.00

\$60,890.00 \$88,390.00 \$38,940.00 \$25,540.00 \$440,694.00

\$1,400.00 \$1,400.00

\$0.00

\$1,600.00

\$280.00

\$1,260.00 \$1,260.00 \$11,800.00

\$2,000.00 \$3,000.00 \$25,000.00

\$4,000.00 \$14,150.00

\$3,451.00

\$14,316.00

\$6,588.00

\$12,300.00

| Travel                | Attended<br>PCMA                      | Destination<br>Showcase                                            | Attended<br>Experient<br>Annual<br>Convention                   | Attended<br>Springtime in<br>the Park in<br>Washington<br>DC | Attended<br>Kansas City<br>MPI<br>Education<br>Conference                                   | Attended<br>AIBTM with<br>the Branson<br>CVB                                                   | Hosted<br>recepetion for<br>the Ark. Soc.<br>Of Assn.<br>Execs                 | Attended<br>American<br>Society of<br>Association<br>Executives in<br>St. Louis                    |
|-----------------------|---------------------------------------|--------------------------------------------------------------------|-----------------------------------------------------------------|--------------------------------------------------------------|---------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|
|                       | Attended<br>Helms Briscoe             | Georgia<br>Chapter of<br>Meeting<br>Professionals<br>International | Attended<br>Conference<br>Direct Annual<br>Convention           | Made slaes<br>call in<br>Jefferson City                      | Attended<br>Collaborate                                                                     | Attended<br>Destination<br>showcase<br>with the<br>Branson CVB                                 | Attended the<br>Annual<br>convention<br>for the OK.<br>Soc. Of Assn.<br>Execs. | Attended the<br>Student Youth<br>Travel<br>Convention in<br>New York, we<br>are bidding on<br>2014 |
|                       | Attended<br>Conference<br>Direct      |                                                                    | Attended St.<br>Patrick's Day<br>Promotion in<br>Kansas City    |                                                              | Attended the<br>Arkansas<br>Society of<br>Association<br>Executives<br>Annual Trade<br>Show | Attended<br>Joint Meeting<br>Planners<br>Trade show in<br>Jefferson City                       |                                                                                | Attended the Connect convention                                                                    |
|                       | Attended two<br>Bridal Shows          |                                                                    | Attended<br>Branson<br>Bound for<br>your Town in<br>Kansas City |                                                              | Hosted<br>breakfast for<br>the Military<br>Reunion<br>ConFAM                                |                                                                                                |                                                                                | Attended the<br>Springfield<br>Bridal Show                                                         |
| Association<br>Dues   | Renewal of<br>Branson<br>Chamber Dues |                                                                    |                                                                 |                                                              |                                                                                             | Membership in OSAE                                                                             | Membership in MPI                                                              | Membership<br>renewal in the<br>Branson<br>Lodging Assn                                            |
| General<br>Promotions | AV charges for groups                 | AV charges for Groups                                              | Center's<br>portion of<br>TEAM<br>sponsorship                   | Expenses for<br>Hilton Client<br>Events                      | Purchased a<br>table at the<br>Branson<br>Celebrity<br>Flood Fund<br>raiser                 |                                                                                                | Billing from<br>hilton<br>National<br>Sales for<br>client events               | Sponsorship of seat cushions for ASAE                                                              |
| Advertising           |                                       | Rejuvenate<br>Magazine                                             | Meetings<br>MidAmerica                                          | Meetings<br>MidAmerica                                       | 417 Bride<br>summer<br>issue                                                                | One + Magazine<br>the official<br>publication for<br>Meeting<br>Professionals<br>International | 417 Bride                                                                      | Meetings<br>MidAmerica<br>Magazine                                                                 |
|                       |                                       | Missouri<br>Meetings and<br>Events                                 | Connect                                                         | Collaborate<br>Magazine                                      | Connect<br>Magazine<br>One +<br>Magazine the<br>official<br>publication for                 | Meetings<br>MidAmerica                                                                         | Meetings<br>MidAmerica                                                         | Expo<br>Magazine                                                                                   |
|                       |                                       |                                                                    |                                                                 | Expo Magazine<br>Meetings and                                | Meeting<br>Professionals                                                                    | Rejuvenate<br>Magazine                                                                         | Expo<br>Magazine                                                               | MPI One+<br>Magazine                                                                               |
|                       |                                       |                                                                    |                                                                 | Conventions<br>Magazine                                      |                                                                                             | Collaborate<br>Magazine                                                                        | MPI One+                                                                       | Convene                                                                                            |

# Branson Convention Center - Laundry Allocation Report 2011 August

|           |                   |                                                | Total P              | ounds Processed by           | Business Unit                |                            |                                     |         |                                 | Total                             | Payroll & Related Expenses               |                                         |             |                   |                         |                   | Operating                | Expenses & Utili         | ties       |                    |                                           |                                  |                                          | N.      | Machine Dr    | wntime             |
|-----------|-------------------|------------------------------------------------|----------------------|------------------------------|------------------------------|----------------------------|-------------------------------------|---------|---------------------------------|-----------------------------------|------------------------------------------|-----------------------------------------|-------------|-------------------|-------------------------|-------------------|--------------------------|--------------------------|------------|--------------------|-------------------------------------------|----------------------------------|------------------------------------------|---------|---------------|--------------------|
|           | 4027 CCH<br>Rooms | 4027 Level 2 4027 Level 2<br>Kitchen Restauran | 2<br>at 4027 Banquet | 4028 Convention<br>s Banquet | n 4028 Convention<br>Kitchen | 4029<br>Promenade<br>Rooms | City of<br>Branson -<br>Police Dept | Total   | Rooms Director<br>20% of salary | Laundry Manager<br>100% of salary | Hourly Payroll Leased Labor              | Benefits 30% of payroll<br>(not leased) | Chemicals   | Gas 5 cents per b | Electric 4 cents per lb | Water 2 cents per | Ground<br>Transportation | Repairs &<br>Maintenance | Misc/Other | Office<br>Supplies | Equipment<br>Depreciation Fixed<br>Amount | Accounting Fee 1% of total costs | Total Operating &<br>Utilities & Payroll | Washers | Druers        | Tow<br>Ironer Fold |
| 08/01/11  | 3.710             |                                                |                      | 410                          |                              | 5.300                      |                                     | 9,420   | \$ 60.32                        |                                   | \$317.58 \$ 534.38                       | \$ 113.37                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 2       |               |                    |
| 08/02/11  | 1.710             |                                                |                      | 205                          |                              | 4.290                      |                                     | 6.205   | \$ 60.32                        |                                   | \$196.97 \$ 331.88                       |                                         |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 2       |               |                    |
| 08/03/11  | 1,710             |                                                |                      |                              |                              | 4,30                       |                                     | 0,200   | 00.02                           | \$155.76                          | . 8 .                                    | \$ 46.73                                |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | Ĭ       |               |                    |
| 08/04/11  | 4.380             |                                                |                      |                              | 20                           | 3.540                      |                                     | 7.940   |                                 | \$155.76                          | \$153.92 \$ 483.75                       |                                         |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         |               |                    |
| 08/05/11  | 6,070             |                                                |                      | 130                          | 20                           | 4.055                      |                                     | 10,275  | \$ 60.32                        | \$155.76                          | \$169.84 \$ 596.25                       |                                         |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 1.5     |               | 15                 |
|           | 6,070             |                                                |                      | 130                          | 20                           |                            |                                     |         | \$ 60.32                        |                                   |                                          |                                         |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 1.5     |               | - 1.5              |
| 08/06/11  | 6,035             |                                                | - 4                  | 510                          |                              | 3,950                      |                                     | 10,370  | \$ 60.32<br>\$ 60.32            | \$155.76<br>\$155.76              | \$176.08 \$ 596.25<br>\$166.73 \$ 714.38 |                                         |             |                   |                         |                   |                          | \$ 789.60<br>\$ 103.68   |            |                    |                                           |                                  |                                          | 1.5     |               | 15                 |
|           |                   |                                                |                      |                              | 20                           |                            |                                     |         |                                 | \$155.76                          |                                          |                                         |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         |               |                    |
| 08/08/11  | 5,725             |                                                |                      | n 540                        | 20                           | 4,320                      |                                     | 10,065  | \$ 60.32                        |                                   | \$155.18 \$ 450.00                       |                                         |             |                   |                         |                   |                          | \$ 6.96                  |            |                    |                                           |                                  |                                          | 1.5     | -             | 1.5                |
| 08/09/11  | 6,170             |                                                | 20                   | 540                          | 20                           | 1,550                      |                                     | 8,300   | \$ 60.32                        |                                   | \$131.33 \$ 360.00                       |                                         |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 1.5     | -             | 0.75               |
| 08/10/11  | 3,745             |                                                | 1                    | - 60                         | 20                           | 5,850                      | -                                   | 9,675   |                                 | \$155.76                          | \$238.65 \$ 590.48                       |                                         |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | -+      | +             | -+                 |
| 08/11/11  | 4,835             |                                                | 140                  | 0 765                        | -                            | 3,285                      |                                     | 9,025   |                                 | \$155.76                          | \$150.10 \$ 537.19                       |                                         |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | -+      | +             | -+                 |
| 08/12/11  | 3,785             |                                                | -                    | 205                          | 5 20                         | 4,395                      |                                     | 8,405   | \$ 60.32                        | \$155.76                          | \$150.08 \$ 567.75                       | \$ 109.85                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         | -             |                    |
| 08/13/11  | 5,605             |                                                | -                    |                              | 20                           | 5,145                      |                                     | 10,770  | \$ 60.32                        | \$155.76                          | \$ 131.32 \$ 452.60                      |                                         |             |                   |                         |                   |                          |                          |            | \$ 411.41          |                                           |                                  |                                          | 0.5     | -+            | 0.75               |
| 08/14/11  | 6,420             |                                                | 100                  | 0 60                         | 20                           | 2,860                      |                                     | 9,460   | \$ 60.32                        | \$155.76                          | 322.08 \$ 390.94                         |                                         |             |                   |                         |                   |                          | \$ 103.73                |            |                    |                                           |                                  |                                          |         | 1.5           | -+                 |
| 08/15/11  | 5,390             |                                                |                      |                              | 50                           | 4,895                      |                                     | 10,335  | \$ 60.32                        |                                   | \$322.09 \$ 435.93                       |                                         |             |                   |                         |                   |                          |                          |            | \$ 232.75          |                                           |                                  |                                          | 2.5     | 8             | -+                 |
| 08/16/11  | 3,800             |                                                | -                    | 740                          | -                            | 2,335                      |                                     | 6,875   | \$ 60.32                        |                                   | \$152.76 \$ 213.75                       | \$ 63.92                                |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 8       | 8             | -                  |
| 08/17/11  | 4,035             |                                                | 370                  | 755                          | 50                           | 2,320                      |                                     | 7,530   |                                 | \$155.76                          | \$172.00 \$ 405.00                       | \$ 98.33                                |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 8       | 8             | -                  |
| 08/18/11  | 5,935             |                                                |                      | 940                          | 50                           | 3,295                      |                                     | 10,220  |                                 | \$155.76                          | \$322.08 \$ 556.88                       | \$ 143.35                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 8       | 8             |                    |
| 08/19/11  | 7,515             |                                                | - 40                 | 0 235                        | 50                           | 6,070                      |                                     | 13,910  | \$ 60.32                        | \$155.76                          | \$150.08 \$ 427.50                       | \$ 109.85                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 8       | $\rightarrow$ |                    |
| 08/20/11  | 5,885             |                                                |                      | 655                          |                              | 2,420                      |                                     | 8,960   | \$ 60.32                        | \$155.76                          | \$222.24 \$ 404.76                       | \$ 131.50                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 8       | $\rightarrow$ |                    |
| 08/21/11  | 5,145             |                                                |                      |                              | 50                           | 3,900                      |                                     | 9,095   | \$ 60.32                        | \$155.76                          | \$322.08 \$ 593.23                       | \$ 161.45                               | \$ 2,566.72 |                   |                         |                   |                          | \$ 298.96                |            |                    |                                           |                                  |                                          | 8       | _             |                    |
| 08/22/11  | 4,135             |                                                |                      | 520                          | 50                           | 4,910                      |                                     | 9,615   | \$ 60.32                        |                                   | \$322.08 \$ 407.81                       | \$ 114.72                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 8       | $\rightarrow$ | 1                  |
| 08/23/11  | 4,035             |                                                | 20                   | 520                          | 50                           | 3,160                      |                                     | 7,785   | \$ 60.32                        |                                   | \$172.00 \$ 427.50                       | \$ 69.70                                |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 8       | $\rightarrow$ |                    |
| 08/24/11  | 3,665             |                                                |                      | 705                          | 50                           | 5,195                      |                                     | 9,615   |                                 | \$155.76                          | \$172.01 \$ 416.25                       | \$ 98.33                                |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          | 8       | _             |                    |
| 08/25/11  | 3,580             |                                                |                      | 990                          |                              | 1,715                      |                                     | 6,285   |                                 | \$155.76                          | \$249.92 \$ 671.98                       | \$ 121.70                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         | _             |                    |
| 08/26/11  | 2,790             |                                                |                      | 40                           |                              | 2,945                      |                                     | 5,775   | \$ 60.32                        | \$155.76                          | \$150.08 \$ 202.50                       | \$ 109.85                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         | _             |                    |
| 08/27/11  | 2,585             |                                                | 140                  | 655                          | 40                           | 3,470                      |                                     | 6,890   | \$ 60.32                        | \$155.76                          | 265.80 \$ 202.50                         | \$ 144.56                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         |               |                    |
| 08/28/11  | 2,545             |                                                | - 20                 | 0 325                        |                              | 3,265                      |                                     | 6,155   | \$ 60.32                        | \$155.76                          | \$322.08 \$ 101.25                       | \$ 161.45                               |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         |               |                    |
| 08/29/11  | 2,895             |                                                |                      | 625                          |                              | 1,250                      |                                     | 4,770   | \$ 60.32                        |                                   | \$125.01 \$ 157.50                       | \$ 55.60                                |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         |               |                    |
| 08/30/11  | 2,090             |                                                |                      | 460                          |                              | 50                         |                                     | 2,600   | \$ 60.32                        |                                   | \$172.00 \$ -                            | \$ 69.70                                |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         |               |                    |
| 08/31/11  | 2,420             |                                                | . 21                 | 50                           | 20                           | 3,635                      |                                     | 6,145   |                                 | \$155.76                          | \$172.00 \$ 202.50                       | \$ 98.33                                |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         |               |                    |
|           |                   |                                                |                      |                              |                              |                            |                                     |         |                                 |                                   |                                          |                                         |             |                   |                         |                   |                          |                          |            |                    |                                           |                                  |                                          |         |               |                    |
| Total LBS | 132,525           | 0 0                                            | 890                  | 11,100                       | 640                          | 107,190                    | 0                                   | 252,345 | \$ 1,327.04                     | \$ 3,270.96                       | \$ 6,246.17 \$12,432.68                  | \$ 3,253.25                             | \$ 2,566.72 | \$ 12,617.25      | \$ 10,093.80            | \$ 5,046.90       | \$ -                     | \$ 1,302.93              | \$ -       | \$ 644.16          | \$ 8,971.00                               | \$677.73                         | \$ 68,450.58                             | 88.5    | 33.5          | 10.0               |

CC Expense ==> \$ 3,010.96 \$ 173.61

Payroll Subtotal ==> \$ 10,844.17

Total Payroll & Related ==> \$ 26,530.10

Subtotal (less accounting fee) ==> \$ 67,772.86

| Total Cost Per LBS Calculation |           |           |          |  |  |  |  |  |  |  |
|--------------------------------|-----------|-----------|----------|--|--|--|--|--|--|--|
|                                | Expense   | Total LBS | LBS Cost |  |  |  |  |  |  |  |
| \$                             | 68,450.58 | 252,345   | 0.27126  |  |  |  |  |  |  |  |

| 4027 CCH Expens | e      |             |
|-----------------|--------|-------------|
| Total LBS       |        | Expense     |
| 133,415         | 0.2713 | \$36,189.87 |

Total Invoice \$39,664.10

| 4028 BCC Ex | pense  |    |          |
|-------------|--------|----|----------|
| Total LBS   |        | -  | Expense  |
| 11,740      | 0.2713 | \$ | 3,184.57 |

| 4029 Promena | de Expense | •  |            |
|--------------|------------|----|------------|
| Total LBS    |            |    | Expense    |
| 107,190      | 0.2713     | \$ | 29,076.13  |
|              | Tax        |    | \$2,791.31 |

|                              |         | Leased La    | Leased Labor Breakdown |         |         |    |          |  |  |  |  |
|------------------------------|---------|--------------|------------------------|---------|---------|----|----------|--|--|--|--|
| City of Branson - Police Dep | ıt.     | Company      | Month                  | Invoice | Hours   |    | Expense  |  |  |  |  |
| Total LBS                    | Expense | First Choice | August                 | 307094  | 2922.25 | \$ | 6,195.94 |  |  |  |  |
| -                            | \$ -    | Penmac       | August                 | 510264  | 22.75   | \$ | 255.30   |  |  |  |  |

Balance Test \$ 68,450.57

|                   |                      |                     |                      |                         |                      |                      |                            | As of August 31, 2011                   |                        |                      |                        |                      |                            |                            |                      |                          |
|-------------------|----------------------|---------------------|----------------------|-------------------------|----------------------|----------------------|----------------------------|-----------------------------------------|------------------------|----------------------|------------------------|----------------------|----------------------------|----------------------------|----------------------|--------------------------|
| Current<br>Actual | %                    | Current<br>Budget   | %                    | Current<br>Bud Variance | Prior Year<br>Actual | %                    | Prior Year<br>Variance     |                                         | Year to Date<br>Actual | %                    | Year to Date<br>Budget | %                    | YTD Budget<br>Variance     | Year to Date<br>Prior Year | %                    | YTD Prior Yr<br>Variance |
|                   |                      |                     |                      |                         |                      |                      |                            | Consolidated Revenue                    |                        |                      |                        |                      |                            |                            |                      |                          |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Rooms                                   | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 2,195             | 0.5%                 | 0                   | 0.0%                 | 2,195                   | 0                    | 0.0%                 | 2,195                      | Restaurants                             | 88,877                 | 2.8%                 | 98,941                 | 3.1%                 | (10,065)                   | 93,857                     | 3.1%                 | (4,980)                  |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Specialty Restaurants                   | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Lounges                                 | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 389,012           | 83.7%                | 470,207             | 85.2%                | (81,196)                | 474,148              | 84.0%                | (85,136)                   | Banquets/AV                             | 2,640,845              | 82.1%                | 2,565,954              | 79.7%                | 74,892                     | 2,421,541                  | 79.6%                | 219,304                  |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Exhibit Hall                            | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Room Service                            | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Refreshment Center                      | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 391,207           | 0.0%<br><b>84.2%</b> | 470.207             | 0.0%<br><b>85.2%</b> | (70.004)                | 0<br>474,148         | 0.0%<br><b>84.0%</b> | 0<br>(82,941)              | Conference Center Total Food & Beverage | 2 720 722              | 0.0%<br><b>84.8%</b> | 0                      | 0.0%<br><b>82.8%</b> | 0                          | 0                          | 0.0%<br><b>82.7%</b> | 0<br><b>214,324</b>      |
| 391,207           | 0.0%                 | <b>470,207</b><br>0 | 0.0%                 | <b>(79,001)</b><br>0    | 474,146              | 0.0%                 | (62,941)                   | Telephone                               | <b>2,729,722</b><br>0  | 0.0%                 | <b>2,664,895</b><br>0  | 0.0%                 | <b>64,827</b><br>0         | <b>2,515,398</b><br>75     | 0.0%                 | (75)                     |
| 5,457             | 1.2%                 | 12,685              | 2.3%                 | (7,228)                 | 6,929                | 1.2%                 | (1,472)                    | Other Operating Departments             | 42,038                 | 1.3%                 | 59,211                 | 1.8%                 | (17,173)                   | 48,488                     | 1.6%                 | (6,450)                  |
| 68,182            | 14.7%                | 68,992              | 12.5%                | (810)                   | 83,211               | 14.7%                | (15,029)                   | Other Income                            | 446,032                | 13.9%                | 495,574                | 15.4%                | (49,542)                   | 478.346                    | 15.7%                | (32,314)                 |
| 464,846           | 100.0%               | 551,884             | 100.0%               | (87,038)                | 564,288              | 100.0%               | (99,441)                   | Total Revenues                          | 3,217,792              | 100.0%               | 3,219,680              | 100.0%               | (1,888)                    | 3,042,307                  | 100.0%               | 175,485                  |
|                   |                      |                     |                      |                         |                      |                      |                            | Department Profit                       |                        |                      |                        |                      |                            |                            |                      |                          |
| (13,467)          | 0.0%                 | (12,774)            | 0.0%                 | (693)                   | (15,526)             | 0.0%                 | 2,058                      | Rooms                                   | (96,106)               | 0.0%                 | (112,465)              | 0.0%                 | 16,359                     | (109,814)                  | 0.0%                 | 13,708                   |
| 1,252             | 57.0%                | (3,495)             | 0.0%                 | 4,747                   | (495)                | 0.0%                 | 1,747                      | Restaurants                             | 25,197                 | 28.4%                | 38,675                 | 39.1%                | (13,478)                   | 28,555                     | 30.4%                | (3,359)                  |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Specialty Restaurants                   | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | (0)                        | 0.0%                 | 0                        |
| 0<br>162,276      | 0.0%<br>41.7%        | 0<br>252.383        | 0.0%<br>53.7%        | (90.106)                | 0<br>216.137         | 0.0%<br>45.6%        | 0<br>(53,861)              | Lounges<br>Banquets/AV                  | 0<br>1.158.329         | 0.0%<br>43.9%        | (0)<br>1,097,056       | 0.0%<br>42.8%        | 0<br>61,273                | 0<br>1.025.478             | 0.0%<br>42.3%        | 0<br>132,851             |
| 102,276           | 0.0%                 | 252,363             | 0.0%                 | (90,108)                | 210,137              | 0.0%                 | (55,661)                   | Exhibit Hall                            | 1,156,529              | 0.0%                 | 0 000,1                | 0.0%                 | 01,273                     | 1,025,478                  | 0.0%                 | 132,051                  |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Room Service                            | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Refreshment Center                      | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Conference Center                       | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | (0)                     | 0                    | 0.0%                 | 0                          | Unallocated Kitchen                     | 0                      | 0.0%                 | (0)                    | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 163,529           | 41.8%                | 248,888             | 52.9%                | (85,360)                | 215,643              | 45.5%                | (52,114)                   | Total Food & Beverage                   | 1,183,526              | 43.4%                | 1,135,731              | 42.6%                | 47,795                     | 1,054,033                  | 41.9%                | 129,493                  |
| (7,274)           | 0.0%                 | (6,158)             | 0.0%                 | (1,116)                 | (7,619)              | 0.0%                 | 345                        | Telephone                               | (57,739)               | 0.0%                 | (48,731)               | 0.0%                 | (9,008)                    | (53,878)                   | 71837.7%             | (3,861)                  |
| 4,749             | 87.0%                | 12,535              | 98.8%                | (7,786)                 | 6,929                | 100.0%               | (2,180)                    | Other Operating Departments             | 37,398                 | 89.0%                | 54,563                 | 92.2%                | (17,165)                   | 44,666                     | 92.1%                | (7,268)                  |
| 8,697             | 12.8%                | 11,376              | 16.5%                | (2,679)                 | 8,028                | 9.6%                 | 668                        | Other Income                            | 87,334                 | 19.6%                | 99,508                 | 20.1%                | (12,174)                   | 87,201                     | 18.2%                | 132                      |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Other Allocated Departments             | (0)                    | 0.0%                 | 0                      | 0.0%                 | (0)                        | 0                          | 0.0%                 | (0)                      |
| 156,233           | 33.6%                | 253,867             | 46.0%                | (97,634)                | 207,456              | 36.8%                | (51,223)                   | Total Department Profit                 | 1,154,411              | 35.9%                | 1,128,606              | 35.1%                | 25,805                     | 1,022,208                  | 33.6%                | 132,204                  |
| 54,756            | 11.8%                | 56,229              | 10.2%                | (1,473)                 | 49,375               | 8.8%                 | 5,381                      | General & Administrative                | 438,554                | 13.6%                | 459,577                | 14.3%                | (21,023)                   | 381,435                    | 12.5%                | 57,120                   |
| 66,044            | 14.2%                | 71,215              | 12.9%                | (5,171)                 | 80,740               | 14.3%                | (14,696)                   | Sales & Marketing                       | 378,751                | 11.8%                | 487,960                | 15.2%                | (109,210)                  | 492,875                    | 16.2%                | (114,125)                |
| 33,181            | 7.1%                 | 34,438              | 6.2%                 | (1,257)                 | 34,465               | 6.1%                 | (1,285)                    | Property Operations                     | 240,463                | 7.5%                 | 263,730                | 8.2%                 | (23,267)                   | 233,276                    | 7.7%                 | 7,187                    |
| 45,625            | 9.8%                 | 62,703              | 11.4%                | (17,078)                | 42,901               | 7.6%                 | 2,724                      | Energy                                  | 355,170                | 11.0%                | 345,981                | 10.7%                | 9,189                      | 288,949                    | 9.5%                 | 66,222                   |
| 199,606           | 42.9%                | 224,584             | 40.7%                | (24,979)                | 207,482              | 36.8%                | (7,876)                    | Total Deductions                        | 1,412,939              | 43.9%                | 1,557,249              | 48.4%                | (144,310)                  | 1,396,535                  | 45.9%                | 16,404                   |
| (43,373)          | -9.3%                | 29,283              | 5.3%                 | (72,655)<br>-83.48%     | (26)                 | 0.0%                 | <b>(43,347)</b><br>-43.59% | Income Before Fixed Charges Flow-Thru   | (258,527)              | -8.0%                | (428,643)              | -13.3%               | <b>170,116</b><br>9110.79% | (374,327)                  | -12.3%               | <b>115,800</b><br>65.99% |
|                   |                      |                     |                      |                         |                      |                      |                            | Fixed Costs                             |                        |                      |                        |                      |                            |                            |                      |                          |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Site Rental                             | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 6,617             | 1.4%                 | 5,961               | 1.1%                 | 656                     | 5,222                | 0.9%                 | 1,395                      | Real Estate, Prop Taxes & Insurance     | 50,363                 | 1.6%                 | 45,009                 | 1.4%                 | 5,354                      | 50,136                     | 1.6%                 | 227                      |
| 79                | 0.0%                 | 0                   | 0.0%                 | 79                      | 0                    | 0.0%                 | 79                         | Other                                   | 644                    | 0.0%                 | 0                      | 0.0%                 | 644                        | (43,155)                   | -1.4%                | 43,798                   |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Pre-Opening                             | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| (50,068)          | -10.8%               | 23,322              | 4.2%                 | (73,390)                | (5,248)              | -0.9%                | (44,821)                   | EBITDA                                  | (309,533)              | -9.6%                | (473,652)              | -14.7%               | 164,118                    | (381,308)                  | -12.5%               | 71,775                   |
|                   |                      |                     |                      | -84.32%                 |                      |                      | -45.07%                    | Flow-Thru                               |                        |                      |                        |                      | 8793.13%                   |                            |                      | 40.90%                   |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Depreciation & Amortization             | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| (50,068)          | -10.8%               | 23,322              | 4.2%                 | (73,390)                | (5,248)              | -0.9%                | (44,821)                   | EBIT                                    | (309,533)              | -9.6%                | (473,652)              | -14.7%               | 164,118                    | (381,308)                  | -12.5%               | 71,775                   |
| 15,000            | 3.2%                 | 15,000              | 2.7%                 | 0                       | 15,000               | 2.7%                 | 0 4                        | 0400 Mngt Fee Expense - Base            | 120,000                | 3.7%                 | 120,000                | 3.7%                 | 0                          | 120,000                    | 3.9%                 | 0                        |
| 15,000            | 3.2%                 | 15,000              | 2.7%                 | 0                       | 15,000               | 2.7%                 | 0                          | Total Management Fee                    | 120,000                | 3.7%                 | 120,000                | 3.7%                 | o<br>o                     | 120,000                    | 3.9%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Intercompany Site Rental                | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 346               | 0.1%                 | 0                   | 0.0%                 | 346                     | 0                    | 0.0%                 | 346                        | Other Non - EBITDA Expense              | 1,964                  | 0.1%                 | 0                      | 0.0%                 | 1,964                      | 550                        | 0.0%                 | 1,414                    |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Franchise Tax                           | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Local and Federal Taxes                 | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Net Interest (Income)/Expense           | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%                 | 0                   | 0.0%                 | 0                       | 0                    | 0.0%                 | 0                          | Marketing Capitalized                   | 0                      | 0.0%                 | 0                      | 0.0%                 | 0                          | 0                          | 0.0%                 | 0                        |
| (65,414)          | -14.1%               | 8,322               | 1.5%                 | (73,736)                | (20,248)             | -3.6%                | (45,166)                   | Profit and (Loss) Before Taxes          | (431,498)              | -13.4%               | (593,652)              | -18.4%               | 162,154                    | (501,858)                  | -16.5%               | 70,361                   |
| 0.00%             |                      | 0.00%               |                      | 0.00                    | 0.00%                |                      | 0.00                       | Occupancy %                             | 0.00%                  |                      | 0.00%                  |                      | 0.00                       | 0.00%                      |                      | 0.00                     |
| \$0.00            |                      | \$0.00              |                      | 0.00                    | \$0.00               |                      | 0.00                       | Average Rate                            | \$0.00                 |                      | \$0.00                 |                      | 0.00                       | \$0.00                     |                      | 0.00                     |
| \$0.00            |                      | \$0.00              |                      | 0.00                    | \$0.00               |                      | 0.00                       | REVPAR                                  | \$0.00                 |                      | \$0.00                 |                      | 0.00                       | \$0.00                     |                      | 0.00                     |
| 0                 |                      | 0                   |                      | 0                       | 0                    |                      | 0                          | Total Rooms Available                   | 0                      |                      | 0                      |                      | 0                          | 0                          |                      | 0                        |
| 0                 |                      | 0                   |                      | 0                       | 0                    |                      | 0                          | Total Rooms Sold                        | 0                      |                      | 0                      |                      | 0                          | 0                          |                      | 0                        |

| Current<br>Actual | %    | Current<br>Budget | %    | Current<br>Bud Variance | Prior Year<br>Actual | %    | Prior Year<br>Variance |       |                               | Year to Date<br>Actual | %    | Year to Date<br>Budget | %    | YTD<br>Bud Variance | Year to Date<br>Prior Year | %    | YTD Prior Yr<br>Variance |
|-------------------|------|-------------------|------|-------------------------|----------------------|------|------------------------|-------|-------------------------------|------------------------|------|------------------------|------|---------------------|----------------------------|------|--------------------------|
|                   |      | -                 |      |                         |                      |      |                        |       | Dept 01 Rooms                 |                        |      | -                      |      |                     |                            |      |                          |
| 0                 | 0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      |       | Occupied Room Revenue         | 0                      | 0.0% | 0                      | 0.0% | 0                   | 0                          | 0.0% | 0                        |
| 0                 | 0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      |       | Guaranteed No Show            | 0                      | 0.0% | 0                      | 0.0% | 0                   | 0                          | 0.0% | 0                        |
| 0                 | 0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      |       | Early Departure Fee           | 0                      | 0.0% | 0                      | 0.0% | 0                   | 0                          | 0.0% | 0                        |
| 0                 | 0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      |       | Other Revenue                 | 0                      | 0.0% | 0                      | 0.0% | 0                   | 0                          | 0.0% | 0                        |
| 0                 | 0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      |       | Total Revenue                 | 0                      | 0.0% | 0                      | 0.0% | 0                   | 0                          | 0.0% | 0                        |
| 0                 | 0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      |       | Allowances                    | 0                      | 0.0% | 0                      | 0.0% | 0                   | 0                          | 0.0% | 0                        |
| 0                 | 0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      |       | Net Rooms Revenue             | 0                      | 0.0% | 0                      | 0.0% | 0                   | 0                          | 0.0% | 0                        |
| 2,431             | 0.0% | 2,127             | 0.0% | 304                     | 2,257                | 0.0% | 173                    |       | Management Wages              | 16,771                 | 0.0% | 16,516                 | 0.0% | 255                 | 16,395                     | 0.0% | 376                      |
| 4,439             | 0.0% | 3,869             | 0.0% | 569                     | 5,173                | 0.0% | (734)                  |       | Hourly Wages                  | 31,285                 | 0.0% | 31,621                 | 0.0% | (336)               | 31,073                     | 0.0% | 212                      |
| 57                | 0.0% | 0                 | 0.0% | 57                      | 8                    | 0.0% | 49                     |       | Extra Wages                   | 93                     | 0.0% | 0                      | 0.0% | 93                  | 27                         | 0.0% | 66                       |
| 282               | 0.0% | 274               | 0.0% | 8                       | 380                  | 0.0% | (98)                   |       | Bonus                         | 2,301                  | 0.0% | 2,192                  | 0.0% | 109                 | 2,548                      | 0.0% | (248)<br>2,454           |
| 2,502<br>9,711    | 0.0% | 1,986<br>8,256    | 0.0% | 516<br>1,455            | 2,038<br>9,857       | 0.0% | 464<br>(146)           |       | Leased Labor<br>Total Payroll | 15,274<br>65,724       | 0.0% | 14,173<br>64,502       | 0.0% | 1,101<br>1,223      | 12,820<br>62,864           | 0.0% | 2,454                    |
| 2,577             | 0.0% | 2.392             | 0.0% | 1,455                   | 3,829                | 0.0% |                        |       | Total Benefits Cost           | 18,235                 | 0.0% | 19,495                 | 0.0% | (1,261)             | 18,108                     | 0.0% | 126                      |
| 12,287            | 0.0% | 10.648            | 0.0% | 1.639                   | 13.686               | 0.0% | (1,252)<br>(1,399)     |       | Total Payroll & Related Exp   | 83,959                 | 0.0% | 83,997                 | 0.0% | (38)                | 80,972                     | 0.0% | 2,987                    |
| 12,207            | 0.0% | 10,040            | 0.0% | 1,039                   | 13,000               | 0.0% | (1,399)                |       | Total Payroll & Related Exp   | 63,959                 | 0.0% | 65,997                 | 0.0% | (30)                | 60,972                     | 0.0% | 2,907                    |
| 0                 | 0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      |       | Window Cleaning               | 0                      | 0.0% | 13,900                 | 0.0% | (13,900)            | 13,900                     | 0.0% | (13,900)                 |
| 593               | 0.0% | 570               | 0.0% | 23                      | (24)                 | 0.0% | 617                    |       |                               | 4,742                  | 0.0% | 4,560                  | 0.0% | 182                 | 4,583                      | 0.0% | 158                      |
| 0                 | 0.0% | 56                | 0.0% | (56)                    | 0                    | 0.0% | 0                      |       | Music System                  | 0                      | 0.0% | 448                    | 0.0% | (448)               | 0                          | 0.0% | 0                        |
| 15                | 0.0% | 0                 | 0.0% | 15                      | 0                    | 0.0% | 15                     |       | Plants & Decorations          | 1,206                  | 0.0% | 0                      | 0.0% | 1,206               | 19                         | 0.0% | 1,186                    |
| 0                 | 0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      |       | Public Area Decor             | 0                      | 0.0% | 0                      | 0.0% | 0                   | 1,918                      | 0.0% | (1,918)                  |
| 0<br>427          | 0.0% | 100<br>300        | 0.0% | (100)<br>127            | 0<br>132             | 0.0% | 0<br>295               |       | Uniforms<br>Cleaning Supplies | 0<br>1,275             | 0.0% | 802<br>2,150           | 0.0% | (802)<br>(876)      | 593<br>1,524               | 0.0% | (593)<br>(250)           |
| (127)             | 0.0% | 125               | 0.0% | (252)                   | 132                  | 0.0% | (127)                  |       | Operating Supplies            | 682                    | 0.0% | 1,000                  | 0.0% | (318)               | 1,524                      | 0.0% | 682                      |
| 0                 | 0.0% | 0                 | 0.0% | (232)                   | 142                  | 0.0% | (142)                  |       | Office Supplies               | 002                    | 0.0% | 1,000                  | 0.0% | (318)               | 142                        | 0.0% | (142)                    |
| 327               | 0.0% | 800               | 0.0% | (473)                   | 1,494                | 0.0% | (1,168)                |       | Guest Supplies                | 3,716                  | 0.0% | 4,208                  | 0.0% | (492)               | 5,352                      | 0.0% | (1,636)                  |
| (130)             | 0.0% | 0                 | 0.0% | (130)                   | 1,454                | 0.0% | (130)                  |       |                               | (130)                  | 0.0% | 7,200                  | 0.0% | (130)               | 0,002                      | 0.0% | (130)                    |
| 75                | 0.0% | 175               | 0.0% | (100)                   | 95                   | 0.0% | (21)                   | 38200 | Telephone                     | 657                    | 0.0% | 1,400                  | 0.0% | (743)               | 811                        | 0.0% | (154)                    |
| 1,180             | 0.0% | 2,126             | 0.0% | (946)                   | 1,839                | 0.0% | (660)                  |       | Total Other Expenses          | 12,147                 | 0.0% | 28,468                 | 0.0% | (16,321)            | 28,842                     | 0.0% | (16,695)                 |
| (13,467)          | 0.0% | (12,774)          | 0.0% | (693)                   | (15,526)             | 0.0% | 2,058                  |       | Department Profit             | (96,106)               | 0.0% | (112,465)              | 0.0% | 16,359              | (109,814)                  | 0.0% | 13,708                   |
|                   |      |                   |      |                         |                      |      |                        |       | Operating Statistics:         |                        |      |                        |      |                     |                            |      |                          |
| 0.00              |      | 0.00              |      | 0.00                    | 0.00                 |      | 0.00                   |       | Payroll Per Occupied Room     | 0.00                   |      | 0.00                   |      | 0.00                | 0.00                       |      | 0.00                     |
| 0.00              |      | 0.00              |      | 0.00                    | 0.00                 |      | 0.00                   |       | Benefits Per Occupied Room    | 0.00                   |      | 0.00                   |      | 0.00                | 0.00                       |      | 0.00                     |
| 0.00              |      | 0.00              |      | 0.00                    | 0.00                 |      | 0.00                   |       | Other Exp Per Occupied Room   | 0.00                   |      | 0.00                   |      | 0.00                | 0.00                       |      | 0.00                     |
| 0.00%             |      | 0.00%             |      | 0.00                    | 0.00%                |      | 0.00                   |       | Occupancy %                   | 0.00%                  |      | 0.00%                  |      | 0.00                | 0.00%                      |      | 0.00                     |
| \$0.00            |      | \$0.00            |      | 0.00                    | \$0.00               |      | 0.00                   |       | Average Rate                  | \$0.00                 |      | \$0.00                 |      | 0.00                | \$0.00                     |      | 0.00                     |
| \$0.00            |      | \$0.00            |      | 0.00                    | \$0.00               |      | 0.00                   |       | REVPAR                        | \$0.00                 |      | \$0.00                 |      | 0.00                | \$0.00                     |      | 0.00                     |
| 0                 |      | 0                 |      | 0                       | 0                    |      | 0                      |       | Total Rooms Available         | 0                      |      | 0                      |      | 0                   | 0                          |      | 0                        |
| 0                 |      | 0                 |      | 0                       | 0                    |      | 0                      |       | Total Rooms Sold              | 0                      |      | 0                      |      | 0                   | 0                          |      | 0                        |

| Current |        | Current |        | Current      | Prior Year |        | Prior Year |
|---------|--------|---------|--------|--------------|------------|--------|------------|
| Actual  | %      | Budget  | %      | Bud Variance | Actual     | %      | Variance   |
|         |        |         |        |              |            |        |            |
| 676     | 0.3%   | 0       | 0.0%   | 676          | 0          | 0.0%   | 676        |
| 240,695 | 99.7%  | 263,249 | 100.0% | (22,554)     | 322,113    | 100.0% | (81,418)   |
| 241,371 | 100.0% | 263,249 | 100.0% | (21,877)     | 322,113    | 100.0% | (80,742)   |
| 0       | 0.0%   | 0       | 0.0%   | 0            | 0          | 0.0%   | 0          |
| 241,371 | 100.0% | 263,249 | 100.0% | (21,877)     | 322,113    | 100.0% | (80,742)   |
| 1.519   | 3.2%   | 0       | 0.0%   | 1.519        | 0          | 0.0%   | 1,519      |
| 45,471  | 96.8%  | 44,205  | 100.0% | 1,266        | 51.806     | 100.0% | (6,335)    |
| 46,989  | 100.0% | 44,205  | 100.0% | 2,784        | 51,806     | 100.0% | (4,816)    |
| 0       | 0.0%   | 0       | 0.0%   | 2,707        | 0 1,000    | 0.0%   | (1,010)    |
| 0       | 0.0%   | 0       | 0.0%   | 0            | 0          | 0.0%   | 0          |
| 46,989  | 100.0% | 44,205  | 100.0% | 2,784        | 51,806     | 100.0% | (4,816)    |
| 0       | 0.0%   | 0       | 0.0%   | 0            | 0          | 0.0%   | 0          |
| 34,772  | 8.9%   | 82,138  | 17.5%  | (47,366)     | 20,300     | 4.3%   | 14,472     |
| 0       | 0.0%   | 1,912   | 0.4%   | (1,912)      | 0          | 0.0%   | 0          |
| 24,625  | 6.3%   | 25,565  | 5.4%   | (940)        | 30,690     | 6.5%   | (6,066)    |
| 43,450  | 11.1%  | 53,139  | 11.3%  | (9,689)      | 49,238     | 10.4%  | (5,788)    |
| 0       | 0.0%   | 0       | 0.0%   | 0            | 0          | 0.0%   | 0          |
| 391,207 | 100.0% | 470,207 | 100.0% | (79,001)     | 474,148    | 100.0% | (82,941)   |
| 46,605  | 19.3%  | 48,306  | 18.4%  | (1,701)      | 44,193     | 13.7%  | 2,412      |
| 7,190   | 15.3%  | 7,234   | 16.4%  | (44)         | 7,336      | 14.2%  | (146)      |
| 19,047  | 18.5%  | 17,922  | 11.0%  | 1,125        | 37,463     | 37.4%  | (18,416)   |
| 72,842  | 18.6%  | 73,462  | 15.6%  | (620)        | 88,992     | 18.8%  | (16,150)   |
| 318,365 | 81.4%  | 396,745 | 84.4%  | (78,380)     | 385,155    | 81.2%  | (66,790)   |
| 51,726  | 13.2%  | 55,813  | 11.9%  | (4,087)      | 62,456     | 13.2%  | (10,730)   |
| 31,790  | 8.1%   | 27,141  | 5.8%   | 4,649        | 29,581     | 6.2%   | 2,209      |
| 2,587   | 0.7%   | 0       | 0.0%   | 2,587        | 5,994      | 1.3%   | (3,407)    |
| 6,202   | 1.6%   | 5,995   | 1.3%   | 207          | 2,839      | 0.6%   | 3,363      |
| 12,738  | 3.3%   | 10,675  | 2.3%   | 2,062        | 12,696     | 2.7%   | 42         |
| 105,042 | 26.9%  | 99,624  | 21.2%  | 5,418        | 113,565    | 24.0%  | (8,523)    |
| 35,435  | 9.1%   | 33,786  | 7.2%   | 1,650        | 37,046     | 7.8%   | (1,611)    |
| 140,478 | 35.9%  | 133,410 | 28.4%  | 7,068        | 150,612    | 31.8%  | (10,134)   |
| 177,888 | 45.5%  | 263,336 | 56.0%  | (85,448)     | 234,544    | 49.5%  | (56,656)   |

|                              | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|------------------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
| Consolidated F&B             |                        |        |                        |        |                     |                            |        |                          |
| Gross Food Revenue           |                        |        |                        |        |                     |                            |        |                          |
| Restaurant #2                | 56,655                 | 3.5%   | 65,930                 | 4.4%   | (9,275)             | 60,511                     | 4.5%   | (3,857)                  |
| Banquets                     | 1,573,902              | 96.5%  | 1,439,219              | 95.6%  | 134,683             | 1,276,109                  | 95.5%  | 297,793                  |
| Total Gross Food Revenue     | 1,630,557              | 100.0% | 1,505,149              | 100.0% | 125,408             | 1,336,620                  | 100.0% | 293,937                  |
| Allowances                   | (106)                  | 0.0%   | 0                      | 0.0%   | (106)               | 0                          | 0.0%   | (106)                    |
| Net Food Revenue             | 1,630,451              | 100.0% | 1,505,149              | 100.0% | 125,302             | 1,336,620                  | 100.0% | 293,831                  |
| Gross Beverage Revenue       |                        |        |                        |        |                     |                            |        |                          |
| Restaurant #2                | 32,222                 | 12.4%  | 33,011                 | 12.0%  | (789)               | 33,346                     | 12.5%  | (1,124)                  |
| Banquets                     | 227,357                | 87.6%  | 242,128                | 88.0%  | (14,771)            | 232,979                    | 87.5%  | (5,623)                  |
| Total Gross Beverage Revenue | 259,579                | 100.0% | 275,139                | 100.0% | (15,561)            | 266,325                    | 100.0% | (6,746)                  |
| Allowances                   | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| Comps/Concessions            | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| Net Beverage Revenue         | 259,579                | 100.0% | 275,139                | 100.0% | (15,561)            | 266,325                    | 100.0% | (6,746)                  |
| Other Revenue                | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| Public Room Revenue          | 409,971                | 15.0%  | 455,644                | 17.1%  | (45,673)            | 468,086                    | 18.6%  | (58,115)                 |
| Rental of Equipment          | 0                      | 0.0%   | 11,301                 | 0.4%   | (11,301)            | 0                          | 0.0%   | 0                        |
| Service Charge Revenue       | 146,028                | 5.3%   | 133,679                | 5.0%   | 12,350              | 133,792                    | 5.3%   | 12,237                   |
| Sundry Revenue               | 283,693                | 10.4%  | 283,983                | 10.7%  | (290)               | 310,576                    | 12.3%  | (26,883)                 |
| Other Allowances             | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| Total Net Revenue            | 2,729,722              | 100.0% | 2,664,895              | 100.0% | 64,827              | 2,515,398                  | 100.0% | 214,324                  |
| Food Cost                    | 259,394                | 15.9%  | 278,595                | 18.5%  | (19,201)            | 244,677                    | 18.3%  | 14,717                   |
| Beverage Cost                | 43,258                 | 16.7%  | 46,634                 | 16.9%  | (3,375)             | 45,561                     | 17.1%  | (2,302)                  |
| Other Cost                   | 108,188                | 12.9%  | 97,831                 | 11.1%  | 10,357              | 119,287                    | 13.1%  | (11,099)                 |
| Total Cost of Sales          | 410,840                | 15.1%  | 423,059                | 15.9%  | (12,219)            | 409,525                    | 16.3%  | 1,315                    |
| Gross Profit                 | 2,318,882              | 84.9%  | 2,241,835              | 84.1%  | 77,046              | 2,105,873                  | 83.7%  | 213,009                  |
| Hourly Wages                 | 365,822                | 13.4%  | 420,198                | 15.8%  | (54,376)            | 333,587                    | 13.3%  | 32,234                   |
| Management Salaries          | 238,094                | 8.7%   | 210,652                | 7.9%   | 27,442              | 204,635                    | 8.1%   | 33,459                   |
| Extra Wages                  | 25,562                 | 0.9%   | 0                      | 0.0%   | 25,562              | 41,832                     | 1.7%   | (16,270)                 |
| Bonus                        | 37,851                 | 1.4%   | 47,960                 | 1.8%   | (10,109)            | 38,629                     | 1.5%   | (777)                    |
| Leased Labor                 | 101,739                | 3.7%   | 60,437                 | 2.3%   | 41,303              | 74,247                     | 3.0%   | 27,492                   |
| Total Payroll Cost           | 769,068                | 28.2%  | 739,246                | 27.7%  | 29,822              | 692,930                    | 27.5%  | 76,138                   |
| Total Benefits Cost          | 276,830                | 10.1%  | 267,604                | 10.0%  | 9,226               | 257,836                    | 10.3%  | 18,994                   |
| Total Payroll & Related Exp  | 1,045,898              | 38.3%  | 1,006,850              | 37.8%  | 39,048              | 950,766                    | 37.8%  | 95,132                   |
| Gross Profit After Wages     | 1,272,984              | 46.6%  | 1,234,985              | 46.3%  | 37,999              | 1,155,108                  | 45.9%  | 117,876                  |

Business Unit: 04028

|                   |              |                   |              |                         |                      |              |                        |       | As of August 31, 2011                          |                        |              |                        |              |                     |                            |       |                          |
|-------------------|--------------|-------------------|--------------|-------------------------|----------------------|--------------|------------------------|-------|------------------------------------------------|------------------------|--------------|------------------------|--------------|---------------------|----------------------------|-------|--------------------------|
| Current<br>Actual | %            | Current<br>Budget | %            | Current<br>Bud Variance | Prior Year<br>Actual | %            | Prior Year<br>Variance |       |                                                | Year to Date<br>Actual | %            | Year to Date<br>Budget | %            | YTD<br>Bud Variance | Year to Date<br>Prior Year | %     | YTD Prior Yr<br>Variance |
|                   |              |                   |              |                         |                      |              |                        |       | Consolidated F&B                               |                        |              |                        |              |                     |                            |       |                          |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 1,300                | 0.3%         | (1,300)                | 30500 | Conference                                     | 0                      | 0.0%         | 0                      | 0.0%         | 0                   | 1,300                      | 0.1%  | (1,300)                  |
| 0                 | 0.0%         | 120               | 0.0%         | (120)                   | 0                    | 0.0%         | 0                      |       | Permits & Licenses                             | 825                    | 0.0%         | 1,110                  | 0.0%         | (285)               | 1,445                      | 0.1%  | (620)                    |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | 0                      | 33700 | Contracted Serv                                | 495                    | 0.0%         | 0                      | 0.0%         | 495                 | 0                          | 0.0%  | 495                      |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | 0                      | 33712 | Dry Cleaning                                   | (247)                  | 0.0%         | 0                      | 0.0%         | (247)               | 0                          | 0.0%  | (247)                    |
| 829               | 0.2%         | 1,050             | 0.2%         | (222)                   | 1,473                | 0.3%         | (645)                  | 33720 | Computer / Systems Servs                       | 6,572                  | 0.2%         | 8,400                  | 0.3%         | (1,828)             | 8,977                      | 0.4%  | (2,405)                  |
| 0                 | 0.0%         | 44                | 0.0%         | (44)                    | 0                    | 0.0%         | 0                      | 34000 |                                                | 0                      | 0.0%         | 352                    | 0.0%         | (352)               | 0                          | 0.0%  | 0                        |
| 22                | 0.0%         | 0                 | 0.0%         | 22                      | 64                   | 0.0%         | (42)                   |       | Entertainment                                  | 144                    | 0.0%         | 0                      | 0.0%         | 144                 | 202                        | 0.0%  | (58)                     |
| 60                | 0.0%         | 56                | 0.0%         | 4                       | 56                   | 0.0%         | _ 4                    |       | Music System                                   | 479                    | 0.0%         | 448                    | 0.0%         | 31                  | 447                        | 0.0%  | 32                       |
| 975               | 0.2%         | 250               | 0.1%         | 725                     | 0                    | 0.0%         | 975                    |       | Glass                                          | 2,083                  | 0.1%         | 2,000                  | 0.1%         | 83                  | 0                          | 0.0%  | 2,083                    |
| 120<br>407        | 0.0%         | 300               | 0.1%         | (181)                   | 0 (407)              | 0.0%         | 120<br>594             |       | Linen                                          | 5,676                  | 0.2%         | 2,400                  | 0.1%         | 3,276               | 2,682                      | 0.1%  | 2,994<br>927             |
| 1,012             | 0.1%<br>0.3% | 300<br>350        | 0.1%<br>0.1% | 107<br>662              | (187)                | 0.0%<br>0.0% | 1,012                  |       | China<br>Misc Equipment                        | 927<br>1,623           | 0.0%<br>0.1% | 2,400<br>2,800         | 0.1%<br>0.1% | (1,473)<br>(1,177)  | 0                          | 0.0%  | 1,623                    |
| 1,012             | 0.0%         | 0                 | 0.1%         | 002                     | 0                    | 0.0%         | 1,012                  |       | Utensils                                       | 1,023                  | 0.1%         | 2,800                  | 0.1%         | (1,177)             | (344)                      | 0.0%  | 344                      |
| 0                 | 0.0%         | 47                | 0.0%         | (47)                    | 0                    | 0.0%         | 0                      |       | Plants & Decorations                           | 137                    | 0.0%         | 257                    | 0.0%         | (119)               | 193                        | 0.0%  | (55)                     |
| 442               | 0.1%         | 590               | 0.1%         | (148)                   | 665                  | 0.1%         | (223)                  |       | Uniforms                                       | 4,502                  | 0.2%         | 4,720                  | 0.2%         | (218)               | 6,913                      | 0.3%  | (2,411)                  |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | 0                      |       | Laundry                                        | 90                     | 0.0%         | 0                      | 0.0%         | 90                  | 55                         | 0.0%  | 35                       |
| 444               | 0.1%         | 524               | 0.1%         | (80)                    | 468                  | 0.1%         | (24)                   |       |                                                | 2,657                  | 0.1%         | 3,473                  | 0.1%         | (815)               | 3,676                      | 0.1%  | (1,019)                  |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | o o                    |       | Rental of Equipment                            | 1,395                  | 0.1%         | 0                      | 0.0%         | 1,395               | 0                          | 0.0%  | 1,395                    |
| (5)               | 0.0%         | 35                | 0.0%         | (40)                    | (4)                  | 0.0%         | (1)                    | 36700 | Postage                                        | 206                    | 0.0%         | 280                    | 0.0%         | (74)                | 227                        | 0.0%  | (21)                     |
| 1,834             | 0.5%         | 1,685             | 0.4%         | 149                     | 1,069                | 0.2%         | 765                    | 37000 | Cleaning Supplies                              | 7,614                  | 0.3%         | 9,633                  | 0.4%         | (2,019)             | 7,969                      | 0.3%  | (355)                    |
| 2,331             | 0.6%         | 2,262             | 0.5%         | 69                      | 1,334                | 0.3%         | 997                    |       | Operating Supplies                             | 15,019                 | 0.6%         | 12,702                 | 0.5%         | 2,317               | 12,633                     | 0.5%  | 2,386                    |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | 0                      |       | Bar Operating Supplies                         | 0                      | 0.0%         | 0                      | 0.0%         | 0                   | 169                        | 0.0%  | (169)                    |
| 824               | 0.2%         | 283               | 0.1%         | 541                     | 417                  | 0.1%         | 407                    |       | Office Supplies                                | 2,679                  | 0.1%         | 2,267                  | 0.1%         | 412                 | 2,768                      | 0.1%  | (90)                     |
| 543               | 0.1%         | 993               | 0.2%         | (450)                   | 1,018                | 0.2%         | (475)                  |       | Paper Supplies                                 | 4,407                  | 0.2%         | 5,795                  | 0.2%         | (1,388)             | 5,903                      | 0.2%  | (1,496)                  |
| 0                 | 0.0%         | 128               | 0.0%         | (128)                   | 0                    | 0.0%         | 0                      |       | Copy Cost                                      | 880                    | 0.0%         | 1,024                  | 0.0%         | (144)               | 974                        | 0.0%  | (94)                     |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | 0                      |       | Guest Supplies                                 | 214                    | 0.0%         | 0                      | 0.0%         | 214                 | 0                          | 0.0%  | 214                      |
| 118<br>28         | 0.0%         | 20<br>100         | 0.0%         | 98<br>(72)              | 0                    | 0.0%         | 118<br>28              |       | Supplies First Aid Safety<br>Training-Internal | 132<br>467             | 0.0%         | 160<br>800             | 0.0%         | (28)<br>(333)       | 50<br>1,080                | 0.0%  | 82<br>(613)              |
| 0                 | 0.0%         | 300               | 0.0%         | (300)                   | 0                    | 0.0%         | 20                     |       | Training-Internal Training-External            | 175                    | 0.0%         | 2,400                  | 0.0%         | (2,225)             | 1,016                      | 0.0%  | (841)                    |
| 0                 | 0.0%         | 0                 | 0.1%         | (300)                   | 0                    | 0.0%         | 0                      |       | State Credits-Training                         | 21                     | 0.0%         | 2,400                  | 0.1%         | 21                  | 0                          | 0.0%  | 21                       |
| 18                | 0.0%         | 183               | 0.0%         | (166)                   | 1,856                | 0.4%         | (1,838)                |       | Travel Costs                                   | 18                     | 0.0%         | 4,067                  | 0.2%         | (4,049)             | 4,182                      | 0.2%  | (4,164)                  |
| .0                | 0.0%         | 0                 | 0.0%         | 0                       | 4,792                | 1.0%         | (4,792)                |       | Moving Expense                                 | .0                     | 0.0%         | 0                      | 0.0%         | (1,010)             | 6.959                      | 0.3%  | (6,959)                  |
| 311               | 0.1%         | 423               | 0.1%         | (112)                   | 48                   | 0.0%         | 263                    | 38010 |                                                | 2,102                  | 0.1%         | 2,309                  | 0.1%         | (207)               | 1,837                      | 0.1%  | 265                      |
| 863               | 0.2%         | 1,091             | 0.2%         | (228)                   | 880                  | 0.2%         | (16)                   |       | Telephone                                      | 8,147                  | 0.3%         | 8,731                  | 0.3%         | (583)               | 8,701                      | 0.3%  | (553)                    |
| 3,185             | 0.8%         | 3,312             | 0.7%         | (127)                   | 3,652                | 0.8%         | (468)                  |       | Laundry Allocation                             | 20,017                 | 0.7%         | 20,727                 | 0.8%         | (710)               | 21,059                     | 0.8%  | (1,042)                  |
| <br>14,359        | 3.7%         | 14,447            | 3.1%         | (88)                    | 18,901               | 4.0%         | (4,542)                |       | Total Other Expenses                           | 89,458                 | 3.3%         | 99,254                 | 3.7%         | (9,796)             | 101,075                    | 4.0%  | (11,616)                 |
| (0)               | 0.0%         | (0)               | 0.0%         | 0                       | 0                    | 0.0%         | (0)                    |       | Kitchen Allocation                             | 0                      | 0.0%         | (0)                    | 0.0%         | 0                   | 0                          | 0.0%  | 0                        |
| 163,529           | 41.8%        | 248,888           | 52.9%        | (85,360)                | 215,643              | 45.5%        | (52,114)               |       | Dept Profit per G/L                            | 1,183,526              | 43.4%        | 1,135,731              | 42.6%        | 47,795              | 1,054,033                  | 41.9% | 129,493                  |
|                   |              |                   |              |                         |                      |              |                        |       | Outlet Profit:                                 |                        |              |                        |              |                     |                            |       |                          |
| 1,252             |              | (3,495)           |              | 4,747                   | (495)                |              | 1,747                  |       | Restaurant #2                                  | 25,197                 |              | 38,675                 |              | (13,478)            | 28,555                     |       | (3,359)                  |
| 0                 |              | (0,433)           |              | 0                       | 0                    |              | 0                      |       | Restaurant #9                                  | 25,137                 |              | 0,075                  |              | (13,470)            | (0)                        |       | (0,000)                  |
| Ö                 |              | 0                 |              | 0                       | 0                    |              | 0                      |       | Lounge # 2                                     | 0                      |              | (0)                    |              | 0                   | 0                          |       | 0                        |
| 162,276           |              | 252,383           |              | (90,106)                | 216,137              |              | (53,861)               |       | Banquets                                       | 1,158,329              |              | 1,097,056              |              | 61,273              | 1,025,478                  |       | 132,851                  |
| 163,529           |              | 248,888           |              | (85,360)                | 215,643              |              | (52,114)               |       | Total Outlet Profit                            | 1,183,526              |              | 1,135,731              |              | 47,795              | 1,054,033                  |       | 129,493                  |
|                   |              |                   |              |                         |                      |              |                        |       | Operating Statistics:                          |                        |              |                        |              |                     |                            |       |                          |
| 8,869             |              | 8,650             |              | 219                     | 12,587               |              | (3,718)                |       | Total Covers                                   | 68,450                 |              | 65,489                 |              | 2,961               | 62,266                     |       | 6,184                    |
| 286               |              | 279               |              | 7                       | 406                  |              | (120)                  |       | Covers / Day                                   | 282                    |              | 270                    |              | 12                  | 256                        |       | 25                       |
| 27.22             |              | 30.43             |              | (3.22)                  | 25.59                |              | 1.62                   |       | Average Check                                  | 23.82                  |              | 22.98                  |              | 0.84                | 21.47                      |       | 2.35                     |
| 25.67             |              | 25.59             |              | 0.09                    | 20.54                |              | 5.13                   |       | Cost / Cover                                   | 22.59                  |              | 23.35                  |              | (0.76)              | 23.47                      |       | (0.88)                   |
| 38.0              |              | 33.3              |              | 4.6                     | 46.8                 |              | (8.9)                  |       | FTE's                                          | 33.8                   |              | 31.8                   |              | 2.0                 | 33.4                       |       | 0.3                      |
| 7.5               |              | 8.4               |              | (0.8)                   | 8.7                  |              | (1.1)                  |       | Cover / FTE / Day                              | 8.3                    |              | 8.5                    |              | (0.1)               | 7.7                        |       | 0.7                      |
| 19.3%             |              | 18.4%             |              | 1.0%                    | 13.7%                |              | 5.6%                   |       | Food Cost % on Gross Sales                     | 15.9%                  |              | 18.5%                  |              | -2.6%               | 18.3%                      |       | -2.4%                    |
| 15.3%             |              | 16.4%             |              | -1.1%                   | 14.2%                |              | 1.1%                   |       | Beverage Cost % on Gross Sales                 | 16.7%                  |              | 16.9%                  |              | -0.3%               | 17.1%                      |       | -0.4%                    |
|                   |              |                   |              |                         |                      |              |                        |       |                                                |                        |              |                        |              |                     |                            |       |                          |

| Current<br>Actual | %            | Current<br>Budget | %    | Current<br>Bud Variance | Prior Year<br>Actual | %    | Prior Year<br>Variance |                                        | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|-------------------|--------------|-------------------|------|-------------------------|----------------------|------|------------------------|----------------------------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
|                   |              |                   |      |                         |                      |      |                        | 41 Restaurant # 2                      |                        |        |                        |        |                     |                            |        |                          |
| 676               | 30.8%        | 0                 | 0.0% | 676                     | 0                    | 0.0% | 676                    | Food Revenue                           | 56,655                 | 63.7%  | 65,930                 | 66.6%  | (9,275)             | 60,511                     | 64.5%  | (3,857)                  |
| 1,519             | 69.2%        | 0                 | 0.0% | 1,519                   | 0                    | 0.0% | 1,519                  | Beverage Revenue                       | 32,222                 | 36.3%  | 33,011                 | 33.4%  | (789)               | 33,346                     | 35.5%  | (1,124)                  |
| 0                 | 0.0%         | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      | Other/Sundry                           | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 2,195             | 100.0%       | 0                 | 0.0% | 2,195                   | 0                    | 0.0% | 2,195                  | Total Gross Revenue                    | 88,877                 | 100.0% | 98,941                 | 100.0% | (10,065)            | 93,857                     | 100.0% | (4,980)                  |
| 0                 | 0.0%<br>0.0% | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      | Food Allowances<br>Beverage Allowances | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 2,195             | 100.0%       | 0                 | 0.0% | 2,195                   | 0                    | 0.0% | 2,195                  | Total Net Revenue                      | 88,877                 | 100.0% | 98,941                 | 100.0% | (10,065)            | 93,857                     | 100.0% | (4,980)                  |
| 141               | 20.8%        | 0                 | 0.0% | 141                     | 0                    | 0.0% | 141                    | Food Cost                              | 12,157                 | 21.5%  | 14,498                 | 22.0%  | (2,341)             | 14,673                     | 24.2%  | (2,516)                  |
| 179               | 11.8%        | 0                 | 0.0% | 179                     | 0                    | 0.0% | 179                    | Beverage Cost                          | 7,518                  | 23.3%  | 7,075                  | 21.4%  | 443                 | 7,032                      | 21.1%  | 486                      |
| 0                 | 0.0%         | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      | Other Cost                             | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 320               | 14.6%        | 0                 | 0.0% | 320                     | 0                    | 0.0% | 320                    | Total Cost of Sales                    | 19,675                 | 22.1%  | 21,573                 | 21.8%  | (1,898)             | 21,705                     | 23.1%  | (2,030)                  |
| 1,875             | 85.4%        | 0                 | 0.0% | 1,875                   | 0                    | 0.0% | 1,875                  | Gross Profit                           | 69,202                 | 77.9%  | 77,368                 | 78.2%  | (8,167)             | 72,152                     | 76.9%  | (2,950)                  |
| 0                 | 0.0%         | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      | Management Salaries                    | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 299               | 13.6%        | 0                 | 0.0% | 299                     | 0                    | 0.0% | 299                    | Hourly Wages                           | 16,465                 | 18.5%  | 11,406                 | 11.5%  | 5,059               | 17,065                     | 18.2%  | (600)                    |
| 0                 | 0.0%         | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      | Overtime Wages                         | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 2,446                      | 2.6%   | (2,446)                  |
| 0                 | 0.0%         | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      | Bonus                                  | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%         | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      | Leased Labor                           | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 299               | 13.6%        | 0                 | 0.0% | 299                     | 0                    | 0.0% | 299                    | Total Payroll Cost                     | 16,465                 | 18.5%  | 11,406                 | 11.5%  | 5,059               | 19,511                     | 20.8%  | (3,046)                  |
| 157               | 7.1%         | 436               | 0.0% | (279)                   | 495                  | 0.0% | (338)                  | Total Benefits Cost                    | 5,825                  | 6.6%   | 5,347                  | 5.4%   | 478                 | 5,427                      | 5.8%   | 398                      |
| 456               | 20.8%        | 436               | 0.0% | 20                      | 495                  | 0.0% | (39)                   | Total Payroll & Related Exp            | 22,290                 | 25.1%  | 16,753                 | 16.9%  | 5,537               | 24,938                     | 26.6%  | (2,648)                  |
| 1,419             | 64.7%        | (436)             | 0.0% | 1,855                   | (495)                | 0.0% | 1,914                  | Gross Profit After Wages               | 46,912                 | 52.8%  | 60,615                 | 61.3%  | (13,703)            | 47,214                     | 50.3%  | (302)                    |
|                   |              |                   |      |                         |                      |      |                        | Other Expenses                         |                        |        |                        |        |                     |                            |        |                          |
| 0                 | 0.0%         | 0                 | 0.0% | 0                       | 0                    | 0.0% | 0                      | Total Other Expenses                   | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 167               | 7.6%         | 3,059             | 0.0% | (2,892)                 | 0                    | 0.0% | 167                    | Kitchen Allocation                     | 21,715                 | 24.4%  | 21,941                 | 22.2%  | (225)               | 18,658                     | 19.9%  | 3,057                    |
| 1,252             | 57.0%        | (3,495)           | 0.0% | 4,747                   | (495)                | 0.0% | 1,747                  | Dept Profit / (Loss) per G/L           | 25,197                 | 28.4%  | 38,675                 | 39.1%  | (13,478)            | 28,555                     | 30.4%  | (3,359)                  |
|                   |              |                   |      |                         |                      |      |                        | Memo Allocations:                      |                        |        |                        |        |                     |                            |        |                          |
| 0                 |              | 0                 |      | 0                       | 0                    |      | 0                      | 78700 Credit Card Discounts            | 0                      |        | 0                      |        | 0                   | 0                          |        | 0                        |
| 0                 |              | 0                 |      | 0                       | 0                    |      | 0                      | 78705 Maintenance                      | 0                      |        | 0                      |        | 0                   | 0                          |        | 0                        |
| 0                 |              | 0                 |      | 0                       | 0                    |      | 0                      | 78710 Marketing                        | 0                      |        | 0                      |        | 0                   | 0                          |        | 0                        |
| 0                 |              | 0                 |      | 0                       | 0                    |      | 0                      | 78715 Utilities                        | 0                      |        | 0                      |        | 0                   | 0                          |        | 0                        |
| 0                 |              | 0                 |      | 0                       | 0                    |      | 0                      | 78720 Rent                             | 0                      |        | 0                      |        | 0                   | 0                          |        | 0                        |
| 1,252             |              | (3,495)           |      | 4,747                   | (495)                |      | 1,747                  | Dept Profit/(Loss) with Memo Alloc     | 25,197                 |        | 38,675                 |        | (13,478)            | 28,555                     |        | (3,359)                  |
|                   |              |                   |      |                         |                      |      |                        | Operating Statistics:                  |                        |        |                        |        |                     |                            |        |                          |
| 335               |              | 0                 |      | 335                     | 0                    |      | 335                    | Total Covers                           | 14,133                 |        | 14,830                 |        | (697)               | 14,903                     |        | (770)                    |
| 11                |              | 0                 |      | 11                      | 0                    |      | 11                     | Covers / Day                           | 58                     |        | 61                     |        | (3)                 | 61                         |        | (3)                      |
| 6.55              |              | 0.00              |      | 6.55                    | 0.00                 |      | 6.55                   | Average Check                          | 6.29                   |        | 6.67                   |        | (0.38)              | 6.30                       |        | (0.01)                   |
| 2.32              |              | 0.00              |      | 2.32                    | 0.00                 |      | 2.32                   | Cost / Cover                           | 2.97                   |        | 2.58                   |        | 0.38                | 3.13                       |        | (0.16)                   |
| 0.1               |              | 0.0               |      | 0.1                     | 0.0                  |      | 0.1                    | FTE's                                  | 1.0                    |        | 0.9                    |        | 0.0                 | 1.0                        |        | (0.0)                    |
| 76.4              |              | 0.0               |      | 76.4                    | 0.0                  |      | 76.4                   | Cover / FTE / Day                      | 60.4                   |        | 65.8                   |        | (5.3)               | 61.4                       |        | (0.9)                    |
| 25.0              |              | 0.0               |      |                         | 0.0                  |      |                        |                                        | 1,333.0                |        | 1,285.2                |        |                     | 1,384.0                    |        |                          |

| Current<br>Actual                             | Current<br>Budget                        | Current<br>Bud Variance                       | Prior Year<br>Actual                     | Prior Year<br>Variance                        | _     |                                                                                             | Year to Date<br>Actual                              | Year to Date<br>Budget                             | YTD<br>Bud Variance                                       | Year to Date<br>Prior Year                          | YTD Prior Yr<br>Variance                               |
|-----------------------------------------------|------------------------------------------|-----------------------------------------------|------------------------------------------|-----------------------------------------------|-------|---------------------------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------|--------------------------------------------------------|
|                                               |                                          |                                               |                                          |                                               | =     | Food Statistics - Restaurant # 2                                                            |                                                     |                                                    |                                                           |                                                     | <u>-</u>                                               |
| 0<br>0<br>0<br>0.00<br>0                      | 0<br>0<br>0<br>0.00<br>0                 | 0<br>0<br>0<br>0.00<br>0                      | 0<br>0<br>0<br>0.00<br>0                 | 0<br>0.00<br>0<br>0.00                        |       | Seats Breakfast Breakfast-Cvrs Avg Check Covers / Day Turns/Day                             | 0<br>7,538<br>2,440<br>3.09<br>10<br>0.00           | 0<br>5,720<br>2,080<br>2.75<br>9<br>0.00           | 0<br>1,818<br>360<br>0.34<br>1                            | 0<br>5,541<br>2,061<br>2.69<br>8<br>0.00            | 0<br>1,997<br>379<br>0.40<br>2                         |
| 0.00                                          | 0.00                                     | 0.00                                          | 0.00                                     | 0.00                                          |       | Revenue/Seats                                                                               | 0.00                                                | 0.00                                               | 0.00                                                      | 0.00                                                | 0.00                                                   |
| 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00      | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00 | 0<br>0<br>0.00<br>0.00<br>0.00<br>0.00        | 0<br>0<br>0<br>0.00<br>0<br>0.00         | 0<br>0.00<br>0<br>0.00<br>0.00                |       | Seats Lunch Lunch-Cvrs Avg Check Covers / Day Turns/Day Revenue/Seats                       | 0<br>35,219<br>7,824<br>4.50<br>32<br>0.00          | 0<br>45,360<br>9,450<br>4.80<br>39<br>0.00<br>0.00 | 0<br>(10,141)<br>(1,626)<br>(0.30)<br>(7)<br>0.00<br>0.00 | 0<br>42,223<br>9,553<br>4.42<br>39<br>0.00<br>0.00  | 0<br>(7,004)<br>(1,729)<br>0.08<br>(7)<br>0.00<br>0.00 |
| 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00      | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00 | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00      | 0<br>0<br>0<br>0.00<br>0<br>0.00         | 0<br>0.00<br>0<br>0.00<br>0.00                |       | Seats Brunch Brunch-Cvrs Avg Check Covers / Day Turns/Day Revenue/Seats                     | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00            | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00           | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00                  | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00            | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00               |
| 0<br>676<br>335<br>2.02<br>11<br>0.00<br>0.00 | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00 | 0<br>676<br>335<br>2.02<br>11<br>0.00<br>0.00 | 0<br>0<br>0<br>0.00<br>0<br>0.00         | 676<br>335<br>2.02<br>11<br>0.00<br>0.00      |       | Seats Dinner Dinner-Cvrs Avg Check Covers / Day Turns / Day Revenue/Seats                   | 0<br>13,898<br>3,869<br>3.59<br>16<br>0.00          | 0<br>14,850<br>3,300<br>4,50<br>14<br>0.00         | 0<br>(952)<br>569<br>(0.91)<br>2<br>0.00<br>0.00          | 0<br>12,747<br>3,289<br>3.88<br>14<br>0.00<br>0.00  | 0<br>1,151<br>580<br>(0.28)<br>2<br>0.00<br>0.00       |
| 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00      | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00 | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00      | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00 | 0<br>0<br>0.00<br>0<br>0.00<br>0.00           | 08150 | Seats Late Night/Other Late Night/Other-Cvrs Avg Check Covers / Day Turns/Day Revenue/Seats | 0<br>0<br>0<br>0.00<br>0<br>0.00                    | 0<br>0<br>0.00<br>0<br>0.00<br>0                   | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00                  | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00            | 0<br>0<br>0<br>0.00<br>0<br>0.00<br>0.00               |
| 0<br>676<br>335<br>2.02<br>11<br>0.00<br>0.00 | 0<br>0<br>0<br>0.00<br>0<br>0.00         | 0<br>676<br>335<br>2.02<br>11<br>0.00<br>0.00 | 0<br>0<br>0<br>0.00<br>0<br>0.00         | 0<br>676<br>335<br>2.02<br>11<br>0.00<br>0.00 |       | Seats Total Food Revenue Total Covers Avg Check Covers / Day Turns/Day Revenue/Seats        | 0<br>56,655<br>14,133<br>4.01<br>58<br>0.00<br>0.00 | 0<br>65,930<br>14,830<br>4.45<br>61<br>0.00        | 0<br>(9,275)<br>(697)<br>(0.44)<br>(3)<br>0.00            | 0<br>60,511<br>14,903<br>4.06<br>61<br>0.00<br>0.00 | 0<br>(3,857)<br>(770)<br>(0.05)<br>(3)<br>0.00         |
|                                               |                                          |                                               |                                          |                                               |       | Beverage Statistics - Restaurant                                                            | <u>‡ 2</u>                                          |                                                    |                                                           |                                                     |                                                        |
| 454<br>0<br>535<br>530                        | 0<br>0<br>0                              | 454<br>0<br>535<br>530                        | 0<br>0<br>0                              | 454<br>0<br>535<br>530                        |       | Beer Revenue<br>Wine Revenue<br>Liquor Revenue<br>Other Reverage Revenue                    | 460<br>0<br>539<br>31,223                           | 673<br>0<br>0<br>32,339                            | (213)<br>0<br>539<br>(1,116)                              | 30<br>0<br>4<br>33,311                              | 430<br>0<br>536<br>(2,089)                             |
| 1,519                                         | 0                                        | 1,519                                         | 0                                        | 1,519                                         |       | Total Beverage Revenue                                                                      | 32,222                                              | 33,011                                             | (789)                                                     | 33,346                                              | (1,124)                                                |

|                   |       |                   |      |                         |                      |       |                        | • .                                |                        |       |                        |       |                     |                            |       |                          |
|-------------------|-------|-------------------|------|-------------------------|----------------------|-------|------------------------|------------------------------------|------------------------|-------|------------------------|-------|---------------------|----------------------------|-------|--------------------------|
| Current<br>Actual | %     | Current<br>Budget | %    | Current<br>Bud Variance | Prior Year<br>Actual | %     | Prior Year<br>Variance |                                    | Year to Date<br>Actual | %     | Year to Date<br>Budget | %     | YTD<br>Bud Variance | Year to Date<br>Prior Year | %     | YTD Prior Yr<br>Variance |
|                   |       |                   |      |                         |                      |       |                        | 48 Restaurant # 9                  | -                      |       | •                      |       |                     |                            |       |                          |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Food Revenue                       | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 |       | C                 |      |                         | 0                    | 0.0%  | 0                      | Beverage Revenue                   | Ċ                      |       | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Other/Sundry                       | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 |       | C                 |      |                         | 0                    | 0.0%  | 0                      | Total Gross Revenue                | 0                      |       | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
|                   |       |                   |      |                         |                      |       |                        |                                    |                        |       |                        |       |                     |                            |       |                          |
| 0                 |       | C                 |      |                         | 0                    | 0.0%  | 0                      | Food Allowances                    | C                      |       | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 |       | C                 |      |                         | 0                    | 0.0%  | 0                      |                                    | C                      |       | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | 0                       | 0                    | 0.0%  | 0                      | Total Net Revenue                  | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Food Cost                          | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | 0                       | 0                    | 0.0%  | 0                      | Beverage Cost                      | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | 0                       | 0                    | 0.0%  | 0                      | Other Cost                         | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Total Cost of Sales                | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Gross Profit                       | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Management Salaries                | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Hourly Wages                       | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Overtime Wages                     | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Bonus                              | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Leased Labor                       | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Total Payroll Cost                 | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 |       | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Total Benefits Cost                | C                      |       | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | (0)                      |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Total Payroll & Related Exp        | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | (0)                      |
|                   |       |                   |      |                         |                      |       |                        |                                    |                        |       |                        |       |                     |                            |       |                          |
| 0                 | 0.0%  | C                 | 0.0% | 0                       | 0                    | 0.0%  | 0                      | Gross Profit After Wages           | C                      | 0.0%  | 0                      | 0.0%  | 0                   | (0)                        | 0.0%  | 0                        |
|                   |       |                   |      |                         |                      |       |                        | Other Expenses                     |                        |       |                        |       |                     |                            |       |                          |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Total Other Expenses               | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Kitchen Allocation                 | C                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%  | 0                        |
| 0                 | 0.0%  | C                 | 0.0% | . 0                     | 0                    | 0.0%  | 0                      | Dept Profit / (Loss) per G/L       | C                      | 0.0%  | 0                      | 0.0%  | 0                   | (0)                        | 0.0%  | 0                        |
| · ·               | 0.076 |                   | 0.07 | , ,                     | Ü                    | 0.076 | 0                      |                                    |                        | 0.076 | Ü                      | 0.076 | Ü                   | (0)                        | 0.076 | Ü                        |
|                   |       |                   |      |                         |                      |       |                        | Memo Allocations:                  |                        |       |                        |       |                     |                            |       |                          |
| 0                 |       | C                 |      | 0                       | 0                    |       | 0                      | 78700 Credit Card Discounts        | C                      |       | 0                      |       | 0                   | 0                          |       | 0                        |
| 0                 |       | C                 | 1    | 0                       | 0                    |       | 0                      | 78705 Maintenance                  | C                      | 1     | 0                      |       | 0                   | 0                          |       | 0                        |
| 0                 |       | C                 | 1    | 0                       | 0                    |       | 0                      | 78710 Marketing                    | C                      | 1     | 0                      |       | 0                   | 0                          |       | 0                        |
| 0                 |       | C                 |      | 0                       | 0                    |       | 0                      | 78715 Utilities                    | C                      |       | 0                      |       | 0                   | 0                          |       | 0                        |
| 0                 |       | C                 | )    | 0                       | 0                    |       | 0                      | 78720 Rent                         | C                      | )     | 0                      |       | 0                   | 0                          |       | 0                        |
| 0                 |       | C                 | )    | 0                       | 0                    |       | 0                      | Dept Profit/(Loss) with Memo Alloc | C                      | )     | 0                      |       | 0                   | (0)                        |       | 0                        |
|                   |       |                   |      |                         |                      |       |                        | Operating Statistics:              |                        |       |                        |       |                     |                            |       |                          |
| 0                 |       | C                 | 1    | 0                       | 0                    |       | 0                      | Total Covers                       | C                      |       | 0                      |       | 0                   | 0                          |       | 0                        |
| 0                 |       | C                 |      | 0                       | 0                    |       | 0                      | Covers / Day                       | C                      |       | 0                      |       | 0                   | 0                          |       | 0                        |
| 0.00              |       | 0.00              | 1    | 0.00                    | 0.00                 |       | 0.00                   | Average Check                      | 0.00                   | 1     | 0.00                   |       | 0.00                | 0.00                       |       | 0.00                     |
| 0.00              |       | 0.00              |      | 0.00                    | 0.00                 |       | 0.00                   | Cost / Cover                       | 0.00                   |       | 0.00                   |       | 0.00                | 0.00                       |       | 0.00                     |
| 0.0               |       | 0.0               | 1    | 0.0                     | 0.0                  |       | 0.0                    | FTE's                              | 0.0                    | )     | 0.0                    |       | 0.0                 | 0.1                        |       | (0.1)                    |
| 0.0               |       | 0.0               | )    | 0.0                     | 0.0                  |       | 0.0                    | Cover / FTE / Day                  | 0.0                    | )     | 0.0                    |       | 0.0                 | 0.0                        |       | 0.0                      |
|                   |       |                   |      |                         |                      |       |                        |                                    |                        |       |                        |       |                     |                            |       |                          |

| Opera | ting Statement  |  |
|-------|-----------------|--|
|       | August 31, 2011 |  |

| Current<br>Actual | Current<br>Budget | Current<br>Bud Variance | Prior Year<br>Actual | Prior Year<br>Variance |       |                                  | Year to Date<br>Actual | Year to Date<br>Budget | YTD<br>Bud Variance | Year to Date<br>Prior Year | YTD Prior Yr<br>Variance |
|-------------------|-------------------|-------------------------|----------------------|------------------------|-------|----------------------------------|------------------------|------------------------|---------------------|----------------------------|--------------------------|
|                   |                   |                         |                      |                        | •     | Food Statistics - Restaurant # 9 |                        |                        |                     |                            |                          |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Seats                            | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      | 08120 | Breakfast                        | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Breakfast-Cvrs                   | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Avg Check<br>Covers / Day        | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0.00              | 0<br>0.00               | 0<br>0.00            | 0.00                   |       | Turns/Day                        | 0.00                   | 0.00                   | 0<br>0.00           | 0<br>0.00                  | 0.00                     |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Revenue/Seats                    | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Seats                            | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | Ö                 | 0                       | o o                  | 0                      |       |                                  | Ö                      | 0                      | 0                   | Ö                          | o<br>0                   |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Lunch-Cvrs                       | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Avg Check                        | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Covers / Day                     | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Turns/Day                        | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Revenue/Seats                    | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Seats                            | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Brunch                           | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Brunch-Cvrs                      | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Avg Check                        | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Covers / Day                     | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Turns/Day                        | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Revenue/Seats                    | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Seats                            | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       |                                  | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Dinner-Cvrs                      | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Avg Check                        | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Covers / Day                     | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0.00<br>0.00      | 0.00<br>0.00      | 0.00<br>0.00            | 0.00<br>0.00         | 0.00<br>0.00           |       | Turns/Day<br>Revenue/Seats       | 0.00<br>0.00           | 0.00<br>0.00           | 0.00<br>0.00        | 0.00<br>0.00               | 0.00<br>0.00             |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Revenue/Seats                    | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Seats                            | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Total Food Revenue               | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Total Covers                     | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Avg Check                        | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0.00                    | 0                    | 0                      |       | Covers / Day                     | 0.00                   | 0                      | 0                   | 0                          | 0                        |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Turns/Day                        | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Revenue/Seats                    | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
|                   |                   |                         |                      |                        |       | Beverage Statistics - Restaurant | <u># 9</u>             |                        |                     |                            |                          |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Beer Revenue                     | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Wine Revenue                     | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Liquor Revenue                   | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Other Reverage Revenue           | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Total Beverage Revenue           | 0                      | 0                      | 0                   | 0                          | 0                        |

| Business Unit: 04028 | Branson Landing Convention Ctr |
|----------------------|--------------------------------|
|                      | Operating Statement            |
|                      | A a of August 24 2044          |

| Current |       | Current |       | Current      | Prior Year |       | Prior Year |                                    | Year to Date |       | Year to Date |       | YTD          | Year to Date |       | YTD Prior Yr |
|---------|-------|---------|-------|--------------|------------|-------|------------|------------------------------------|--------------|-------|--------------|-------|--------------|--------------|-------|--------------|
| Actual  | %     | Budget  | %     | Bud Variance | Actual     | %     | Variance   | ,                                  | Actual       | %     | Budget       | %     | Bud Variance | Prior Year   | %     | Variance     |
|         |       |         |       |              |            |       |            | <u>51 Lounge # 2</u>               |              |       |              |       |              |              |       |              |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Food Revenue                       | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Beverage Revenue                   | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Other/Sundry                       | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Total Gross Revenue                | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
|         |       |         |       |              |            |       |            |                                    |              |       |              |       |              |              |       |              |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Food Allowances                    | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Beverage Allowances                | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Total Net Revenue                  | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Food Cost                          | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Beverage Cost                      | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Other Cost                         | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Total Cost of Sales                | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| Ü       | 0.070 | ŭ       | 0.070 | •            | ŭ          | 0.070 | · ·        | Total Goot of Galoo                | v            | 0.070 | •            | 0.070 | ŭ            | •            | 0.070 | •            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Gross Profit                       | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
|         |       |         |       |              |            |       |            |                                    |              |       |              |       |              |              |       |              |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Management Salaries                | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Hourly Wages                       | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Overtime Wages                     | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Bonus                              | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Leased Labor                       | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Total Payroll Cost                 | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Total Benefits Cost                | 0            | 0.0%  | 0            | 0.0%  | (0)          | 0            | 0.0%  | 0            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Total Payroll & Related Exp        | 0            | 0.0%  | 0            | 0.0%  | (0)          | 0            | 0.0%  | 0            |
|         |       |         |       |              |            |       |            |                                    |              |       |              |       |              |              |       |              |
|         |       |         |       |              |            |       |            |                                    |              |       | (6)          |       |              |              |       |              |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Gross Profit After Wages           | 0            | 0.0%  | (0)          | 0.0%  | 0            | 0            | 0.0%  | 0            |
|         |       |         |       |              |            |       |            | Other Expenses                     |              |       |              |       |              |              |       |              |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          |                                    | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| · ·     | 0.076 | 0       | 0.076 | U            | 0          | 0.078 | U          | Total Other Expenses               | 0            | 0.076 | U            | 0.076 | U            | U            | 0.076 | U            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Kitchen Allocation                 | 0            | 0.0%  | 0            | 0.0%  | 0            | 0            | 0.0%  | 0            |
| -       |       | -       |       | -            | -          |       | -          |                                    | •            |       | -            |       | -            |              |       | -            |
| 0       | 0.0%  | 0       | 0.0%  | 0            | 0          | 0.0%  | 0          | Dept Profit / (Loss) per G/L       | 0            | 0.0%  | (0)          | 0.0%  | 0            | 0            | 0.0%  | 0            |
|         |       |         |       |              |            |       |            |                                    |              |       | (-)          |       |              |              |       |              |
|         |       |         |       |              |            |       |            | Memo Allocations:                  |              |       |              |       |              |              |       |              |
| 0       |       | 0       |       | 0            | 0          |       | 0          | 78700 Credit Card Discounts        | 0            |       | 0            |       | 0            | 0            |       | 0            |
| 0       |       | 0       |       | 0            | 0          |       | 0          | 78705 Maintenance                  | 0            |       | 0            |       | 0            | 0            |       | 0            |
| 0       |       | 0       |       | 0            | 0          |       | 0          | 78710 Marketing                    | 0            |       | 0            |       | 0            | 0            |       | 0            |
| 0       |       | 0       |       | 0            | 0          |       | 0          | 78715 Utilities                    | 0            |       | 0            |       | 0            | 0            |       | 0            |
| 0       |       | 0       |       | 0            | 0          |       | 0          | 78720 Rent                         | 0            |       | 0            |       | 0            | 0            |       | 0            |
|         |       |         |       |              |            |       |            |                                    |              |       |              |       |              |              |       |              |
| 0       |       | 0       |       | 0            | 0          |       | 0          | Dept Profit/(Loss) with Memo Alloc | 0            |       | (0)          |       | 0            | 0            |       | 0            |
|         |       |         |       |              |            |       |            |                                    |              |       |              |       |              |              |       |              |
| •       |       |         |       |              |            |       |            | Operating Statistics:              |              |       | •            |       |              |              |       |              |
| 0       |       | 0       |       | 0            | 0          |       | 0          | Total Covers                       | 0            |       | 0            |       | 0            | 0            |       | 0            |
| 0.00    |       | 0.00    |       | 0.00         | 0.00       |       | 0.00       | Covers / Day<br>Average Check      | 0.00         |       | 0.00         |       | 0.00         | 0.00         |       | 0.00         |
| 0.00    |       | 0.00    |       | 0.00         | 0.00       |       | 0.00       | Cost / Cover                       | 0.00         |       | 0.00         |       | 0.00         | 0.00         |       | 0.00         |
| 0.00    |       | 0.00    |       | 0.00         | 0.00       |       | 0.00       | FTE's                              | 0.00         |       | 0.00         |       | 0.00         | 0.00         |       | (0.0)        |
| 0.0     |       | 0.0     |       | 0.0          | 0.0        |       | 0.0        | Cover / FTE / Day                  | 0.0          |       | 0.0          |       | 0.0          | 0.0          |       | 0.0          |
| 0.0     |       | 5.0     |       | 0.0          | 0.0        |       | 0.0        | 33voi / i i L / Day                | 0.0          |       | 0.0          |       | 0.0          | 0.0          |       | 0.0          |

Business Unit: 04028 Business Unit: 04028 Branson Landing Convention Ctr Run Date: September 07, 2011 Operating Statement Run Time: 17:12:51

| Dusiness Unit: 04020 | Branson Landing Conver |
|----------------------|------------------------|
|                      | Operating Statement    |
|                      | As of August 31, 2011  |
|                      |                        |

| Current<br>Actual | Current<br>Budget | Current<br>Bud Variance | Prior Year<br>Actual | Prior Year<br>Variance |      |                  |              | Year to Date<br>Actual | Year to Date<br>Budget | YTD<br>Bud Variance | Year to Date<br>Prior Year | YTD Prior Yr<br>Variance |
|-------------------|-------------------|-------------------------|----------------------|------------------------|------|------------------|--------------|------------------------|------------------------|---------------------|----------------------------|--------------------------|
|                   |                   |                         |                      |                        | _    | Beverage Stats   | - Lounge # 2 |                        |                        |                     |                            |                          |
|                   |                   |                         |                      |                        |      | Revenue:         |              |                        |                        |                     |                            |                          |
| 0                 | 0                 | 0                       | 0                    | 0                      |      | Beer Sales       |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |      | Wine Sales       |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |      | Liquor Sales     |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| <br>0             | 0                 | 0                       | 00                   | 0                      |      | Other Sales      |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |      | Subtotal Revenue |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |      | Non Covered Food |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| <br>0             | 0                 | 0                       | 0                    | 0                      |      | Total Revenue    |              | 0                      | 0                      | 0                   | 0                          | 0                        |
|                   |                   |                         |                      |                        |      |                  |              |                        |                        |                     |                            |                          |
|                   |                   |                         |                      |                        |      | Cost:            |              |                        |                        |                     |                            |                          |
| 0                 | 0                 | 0                       | 0                    | 0                      | 1901 |                  |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |      |                  |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      | 1903 | 30 Liquor Cost   |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| <br>0             | 0                 | 0                       | 0                    | 0                      | 1900 |                  |              | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0                 | 0                 | 0                       | 0                    | 0                      |      | Total Cost       |              | 0                      | 0                      | 0                   | 0                          | 0                        |
|                   |                   |                         |                      |                        |      |                  |              |                        |                        |                     |                            |                          |
|                   |                   |                         |                      |                        |      | Revenue %        |              |                        |                        |                     |                            |                          |
| 0.0%              | 0.0%              |                         | 0.0%                 |                        |      | Beer Sales       |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
| 0.0%              | 0.0%              |                         | 0.0%                 |                        |      | Wine Sales       |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
| 0.0%              | 0.0%              |                         | 0.0%                 |                        |      | Liquor Sales     |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
| <br>0.0%          | 0.0%              |                         | 0.0%                 |                        |      | Other Sales      |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
| 0.0%              | 0.0%              |                         | 0.0%                 |                        |      | Total            |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
|                   |                   |                         |                      |                        |      | Cost %           |              |                        |                        |                     |                            |                          |
| 0.0%              | 0.0%              |                         | 0.0%                 |                        |      | Beer Sales       |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
| 0.0%              | 0.0%              |                         | 0.0%                 |                        |      | Wine Sales       |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
| 0.0%              | 0.0%              |                         | 0.0%                 |                        |      | Liquor Sales     |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
| <br>0.0%          | 0.0%              |                         | 0.0%                 |                        |      | Other Sales      |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
| 0.0%              | 0.0%              |                         | 0.0%                 |                        |      | Total            |              | 0.0%                   | 0.0%                   |                     | 0.0%                       |                          |
|                   |                   |                         |                      |                        |      |                  |              |                        |                        |                     |                            |                          |

# Business Unit: 04028 Business Unit: 04028 Branson Landing Convention Ctr Run Date: September 07, 2011 Operating Statement Run Time: 17:12:51 As of August 31, 2011

| Current<br>Actual | %      | Current<br>Budget | %      | Current<br>Bud Variance | Prior Year<br>Actual | %      | Prior Year<br>Variance |
|-------------------|--------|-------------------|--------|-------------------------|----------------------|--------|------------------------|
| 240.695           | 61.9%  | 263.249           | 56.0%  | (22,554)                | 322,113              | 67.9%  | (94.449)               |
| 240,695<br>45.471 | 11.7%  | 44.205            | 9.4%   | 1.266                   | 51.806               | 10.9%  | (81,418)<br>(6,335)    |
| 286,166           | 73.6%  | 307,454           | 65.4%  | (21,288)                | 373,919              | 78.9%  | (87,753)               |
|                   |        |                   |        |                         |                      |        |                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |
| 286,166           | 73.6%  | 307,454           | 65.4%  | (21,288)                | 373,919              | 78.9%  | (87,753)               |
| 34,772            | 8.9%   | 82,138            | 17.5%  | (47,366)                | 20,300               | 4.3%   | 14,472                 |
| 24,625            | 6.3%   | 25,565            | 5.4%   | (940)                   | 30,690               | 6.5%   | (6,066)                |
| 0                 | 0.0%   | 1,912             | 0.4%   | (1,912)                 | 0                    | 0.0%   | 0                      |
| 32,912            | 8.5%   | 32,382            | 6.9%   | 530                     | 34,089               | 7.2%   | (1,177)                |
| 10,538            | 2.7%   | 20,757            | 4.4%   | (10,219)                | 15,149               | 3.2%   | (4,611)                |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |
| 389,012           | 100.0% | 470,207           | 100.0% | (81,196)                | 474,148              | 100.0% | (85,136)               |
| 46,464            | 19.3%  | 48,306            | 18.4%  | (1,842)                 | 44,193               | 13.7%  | 2,271                  |
| 7,011             | 15.4%  | 7,234             | 16.4%  | (224)                   | 7,336                | 14.2%  | (325)                  |
| 17,347            | 52.7%  | 17,868            | 55.2%  | (521)                   | 37,463               | 109.9% | (20,116)               |
| 1,700             | 2.4%   | 54                | 0.0%   | 1,646                   | 0                    | 0.0%   | 1,700                  |
| 72,522            | 18.6%  | 73,462            | 15.6%  | (940)                   | 88,992               | 18.8%  | (16,471)               |
| 316,490           | 81.4%  | 396,745           | 84.4%  | (80,255)                | 385,155              | 81.2%  | (68,665)               |
| 21,992            | 5.7%   | 17,360            | 3.7%   | 4,632                   | 22,273               | 4.7%   | (281)                  |
| 31,578            | 8.1%   | 31,083            | 6.6%   | 495                     | 38,666               | 8.2%   | (7,089)                |
| 1,629             | 0.4%   | 0                 | 0.0%   | 1,629                   | 3,319                | 0.7%   | (1,690)                |
| 5,105             | 1.3%   | 5,065             | 1.1%   | 40                      | 1,576                | 0.3%   | 3,530                  |
| 2,638             | 0.7%   | 2,304             | 0.5%   | 334                     | 4,255                | 0.9%   | (1,617)                |
| 62,942            | 16.2%  | 55,811            | 11.9%  | 7,130                   | 70,089               | 14.8%  | (7,148)                |
| 25,037            |        | 22,439            |        | 2,598                   | 22,686               |        | 2,351                  |
| 87,978            | 22.6%  | 78,250            | 16.6%  | 9,728                   | 92,775               | 19.6%  | (4,796)                |
| 228,512           | 58.7%  | 318,495           | 67.7%  | (89,983)                | 292,381              | 61.7%  | (63,869)               |

|                             | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|-----------------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
| 57 Banquets                 |                        |        |                        |        |                     |                            |        |                          |
| Food Revenue                | 1.573.902              | 59.6%  | 1,439,219              | 56.1%  | 134,683             | 1,276,109                  | 52.7%  | 297,793                  |
| Beverage Revenue            | 227.357                | 8.6%   | 242,128                | 9.4%   | (14,771)            | 232,979                    | 9.6%   | (5,623)                  |
| Subtotal Gross Revenue      | 1,801,259              | 68.2%  | 1,681,347              | 65.5%  | 119,912             | 1,509,088                  | 62.3%  | 292,171                  |
| Food Allowances             | (106)                  | 0.0%   | 0                      | 0.0%   | (106)               | 0                          | 0.0%   | (106)                    |
| Beverage Allowances         | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| Net Revenue                 | 1,801,153              | 68.2%  | 1,681,347              | 65.5%  | 119,806             | 1,509,088                  | 62.3%  | 292,065                  |
| Public Room Revenue         | 409,971                | 15.5%  | 455,644                | 17.8%  | (45,673)            | 468,086                    | 19.3%  | (58,115)                 |
| Service Charge Revenue      | 146,028                | 5.5%   | 133,679                | 5.2%   | 12,350              | 133,792                    | 5.5%   | 12,237                   |
| Rental of Equipment         | 0                      | 0.0%   | 11,301                 | 0.4%   | (11,301)            | 0                          | 0.0%   | 0                        |
| AV Commisssions             | 206,343                | 7.8%   | 172,543                | 6.7%   | 33,800              | 192,742                    | 8.0%   | 13,600                   |
| Sundry / Other Revenue      | 77,350                 | 2.9%   | 111,440                | 4.3%   | (34,090)            | 117,833                    | 4.9%   | (40,483)                 |
| Other Allowances            | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| Total Revenue               | 2,640,845              | 100.0% | 2,565,954              | 100.0% | 74,892              | 2,421,541                  | 100.0% | 219,304                  |
| Food Cost                   | 247,237                | 15.7%  | 264,097                | 18.4%  | (16,860)            | 230,004                    | 18.0%  | 17,233                   |
| Beverage Cost               | 35,740                 | 15.7%  | 39,559                 | 16.3%  | (3,819)             | 38,529                     | 16.5%  | (2,789)                  |
| Audio Visual                | 101,817                | 49.3%  | 97,506                 | 56.5%  | 4,310               | 118,042                    | 61.2%  | (16,226)                 |
| Other Cost                  | 6,371                  | 1.0%   | 325                    | 0.0%   | 6,046               | 1,245                      | 0.2%   | 5,127                    |
| Total Cost of Sales         | 391,165                | 14.8%  | 401,487                | 15.6%  | (10,321)            | 387,820                    | 16.0%  | 3,346                    |
| Gross Profit                | 2,249,680              | 85.2%  | 2,164,467              | 84.4%  | 85,213              | 2,033,721                  | 84.0%  | 215,959                  |
| Management Salaries         | 167,283                | 6.3%   | 134,827                | 5.3%   | 32,455              | 153,333                    | 6.3%   | 13,950                   |
| Hourly Wages                | 213,675                | 8.1%   | 227,838                | 8.9%   | (14,162)            | 176,066                    | 7.3%   | 37,609                   |
| Overtime Wages              | 10,640                 | 0.4%   | 0                      | 0.0%   | 10,640              | 18,794                     | 0.8%   | (8,154)                  |
| Bonus                       | 30,143                 | 1.1%   | 40,520                 | 1.6%   | (10,377)            | 29,672                     | 1.2%   | 472                      |
| Leased Labor                | 28,698                 | 1.1%   | 12,573                 | 0.5%   | 16,125              | 26,840                     | 1.1%   | 1,858                    |
| Total Payroll Cost          | 450,440                | 17.1%  | 415,758                | 16.2%  | 34,681              | 404,704                    | 16.7%  | 45,735                   |
| Total Benefits Cost         | 190,921                |        | 178,149                |        | 12,772              | 180,090                    |        | 10,831                   |
| Total Payroll & Related Exp | 641,360                | 24.3%  | 593,907                | 23.1%  | 47,453              | 584,795                    | 24.1%  | 56,566                   |
| Gross Profit After Wages    | 1,608,320              | 60.9%  | 1,570,559              | 61.2%  | 37,760              | 1,448,927                  | 59.8%  | 159,393                  |

Business Unit: 04028

Business Unit: 04028 Business Unit: 04028

Branson Landing Convention Ctr Operating Statement As of August 31, 2011

| Current<br>Actual | %            | Current<br>Budget | %            | Current<br>Bud Variance | Prior Year<br>Actual | %            | Prior Year<br>Variance | _     |                                       | Year to Date<br>Actual | %            | Year to Date<br>Budget | %     | YTD<br>Bud Variance  | Year to Date<br>Prior Year | %            | YTD Prior Yr<br>Variance |
|-------------------|--------------|-------------------|--------------|-------------------------|----------------------|--------------|------------------------|-------|---------------------------------------|------------------------|--------------|------------------------|-------|----------------------|----------------------------|--------------|--------------------------|
|                   |              |                   |              |                         |                      |              |                        |       | 57 Banquets                           |                        |              |                        |       |                      |                            |              |                          |
|                   |              |                   |              |                         |                      |              |                        |       | Other Expenses                        |                        |              |                        |       |                      |                            |              |                          |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 1,300                | 0.3%         | (1,300)                | 30500 | ) Conference                          | 0                      | 0.0%         | 0                      | 0.0%  | 0                    | 1,300                      | 0.1%         | (1,300)                  |
| 0                 | 0.0%         | 120               | 0.0%         | (120)                   | 0                    | 0.0%         | 0                      |       | Permits & Licenses                    | 825                    | 0.0%         | 960                    | 0.0%  | (135)                | 1,295                      | 0.1%         | (470)                    |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | 0                      |       | Contracted Serv                       | 210                    | 0.0%         | 0                      | 0.0%  | 210                  | 0                          | 0.0%         | 210                      |
| 0<br>829          | 0.0%<br>0.2% | 0<br>1,050        | 0.0%<br>0.2% | 0<br>(222)              | 0<br>1.473           | 0.0%<br>0.3% | 0<br>(645)             |       | Pry Cleaning Computer / Systems Servs | (247)<br>6,572         | 0.0%<br>0.2% | 0<br>8.400             | 0.0%  | (247)<br>(1,828)     | 0<br>8.977                 | 0.0%<br>0.4% | (247)                    |
| 029               | 0.2%         | 0 0               | 0.2%         | (222)                   | 1,473                | 0.0%         | (643)                  |       | Entertainment                         | 6,572                  | 0.2%         | 0,400                  | 0.0%  | (1,020)              | 0,977                      | 0.4%         | (2,405)<br>65            |
| 60                | 0.0%         | 56                | 0.0%         | 4                       | 56                   | 0.0%         | 4                      |       | Music System                          | 479                    | 0.0%         | 448                    | 0.0%  | 31                   | 447                        | 0.0%         | 32                       |
| 120               | 0.0%         | 300               | 0.1%         | (181)                   | 0                    | 0.0%         | 120                    |       | Linen                                 | 5,676                  | 0.2%         | 2,400                  | 0.1%  | 3,276                | 2,682                      | 0.1%         | 2,994                    |
| 0                 | 0.0%         | 47                | 0.0%         | (47)                    | 0                    | 0.0%         | 0                      |       | Plants & Decorations                  | 137                    | 0.0%         | 257                    | 0.0%  | (119)                | 193                        | 0.0%         | (55)                     |
| 48                | 0.0%         | 200               | 0.0%         | (152)                   | 300                  | 0.1%         | (252)                  |       | Uniforms                              | 570                    | 0.0%         | 1,600                  | 0.1%  | (1,030)              | 2,622                      | 0.1%         | (2,053)                  |
| 0<br>134          | 0.0%         | 0                 | 0.0%<br>0.1% | 0                       | 0<br>217             | 0.0%<br>0.0% | 0                      |       | Laundry Uniform Cleaning              | 90<br>881              | 0.0%         | 1.540                  | 0.0%  | 90                   | 55                         | 0.0%<br>0.1% | 35                       |
| 134               | 0.0%         | 282<br>0          | 0.1%         | (148)                   | 217                  | 0.0%         | (82)                   |       | Rental of Equipment                   | 1,395                  | 0.0%         | 1,540<br>0             | 0.1%  | (659)<br>1,395       | 2,026                      | 0.1%         | (1,145)<br>1,395         |
| (5)               | 0.0%         | 15                | 0.0%         | (20)                    | (6)                  | 0.0%         | 0                      |       | Postage                               | 169                    | 0.1%         | 120                    | 0.0%  | 49                   | 17                         | 0.0%         | 152                      |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | 0                      |       | Cleaning Supplies                     | 0                      | 0.0%         | 0                      | 0.0%  | 0                    | 107                        | 0.0%         | (107)                    |
| 911               | 0.2%         | 893               | 0.2%         | 18                      | 781                  | 0.2%         | 131                    |       | Operating Supplies                    | 7,538                  | 0.3%         | 4,875                  | 0.2%  | 2,662                | 5,954                      | 0.2%         | 1,584                    |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | 0                      |       | Bar Operating Supplies                | 0                      | 0.0%         | 0                      | 0.0%  | 0                    | 169                        | 0.0%         | (169)                    |
| 622               | 0.2%         | 200               | 0.0%         | 422                     | 417                  | 0.1%         | 204                    |       | Office Supplies                       | 2,239                  | 0.1%         | 1,600                  | 0.1%  | 639                  | 2,032                      | 0.1%         | 208                      |
| 0                 | 0.0%<br>0.0% | 0<br>108          | 0.0%         | 0<br>(108)              | 440<br>0             | 0.1%<br>0.0% | (440)                  |       | Paper Supplies Copy Cost              | (440)<br>715           | 0.0%<br>0.0% | 0<br>864               | 0.0%  | (440)<br>(149)       | 440<br>753                 | 0.0%         | (880)<br>(38)            |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 0                    | 0.0%         | 0                      |       | Guest Supplies                        | 214                    | 0.0%         | 0                      | 0.0%  | 214                  | 0                          | 0.0%         | 214                      |
| 28                | 0.0%         | 100               | 0.0%         | (72)                    | Ō                    | 0.0%         | 28                     |       | Training-Internal                     | 467                    | 0.0%         | 800                    | 0.0%  | (333)                | 1,080                      | 0.0%         | (613)                    |
| 0                 | 0.0%         | 133               | 0.0%         | (133)                   | 0                    | 0.0%         | 0                      |       | ? Training-External                   | 0                      | 0.0%         | 1,064                  | 0.0%  | (1,064)              | 105                        | 0.0%         | (105)                    |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 1,710                | 0.4%         | (1,710)                |       |                                       | 0                      | 0.0%         | 2,600                  | 0.1%  | (2,600)              | 4,020                      | 0.2%         | (4,020)                  |
| 0                 | 0.0%         | 0                 | 0.0%         | 0                       | 4,792                | 1.0%         | (4,792)                |       |                                       | 0                      | 0.0%         | 0                      | 0.0%  | 0                    | 6,959                      | 0.3%         | (6,959)<br>103           |
| 258<br>756        | 0.1%<br>0.2% | 423<br>908        | 0.1%<br>0.2% | (165)<br>(152)          | 41<br>763            | 0.0%<br>0.2% | 217                    | 38010 | Telephone                             | 1,934<br>7,082         | 0.1%<br>0.3% | 2,309<br>7,264         | 0.1%  | (375)<br>(182)       | 1,831<br>7,373             | 0.1%<br>0.3% | (291)                    |
| 3,011             | 0.2%         | 3,162             | 0.2%         | (151)                   | 3,405                | 0.7%         | (394)                  |       | Laundry Allocation                    | 19,007                 | 0.7%         | 19,527                 | 0.8%  | (520)                | 20,289                     | 0.8%         | (1,282)                  |
| 6,770             | 1.7%         | 7,998             | 1.7%         | (1,228)                 | 15,689               | 3.3%         | (8,919)                |       | Total Other Expenses                  | 55,580                 | 2.1%         | 56,628                 | 2.2%  | (1,048)              | 70,726                     | 2.9%         | (15,146)                 |
| 59,465            | 15.3%        | 58,115            | 12.4%        | 1,351                   | 60,554               | 12.8%        | (1,089)                |       | Kitchen Allocation                    | 394,411                | 14.9%        | 416,875                | 16.2% | (22,464)             | 352,723                    | 14.6%        | 41,688                   |
| 162,276           | 41.7%        | 252,383           | 53.7%        | (90,106)                | 216,137              | 45.6%        | (53,861)               |       | Dept Profit / Loss per G/L            | 1,158,329              | 43.9%        | 1,097,056              | 42.8% | 61,273               | 1,025,478                  | 42.3%        | 132,851                  |
|                   |              |                   |              |                         |                      |              |                        |       | Operating Statistics:                 |                        |              |                        |       |                      |                            |              |                          |
| 8,534             |              | 8,650             |              | (116)                   | 12,587               |              | (4,053)                |       | Total Covers                          | 54,317                 |              | 50,659                 |       | 3,658                | 47,363                     |              | 6,954                    |
| 275               |              | 279               |              | (4)                     | 406                  |              | (131)                  |       | Covers / Day                          | 224<br>48.62           |              | 208                    |       | 15                   | 195                        |              | 29                       |
| 45.58<br>19.60    |              | 54.36<br>18.46    |              | (8.78)<br>1.14          | 37.67<br>15.69       |              | 7.91<br>3.91           |       | Average Check Cost / Cover            | 20.03                  |              | 50.65<br>20.77         |       | (2.03)<br>(0.73)     | 51.13<br>22.03             |              | (2.51)<br>(2.00)         |
| 27.7              |              | 20.3              |              | 7.4                     | 35.2                 |              | (7.4)                  |       | FTE's                                 | 23.8                   |              | 18.8                   |       | 5.0                  | 22.9                       |              | 0.9                      |
| 9.9               |              | 13.7              |              | (3.8)                   | 11.5                 |              | (1.6)                  |       | Cover / FTE / Day                     | 9.4                    |              | 11.1                   |       | (1.7)                | 8.5                        |              | 0.9                      |
| 15,932            |              | 15,425            |              | 507                     | 20,995               |              | (5,063)                |       | Local Food Sales                      | 92,260                 |              | 166,345                |       | (74,085)             | 127,691                    |              | (35,431)                 |
| 224,763           |              | 247,824           |              | (23,060)                | 301,059              |              | (76,295)               |       | Group Food Sales                      | 1,481,642              |              | 1,272,874              |       | 208,768              | 1,148,358                  |              | 333,284                  |
| 9,239             |              | 2,670             |              | 6,569                   | 3,892                |              | 5,347                  |       | Local Beverage Sales                  | 14,028                 |              | 28,794                 |       | (14,766)             | 24,073                     |              | (10,044)                 |
| 36,231<br>0       |              | 41,535<br>0       |              | (5,304)                 | 47,914<br>0          |              | (11,682)               |       | Group Beverage Sales                  | 213,328<br>(106)       |              | 213,334                |       | (5)<br>(106)         | 208,907                    |              | 4,422<br>(106)           |
| 286,166           |              | 307,454           |              | (21,288)                | 373,859              |              | 0<br>(87,693)          |       | Allowances Total Food & Beverage      | 1,801,153              |              | 1,681,347              |       | 119,806              | 1,509,028                  |              | 292,125                  |
| 19.3%             |              | 18.4%             |              | 1.0%                    | 13.7%                |              | 5.6%                   |       | Food Cost % on Gross Sales            | 15.7%                  |              | 18.4%                  |       | -2.6%                | 18.0%                      |              | -2.3%                    |
| 15.4%             |              | 16.4%             |              | -0.9%                   | 14.2%                |              | 1.3%                   |       | Beverage Cost % on Gross Sales        | 15.7%                  |              | 16.3%                  |       | -0.6%                | 16.5%                      |              | -0.8%                    |
| 26,572            |              | 76,159            |              | (49,588)                | 20,000               |              | 6,572                  |       | Group                                 | 369,221                |              | 391,170                |       | (21,949)             | 423,864                    |              | (54,643)                 |
| 8,200<br>34,772   |              | 5,979<br>82,138   |              | 2,221<br>(47,366)       | 300<br>20,300        |              | 7,900<br>14,472        |       | Local Total Public Room Revenue       | 40,750<br>409,971      |              | 64,474<br>455,644      |       | (23,724)<br>(45,673) | 44,221<br>468,086          |              | (3,471)<br>(58,115)      |
|                   |              |                   |              |                         |                      |              |                        |       |                                       |                        |              |                        |       |                      |                            |              |                          |
| 0                 |              | 0                 |              | (14.204)                | 0<br>47.499          |              | (10.624)               |       | (None)                                | 0                      |              | 0                      |       | 0                    | 0                          |              | 0                        |
| 36,878<br>6,572   |              | 51,182<br>1,957   |              | (14,304)<br>4,615       | 47,499<br>1.740      |              | (10,621)<br>4,833      |       | Group<br>Local                        | 266,276<br>17,417      |              | 262,884<br>21,100      |       | 3,393<br>(3,683)     | 294,666<br>15,909          |              | (28,390)<br>1,507        |
| 43,450            |              | 53,139            |              | (9,689)                 | 49,238               |              | (5,788)                |       | Total Sundry / Other Revenue          | 283,693                |              | 283,983                |       | (290)                | 310,576                    |              | (26,883)                 |
|                   |              |                   |              |                         | 0                    |              |                        | 70400 | •                                     | 0                      |              |                        |       | 0.00                 | 0                          |              |                          |
| 0.00              |              | 0<br>0.00         |              | 0.00<br>0.00            | 0.00                 |              | 0.00                   | 79400 | REVPasq                               | 0.00                   |              | 0<br>0.00              |       | 0.00                 | 0.00                       |              | 0<br>0.00                |
|                   |              |                   |              |                         |                      |              |                        |       | •                                     |                        |              |                        |       |                      |                            |              |                          |

|                   |                   |                         |                      |                        |       | As of August 31, 2011                    |                        |                        |                     |                            |                          |
|-------------------|-------------------|-------------------------|----------------------|------------------------|-------|------------------------------------------|------------------------|------------------------|---------------------|----------------------------|--------------------------|
| Current<br>Actual | Current<br>Budget | Current<br>Bud Variance | Prior Year<br>Actual | Prior Year<br>Variance | i     |                                          | Year to Date<br>Actual | Year to Date<br>Budget | YTD<br>Bud Variance | Year to Date<br>Prior Year | YTD Prior Yr<br>Variance |
|                   |                   |                         |                      |                        |       | Banquet-Food Statistics                  |                        |                        |                     |                            |                          |
| 39,690            | 43,500            | (3,810)                 | 78,491               | (38,801)               | 08120 | Group - Breakfast                        | 335,986                | 251,169                | 84,817              | 288,616                    | 47,370.19                |
| 2,112             | 2,500             | (388)                   | 3,828                | (1,716)                |       | Group - Breakfast-Covers                 | 17,731                 | 14,435                 | 3,296               | 15,243                     | 2,488                    |
| 18.79             | 17.40             | 1.39                    | 20.50                | (1.71)                 |       | Avg Check                                | 18.95                  | 17.40                  | 1.55                | 18.93                      | 0.01                     |
| 68                | 81                | (13)                    | 123                  | (55)                   |       | Covers / Day                             | 73                     | 59                     | 14                  | 63                         | 10                       |
| 0                 | 0                 | 0                       | 0                    | 0                      | 08120 | Group - Brunch                           | 0                      | 0                      | 0                   | 0                          | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Group - Brunch-Covers                    | 0                      | 0                      | 0                   | 0                          | 0                        |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Avg Check                                | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Covers / Day                             | 0                      | 0                      | 0                   | 0                          | 0                        |
| 71,170            | 50,600            | 20,570                  | 70,311               | 859                    | 08130 | Group - Lunch                            | 402,333                | 270,374                | 131,959             | 272,084                    | 130,249.14               |
| 2,800             | 2,200             | 600                     | 2,981                | (181)                  | 00.00 | Group - Lunch-Covers                     | 14,766                 | 11,076                 | 3,690               | 11,660                     | 3,106                    |
| 25.42             | 23.00             | 2.42                    | 23.59                | 1.83                   |       | Avg Check                                | 27.25                  | 24.41                  | 2.84                | 23.33                      | 3.91                     |
| 90                | 71                | 19                      | 96                   | (6)                    |       | Covers / Day                             | 61                     | 46                     | 15                  | 48                         | 13                       |
| 04.000            | 22.525            | 04.707                  | 70 700               | (45.400)               | 0044  | O Commanda                               | 204 204                | 252.245                | 04.040              | 004544                     | 47 477 00                |
| 64,392<br>1,802   | 29,595<br>785     | 34,797<br>1,017         | 79,799<br>1,941      | (15,408)<br>(139)      | 08140 | Group - Dinner<br>Group - Dinner-Covers  | 381,991<br>10,096      | 350,045<br>9,285       | 31,946<br>811       | 334,514<br>8,660           | 47,477.28<br>1,436       |
| 35.73             | 37.70             | (1.97)                  | 41.11                | (5.38)                 |       | Avg Check                                | 37.84                  | 37.70                  | 0.14                | 38.63                      | (0.79)                   |
| 58                | 25                | 33                      | 63                   | (4)                    |       | Covers / Day                             | 42                     | 38                     | 3                   | 36                         | 6                        |
|                   |                   |                         |                      |                        |       |                                          |                        |                        |                     |                            |                          |
| 18,774            | 56,592            | (37,818)                | 44,642               | (25,869)               | 08161 |                                          | 235,963                | 208,866                | 27,096              | 146,210                    | 89,753.21                |
| 1,249             | 2,700             | (1,451)                 | 2,078                | (829)                  |       | Group - Reception-Covers                 | 8,422                  | 9,965                  | (1,543)             | 6,243                      | 2,179                    |
| 15.03             | 20.96             | (5.93)                  | 21.48                | (6.45)                 |       | Avg Check                                | 28.02                  | 20.96                  | 7.06                | 23.42                      | 4.60<br>9                |
| 40                | 87                | (47)                    | 67                   | (27)                   |       | Covers / Day                             | 35                     | 41                     | (6)                 | 26                         | 9                        |
| 30,738            | 67,537            | (36,799)                | 27,875               | 2,863                  | 08171 |                                          | 125,329                | 192,420                | (67,091)            | 106,995                    | 18,334.18                |
| 0                 | 0                 | 0                       | 634                  | (634)                  |       | Group - Break-Covers                     | 0                      | 118                    | (118)               | 634                        | (634)                    |
| 0.00              | 0.00              | 0.00                    | 43.97                | (43.97)                |       | Avg Check                                | 0.00                   | 1,630.68               | (1,630.68)          | 168.76                     | (168.76)                 |
| 0                 | 0                 | 0                       | 20                   | (20)                   |       | Covers / Day                             | 0                      | 0                      | (0)                 | 3                          | (3)                      |
| 224,763           | 247,824           | (23,060)                | 301,119              | (76,355)               |       | Total Banquet                            | 1,481,602              | 1,272,874              | 208,728             | 1,148,418                  | 333,184                  |
| 7,963             | 8,185             | (222)                   | 11,462               | (3,499)                |       | Total Banquet Covers                     | 51,015                 | 44,879                 | 6,136               | 42,440                     | 8,575                    |
| 28.23             | 30.28             | (2.05)                  | 26.27                | 1.95                   |       | Avg Check                                | 29.04                  | 28.36                  | 0.68                | 27.06                      | 1.98                     |
| 257               | 264               | (7)                     | 370                  | (113)                  |       | Covers / Day                             | 210                    | 185                    | 25                  | 175                        | 35                       |
| 3,020             | 0                 | 3,020                   | 1,294                | 1,727                  | 00120 | Cocal - Breakfast                        | 13,044                 | 7,490                  | 5,554               | 10,915                     | 2,129.50                 |
| 139               | 0                 | 139                     | 130                  | 9                      | 00120 | Local - Breakfast-Covers                 | 707                    | 535                    | 172                 | 740                        | (33)                     |
| 21.73             | 0.00              | 21.73                   | 9.95                 | 11.78                  |       | Avg Check                                | 18.45                  | 14.00                  | 4.45                | 14.75                      | 3.70                     |
| 4                 | 0                 | 4                       | 4                    | 0                      |       | Covers / Day                             | 3                      | 2                      | 1                   | 3                          | (0)                      |
|                   |                   |                         |                      |                        |       | •                                        |                        |                        |                     |                            |                          |
| 0                 | 0                 | 0                       | 0                    | 0                      | 08120 | Local - Brunch     Local - Brunch-Covers | 0                      | 0                      | 0                   | 0                          | 0.00                     |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Avg Check                                | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0.00                    | 0.00                 | 0.00                   |       | Covers / Day                             | 0                      | 0                      | 0.00                | 0.00                       | 0.00                     |
|                   |                   |                         |                      |                        |       |                                          |                        |                        |                     |                            |                          |
| 2,345             | 805               | 1,540                   | 1,617                | 728                    | 08130 | D Local - Lunch                          | 14,750                 | 18,055                 | (3,305)             | 15,910                     | (1,159.62)               |
| 67                | 35                | 32                      | 130                  | (63)                   |       | Local - Lunch-Covers                     | 567                    | 785                    | (218)               | 665                        | (98)                     |
| 35.00<br>2        | 23.00             | 12.00<br>1              | 12.44<br>4           | 22.56                  |       | Avg Check<br>Covers / Day                | 26.01<br>2             | 23.00                  | 3.01                | 23.92<br>3                 | 2.09                     |
| 2                 | •                 |                         | -                    | (2)                    |       | Oovers / Day                             | -                      | ű                      | (1)                 | 3                          | (0)                      |
| 0                 | 14,620            | (14,620)                | 15,915               | (15,915)               | 08140 | Local - Dinner                           | 32,744                 | 125,970                | (93,226)            | 67,100                     | (34,355.25)              |
| 0                 | 430               | (430)                   | 648                  | (648)                  |       | Local - Dinner-Covers                    | 863                    | 3,705                  | (2,842)             | 2,353                      | (1,490)                  |
| 0.00              | 34.00             | (34.00)                 | 24.56                | (24.56)                |       | Avg Check                                | 37.94                  | 34.00                  | 3.94                | 28.52                      | 9.43                     |
| 0                 | 14                | (14)                    | 21                   | (21)                   |       | Covers / Day                             | 4                      | 15                     | (12)                | 10                         | (6)                      |
| 6,840             | 0                 | 6,840                   | 1,302                | 5,538                  | 08161 | 1 Local - Reception                      | 22,238                 | 8,305                  | 13,933              | 20,625                     | 1,613.66                 |
| 365               | 0                 | 365                     | 217                  | 148                    |       | Local - Reception-Covers                 | 1,165                  | 755                    | 410                 | 1,165                      | 0                        |
| 18.74             | 0.00              | 18.74                   | 6.00                 | 12.74                  |       | Avg Check                                | 19.09                  | 11.00                  | 8.09                | 17.70                      | 1.39                     |
| 12                | 0                 | 12                      | 7                    | 5                      |       | Covers / Day                             | 5                      | 3                      | 2                   | 5                          | 0                        |
| 3,727             | 0                 | 3,727                   | 867                  | 2,860                  | 08171 | 1 Local - Break                          | 9,483                  | 6,525                  | 2,958               | 13,142                     | (3,659.14)               |
| 3,727             | 0                 | 0                       | 0                    | 2,000                  | 0017  | Local - Break-Covers                     | 9,463                  | 0,323                  | 2,536               | 0                          | (3,035.14)               |
| 0.00              | 0.00              | 0.00                    | 0.00                 | 0.00                   |       | Avg Check                                | 0.00                   | 0.00                   | 0.00                | 0.00                       | 0.00                     |
| 0                 | 0                 | 0                       | 0                    | 0                      |       | Covers / Day                             | 0                      | 0                      | 0                   | 0                          | 0                        |
| 15,932            | 15,425            | 507                     | 20,995               | (5,063)                |       | Total Catering                           | 92,260                 | 166,345                | (74,085)            | 127,691                    | (35,431)                 |
| 15,932            | 15,425<br>465     | 106                     | 20,995<br>1,125      | (5,063)                |       | Total Catering Total Catering Covers     | 3,302                  | 5,780                  | (74,085) (2,478)    | 4,923                      | (35,431)                 |
| 27.90             | 33.17             | (5.27)                  | 18.66                | 9.24                   |       | Avg Check                                | 27.94                  | 28.78                  | (0.84)              | 25.94                      | 2.00                     |
| 18                | 15                | 3                       | 36                   | (18)                   |       | Covers / Day                             | 14                     | 24                     | (10)                | 20                         | (7)                      |
| · <del>-</del>    | ·=                | 9                       |                      | (10)                   |       | · · · · · · · · · · · · · · · · · · ·    | * *                    | = -                    | (10)                |                            | (1)                      |

Business Unit: 04028 Business Unit: 04028 Branson Landing Convention Ctr Run Date: September 07, 2011
Operating Statement Run Time: 17:12:51
As of August 31, 2011

| Current<br>Actual | Current<br>Budget | Current<br>Bud Variance | Prior Year<br>Actual | Prior Year<br>Variance |
|-------------------|-------------------|-------------------------|----------------------|------------------------|
| 6,750             | 11,177            | (4,426)                 | 10,108               | (3,357)                |
| 5,704             | 7,633             | (1,929)                 | 9,779                | (4,075)                |
| 10,802            | 9,640             | 1,162                   | 11,540               | (737)                  |
| 12,975            | 13,085            | (110)                   | 16,488               | (3,513)                |
| 36,231            | 41,535            | (5,304)                 | 47,914               | (11,682)               |
| 3,948             | 740               | 3,208                   | 502                  | 3,446                  |
| 1,611             | 444               | 1,166                   | 1,098                | 513                    |
| 1,783             | 855               | 929                     | 1,231                | 553                    |
| 1,897             | 631               | 1,266                   | 1,062                | 836                    |
| 9,239             | 2,670             | 6,569                   | 3,892                | 5,347                  |
| 10,699            | 11,917            | (1,218)                 | 10,610               | 89                     |
| 7,315             | 8,077             | (763)                   | 10,877               | (3,562)                |
| 12,586            | 10,495            | 2,091                   | 12,770               | (184)                  |
| 14,872            | 13,716            | 1,156                   | 17,549               | (2,677)                |
| 45,471            | 44,205            | 1,266                   | 51,806               | (6,335)                |

|                              | Year to Date<br>Actual | Year to Date<br>Budget | YTD<br>Bud Variance | Year to Date<br>Prior Year | YTD Prior Yr<br>Variance |
|------------------------------|------------------------|------------------------|---------------------|----------------------------|--------------------------|
| Banquet-Beverage Statistics  |                        | -                      |                     |                            |                          |
| Group Banquet Beer           | 46,302                 | 57,407                 | (11,105)            | 48,346                     | (2,044)                  |
| Group Banquet Wine           | 41,472                 | 39,205                 | 2,268               | 35,833                     | 5,640                    |
| Group Banquet Liquor         | 53,839                 | 49,515                 | 4,324               | 50,401                     | 3,438                    |
| Other Beverage Revenue       | 71,715                 | 67,208                 | 4,508               | 74,327                     | (2,612)                  |
| Total Group Banquet beverage | 213,328                | 213,334                | (5)                 | 208,907                    | 4,422                    |
| Local Banquet Beer           | 4,616                  | 7,985                  | (3,369)             | 4,766                      | (150)                    |
| Local Banquet Wine           | 1,858                  | 4,791                  | (2,932)             | 3,954                      | (2,095)                  |
| Local Banquet Liquor         | 2,286                  | 9,216                  | (6,929)             | 7,449                      | (5,162)                  |
| Other Beverage Revenue       | 5,268                  | 6,804                  | (1,536)             | 7,905                      | (2,637)                  |
| Total Local Banquet beverage | 14,028                 | 28,794                 | (14,766)            | 24,073                     | (10,044)                 |
| Total Banquet Beer           | 50,918                 | 65,391                 | (14,473)            | 53,112                     | (2,193)                  |
| Total Banquet Wine           | 43,331                 | 43,995                 | (664)               | 39,787                     | 3,544                    |
| Total Banquet Liquor         | 56,125                 | 58,730                 | (2,606)             | 57,849                     | (1,725)                  |
| Other Beverage Revenue       | 76,983                 | 74,011                 | 2,972               | 82,232                     | (5,249)                  |
| Total Banquet beverage       | 227,357                | 242,128                | (14,771)            | 232,979                    | (5,623)                  |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
|----------------------|----------------------|--------------------------------|-----------|--------------------|
|                      |                      | Operating Statement            | Run Time: | 17:12:51           |
|                      |                      | As of August 31, 2011          |           |                    |

| Current<br>Actual | % | Current<br>Budget | % | Current<br>Bud Variance | Prior Year<br>Actual | % | Prior Year<br>Variance |
|-------------------|---|-------------------|---|-------------------------|----------------------|---|------------------------|
| 59,633            |   | 61,173            |   | (1,541)                 | 60,554               |   | (921)                  |
| 59,633            |   | 61,173            |   | (1,541)                 | 60,554               |   | (921)                  |
| 167               |   | 3,059             |   | (2,892)                 | 0                    |   | 167                    |
| 59,465            |   | 58,115            |   | 1,351                   | 60,554               |   | (1,089)                |
| 59,633            |   | 61,173            |   | (1,541)                 | 60,554               | • | (921)                  |
| 0                 |   | (0)               |   | 0                       | 0                    |   | 0                      |

| Consolidated Kitchen                     | Year to Date<br>Actual       | % | Year to Date<br>Budget       | % | YTD<br>Bud Variance           | Year to Date<br>Prior Year   | % | YTD Prior Yr<br>Variance  |
|------------------------------------------|------------------------------|---|------------------------------|---|-------------------------------|------------------------------|---|---------------------------|
| Kitchen # 1 Total Kitchen Expense        | 416,126<br>416,126           |   | 438,816<br>438,816           |   | (22,690)<br>(22,690)          | 371,382<br>371,382           |   | 44,745<br>44,745          |
| Restaurant #2 Banquets Total Allocations | 21,715<br>394,411<br>416,126 |   | 21,941<br>416,875<br>438,816 |   | (225)<br>(22,464)<br>(22,690) | 18,658<br>352,723<br>371,382 |   | 3,057<br>41,688<br>44,745 |
| Variance                                 | 0                            |   | 0                            |   | (0)                           | 0                            |   | 0                         |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
|----------------------|----------------------|--------------------------------|-----------|--------------------|
|                      |                      | Operating Statement            | Run Time: | 17:12:51           |
|                      |                      | As of August 31, 2011          |           |                    |

| Current<br>Actual | %      | Current<br>Budget | %      | Current<br>Bud Variance | Prior Year<br>Actual | %      | Prior Year<br>Variance |       |                                             | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|-------------------|--------|-------------------|--------|-------------------------|----------------------|--------|------------------------|-------|---------------------------------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
|                   |        |                   |        |                         |                      |        |                        |       | 60 Kitchen # 1                              |                        |        |                        |        |                     |                            |        |                          |
| 9,798             | 16.4%  | 9,782             | 16.0%  | 17                      | 7,308                | 12.1%  | 2,490                  |       | Management Salaries                         | 70,811                 | 17.0%  | 75,824                 | 17.3%  | (5,013)             | 51,302                     | 13.8%  | 19,509                   |
| 19,849            | 33.3%  | 24,730            | 40.4%  | (4,881)                 | 23,789               | 39.3%  | (3,940)                |       | Hourly Wages                                | 135,681                | 32.6%  | 180,954                | 41.2%  | (45,273)            | 140,456                    | 37.8%  | (4,775)                  |
| 958               | 1.6%   | 0                 | 0.0%   | 958                     | 2,675                | 4.4%   | (1,717)                |       | Overtime Wages                              | 14,922                 | 3.6%   | 0                      | 0.0%   | 14,922              | 20,592                     | 5.5%   | (5,670)                  |
| 1,096             | 1.8%   | 930               | 1.5%   | 166                     | 1,263                | 2.1%   | (167)                  |       | Bonus                                       | 7,708                  | 1.9%   | 7,440                  | 1.7%   | 268                 | 8,957                      | 2.4%   | (1,249)                  |
| <br>10,100        | 16.9%  | 8,371             | 13.7%  | 1,729                   | 8,441                | 13.9%  | 1,659                  |       | Leased Labor                                | 73,041                 | 17.6%  | 47,864                 | 10.9%  | 25,178              | 47,407                     | 12.8%  | 25,634                   |
| 41,802            | 70.1%  | 43,813            | 71.6%  | (2,011)                 | 43,476               | 71.8%  | (1,675)                |       | Total Payroll Cost                          | 302,163                | 72.6%  | 312,081                | 71.1%  | (9,919)             | 268,714                    | 72.4%  | 33,449                   |
| <br>10,242        | 17.2%  | 10,911            | 17.8%  | (669)                   | 13,866               | 22.9%  | (3,624)                |       | Total Benefits Cost                         | 80,085                 | 19.2%  | 84,108                 | 19.2%  | (4,023)             | 72,319                     | 19.5%  | 7,766                    |
| 52,044            | 87.3%  | 54,723            | 89.5%  | (2,680)                 | 57,342               | 94.7%  | (5,299)                |       | Total Payroll & Related Exp                 | 382,248                | 91.9%  | 396,190                | 90.3%  | (13,942)            | 341,033                    | 91.8%  | 41,215                   |
|                   |        |                   |        |                         |                      |        |                        |       | Other Expenses                              |                        |        |                        |        |                     |                            |        |                          |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      | 22700 | Permits & Licenses                          | 0                      | 0.0%   | 150                    | 0.0%   | (150)               | 150                        | 0.0%   | (150)                    |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   |                        |       | Contracted Serv                             | 285                    | 0.0%   | 0                      | 0.0%   | 285                 | 0                          | 0.0%   | 285                      |
| 0                 | 0.0%   | 44                | 0.1%   | (44)                    | 0                    | 0.0%   | 0                      |       | Miscellaneous                               | 0                      | 0.0%   | 352                    | 0.1%   | (352)               | 0                          | 0.0%   | 0                        |
| 22                | 0.0%   | 0                 | 0.0%   | 22                      | 64                   | 0.1%   | (42)                   | 34400 | Entertainment                               | 79                     | 0.0%   | 0                      | 0.0%   | 79                  | 202                        | 0.1%   | (123)                    |
| 975               | 1.6%   | 250               | 0.4%   | 725                     | 0                    | 0.0%   | 975                    | 35010 |                                             | 2,083                  | 0.5%   | 2,000                  | 0.5%   | 83                  | 0                          | 0.0%   | 2,083                    |
| 407               | 0.7%   | 300               | 0.5%   | 107                     | (187)                | -0.3%  | 594                    | 35040 | China                                       | 927                    | 0.2%   | 2,400                  | 0.5%   | (1,473)             | 0                          | 0.0%   | 927                      |
| 1,012             | 1.7%   | 350               | 0.6%   | 662                     | o o                  | 0.0%   | 1,012                  | 35100 | Misc Equipment                              | 1,623                  | 0.4%   | 2,800                  | 0.6%   | (1,177)             | 0                          | 0.0%   | 1,623                    |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      | 35110 | Utensils                                    | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | (344)                      | -0.1%  | 344                      |
| 394               | 0.7%   | 390               | 0.6%   | 4                       | 366                  | 0.6%   | 29                     | 36000 | Uniforms                                    | 3,932                  | 0.9%   | 3,120                  | 0.7%   | 812                 | 4,291                      | 1.2%   | (359)                    |
| 310               | 0.5%   | 242               | 0.4%   | 68                      | 252                  | 0.4%   | 58                     |       | Uniform Cleaning                            | 1,777                  | 0.4%   | 1,933                  | 0.4%   | (157)               | 1,650                      | 0.4%   | 126                      |
| 0                 | 0.0%   | 20                | 0.0%   | (20)                    | 2                    | 0.0%   | (2)                    |       | Postage                                     | 38                     | 0.0%   | 160                    | 0.0%   | (122)               | 211                        | 0.1%   | (173)                    |
| 1,834             | 3.1%   | 1,685             | 2.8%   | 149                     | 1,069                | 1.8%   | 765                    |       | Cleaning Supplies                           | 7,614                  | 1.8%   | 9,633                  | 2.2%   | (2,019)             | 7,862                      | 2.1%   | (249)                    |
| 1,420             | 2.4%   | 1,369             | 2.2%   | 51                      | 553                  | 0.9%   | 866                    |       | Operating Supplies                          | 7,482                  | 1.8%   | 7,827                  | 1.8%   | (345)               | 6,679                      | 1.8%   | 803                      |
| 202               | 0.3%   | 83                | 0.1%   | 119                     | 0                    | 0.0%   | 202                    |       | Office Supplies                             | 439                    | 0.1%   | 667                    | 0.2%   | (227)               | 737                        | 0.2%   | (298)                    |
| 543               | 0.9%   | 993               | 1.6%   | (450)                   | 578                  | 1.0%   | (35)                   |       | Paper Supplies                              | 4,847                  | 1.2%   | 5,795                  | 1.3%   | (948)               | 5,463                      | 1.5%   | (616)                    |
| 0                 | 0.0%   | 20                | 0.0%   | (20)                    | 0                    | 0.0%   | 0                      |       | Copy Cost                                   | 165                    | 0.0%   | 160                    | 0.0%   | 5                   | 222                        | 0.1%   | (57)                     |
| 118               | 0.2%   | 20                | 0.0%   | 98                      | 0                    | 0.0%   | 118                    |       |                                             | 132                    | 0.0%   | 160                    | 0.0%   | (28)                | 50                         | 0.0%   | 82                       |
| 0                 | 0.0%   | 167<br>0          | 0.3%   | (167)<br>0              | 0                    | 0.0%   | 0                      |       | Training-External<br>State Credits-Training | 175<br>21              | 0.0%   | 1,336                  | 0.3%   | (1,161)<br>21       | 911<br>0                   | 0.2%   | (736)<br>21              |
| 18                | 0.0%   | 183               | 0.0%   | (166)                   | 146                  | 0.0%   | (128)                  | 37800 | Travel Costs                                | 18                     | 0.0%   | 1,467                  | 0.0%   | (1,449)             | 162                        | 0.0%   | (144)                    |
| 53                | 0.0%   | 0                 | 0.0%   | 53                      | 140                  | 0.2%   |                        | 38010 |                                             | 168                    | 0.0%   | 1,407                  | 0.0%   | 168                 | 6                          | 0.0%   | 162                      |
| 108               | 0.1%   | 183               | 0.3%   | (76)                    | 117                  | 0.2%   | (9)                    |       | Telephone                                   | 1.065                  | 0.3%   | 1,467                  | 0.3%   | (402)               | 1,328                      | 0.4%   | (262)                    |
| 174               | 0.3%   | 150               | 0.2%   | 24                      | 247                  | 0.4%   | (73)                   |       | Laundry Allocation                          | 1,010                  | 0.2%   | 1,200                  | 0.3%   | (190)               | 769                        | 0.2%   | 241                      |
| <br>7,589         | 12.7%  | 6,450             | 10.5%  | 1,139                   | 3,212                | 5.3%   | 4,377                  |       | Total Other Expenses                        | 33,879                 | 8.1%   | 42,626                 | 9.7%   | (8,748)             | 30,349                     | 8.2%   | 3,530                    |
| 59,633            | 100.0% | 61,173            | 100.0% | (1,541)                 | 60,554               | 100.0% | (921)                  |       | Total Departmental Expenses                 | 416,126                | 100.0% | 438,816                | 100.0% | (22,690)            | 371,382                    | 100.0% | 44,745                   |
|                   |        |                   |        |                         |                      |        |                        |       | Operating Statistics:                       |                        |        |                        |        |                     |                            |        |                          |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |       | Payroll Per Occupied Room                   | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |       | Benefits Per Occupied Room                  | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |       | Other Exp Per Occupied Room                 | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |

|                   |              |                   |         |                         |                      |         |                        |      | •                                             |                        |              |                        |         |                     |                            |                      |                          |
|-------------------|--------------|-------------------|---------|-------------------------|----------------------|---------|------------------------|------|-----------------------------------------------|------------------------|--------------|------------------------|---------|---------------------|----------------------------|----------------------|--------------------------|
| Current<br>Actual | %            | Current<br>Budget | %       | Current<br>Bud Variance | Prior Year<br>Actual | %       | Prior Year<br>Variance |      |                                               | Year to Date<br>Actual | %            | Year to Date<br>Budget | %       | YTD<br>Bud Variance | Year to Date<br>Prior Year | %                    | YTD Prior Yr<br>Variance |
|                   |              | -                 |         |                         |                      |         |                        | _    | Dept 02 Telephone                             |                        |              |                        |         |                     |                            |                      |                          |
|                   |              |                   |         |                         |                      |         |                        |      | Telephone Revenue                             |                        |              |                        |         |                     |                            |                      |                          |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      | 060  | 10 Local Calls                                | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      | 0602 | 20 Long-Distance                              | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | 30 AT&T 0+ Commission                         | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | 35 HSIA                                       | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | 36 HSIA - Guestrooms                          | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      |                                               | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      |                                               | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      |                                               | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      |                                               | 0                      | 0.0%<br>0.0% | 0                      | 0.0%    | 0                   | 75<br>0                    | 100.0%<br>0.0%       | (75)<br>0                |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      |                                               | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | 85 Other Revenue                              | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| <br>0             | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | Total Gross Revenue                           | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 75                         | 100.0%               | (75)                     |
| · ·               | 0.070        | 0                 | 0.070   | · ·                     | 0                    | 0.070   | 0                      |      | Total Gross Revenue                           | ŭ                      | 0.070        | · ·                    | 0.070   | · ·                 | 75                         | 100.070              | (13)                     |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      | )    | Less Allowances                               | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| <br>0             | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      | )    | Net Revenue                                   | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 75                         | 100.0%               | (75)                     |
|                   |              |                   |         |                         |                      |         |                        |      |                                               |                        |              |                        |         |                     |                            |                      |                          |
|                   |              |                   |         |                         |                      |         |                        |      | Cost of Sales                                 |                        |              |                        |         |                     |                            |                      |                          |
| 2,089             | 0.0%         | 1,783             | 0.0%    | 306                     | 2,160                | 0.0%    | (72                    | ,    | 10 Cost of Local                              | 16,718                 | 0.0%         | 14,264                 | 0.0%    | 2,454               | 15,812                     | 0.0%                 | 906                      |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | 20 Cost of Long Distance                      | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | 35 High Speed Internet                        | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 224                        | 0.0%                 | (224)                    |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | 40 Resale Cost                                | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      |                                               | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 0                 | 0.0%<br>0.0% | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | 20 Rental or Lease of Equip.<br>85 Other Cost | 0                      | 0.0%<br>0.0% | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| <br>2,089         | 0.0%         | 1,783             | 0.0%    | 306                     | 2,160                | 0.0%    | (72                    |      | Gross Cost of Sales                           | 16,718                 | 0.0%         | 14,264                 | 0.0%    | 2,454               |                            | 21381.9%             | 681                      |
| 2,000             | 0.070        | 1,700             | 0.070   | 000                     | 2,100                | 0.070   | (, 2                   | ,    | 0.000 000.0.000                               | 10,710                 | 0.070        | 11,201                 | 0.070   | 2,101               | 10,000                     | 21001.070            | 001                      |
|                   |              |                   |         |                         |                      |         |                        |      | Cost of Admin. Calls                          |                        |              |                        |         |                     |                            |                      |                          |
| (139)             | 0.0%         | (139)             | 0.0%    | 0                       | (139)                | 0.0%    | 0                      |      |                                               | (1,108)                | 0.0%         | (1,109)                | 0.0%    | 1                   |                            | -1478.0%             | 0                        |
| <br>0             | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | 52 Credit Long Distance Calls                 | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| (139)             | 0.0%         | (139)             | 0.0%    | 0                       | (139)                | 0.0%    | 0                      |      | Total Cost of Admin. Calls                    | (1,108)                | 0.0%         | (1,109)                | 0.0%    | 1                   | (1,108)                    | -1478.0%             | 0                        |
|                   |              |                   |         |                         |                      |         |                        |      |                                               |                        |              |                        |         |                     |                            |                      |                          |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      | )    | Management Wages                              | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 2,636             | 0.0%         | 2,545             | 0.0%    | 92                      | 2,302                | 0.0%    | 335                    |      | Hourly Wages                                  | 20,238                 | 0.0%         | 19,789                 | 0.0%    | 449                 | 17,149                     | 22865.4%             | 3,089                    |
| 2                 | 0.0%         | 0                 | 0.0%    | 2                       | 39                   | 0.0%    | (37                    |      | Extra Wages                                   | 134                    | 0.0%         | 0                      | 0.0%    | 134                 | 139                        | 185.3%               | (5)                      |
| 0                 | 0.0%         | 0                 | 0.0%    | 0                       | 17                   | 0.0%    | (17                    |      | Bonus                                         | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 17                         | 22.1%                | (17)                     |
| <br>0             | 0.0%         | 0                 | 0.0%    | 0                       | 0                    | 0.0%    | 0                      |      | Leased Labor                                  | 0                      | 0.0%         | 0                      | 0.0%    | 0                   | 0                          | 0.0%                 | 0                        |
| 2,638<br>1,119    | 0.0%         | 2,545<br>928      | 0.0%    | 94<br>190               | 2,357<br>1.726       | 0.0%    | 281<br>(608            |      | Total Payroll Cost<br>Total Benefits Cost     | 20,372<br>9,287        | 0.0%         | 19,789<br>7.459        | 0.0%    | 583<br>1.828        | 17,305<br>7.788            | 23072.8%<br>10384.2% | 3,068<br>1,498           |
| <br>3,757         | 0.0%         | 3,473             | 0.0%    | 284                     | 4,083                | 0.0%    | (326                   | .f   | Total Payroll & Related Exp                   | 29,659                 | 0.0%         | 27,248                 | 0.0%    | 2,411               |                            | 33457.0%             | 4,566                    |
| 3,737             | 0.076        | 3,473             | 0.076   | 204                     | 4,003                | 0.076   | (320                   | "    | Total Payroll & Related Exp                   | 29,009                 | 0.076        | 27,240                 | 0.076   | 2,411               | 23,093                     | 33437.076            | 4,300                    |
| 1,540             | #DIV/0!      | 1,041             | #DIV/0! | 499                     | 1,513                | #DIV/0! | 27                     | 300  | 16 Telephone Repairs & Maint.                 | 12,283                 | #DIV/0!      | 8,328                  | #DIV/0! | 3,955               | 13,933                     | 18576.8%             | (1,650)                  |
| <br>26            | #DIV/0!      | 0                 | 0.0%    | 26                      | 0                    | 0.0%    | 26                     |      | 00 Telephone                                  | 189                    | #DIV/0!      | 0                      | 0.0%    | 189                 | 0                          | 0.0%                 | 189                      |
| 1,567             | #DIV/0!      | 1,041             | #DIV/0! | 526                     | 1,513                | #DIV/0! | 53                     |      | Total Other Expenses                          | 12,471                 | #DIV/0!      | 8,328                  | #DIV/0! | 4,143               | 13,933                     | 18576.8%             | (1,461)                  |
| (7,274)           | #DIV/0!      | (6,158)           | #DIV/0! | (1,116)                 | (7,619)              | #DIV/0! | 345                    |      | Departmental Profit                           | (57,739)               | #DIV/0!      | (48,731)               | #DIV/0! | (9,008)             | (53,878)                   | -71837.7%            | (3,861)                  |
|                   |              |                   |         |                         |                      |         |                        |      | Operating Statistics:                         |                        |              |                        |         |                     |                            |                      |                          |
| 0.00              |              | 0.00              |         | 0.00                    | 0.00                 |         | 0.00                   | )    | Payroll Per Occupied Room                     | 0.00                   |              | 0.00                   |         | 0.00                | 0.00                       |                      | 0.00                     |
| 0.00              |              | 0.00              |         | 0.00                    | 0.00                 |         | 0.00                   |      | Benefits Per Occupied Room                    | 0.00                   |              | 0.00                   |         | 0.00                | 0.00                       |                      | 0.00                     |
| 0.00              |              | 0.00              |         | 0.00                    | 0.00                 |         | 0.00                   | )    | Other Exp Per Occupied Room                   | 0.00                   |              | 0.00                   |         | 0.00                | 0.00                       |                      | 0.00                     |
|                   |              |                   |         |                         |                      |         |                        |      |                                               |                        |              |                        |         |                     |                            |                      |                          |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
|----------------------|----------------------|--------------------------------|-----------|--------------------|
|                      |                      | Operating Statement            | Run Time: | 17:12:51           |
|                      |                      | As of August 31, 2011          |           |                    |

| Current<br>Actual | %      | Current<br>Budget | %      | Current<br>Bud Variance | Prior Year<br>Actual | %      | Prior Year<br>Variance | _    |                              | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|-------------------|--------|-------------------|--------|-------------------------|----------------------|--------|------------------------|------|------------------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
|                   |        |                   |        |                         |                      |        |                        |      | Dept 04 Parking              |                        |        |                        |        |                     |                            |        |                          |
| 4,407             | 80.8%  | 10,500            | 82.8%  | (6,093)                 | 5,646                | 81.5%  | (1,239)                | 0621 | 10 Guest Parking             | 33,813                 | 80.4%  | 46,125                 | 77.9%  | (12,312)            | 37,139                     | 76.6%  | (3,326)                  |
| 1,050             | 19.2%  | 2,185             | 17.2%  | (1,135)                 | 1,325                | 19.1%  | (275)                  |      |                              | 8,225                  | 19.6%  | 13,086                 | 22.1%  | (4,861)             | 11,391                     | 23.5%  | (3,166)                  |
| 5,457             | 100.0% | 12,685            | 100.0% | (7,228)                 | 6,971                | 100.6% | (1,514)                | -    | Total Revenue                | 42,038                 | 100.0% | 59,211                 | 100.0% | (17,173)            | 48,530                     | 100.1% | (6,492)                  |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | (42)                 | -0.6%  | 42                     |      | Allowances                   | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | (42)                       | -0.1%  | 42                       |
| 5,457             | 100.0% | 12,685            | 100.0% | (7,228)                 | 6,929                | 100.0% | (1,472)                |      | Net Revenue                  | 42,038                 | 100.0% | 59,211                 | 100.0% | (17,173)            | 48,488                     | 100.0% | (6,450)                  |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |      | Cost of Goods Sold           | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |      | Management Wages             | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |      | Hourly Wages                 | 622                    | 1.5%   | 0                      | 0.0%   | 622                 | 0                          | 0.0%   | 622                      |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |      | Extra Wages                  | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |      | Bonus                        | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |      | Leased Labor                 | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |      | Total Payroll Cost           | 622                    | 1.5%   | 0                      | 0.0%   | 622                 | 0                          | 0.0%   | 622                      |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 00                   | 0.0%   | 0                      |      | Total Benefits Cost          | 345                    | 0.8%   | 0                      | 0.0%   | 345                 | 143                        | 0.3%   | 202                      |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |      | Total Payroll & Related Exp  | 967                    | 2.3%   | 0                      | 0.0%   | 967                 | 143                        | 0.3%   | 823                      |
| 708               | 13.0%  | 0                 | 0.0%   | 708                     | 0                    | 0.0%   | 708                    | 3000 | 02 Maint & Repairs Equipment | 3,108                  | 7.4%   | 2,848                  | 4.8%   | 260                 | 3,148                      | 6.5%   | (40)                     |
| 0                 | 0.0%   | 100               | 0.8%   | (100)                   | 0                    | 0.0%   | 0                      |      | 00 Contracted Serv           | 0                      | 0.0%   | 800                    | 1.4%   | (800)               | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 50                | 0.4%   | (50)                    | 0                    | 0.0%   | 0                      |      | 00 Cleaning Supplies         | 0                      | 0.0%   | 400                    | 0.7%   | (400)               | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |      | 00 Operating Supplies        | 33                     | 0.1%   | 0                      | 0.0%   | 33                  | 0                          | 0.0%   | 33                       |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      | 3711 | 14 Parking Garage Tickets    | 532                    | 1.3%   | 600                    | 1.0%   | (68)                | 530                        | 1.1%   | 2                        |
| 708               | 13.0%  | 150               | 1.2%   | 558                     | 0                    | 0.0%   | 708                    |      | Other Costs                  | 3,673                  | 8.7%   | 4,648                  | 7.8%   | (975)               | 3,678                      | 7.6%   | (5)                      |
| 4,749             | 87.0%  | 12,535            | 98.8%  | (7,786)                 | 6,929                | 100.0% | (2,180)                |      | Department Profit            | 37,398                 | 89.0%  | 54,563                 | 92.2%  | (17,165)            | 44,666                     | 92.1%  | (7,268)                  |
|                   |        |                   |        |                         |                      |        |                        |      | Operating Statistics:        |                        |        |                        |        |                     |                            |        |                          |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |      | Payroll Per Occupied Room    | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |      | Benefits Per Occupied Room   | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |      | Other Exp Per Occupied Room  | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
|----------------------|----------------------|--------------------------------|-----------|--------------------|
|                      |                      | Operating Statement            | Run Time: |                    |
|                      |                      | As of August 31, 2011          |           |                    |

|                   |        |                   |        |                         |                      |        |                        |       | • .                  |                        |        |                        |        |                     |                            |        |                          |
|-------------------|--------|-------------------|--------|-------------------------|----------------------|--------|------------------------|-------|----------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
| Current<br>Actual | %      | Current<br>Budget | %      | Current<br>Bud Variance | Prior Year<br>Actual | %      | Prior Year<br>Variance |       |                      | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|                   |        |                   |        |                         |                      |        |                        |       | Dept 25 Other Income |                        |        |                        |        |                     |                            |        |                          |
|                   |        |                   |        |                         |                      |        |                        |       | Other Income         |                        |        |                        |        |                     |                            |        |                          |
| 2,372             | 3.5%   | 0                 | 0.0%   | 2,372                   | 0                    | 0.0%   | 2,372                  | 06432 | Imprints             | 17,354                 | 3.9%   | 19,152                 | 3.9%   | (1,798)             | 19,152                     | 4.0%   | (1,798)                  |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      | 06731 | Cancellation Fees    | 1,069                  | 0.2%   | 9,000                  | 1.8%   | (7,931)             | 3,213                      | 0.7%   | (2,144)                  |
| 534               | 0.8%   | 0                 | 0.0%   | 534                     | 929                  | 1.1%   | (395)                  | 07921 | Disc Earned          | 3,456                  | 0.8%   | 0                      | 0.0%   | 3,456               | 3,537                      | 0.7%   | (81)                     |
| 65,276            | 95.7%  | 68,792            | 99.7%  | (3,516)                 | 82,282               | 98.9%  | (17,006)               | 07930 | Laundry Income       | 424,153                | 95.1%  | 465,822                | 94.0%  | (41,669)            | 452,572                    | 94.6%  | (28,419)                 |
| <br>0             | 0.0%   | 200               | 0.3%   | (200)                   | 0                    | 0.0%   | 0                      | 07985 | Other Revenue        | 0                      | 0.0%   | 1,600                  | 0.3%   | (1,600)             | (128)                      | 0.0%   | 128                      |
| 68,182            | 100.0% | 68,992            | 100.0% | (810)                   | 83,211               | 100.0% | (15,029)               | 06100 | Total Other Income   | 446,032                | 100.0% | 495,574                | 100.0% | (49,542)            | 478,346                    | 100.0% | (32,314)                 |
|                   |        |                   |        |                         |                      |        |                        |       |                      |                        |        |                        |        |                     |                            |        |                          |
|                   |        |                   |        |                         |                      |        |                        |       | Store Rentals        |                        |        |                        |        |                     |                            |        |                          |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Total Store Rentals  | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
|                   |        |                   |        |                         |                      |        |                        |       |                      |                        |        |                        |        |                     |                            |        |                          |
| <br>0             | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Total Concessions    | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
|                   |        |                   |        |                         |                      |        |                        |       |                      |                        |        |                        |        |                     |                            |        |                          |
| 2,135             | 3.1%   | 0                 | 0.0%   | 2,135                   | 0                    | 0.0%   | 2,135                  | 16432 | Imprint Cost         | 14,943                 | 3.4%   | 17,235                 | 3.5%   | (2,292)             | 17,329                     | 3.6%   | (2,386)                  |
| <br>57,350        | 84.1%  | 57,616            | 83.5%  | (266)                   | 75,182               | 90.4%  | (17,832)               | 17930 | Laundry Cost         | 343,756                | 77.1%  | 378,831                | 76.4%  | (35,076)            | 373,816                    | 78.1%  | (30,061)                 |
| <br>59,486        | 87.2%  | 57,616            | 83.5%  | 1,870                   | 75,182               | 90.4%  | (15,697)               |       | Total Other Expenses | 358,699                | 80.4%  | 396,066                | 79.9%  | (37,367)            | 391,145                    | 81.8%  | (32,447)                 |
|                   |        |                   |        |                         |                      |        |                        |       | ·                    |                        |        |                        |        |                     |                            |        |                          |
| 8,697             |        | 11,376            |        | (2,679)                 | 8,028                |        | 668                    |       | Department Profit    | 87,334                 |        | 99,508                 |        | (12,174)            | 87,201                     |        | 132                      |
| -,                |        | ,                 |        | ( ) /                   | -,-                  |        |                        |       | •                    | . ,                    |        |                        |        | V / /               |                            |        |                          |

|           | urrent<br>ctual  | %                  | Current<br>Budget | %              | Current<br>Bud Variance | Prior Year<br>Actual | %                  | Prior Year<br>Variance | _     |                                      | Year to Date<br>Actual | %                  | Year to Date<br>Budget | %              | YTD<br>Bud Variance | Year to Date<br>Prior Year | %              | YTD Prior Yr<br>Variance |
|-----------|------------------|--------------------|-------------------|----------------|-------------------------|----------------------|--------------------|------------------------|-------|--------------------------------------|------------------------|--------------------|------------------------|----------------|---------------------|----------------------------|----------------|--------------------------|
|           |                  |                    |                   |                |                         |                      |                    |                        |       | Dept 32 Laundry - House              |                        |                    |                        |                |                     |                            |                |                          |
|           | 65,276           | 100.0%             | 0                 | 0.0%           | 65,276                  | 82,282               | 100.0%             | (17,006)               | 07934 |                                      | 424,153                | 100.0%             | 0                      | 0.0%           | 424,153             | 452,572                    | 100.0%         | (28,419)                 |
|           | 65,276           | 100.0%             | 0                 | 0.0%           | 65,276                  | 82,282               | 100.0%             | (17,006)               |       | Total Revenue                        | 424,153                | 100.0%             | 0                      | 0.0%           | 424,153<br>0        | 452,572                    | 100.0%         | (28,419)<br>0            |
|           | 0                | 0.0%               | 0                 | 0.0%           | 0                       | 0                    | 0.0%               | 0                      |       | Allowances                           | 0                      | 0.0%               | 0                      | 0.0%           | 0                   | 0                          | 0.0%           | 0                        |
|           | 65,276           | 100.0%             | 0                 | 0.0%           | 65,276                  | 82,282               | 100.0%             | (17,006)               |       | Net Revenue                          | 424,153                | 100.0%             | 0                      | 0.0%           | 424,153             | 452,572                    | 100.0%         | (28,419)                 |
|           |                  |                    |                   |                |                         |                      |                    |                        |       |                                      |                        |                    |                        | •••••••••••    |                     |                            |                |                          |
|           | 0                | 0.0%               | 0                 | 0.0%           | 0                       | 0                    | 0.0%               | 0                      |       | Cost of Goods Sold                   | 0                      | 0.0%               | 0                      | 0.0%           | 0                   | 0                          | 0.0%           | 0                        |
|           | 3,285            | -69.3%             | 2,944             | 4.8%           | 341                     | 3,050                | -88.5%             | 234                    |       | Management Wages                     | 22,506                 | -37.3%             | 22,872                 | 5.7%           | (366)               | 22,924                     | 5.8%           | (417)                    |
|           | 6,246            | -131.7%            | 4,659             | 7.6%           | 1,587                   | 11,193               | -324.7%            | (4,947)                |       | Hourly Wages                         | 51,377                 | -85.1%             | 45,307                 | 11.3%          | 6,071               | 61,211                     | 15.5%          | (9,834)                  |
|           | 0                | 0.0%               | 0                 | 0.0%           | 0                       | 378                  | -11.0%             | (378)                  |       | Extra Wages                          | 817                    | -1.4%              | 0                      | 0.0%           | 817                 | 741                        | 0.2%           | 76                       |
|           | 0                | 0.0%               | 0                 | 0.0%           | 0                       | 0                    | 0.0%               | 0                      |       | Bonus                                | 395                    | -0.7%              | 0                      | 0.0%           | 395                 | 0                          | 0.0%           | 395                      |
|           | 12,396<br>21.927 | -261.5%<br>-462.5% | 11,953<br>19,555  | 19.6%<br>32.1% | 443<br>2,372            | 13,069<br>27,690     | -379.1%<br>-803.3% | (672)<br>(5,763)       |       | Leased Labor Total Payroll Cost      | 62,839<br>137,935      | -104.1%<br>-228.4% | 67,693<br>135,872      | 16.9%<br>34.0% | (4,854)<br>2,064    | 70,370<br>155,246          | 17.8%<br>39.3% | (7,531)<br>(17,311)      |
|           | 3.724            | -462.5%<br>-78.5%  | 3,903             | 6.4%           | (179)                   | 8,363                | -242.6%            | (4,639)                |       | Total Benefits Cost                  | 31.662                 | -220.4%            | 33,073                 | 8.3%           | (1.411)             | 35,146                     | 8.9%           | (3,484)                  |
|           | 25,651           | -541.0%            | 23,458            | 38.5%          | 2,193                   | 36,054               | -1045.9%           | (10,403)               |       | Total Payroll & Related Exp          | 169,598                | -280.9%            | 168,945                | 42.3%          | 653                 | 190,392                    | 48.2%          | (20,795)                 |
|           | 20,001           | -341.070           | 20,400            | 30.370         | 2,130                   | 50,004               | -1043.370          | (10,400)               |       | Total Fayron & Related Exp           | 103,330                | -200.370           | 100,340                | 42.070         | 000                 | 130,332                    | 40.270         | (20,733)                 |
|           | 4,143            | -87.4%             | 5,000             | 8.2%           | (857)                   | 5,462                | -158.5%            | (1,320)                |       | Repairs & Maintenance                | 11,590                 | -19.2%             | 13,000                 | 3.3%           | (1,410)             | 8,749                      | 2.2%           | 2,841                    |
|           | 0                | 0.0%               | 100               | 0.2%           | (100)                   | 76                   | -2.2%              | (76)                   |       | Miscellaneous                        | 0                      | 0.0%               | 650                    | 0.2%           | (650)               | 196                        | 0.0%           | (196)                    |
|           | 0                | 0.0%               | 0                 | 0.0%           | 0                       | 0                    | 0.0%               | 0                      |       | Hospitality                          | 0                      | 0.0%               | 0                      | 0.0%           | 0                   | 55                         | 0.0%           | (55)                     |
|           | 0                | 0.0%               | 100               | 0.2%           | (100)                   | 0                    | 0.0%               | 0                      |       | Uniforms                             | 0                      | 0.0%               | 800                    | 0.2%           | (800)               | 270                        | 0.1%           | (270)                    |
|           | 0<br>2,927       | 0.0%<br>-61.7%     | 0<br>2,663        | 0.0%<br>4.4%   | 0<br>264                | 0<br>2,566           | 0.0%<br>-74.4%     | 0<br>361               |       | Cleaning Supplies Operating Supplies | 0<br>16,520            | 0.0%<br>-27.4%     | 0<br>17,838            | 0.0%<br>4.5%   | 0<br>(1,318)        | 356<br>13,960              | 0.1%<br>3.5%   | (356)<br>2,561           |
|           | 56               | -1.2%              | 75                | 0.1%           | (19)                    | 2,300                | -2.1%              | (15)                   |       | Office Supplies                      | 411                    | -0.7%              | 525                    | 0.1%           | (1,316)             | 358                        | 0.1%           | 53                       |
|           | 0                | 0.0%               | 0                 | 0.0%           | 0                       | 0                    | 0.0%               | 0                      |       | Guest Supplies                       | 613                    | -1.0%              | 0                      | 0.0%           | 613                 | 0                          | 0.0%           | 613                      |
|           | ō                | 0.0%               | 150               | 0.2%           | (150)                   | 0                    | 0.0%               | Ō                      |       | Ground Transportation                | 0                      | 0.0%               | 900                    | 0.2%           | (900)               | 0                          | 0.0%           | 0                        |
|           | 0                | 0.0%               | 0                 | 0.0%           | 0                       | 145                  | -4.2%              | (145)                  | 38010 | Fuel                                 | 320                    | -0.5%              | 0                      | 0.0%           | 320                 | 312                        | 0.1%           | 7                        |
|           | 10,094           | -212.9%            | 10,653            | 17.5%          | (559)                   | 12,531               | -363.5%            | (2,438)                |       | Electricity                          | 59,899                 | -99.2%             | 71,352                 | 17.9%          | (11,453)            | 65,537                     | 16.6%          | (5,638)                  |
|           | 12,617           | -266.1%            | 13,317            | 21.9%          | (700)                   | 15,664               | -454.4%            | (3,047)                | 38030 |                                      | 74,874                 | -124.0%            | 89,192                 | 22.3%          | (14,319)            | 81,921                     | 20.7%          | (7,048)                  |
|           | 5,047            | -106.4%            | 5,327             | 8.7%           | (280)                   | 6,266                | -181.8%            | (1,219)                |       |                                      | 29,949                 | -49.6%             | 35,677                 | 8.9%           | (5,728)             | 32,769                     | 8.3%<br>0.0%   | (2,819)                  |
|           | 34.884           | 0.0%<br>-735.8%    | 85<br>37,470      | 0.1%<br>61.5%  | (85)<br>(2,586)         | 0<br>42,781          | 0.0%<br>-1241.1%   | (7,897)                | 38200 | Telephone Total Other Expenses       | 194,175                | 0.0%<br>-321.6%    | 680<br>230,614         | 0.2%<br>57.7%  | (680)<br>(36,439)   | 0<br>204,483               | 51.8%          | (10,308)                 |
|           | - 1,             |                    | ,                 |                | (2,223)                 | ,                    |                    | (,,,,,                 |       |                                      |                        |                    |                        |                | (55, 155)           |                            |                | (10,000)                 |
|           | (4,741)          | 100.0%             | 60,928            | 100.0%         | (65,669)                | (3,447)              | 100.0%             | (1,294)                |       | Departmental Total                   | (60,380)               | 100.0%             | 399,559                | 100.0%         | (459,939)           | 394,875                    | 100.0%         | (2,683)                  |
|           | (4,741)          |                    | 60,928            |                |                         | (3,447)              |                    |                        |       | Total Distribution                   | (60,381)               |                    | 399,559                |                |                     | (57,698)                   |                |                          |
|           | 0                |                    | 0                 |                | 0                       | 0                    |                    | (0)                    |       | Variance                             | 0                      |                    | 0                      |                | 0                   | 452,572                    |                | (452,572)                |
|           | 252,345          |                    | 194,590           |                | 57,755                  | 313,285              |                    | (60,940)               | 72002 | Lbs Processed                        | 1,497,470              |                    | 1,455,793              |                | 41,677              | 1,638,427                  |                | (140,957)                |
|           | (1.88)           |                    | 31.31             |                | (33.19)                 | 0.00                 |                    | 2.12                   |       | Cost / 100 Lbs                       | (4.03)                 |                    | 27.45                  |                | (31.48)             | 24.10                      |                | (28.13)                  |
|           | 0                |                    | 0                 |                | 0                       | 0                    |                    | 0                      | 72003 | Lbs Processed - Contracted Ser       | 0                      |                    | 0                      |                | 0                   | 0                          |                | 0                        |
|           | 0.00             |                    | 0.00              |                | 0.00                    | 0.00                 |                    | 0.00                   |       | Cost / 100 Lbs                       | 0.00                   |                    | 0.00                   |                | 0.00                | 0.00                       |                | 0.00                     |
|           | 0                | 0.0%               | 0                 | 0.0%           | 0                       | 0                    | 0.0%               | 0                      |       | Laundry Poundage / Department        | 0                      | 0.0%               | 0                      | 0.0%           | 0                   | 0                          | 0.0%           | 0                        |
| location: |                  |                    |                   |                |                         |                      |                    |                        |       | Allocation:                          |                        |                    |                        |                |                     |                            |                |                          |
|           | 3,011            |                    | 3,162             |                |                         | 3,405                |                    |                        |       | Banquets                             | 19,007                 |                    | 19,527                 |                |                     | 20,289                     |                |                          |
|           | 174              |                    | 150               |                |                         | 247                  |                    |                        |       | Kitchen # 1                          | 1,010                  |                    | 1,200                  |                |                     | 769                        |                |                          |
|           | 3,185            |                    | 3,312             |                | •                       | 3,652                | •                  | •••••                  |       | Total Allocated                      | 20,017                 | ••••••••••••       | 20,727                 |                |                     | 21,059                     |                |                          |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
|----------------------|----------------------|--------------------------------|-----------|--------------------|
|                      |                      | Operating Statement            | Run Time: | 17:12:51           |
|                      |                      | As of August 31, 2011          |           |                    |

|                   |        |                   |        |                         |                      |        |                        |       | As or August 51, 2011                         |                        |        |                        |        |                     |                            |        |                          |
|-------------------|--------|-------------------|--------|-------------------------|----------------------|--------|------------------------|-------|-----------------------------------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
| Current<br>Actual | %      | Current<br>Budget | %      | Current<br>Bud Variance | Prior Year<br>Actual | %      | Prior Year<br>Variance |       |                                               | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|                   |        |                   |        |                         |                      |        |                        |       | Dept 34 Employee Cafeteria                    |                        |        |                        |        |                     |                            |        |                          |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Management Wages                              | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Hourly Wages                                  | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Extra Wages                                   | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 |        | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Bonus                                         | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 |        | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Leased Labor                                  | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 |        | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Total Payroll Cost                            | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 |        | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Payroll Taxes                                 | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Total Payroll & Related Exp                   | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 2,520             | 100.0% | 3,286             | 100.0% | (766)                   | 5,053                | 100.0% | (2,533)                | 17940 | Team Member Cafeteria Food Cst                | 23,361                 | 100.0% | 24,157                 | 100.0% | (795)               | 27,010                     | 100.0% | (3,649)                  |
| 2,520             | 100.0% | 3,286             | 100.0% | (766)                   | 5,053                | 100.0% | (2,533)                |       | Total Other Expenses                          | 23,361                 | 1.00   | 24,157                 | 100.0% | (795)               | 27,010                     | 1.00   | (3,649)                  |
|                   |        |                   |        |                         |                      |        |                        |       |                                               |                        |        |                        |        |                     |                            |        |                          |
| 2,520             | 100.0% | 3,286             | 100.0% | (766)                   | 5,053                | 100.0% | (2,533)                |       | Department Total                              | 23,361                 | 1.00   | 24,157                 | 100.0% | (795)               | 27,010                     | 1.00   | (3,649)                  |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Revenue Meals                                 | 0                      | 0.00   | 0                      | 0.0%   | 0                   | 0                          | 0.00   | 0                        |
| (2,520)           | )      | (3,286)           |        |                         | (5,053)              |        |                        | 39909 | 9 Distribution                                | (23,361)               |        | (24,157)               |        |                     | (27,010)                   |        |                          |
| (7)               |        | (-,,              |        |                         | (-//                 |        |                        |       |                                               | ( -/ /                 |        | ( , , , ,              |        |                     | ( //                       |        |                          |
| 0                 |        | 0                 |        | 0                       | 0                    |        | 0                      |       | Variance                                      | 0                      |        | 0                      |        | 0                   | 0                          |        | 0                        |
|                   |        |                   |        |                         |                      |        |                        |       | Allocation:                                   |                        |        |                        |        |                     |                            |        |                          |
| 114               |        | 163               |        | (49)                    | 1,368                |        | (1,254)                |       | Rooms                                         | 1,055                  |        | 1,198                  |        | (143)               | 1,357                      |        | (302)                    |
| 60                |        | 43                |        | 17                      | 449                  |        | (390)                  |       | Telephone                                     | 576                    |        | 314                    |        | 262                 | 443                        |        | 133                      |
| 0                 |        | 0                 |        | 0                       | 0                    |        | 0                      |       | Parking                                       | 31                     |        | 0                      |        | 31                  | (0)                        |        | 31                       |
| 197               |        | 411               |        | (214)                   | 4,066                |        | (3,870)                |       | Laundry House                                 | 2,016                  |        | 3,022                  |        | (1,006)             | 4,042                      |        | (2,026)                  |
| 6                 |        | 0                 |        | 6                       | 430                  |        | (424)                  |       | Restaurant #2                                 | 407                    |        | 110                    |        | 297                 | 422                        |        | (15)                     |
| 0                 |        | 0                 |        | 0                       | 0                    |        | 0                      |       | Restaurant #9                                 | 0                      |        | 0                      |        | 0                   | 0                          |        | (0)                      |
| 1,198             |        | 1,596             |        | (398)                   | (7,523)              |        | 8,721                  |       | Banquets                                      | 10,419                 |        | 11,622                 |        | (1,203)             | 10,213                     |        | 205                      |
| 435               |        | 356               |        | 79                      | 4,175                |        | (3,741)                |       | Kitchen # 1                                   | 4,042                  |        | 2,614                  |        | 1,428               | 4,829                      |        | (787)                    |
| 42                |        | 37                |        | 5                       | 187                  |        | (145)                  |       | Human Resources                               | 396                    |        | 273                    |        | 123                 | 358                        |        | 38                       |
| 0                 |        | 12                |        | (12)                    | 0                    |        | 0                      |       | Information Technology                        | 0                      |        | 89                     |        | (89)                | 175                        |        | (175)                    |
| 221<br>101        |        | 467<br>81         |        | (247)<br>20             | 981<br>349           |        | (760)<br>(248)         |       | General & Administrative<br>Sales & Marketing | 2,413<br>862           |        | 3,447<br>599           |        | (1,034)<br>263      | 3,160<br>1,036             |        | (746)<br>(174)           |
| 132               |        | 115               |        | 17                      | 744                  |        | (248)                  |       | Property Operations                           | 1,283                  |        | 843                    |        | 263<br>440          | 1,036                      |        | 205                      |
| 132               |        | 115               |        | 17<br>(9)               | (175)                |        | 190                    |       | Revenue Management                            | 1,283                  |        | 843<br>179             |        | (34)                | 1,078                      |        | 205<br>145               |
| 2,520             |        | 3,305             |        | (785)                   | 5,053                |        | (2,533)                |       | Total Allocation                              | 23,645                 |        | 24,310                 | •      | (665)               | 27,113                     | ····-  | (3,468)                  |
| 2,520             |        | 3,305             |        | (705)                   | 5,055                |        | (2,333)                |       | i otal Allocation                             | 23,045                 |        | 24,310                 |        | (000)               | 21,113                     |        | (3,400)                  |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
|----------------------|----------------------|--------------------------------|-----------|--------------------|
|                      |                      | Operating Statement            | Run Time: | 17:12:51           |
|                      |                      | As of August 31, 2011          |           |                    |

| Current<br>Actual | %      | Current<br>Budget | %      | Current<br>Bud Variance | Prior Year<br>Actual | %      | Prior Year<br>Variance |       |                             | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|-------------------|--------|-------------------|--------|-------------------------|----------------------|--------|------------------------|-------|-----------------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
|                   |        |                   |        |                         |                      |        |                        |       | Dept 69 Human Resources     |                        |        |                        |        |                     |                            |        |                          |
| 4,065             | 52.2%  | 3.910             | 57.9%  | 155                     | 4,206                | 55.1%  | (142)                  |       | Management Wages            | 30.602                 | 51.9%  | 30,371                 | 47.2%  | 232                 | 29,713                     | 53.8%  | 889                      |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Hourly Wages                | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Extra Wages                 | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 471               | 6.0%   | 453               | 6.7%   | 18                      | 640                  | 8.4%   | (170)                  |       | Bonus                       | 3,718                  | 6.3%   | 3,624                  | 5.6%   | 94                  | 4,222                      | 7.7%   | (504)                    |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Leased Labor                | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 4,536             | 58.3%  | 4,363             | 64.6%  | 173                     | 4,847                | 63.5%  | (311)                  |       | Total Payroll Cost          | 34,320                 | 58.2%  | 33,995                 | 52.8%  | 326                 | 33,935                     | 61.5%  | 386                      |
| 1,411             | 18.1%  | 1,323             | 19.6%  | 88                      | 1,535                | 20.1%  | (124)                  |       | Total Benefits Cost         | 10,915                 | 18.5%  | 10,471                 | 16.3%  | 444                 | 9,819                      | 17.8%  | 1,096                    |
| 5,946             | 76.4%  | 5,685             | 84.2%  | 261                     | 6,382                | 83.6%  | (436)                  |       | Total Payroll & Related Exp | 45,236                 | 76.8%  | 44,466                 | 69.1%  | 770                 | 43,754                     | 79.3%  | 1,482                    |
|                   |        |                   |        |                         |                      |        |                        |       |                             |                        |        |                        |        |                     |                            |        |                          |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 17                   | 0.2%   | (17)                   | 32700 | Permits & Licenses          | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 17                         | 0.0%   | (17)                     |
| (1)               | 0.0%   | 33                | 0.5%   | (34)                    | .,,                  | 0.1%   | (9)                    |       | Postage                     | 173                    | 0.3%   | 264                    | 0.4%   | (91)                | 84                         | 0.2%   | 89                       |
| 0                 | 0.0%   | 0                 | 0.0%   | (34)                    | (23)                 | -0.3%  | 23                     |       | Operating Supplies          | 0                      | 0.0%   | 0                      | 0.0%   | (31)                | 0                          | 0.0%   | 0                        |
| 26                | 0.3%   | 42                | 0.6%   | (16)                    | 53                   | 0.7%   | (27)                   |       | Office Supplies             | 232                    | 0.4%   | 336                    | 0.5%   | (104)               | 104                        | 0.2%   | 128                      |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 46                   | 0.6%   | (46)                   |       | Copy Cost                   | 239                    | 0.4%   | 220                    | 0.3%   | 19                  | 186                        | 0.3%   | 52                       |
| 176               | 2.3%   | 158               | 2.3%   | 18                      | 211                  | 2.8%   | (34)                   |       | Training-Internal           | 489                    | 0.8%   | 2,097                  | 3.3%   | (1,608)             | 805                        | 1.5%   | (316)                    |
| 0                 | 0.0%   | 61                | 0.9%   | (61)                    | 206                  | 2.7%   | (206)                  | 37702 | Training-External           | 501                    | 0.9%   | 1,671                  | 2.6%   | (1,170)             | 1,125                      | 2.0%   | (624)                    |
| 0                 | 0.0%   | 25                | 0.4%   | (25)                    | 0                    | 0.0%   | 0                      | 37800 | Travel Costs                | 29                     | 0.0%   | 200                    | 0.3%   | (171)               | 88                         | 0.2%   | (59)                     |
| 39                | 0.5%   | 52                | 0.8%   | (13)                    | 39                   | 0.5%   | 1                      | 38200 | Telephone                   | 375                    | 0.6%   | 416                    | 0.6%   | (41)                | 390                        | 0.7%   | (15)                     |
| 851               | 10.9%  | 290               | 4.3%   | 561                     | 393                  | 5.1%   | 458                    | 38300 | Team Member Relations       | 8,863                  | 15.0%  | 9,082                  | 14.1%  | (219)               | 6,442                      | 11.7%  | 2,420                    |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      | 38310 | Labor Relations             | 316                    | 0.5%   | 276                    | 0.4%   | 40                  | 225                        | 0.4%   | 91                       |
| 748               | 9.6%   | 304               | 4.5%   | 444                     | 309                  | 4.0%   | 439                    |       | Recruitment Expense         | 1,850                  | 3.1%   | 2,432                  | 3.8%   | (582)               | 1,600                      | 2.9%   | 250                      |
| 0                 | 0.0%   | 95                | 1.4%   | (95)                    | 0                    | 0.0%   | 0                      |       | Medical                     | 101                    | 0.2%   | 760                    | 1.2%   | (659)               | 227                        | 0.4%   | (127)                    |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | (4)                  | -0.1%  | 4                      |       | Performance Awards          | 133                    | 0.2%   | 1,917                  | 3.0%   | (1,784)             | 134                        | 0.2%   | (1)                      |
| 0                 | 0.0%   | 10                | 0.1%   | (10)                    | 0                    | 0.0%   | 0                      |       | Trade Association/Dues/Fees | 160                    | 0.3%   | 251                    | 0.4%   | (91)                | 0                          | 0.0%   | 160                      |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      | 39111 | Consulting Fees             | 232                    | 0.4%   | 0                      | 0.0%   | 232                 | 0                          | 0.0%   | 232                      |
| 1,839             | 23.6%  | 1,070             | 15.8%  | 769                     | 1,253                | 16.4%  | 586                    |       | Total Other Expenses        | 13,691                 | 23.2%  | 19,922                 | 30.9%  | (6,231)             | 11,428                     | 20.7%  | 2,263                    |
| 7,786             | 100.0% | 6,755             | 100.0% | 1,031                   | 7,635                | 100.0% | 151                    |       | Total Department            | 58,926                 | 100.0% | 64,388                 | 100.0% | (5,461)             | 55,182                     | 100.0% | 3,745                    |
|                   |        |                   |        |                         |                      |        |                        |       | •                           |                        |        |                        |        | (-, - ,             |                            |        |                          |
|                   |        |                   |        |                         |                      |        |                        |       | Operating Statistics:       |                        |        |                        |        |                     |                            |        |                          |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |       | Payroll Per Occupied Room   | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |       | Benefits Per Occupied Room  | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |       | Other Exp Per Occupied Room | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
|                   |        |                   |        |                         |                      |        |                        |       |                             |                        |        |                        |        |                     |                            |        |                          |

Run Date: September 07, 2011 Run Time: 17:12:51 Business Unit: 04028 Business Unit: 04028 Branson Landing Convention Ctr

| Opera | ting Statement  |  |
|-------|-----------------|--|
| As of | August 31, 2011 |  |

| Current<br>Actual | %       | Current<br>Budget | %       | Current<br>Bud Variance | Prior Year<br>Actual | %       | Prior Year<br>Variance |       |                              | Year to Date<br>Actual | %       | Year to Date<br>Budget | %       | YTD<br>Bud Variance | Year to Date<br>Prior Year | %       | YTD Prior Yr<br>Variance |
|-------------------|---------|-------------------|---------|-------------------------|----------------------|---------|------------------------|-------|------------------------------|------------------------|---------|------------------------|---------|---------------------|----------------------------|---------|--------------------------|
|                   |         |                   |         |                         |                      |         |                        | •     | Payroll Taxes and Employee R | elations               |         |                        |         |                     |                            |         |                          |
|                   |         |                   |         |                         |                      |         |                        |       | Payroll Taxes:               |                        |         |                        |         |                     |                            |         |                          |
| (1,532)           | -10.0%  | 802               | 5.0%    | (2,334)                 | 1,168                | 5.4%    | (2,700)                | 25010 | Payroll Taxes                | (298)                  | -0.2%   | 8,493                  | 6.4%    | (8,790)             | 4,039                      | 2.9%    | (4,336)                  |
| 14,278            | 93.6%   | 12,330            | 76.9%   | 1,948                   | 16,522               | 76.6%   | (2,244)                | 25011 | Federal Retirement (FICA)    | 106,578                | 77.0%   | 94,817                 | 71.4%   | 11,760              | 98,448                     | 71.6%   | 8,130                    |
| 306               | 2.0%    | 428               | 2.7%    | (121)                   | 441                  | 2.0%    | (134)                  | 25012 | Federal Unemployment (FUTA)  | 4,880                  | 3.5%    | 5,155                  | 3.9%    | (275)               | 4,905                      | 3.6%    | (25)                     |
| 2,204             | 14.4%   | 2,465             | 15.4%   | (262)                   | 3,435                | 15.9%   | (1,231)                | 25013 | State Unemployment (SUTA)    | 27,216                 | 19.7%   | 24,290                 | 18.3%   | 2,926               | 30,143                     | 21.9%   | (2,927)                  |
| 15,256            | 100.0%  | 16,025            | 100.0%  | (769)                   | 21,565               | 100.0%  | (6,309)                |       | Total Payroll Taxes          | 138,376                | 100.0%  | 132,755                | 100.0%  | 5,621               | 137,534                    | 100.0%  | 842                      |
|                   |         |                   |         |                         |                      |         |                        |       | Paid Benefits:               |                        |         |                        |         |                     |                            |         |                          |
| 20,021            | 88.1%   | 21,659            | 90.0%   | (1,638)                 | 22.257               | 88.7%   | (2,236)                | 25027 | Group Insurance-Non Union    | 165.812                | 88.5%   | 173,272                | 90.2%   | (7,460)             | 145,182                    | 88.3%   | 20,630                   |
| 2,444             | 10.8%   | 2,230             | 9.3%    | 214                     | 2,512                | 10.0%   | (2,230)                |       | Thrift Plan                  | 19,604                 | 10.5%   | 16,876                 | 8.8%    | 2,728               | 16,927                     | 10.3%   | 2,677                    |
| 252               | 1.1%    | 175               | 0.7%    | 77                      | 321                  | 1.3%    | (69)                   |       | Long Term Disability         | 1,902                  | 1.0%    | 1,873                  | 1.0%    | 30                  | 2,276                      | 1.4%    | (374)                    |
| <br>22,717        | 100.0%  | 24,064            | 100.0%  | (1,347)                 | 25,091               | 100.0%  | (2,374)                |       | Total Paid Benefits          | 187,318                | 100.0%  | 192,021                | 100.0%  | (4,703)             | 164,385                    | 100.0%  | 22,933                   |
| 22,717            | 100.070 | 24,004            | 100.070 | (1,541)                 | 20,001               | 100.070 | (2,514)                |       | Total I ald Bellents         | 107,510                | 100.070 | 132,021                | 100.070 | (4,703)             | 104,000                    | 100.070 | 22,300                   |
|                   |         |                   |         |                         |                      |         |                        |       | Paid Time Off:               |                        |         |                        |         |                     |                            |         |                          |
| 11,944            | 100.0%  | 9,892             | 100.0%  | 2,052                   | 11,170               | 100.0%  | 775                    | 25040 | Paid Time Off                | 80,208                 | 100.0%  | 75,489                 | 100.0%  | 4,720               | 75,947                     | 100.0%  | 4,261                    |
| <br>11,944        | 100.0%  | 9,892             | 100.0%  | 2,052                   | 11,170               | 100.0%  | 775                    |       | Total Paid Time Off          | 80,208                 | 100.0%  | 75,489                 | 100.0%  | 4,720               | 75,947                     | 100.0%  | 4,261                    |
|                   |         |                   |         |                         |                      |         |                        |       | Other Benefits:              |                        |         |                        |         |                     |                            |         |                          |
| 6,095             | 55.8%   | 800               | 21.1%   | 5,295                   | 537                  | 16.0%   | 5.558                  | 25056 |                              | 11,734                 | 27.8%   | 6.400                  | 21.5%   | 5,334               | 7,519                      | 25.1%   | 4,216                    |
| 12                | 0.1%    | 000               | 0.0%    | 12                      | 0.00                 | 0.0%    | 12                     |       |                              | 109                    | 0.3%    | 0,400                  | 0.0%    | 109                 | 7,519                      | 0.0%    | 109                      |
| 4.813             | 44.1%   | 2.985             | 78.9%   | 1.828                   | 2.819                | 84.0%   | 1,994                  |       |                              | 30,393                 | 72.0%   | 23,384                 | 78.5%   | 7.009               | 22,490                     | 74.9%   | 7,903                    |
| <br>10,920        | 100.0%  | 3,785             | 100.0%  | 7.135                   | 3,356                | 100.0%  | 7,564                  | 23001 | Total Other Benefits         | 42,237                 | 100.0%  | 29,784                 | 100.0%  | 12,453              | 30,009                     | 100.0%  | 12.228                   |
| 10,920            | 100.0%  | 3,765             | 100.0%  | 7,135                   | 3,350                | 100.0%  | 7,304                  |       | Total Other Bellents         | 42,237                 | 100.0%  | 29,764                 | 100.0%  | 12,455              | 30,009                     | 100.0%  | 12,220                   |
|                   |         |                   |         |                         |                      |         |                        |       |                              |                        |         |                        |         |                     |                            |         |                          |
| 60.838            | 100.0%  | 53.765            | 100.0%  | 7.072                   | 61.181               | 100.0%  | (344)                  |       | Total Taxes & Benefits       | 448.139                | 100.0%  | 430,049                | 100.0%  | 18.090              | 407.875                    | 100.0%  | 40.264                   |

Business Unit: 04028 Business Unit: 04028

| Current<br>Actual | %      | Current<br>Budget | %                                      | Current<br>Bud Variance | Prior Year<br>Actual | %    | Prior Year<br>Variance |
|-------------------|--------|-------------------|----------------------------------------|-------------------------|----------------------|------|------------------------|
|                   |        |                   |                                        |                         |                      |      |                        |
| 6,927             |        | 5,996             |                                        | 930                     | 7,439                |      | (512)                  |
| 2,638             |        | 2,545             |                                        | 94                      | 2,340                |      | 298                    |
| 0                 |        | 0                 |                                        | 0                       | 0                    |      | 0                      |
| 9,531             |        | 7,602             |                                        | 1,928                   | 14,622               |      | (5,091)                |
| 299               |        | 0                 |                                        | 299                     | 0                    |      | 299                    |
| 55,199            |        | 48,442            |                                        | 6,756                   | 64,258               |      | (9,060)                |
| 30,605            |        | 34,512            |                                        | (3,906)                 | 33,772               |      | (3,167)                |
| 4,065             |        | 3,910             |                                        | 155                     | 4,206                |      | (142)                  |
| 0                 |        | 0                 |                                        | 0                       | 0                    |      | 0                      |
| 20,569            |        | 22,088            |                                        | (1,519)                 | 20,709               |      | (140)                  |
| 10,172            |        | 9,431             |                                        | 741                     | 11,364               |      | (1,192)                |
| 11,225            |        | 11,012            |                                        | 213                     | 10,626               |      | 600                    |
| 2,121             |        | (63)              |                                        | 2,184                   | 0                    |      | 2,121                  |
| 153,351           |        | 145,473           |                                        | 7,878                   | 169,336              |      | (15,985)               |
| 11,861            |        | 11,363            |                                        | 498                     | 7,800                |      | 4,061                  |
| 34,804            | ······ | 32,734            | ······································ | 2,070                   | 37,976               |      | (3,172)                |
| 200,016           | 0.0%   | 189,571           | 0.0%                                   | 10,446                  | 215,112              | 0.0% | (15,096)               |

Branson Landing Convention Ctr Operating Statement As of August 31, 2011 Run Date: September 07, 2011 Run Time: 17:12:51

|                             | Year to Date<br>Actual | %    | Year to Date<br>Budget | %    | YTD<br>Bud Variance | Year to Date<br>Prior Year | %    | YTD Prior Yr<br>Variance |
|-----------------------------|------------------------|------|------------------------|------|---------------------|----------------------------|------|--------------------------|
| Payroll Recap               |                        |      |                        |      |                     |                            |      |                          |
| Salaries & Wages            |                        |      |                        |      |                     |                            |      |                          |
| Rooms                       | 48,149                 |      | 48,137                 |      | 13                  | 47,495                     |      | 655                      |
| Telephone                   | 20,372                 |      | 19,789                 |      | 583                 | 17,288                     |      | 3,084                    |
| Parking                     | 622                    |      | 0                      |      | 622                 | 0                          |      | 622                      |
| Laundry House               | 74,701                 |      | 68,178                 |      | 6,523               | 84,876                     |      | (10,175)                 |
| Restaurant #2               | 16,465                 |      | 11,406                 |      | 5,059               | 19,511                     |      | (3,046)                  |
| Banquets                    | 391,598                |      | 362,665                |      | 28,933              | 348,193                    |      | 43,405                   |
| Kitchen # 1                 | 221,414                |      | 256,778                |      | (35,364)            | 212,350                    |      | 9,064                    |
| Human Resources             | 30,602                 |      | 30,371                 |      | 232                 | 29,713                     |      | 889                      |
| Information Technology      | 0                      |      | 0                      |      | 0                   | 1,431                      |      | (1,431)                  |
| General & Administrative    | 153,870                |      | 165,185                |      | (11,315)            | 135,489                    |      | 18,381                   |
| Sales & Marketing           | 68,695                 |      | 73,293                 |      | (4,598)             | 72,469                     |      | (3,774)                  |
| Property Operations         | 79,961                 |      | 85,598                 |      | (5,637)             | 74,405                     |      | 5,556                    |
| Revenue Management          | 15,772                 |      | (508)                  |      | 16,280              | 5,842                      |      | 9,931                    |
| Total Salaries & Wages      | 1,122,223              |      | 1,120,892              |      | 1,330               | 1,049,062                  |      | 73,161                   |
| Bonus                       |                        |      |                        |      |                     |                            |      |                          |
| Total Bonus                 | 80,236                 |      | 90,904                 |      | (10,668)            | 75,702                     |      | 4,533                    |
| Leased Labor                |                        |      | •                      |      |                     | •                          |      | •                        |
| Total Leased Labor          | 241,117                |      | 204,193                |      | 36,924              | 221,996                    |      | 19,121                   |
| Total Hotel Payroll Expense | 1,443,575              | 0.0% | 1,415,989              | 0.0% | 27,586              | 1,346,760                  | 0.0% | 96,815                   |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: September 07, 2011 |
|----------------------|----------------------|--------------------------------|------------------------------|
|                      |                      | Operating Statement            | Run Time: 17:12:51           |

Operating Statement As of August 31, 2011

| Current<br>Actual | %      | Current<br>Budget | %      | Current<br>Bud Variance | Prior Year<br>Actual | %      | Prior Year<br>Variance |       |                                | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|-------------------|--------|-------------------|--------|-------------------------|----------------------|--------|------------------------|-------|--------------------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
|                   |        |                   |        |                         |                      |        |                        |       | Dept 70 Information Technology |                        |        |                        |        |                     |                            |        |                          |
| (                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Management Wages               | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 1,431                      | 9.4%   | (1,431)                  |
|                   | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Hourly Wages                   | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| Ċ                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Extra Wages                    | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| (                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Bonus                          | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| (                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Leased Labor                   | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| (                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Total Payroll Cost             | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 1,431                      | 9.4%   | (1,431)                  |
| (                 | 0.0%   | 12                | 0.7%   | (12)                    | 0                    | 0.0%   | 0                      |       | Total Benefits Cost            | 0                      | 0.0%   | 89                     | 0.6%   | (89)                | 268                        | 1.8%   | (268)                    |
| (                 | 0.0%   | 12                | 0.7%   | (12)                    | 0                    | 0.0%   | 0                      |       | Total Payroll & Related Exp    | 0                      | 0.0%   | 89                     | 0.6%   | (89)                | 1,699                      | 11.2%  | (1,699)                  |
|                   |        |                   |        |                         |                      |        |                        |       | Other Expenses:                |                        |        |                        |        |                     |                            |        |                          |
| (                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Computer Eq. Repair & Maint.   | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | (114)                      | -0.8%  | 114                      |
| (                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Computer / Systems Servs       | 633                    | 4.0%   | 0                      | 0.0%   | 633                 | 0                          | 0.0%   | 633                      |
| 1,897             | 100.0% | 1,750             | 96.6%  | 147                     | 1,879                | 98.4%  | 17                     |       | Regional Center                | 15,094                 | 95.1%  | 14,000                 | 93.4%  | 1,094               | 13,138                     | 86.6%  | 1,956                    |
| (                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Travel Costs                   | 0                      | 0.0%   | 501                    | 3.3%   | (501)               | 0                          | 0.0%   | 0                        |
| 1                 | 0.0%   | 50                | 2.8%   | (49)                    | 30                   | 1.6%   | (30)                   | 38200 | Telephone                      | 136                    | 0.9%   | 400                    | 2.7%   | (264)               | 445                        | 2.9%   | (309)                    |
| 1,897             | 100.0% | 1,800             | 99.3%  | 97                      | 1,910                | 100.0% | (12)                   |       | Total Other Expenses           | 15,863                 | 100.0% | 14,901                 | 99.4%  | 962                 | 13,469                     | 88.8%  | 2,394                    |
| 1,897             | 100.0% | 1,812             | 100.0% | 85                      | 1,910                | 100.0% | (12)                   |       | Total Department               | 15,863                 | 100.0% | 14,990                 | 100.0% | 873                 | 15,168                     | 100.0% | 695                      |
| 0.49              | 6      | 0.3%              |        | -0.1%                   | 0.3%                 |        | 0.0%                   |       | % of Revenue                   | 0.5%                   |        | 0.5%                   |        | -46.2%              | 0.5%                       |        | 0.4%                     |
| (                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%   | 0                      |       | Total Allocated                | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 1,897             |        | 1,812             |        | 85                      | 1,910                |        | (12)                   |       | Net IT Department              | 15,863                 |        | 14,990                 |        | 873                 | 15,168                     |        | 695                      |
|                   |        |                   |        |                         |                      |        |                        |       | Operating Statistics:          |                        |        |                        |        |                     |                            |        |                          |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |       | Payroll Per Occupied Room      | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |       | Benefits Per Occupied Room     | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |        | 0.00                   |       | Other Exp Per Occupied Room    | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |

|                     |                |                   |                |                         |                      |                |                        |       | As or August 51, 2011                             |                        |                |                        |                |                     |                            |                |                          |
|---------------------|----------------|-------------------|----------------|-------------------------|----------------------|----------------|------------------------|-------|---------------------------------------------------|------------------------|----------------|------------------------|----------------|---------------------|----------------------------|----------------|--------------------------|
| urrent<br>ctual     | %              | Current<br>Budget | %              | Current<br>Bud Variance | Prior Year<br>Actual | %              | Prior Year<br>Variance |       |                                                   | Year to Date<br>Actual | %              | Year to Date<br>Budget | %              | YTD<br>Bud Variance | Year to Date<br>Prior Year | %              | YTD Prior Yr<br>Variance |
|                     |                |                   |                |                         |                      |                |                        |       | Dept 71 G&A                                       |                        |                |                        |                |                     |                            |                |                          |
| 2,722               | 5.0%           | 13,493            | 24.0%          | (10,771)                | 14,790               | 30.0%          | (12,068)               |       | Management Wages                                  | 91,846                 | 20.9%          | 100,778                | 21.9%          | (8,933)             | 92,432                     | 24.2%          | (587)                    |
| 17,139              | 31.3%          | 8,595             | 15.3%          | 8,545                   | 5,686                | 11.5%          | 11,453                 |       | Hourly Wages                                      | 58,703                 | 13.4%          | 64,407                 | 14.0%          | (5,704)             | 41,257                     | 10.8%          | 17,446                   |
| 708                 | 1.3%           | 0                 | 0.0%           | 708                     | 232                  | 0.5%           | 476                    |       | Extra Wages                                       | 3,322                  | 0.8%           | 0                      | 0.0%           | 3,322               | 1,800                      | 0.5%           | 1,522                    |
| 1,990               | 3.6%           | 1,841             | 3.3%           | 149                     | 2,798                | 5.7%           | (808)                  |       | Bonus                                             | 14,727                 | 3.4%           | 14,728                 | 3.2%           | (1)                 | 13,237                     | 3.5%           | 1,491                    |
| <br>7,168<br>29,727 | 13.1%<br>54.3% | 8,120<br>32,049   | 14.4%<br>57.0% | (952)<br>(2,321)        | 10,173<br>33,680     | 20.6%<br>68.2% | (3,005)                |       | Leased Labor<br>Total Payroll Cost                | 61,264<br>229,862      | 14.0%<br>52.4% | 61,890<br>241,803      | 13.5%<br>52.6% | (626)               | 64,559<br>213,284          | 16.9%<br>55.9% | (3,295)<br>16,577        |
| 10,891              | 19.9%          | 7,819             | 13.9%          | 3,072                   | 6,901                | 14.0%          | 3,990                  |       | Total Benefits Cost                               | 64,957                 | 14.8%          | 61,506                 | 13.4%          | (11,941)<br>3,451   | 54,196                     | 14.2%          | 10,762                   |
| <br>40,619          | 74.2%          | 39,867            | 70.9%          | 751                     | 40,581               | 82.2%          | 3,990                  |       | Total Payroll & Related Exp                       | 294,819                | 67.2%          | 303,309                | 66.0%          | (8,490)             | 267,480                    | 70.1%          | 27,339                   |
|                     |                |                   |                |                         |                      |                |                        |       | Other F                                           |                        |                |                        |                |                     |                            |                |                          |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 0                    | 0.0%           | 0                      | 30015 | Other Expenses:<br>Computer Eq. Repair & Maint.   | 207                    | 0.0%           | 0                      | 0.0%           | 207                 | 0                          | 0.0%           | 207                      |
| ō                   | 0.0%           | 0                 | 0.0%           | 0                       | 100                  | 0.2%           | (100)                  |       | Conference                                        | 2,135                  | 0.5%           | 3,484                  | 0.8%           | (1,349)             | 100                        | 0.0%           | 2,035                    |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 0                    | 0.0%           | 0                      |       | Permits & Licenses                                | 634                    | 0.1%           | 300                    | 0.1%           | 334                 | 300                        | 0.1%           | 334                      |
| 75                  | 0.1%           | 80                | 0.1%           | (5)                     | 75                   | 0.2%           | 0                      |       | Contracted Serv                                   | 600                    | 0.1%           | 640                    | 0.1%           | (40)                | 600                        | 0.2%           | 0                        |
| 960<br>256          | 1.8%<br>0.5%   | 1,000<br>250      | 1.8%<br>0.4%   | (40)<br>6               | 1,000<br>212         | 2.0%<br>0.4%   | (40)<br>44             |       | Computer / Systems Servs<br>Armored Car Service   | 7,828<br>1,912         | 1.8%<br>0.4%   | 9,523<br>2,000         | 2.1%<br>0.4%   | (1,695)<br>(88)     | 8,038<br>1,866             | 2.1%<br>0.5%   | (210)<br>46              |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 0                    | 0.0%           | 0                      |       | Miscellaneous                                     | 69                     | 0.0%           | 2,000                  | 0.0%           | 69                  | 0                          | 0.0%           | 69                       |
| ō                   | 0.0%           | 50                | 0.1%           | (50)                    | ō                    | 0.0%           | 0                      |       | Entertainment                                     | 39                     | 0.0%           | 400                    | 0.1%           | (361)               | 580                        | 0.2%           | (541)                    |
| 0                   | 0.0%           | 10                | 0.0%           | (10)                    | 0                    | 0.0%           | 0                      |       | Uniform Cleaning                                  | 0                      | 0.0%           | 152                    | 0.0%           | (152)               | 132                        | 0.0%           | (132)                    |
| 92                  | 0.2%           | 167               | 0.3%           | (75)                    | 241                  | 0.5%           | (149)                  |       | Postage                                           | 1,262                  | 0.3%           | 1,336                  | 0.3%           | (74)                | 1,299                      | 0.3%           | (37)                     |
| 29<br>0             | 0.1%<br>0.0%   | 100               | 0.2%           | (71)<br>0               | 0                    | 0.0%           | 29                     |       | Document Storage<br>Operating Supplies            | 264<br>0               | 0.1%<br>0.0%   | 800                    | 0.2%           | (536)<br>0          | 0<br>407                   | 0.0%<br>0.1%   | 264<br>(407)             |
| 765                 | 1.4%           | 713               | 1.3%           | 52                      | 647                  | 1.3%           | 118                    |       | Office Supplies                                   | 4,366                  | 1.0%           | 5,704                  | 1.2%           | (1,338)             | 5,425                      | 1.4%           | (1,059)                  |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 125                  | 0.3%           | (125)                  |       | Copy Cost                                         | 496                    | 0.1%           | 500                    | 0.1%           | (4)                 | 680                        | 0.2%           | (185)                    |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 0                    | 0.0%           | 0                      |       | Training-Internal                                 | 301                    | 0.1%           | 0                      | 0.0%           | 301                 | 0                          | 0.0%           | 301                      |
| 0                   | 0.0%           | 100               | 0.2%           | (100)                   | 0                    | 0.0%           | 0                      |       | Training-External                                 | 0                      | 0.0%           | 800                    | 0.2%           | (800)               | 0                          | 0.0%           | 0                        |
| 22                  | 0.0%           | 0                 | 0.0%           | 22<br>634               | 512<br>0             | 1.0%           | (490)                  |       | Travel Costs                                      | 2,088                  | 0.5%           | 2,567                  | 0.6%           | (479)               | 2,246                      | 0.6%           | (159)                    |
| 634<br>102          | 1.2%<br>0.2%   | 179               | 0.0%<br>0.3%   | (77)                    | 175                  | 0.0%<br>0.4%   | 634<br>(74)            |       | Moving Expense<br>Telephone                       | 14,415<br>1,174        | 3.3%<br>0.3%   | 1,674                  | 0.0%           | 14,415<br>(500)     | 50<br>1,493                | 0.0%<br>0.4%   | 14,365<br>(319)          |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 0                    | 0.0%           | 0                      |       | Team Member Relations                             | 30                     | 0.0%           | 0                      | 0.0%           | 30                  | 40                         | 0.0%           | (10)                     |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | (132)                | -0.3%          | 132                    |       | Trade Association/Dues/Fees                       | 0                      | 0.0%           | 0                      | 0.0%           | 0                   | 0                          | 0.0%           | (0)                      |
| 551                 | 1.0%           | 700               | 1.2%           | (149)                   | 668                  | 1.4%           | (117)                  |       | Bank Fees                                         | 4,277                  | 1.0%           | 5,600                  | 1.2%           | (1,323)             | 5,143                      | 1.3%           | (866)                    |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 0                    | 0.0%<br>0.0%   | 0                      |       | Collection Expense                                | 364                    | 0.1%<br>0.0%   | 0                      | 0.0%<br>3.9%   | 364                 | 0                          | 0.0%           | 364<br>0                 |
| 0<br>195            | 0.0%           | 0<br>283          | 0.0%           | 0<br>(88)               | 243                  | 0.0%           | 0<br>(48)              |       | Accounting/ Audit Firm Fees<br>Central Accounting | 0<br>2,052             | 0.0%           | 18,000<br>2,264        | 0.5%           | (18,000)<br>(212)   | 1,723                      | 0.0%           | 329                      |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 0                    | 0.0%           | 0                      |       | Legal Fees                                        | (560)                  | -0.1%          | 0                      | 0.0%           | (560)               | 0                          | 0.0%           | (560)                    |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 0                    | 0.0%           | 0                      |       | HSM Fees - Rebate                                 | (5,275)                | -1.2%          | (4,800)                | -1.0%          | (475)               | (4,786)                    | -1.3%          | (489)                    |
| (7,025)             | -12.8%         | 758               | 1.3%           | (7,783)                 | (9,536)              | -19.3%         | 2,511                  |       | Bad Debt                                          | 4,178                  | 1.0%           | 6,064                  | 1.3%           | (1,886)             | (2,093)                    | -0.5%          | 6,271                    |
| 0                   | 0.0%           | 0                 | 0.0%           | 0                       | 0                    | 0.0%           | 0                      |       | Returned Credit Cards                             | 6                      | 0.0%           | 0                      | 0.0%           | 6                   | 0                          | 0.0%           | 6                        |
| (28)                | -0.1%<br>0.0%  | 10<br>0           | 0.0%           | (38)                    | 16<br>0              | 0.0%<br>0.0%   | (45)<br>0              |       | Small Balances<br>Business Taxes                  | (297)                  | -0.1%<br>0.0%  | 80<br>0                | 0.0%           | (377)               | 5,668<br>(4,809)           | 1.5%<br>-1.3%  | (5,965)<br>4,809         |
| <br>(3,372)         | -6.2%          | 4,400             | 7.8%           | (7,772)                 | (5,652)              | -11.4%         | 2,280                  | 40140 | Total Other Expenses                              | 42,564                 | 9.7%           | 57,088                 | 12.4%          | (14,524)            | 24,102                     | 6.3%           | 18,462                   |
| 4,969               | 9.1%           | 1.573             | 2.8%           | 3.396                   | 971                  | 2.0%           | 3.998                  | 20244 | American Express Disc                             | 13.867                 | 3.2%           | 9.176                  | 2.0%           | 4.691               | 7,850                      | 2.1%           | 6,018                    |
| 4,969               | 0.0%           | 1,573             | 0.3%           | (158)                   | (100)                | -0.2%          | 3,998                  |       | Discover Card Disc                                | 13,867                 | 0.0%           | 9,176                  | 0.2%           | (908)               | 7,850<br>65                | 0.0%           | 6,018                    |
| 2.850               | 5.2%           | 1.656             | 2.9%           | 1,195                   | 4.031                | 8.2%           | (1.181)                |       | Bankcard Disc                                     | 12.456                 | 2.8%           | 9,659                  | 2.1%           | 2,797               | 11.587                     | 3.0%           | 869                      |
| <br>7,827           | 14.3%          | 3,394             | 6.0%           | 4,433                   | 4,902                | 9.9%           | 2,924                  | ,     | Credit Card Discounts                             | 26,381                 | 6.0%           | 19,801                 | 4.3%           | 6,580               | 19,502                     | 5.1%           | 6,879                    |
| 7,786               |                | 6,755             |                | 1,031                   | 7,635                |                | 151                    |       | Human Resources                                   | 58,926                 |                | 64,388                 |                | (5,461)             | 55,182                     |                | 3,745                    |
| 1,897               |                | 1,812             |                | 85                      | 1,910                |                | (12)                   |       | Information Technology                            | 15,863                 |                | 14,990                 |                | 873                 | 15,168                     |                | 695                      |
| 54,756              | 100.0%         | 56,229            | 100.0%         | (1,473)                 | 49,375               | 100.0%         | 5,381                  |       | Total Department                                  | 438,554                | 100.0%         | 459,577                | 100.0%         | (21,023)            | 381,435                    | 100.0%         | 57,120                   |
| 11.8%               |                | 10.2%             |                | 1.7%                    | 8.8%                 |                | -5.4%                  |       | % of Revenue                                      | 13.6%                  |                | 14.3%                  |                | 1113.5%             | 12.5%                      |                | 32.5%                    |
|                     |                |                   |                |                         |                      |                |                        |       | Operating Statistics:                             |                        |                |                        |                |                     |                            |                |                          |
| 0.00                |                | 0.00              |                | 0.00                    | 0.00                 |                | 0.00                   |       | Payroll Per Occupied Room                         | 0.00                   |                | 0.00                   |                | 0.00                | 0.00                       |                | 0.00                     |
| 0.00                |                | 0.00              |                | 0.00                    | 0.00                 |                | 0.00                   |       | Benefits Per Occupied Room                        | 0.00                   |                | 0.00                   |                | 0.00                | 0.00                       |                | 0.00                     |

Other Exp Per Occupied Room

0.00

0.00

0.00

0.00

0.00

0.00

0.00

0.00

0.00

0.00

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
|----------------------|----------------------|--------------------------------|-----------|--------------------|
|                      |                      | Operating Statement            | Run Time: | 17:12:51           |
|                      |                      | As of August 31, 2011          |           |                    |

| <br>Current<br>Actual | %      | Current<br>Budget | %    | Current<br>Bud Variance | Prior Year<br>Actual | %       | %       |       |                                      | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Actual | %      | YTD Prior Yr<br>% |
|-----------------------|--------|-------------------|------|-------------------------|----------------------|---------|---------|-------|--------------------------------------|------------------------|--------|------------------------|--------|---------------------|------------------------|--------|-------------------|
| 4,969                 | 3.3%   | 1,573             | 0.0% | 3,396                   | 971                  | 1.3%    | 1.3%    | 39211 | Credit Card Volume  American Express | 13,867                 | 2.4%   | 9,176                  | 3.9%   | 4,691               | 7,850                  | 2.4%   | 2.4%              |
| 0                     | 0.0%   | 0                 | 0.0% | 0                       | 0                    | 0.0%    | 0.0%    | 39214 | 4 Diners Club                        | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                      | 0.0%   | 0.0%              |
| 2,850                 | 2.8%   | 1,656             | 0.0% | 1,195                   | 4,031                | 2.7%    | 2.7%    | 39213 | 3 Mastercard / Visa                  | 12,456                 | 3.1%   | 9,659                  | 5.3%   | 2,797               | 11,587                 | 2.9%   | 2.9%              |
| 7                     | 7.2%   | 166               | 0.0% | (158)                   | (100)                | -119.1% | -119.1% | 39212 | 2 Discover                           | 58                     | 3.5%   | 966                    | 31.3%  | (908)               | 65                     | 0.7%   | 0.7%              |
| 0                     | 0.0%   | 0                 | 0.0% | 0                       | 0                    | 0.0%    | 0.0%    | 39219 | 9 Other                              | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                      | 0.0%   | 0.0%              |
| <br>7,827             | 3.1%   | 3,394             | 0.0% | 4,433                   | 4,902                | 2.2%    | 2.2%    |       | Total Expense                        | 26,381                 | 2.7%   | 19,801                 | 4.7%   | 6,580               | 19,502                 | 2.6%   | 2.6%              |
|                       |        |                   |      |                         |                      |         |         |       | Charge Volume                        |                        |        |                        |        |                     |                        |        |                   |
| 152,634               | 60.2%  | 0                 | 0.0% | 152,634                 | 74,672               | 33.2%   | 33.2%   | 79211 | 1 American Express                   | 569,171                | 58.8%  | 237,581                | 56.4%  | 331,590             | 332,396                | 44.9%  | 44.9%             |
| 0                     | 0.0%   | 0                 | 0.0% | 0                       | 0                    | 0.0%    | 0.0%    | 79214 | 4 Diners Club                        | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                      | 0.0%   | 0.0%              |
| 100,606               | 39.7%  | 0                 | 0.0% | 100,606                 | 150,356              | 66.8%   | 66.8%   | 79213 | 3 Mastercard / Visa                  | 397,719                | 41.1%  | 180,713                | 42.9%  | 217,006             | 399,222                | 53.9%  | 53.9%             |
| 100                   | 0.0%   | 0                 | 0.0% | 100                     | 84                   | 0.0%    | 0.0%    | 79212 | 2 Discover                           | 1,657                  | 0.2%   | 3,084                  | 0.7%   | (1,427)             | 9,020                  | 1.2%   | 1.2%              |
| 0                     | 0.0%   | 0                 | 0.0% | 0                       | 0                    | 0.0%    | 0.0%    | 79219 | 9 Other                              | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                      | 0.0%   | 0.0%              |
| <br>253,340           | 100.0% | 0                 | 0.0% | 253,340                 | 225,112              | 100.0%  | 100.0%  |       | Total Charge Volume                  | 968,547                | 100.0% | 421,378                | 100.0% | 547,169             | 740,638                | 100.0% | 100.0%            |

|                   |               |               |                   |               |                         |                      |               |                        |       | AS OF August 31, 2011                     |                        |               |                        |               |                      |                            |               |                          |
|-------------------|---------------|---------------|-------------------|---------------|-------------------------|----------------------|---------------|------------------------|-------|-------------------------------------------|------------------------|---------------|------------------------|---------------|----------------------|----------------------------|---------------|--------------------------|
| Current<br>Actual |               | %             | Current<br>Budget | %             | Current<br>Bud Variance | Prior Year<br>Actual | %             | Prior Year<br>Variance | -     |                                           | Year to Date<br>Actual | %             | Year to Date<br>Budget | %             | YTD<br>Bud Variance  | Year to Date<br>Prior Year | %             | YTD Prior Yr<br>Variance |
|                   |               |               |                   |               |                         |                      |               |                        |       | Dept 72 Sales & Marketing                 |                        |               |                        |               |                      |                            |               |                          |
|                   | ,430          | 11.3%         | 7,958             | 11.2%         | (528)                   | 9,727                | 12.0%         | (2,297)                |       | Management Wages                          | 50,010                 | 13.2%         | 61,829                 | 12.7%         | (11,820)             | 62,501                     | 12.7%         | (12,492)                 |
| 2                 | 2,593         | 3.9%          | 1,473             | 2.1%          | 1,120                   | 1,512                | 1.9%          | 1,081                  |       | Hourly Wages                              | 18,119                 | 4.8%          | 11,463                 | 2.3%          | 6,655                | 9,689                      | 2.0%          | 8,430                    |
|                   | 149<br>,910   | 0.2%<br>2.9%  | 0<br>1,883        | 0.0%<br>2.6%  | 149<br>27               | 125<br>301           | 0.2%<br>0.4%  | 24<br>1,609            |       | Extra Wages<br>Bonus                      | 567<br>13,352          | 0.1%<br>3.5%  | 0<br>15,064            | 0.0%<br>3.1%  | 567<br>(1,712)       | 279<br>11,429              | 0.1%<br>2.3%  | 288<br>1,922             |
| '                 | 0             | 0.0%          | 1,003             | 0.0%          | 0                       | 0                    | 0.4%          | 0                      |       | Leased Labor                              | 13,352                 | 0.0%          | 15,064                 | 0.0%          | (1,712)              | 11,429                     | 0.0%          | 1,922                    |
| 13                | 2,082         | 18.3%         | 11,314            | 15.9%         | 768                     | 11,665               | 14.4%         | 417                    |       | Total Payroll Cost                        | 82,047                 | 21.7%         | 88,357                 | 18.1%         | (6,310)              | 83,899                     | 17.0%         | (1,852)                  |
|                   | 3,727         | 5.6%          | 3,159             | 4.4%          | 567                     | 3,329                | 4.1%          | 398                    |       | Total Benefits Cost                       | 25,672                 | 6.8%          | 24,922                 | 5.1%          | 749                  | 24,158                     | 4.9%          | 1,514                    |
|                   | 5,809         | 23.9%         | 14,473            | 20.3%         | 1,336                   | 14,994               | 18.6%         | 815                    |       | Total Payroll & Related Exp               | 107,718                | 28.4%         | 113,279                | 23.2%         | (5,561)              | 108,056                    | 21.9%         | (338)                    |
|                   | 0             |               |                   |               |                         |                      |               | 0                      |       | Office Expenses:                          | 567                    |               |                        | . ==.         | (0.000)              |                            |               |                          |
|                   | •             | 0.0%<br>1.8%  | 0<br>650          | 0.0%<br>0.9%  | 0<br>546                | 0<br>607             | 0.0%<br>0.8%  | 590                    |       | Conference                                | 567<br>5,555           | 0.1%<br>1.5%  | 3,600<br>5,200         | 0.7%<br>1.1%  | (3,033)<br>355       | 0<br>4,854                 | 0.0%<br>1.0%  | 567<br>701               |
| 1                 | ,196<br>0     | 0.0%          | 0                 | 0.9%          | 546<br>0                | 0                    | 0.8%          | 590                    | 33720 | Computer / Systems Servs Miscellaneous    | 5,555                  | 0.1%          | 5,200                  | 0.0%          | 562                  | 4,854                      | 0.0%          | 562                      |
|                   | 1.252         | 6.4%          | 3,000             | 4.2%          | 1.252                   | 6,770                | 8.4%          | (2.518)                |       | Entertainment                             | 11,209                 | 3.0%          | 13,450                 | 2.8%          | (2,241)              | 12,692                     | 2.6%          | (1,482)                  |
| ,                 | 19            | 0.0%          | 75                | 0.1%          | (56)                    | 36                   | 0.0%          | (17)                   |       | Postage                                   | 228                    | 0.1%          | 600                    | 0.1%          | (372)                | 233                        | 0.0%          | (5)                      |
|                   | 0             | 0.0%          | 100               | 0.1%          | (100)                   | 0                    | 0.0%          | 0                      |       | Express Mail                              | 0                      | 0.0%          | 800                    | 0.2%          | (800)                | 0                          | 0.0%          | 0                        |
|                   | 0             | 0.0%          | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      | 37100 | Operating Supplies                        | 0                      | 0.0%          | 0                      | 0.0%          | 0                    | 60                         | 0.0%          | (60)                     |
|                   | 133           | 0.2%          | 75                | 0.1%          | 58                      | 244                  | 0.3%          | (111)                  |       | Office Supplies                           | 845                    | 0.2%          | 600                    | 0.1%          | 245                  | 851                        | 0.2%          | (6)                      |
|                   | 0             | 0.0%          | 0                 | 0.0%          | 0                       | 125                  | 0.2%          | (125)                  |       | Copy Cost                                 | 496                    | 0.1%          | 0                      | 0.0%          | 496                  | 680                        | 0.1%          | (185)                    |
|                   | 94            | 0.1%          | 50                | 0.1%          | 44                      | 0                    | 0.0%          | 94                     |       | Training-Internal                         | 1,239                  | 0.3%          | 400                    | 0.1%          | 839                  | 1,920                      | 0.4%          | (681)                    |
|                   | 0             | 0.0%          | 400               | 0.6%          | (400)                   | 75                   | 0.1%          | (75)                   |       | Training-External                         | 0                      | 0.0%          | 3,200                  | 0.7%          | (3,200)              | 456                        | 0.1%          | (456)                    |
|                   | 976           | 1.5%          | 1,000             | 1.4%          | (24)                    | 1,455                | 1.8%          | (480)                  |       | Travel Costs                              | 8,617                  | 2.3%          | 13,900                 | 2.8%          | (5,283)              | 10,227                     | 2.1%          | (1,610)                  |
|                   | 100           | 0.2%          | 0                 | 0.0%          | 100                     | 0                    | 0.0%          | 100                    |       |                                           | 331                    | 0.1%          | 0                      | 0.0%          | 331                  | 0                          | 0.0%          | 331                      |
|                   | 64            | 0.1%          | 100               | 0.1%          | (36)                    | 67                   | 0.1%          | (3)<br>(2,546)         |       | Telephone                                 | 762                    | 0.2%          | 800                    | 0.2%          | (38)                 | 698                        | 0.1%          | 64                       |
|                   | 5,833         | 10.3%         | 5,450             | 7.7%          | 1,383                   | 9,380                | 11.6%         | (2,546)                |       | Total Office Expenses                     | 30,411                 | 8.0%          | 42,550                 | 8.7%          | (12,139)             | 32,671                     | 6.6%          | (2,260)                  |
|                   |               |               |                   |               |                         |                      |               |                        |       | Advertising:                              |                        |               |                        |               |                      |                            |               |                          |
| 8                 | 3,500         | 12.9%         | 1,000             | 1.4%          | 7,500                   | 22,245               | 27.6%         | (13,745)               |       | Advertising - Internet                    | 25,324                 | 6.7%          | 8,000                  | 1.6%          | 17,324               | 40,295                     | 8.2%          | (14,971)                 |
| 00                | 500           | 0.8%          | 2,500             | 3.5%          | (2,000)                 | 10,000               | 12.4%         | (9,500)                |       | Advertising - Internet Mainten            | 8,000                  | 2.1%          | 20,000                 | 4.1%          | (12,000)             | 13,600                     | 2.8%          | (5,600)                  |
| 22                | 2,390         | 33.9%<br>0.0% | 35,000<br>0       | 49.1%<br>0.0% | (12,610)<br>0           | 17,564<br>0          | 21.8%<br>0.0% | 4,826<br>0             |       | Advertising                               | 112,391                | 29.7%<br>0.2% | 184,000                | 37.7%<br>2.0% | (71,609)             | 172,254                    | 34.9%<br>0.2% | (59,863)<br>0            |
| ,                 | 2,749         | 4.2%          | 0                 | 0.0%          | 2,749                   | 0                    | 0.0%          | 2,749                  | 34530 | General Brochures General Media           | 850<br>7,896           | 2.1%          | 10,000<br>0            | 0.0%          | (9,150)<br>7,896     | 850<br>9,800               | 2.0%          | (1,904)                  |
| 2                 | 0             | 0.0%          | 0                 | 0.0%          | 2,749                   | 0                    | 0.0%          | 2,749                  |       |                                           | 1,757                  | 0.5%          | 0                      | 0.0%          | 1,757                | 25                         | 0.0%          | 1,732                    |
|                   | 0             | 0.0%          | 3,000             | 4.2%          | (3,000)                 | 0                    | 0.0%          | 0                      |       | Production                                | 480                    | 0.1%          | 15,000                 | 3.1%          | (14,520)             | 8,917                      | 1.8%          | (8,437)                  |
| 34                | 1,139         | 51.7%         | 41,500            | 58.3%         | (7,361)                 | 49,809               | 61.7%         | (15,670)               |       | Total Advertising                         | 156,699                | 41.4%         | 237,000                | 48.6%         | (80,301)             | 245,741                    | 49.9%         | (89,042)                 |
|                   | 0             | 0.00/         | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      |       | Sales Promotion:<br>Total Sales Promotion | 0                      | 0.00/         | 0                      | 0.00/         | 0                    | 0                          | 0.0%          | 0                        |
|                   | U             | 0.0%          | U                 | 0.0%          | U                       | 0                    | 0.0%          | U                      |       |                                           | Ü                      | 0.0%          | U                      | 0.0%          | 0                    | 0                          | 0.0%          | U                        |
|                   |               |               |                   |               |                         |                      |               |                        |       | Public Relations:                         |                        |               |                        |               |                      |                            |               |                          |
| 1                 | ,110          | 1.7%          | 500               | 0.7%          | 610                     | (45)                 | -0.1%         | 1,155                  |       | General Promotions                        | 15,542                 | 4.1%          | 4,200                  | 0.9%          | 11,342               | 3,086                      | 0.6%          | 12,457                   |
|                   | 0             | 0.0%          | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      |       | Special Promos                            | 0                      | 0.0%          | 0                      | 0.0%          | 0                    | 25                         | 0.0%          | (25)                     |
|                   | 2,000         | 3.0%          | 2,000             | 2.8%          | 0<br>1,667              | 2,000<br>250         | 2.5%          | 0<br>1,417             |       | Public Relations Sponsorships             | 16,022                 | 4.2%          | 16,000                 | 3.3%<br>3.1%  | 22<br>(11,550)       | 16,109                     | 3.3%<br>8.4%  | (87)                     |
|                   | ,667<br>1,777 | 2.5%<br>7.2%  | 2,500             | 0.0%<br>3.5%  | 2,277                   | 2,205                | 0.3%<br>2.7%  | 2,571                  | 34334 | Total Public Relations                    | 3,450<br>35,015        | 0.9%<br>9.2%  | 15,000<br>35,200       | 7.2%          | (185)                | 41,317<br>60,537           | 12.3%         | (37,867)<br>(25,522)     |
| -                 | .,,,,         | 1.270         | 2,300             | 3.5 /6        | 2,211                   | 2,203                | 2.1 /6        | 2,371                  |       |                                           | 33,013                 | 5.276         | 33,200                 | 1.270         | (165)                | 00,337                     | 12.376        | (23,322)                 |
|                   | 700           | 0.70/         | 7                 | 4.401         | 4.010                   | 4                    | 0.50/         | 4 00=                  | 00700 | Other Marketing Expense                   | 0 =0.                  | 4.001         | 0.000                  | 4.001         | ****                 | 4.00                       | 0.001         | 0.070                    |
| 1                 | ,768          | 2.7%          | 750               | 1.1%          | 1,018                   | 441                  | 0.5%          | 1,327                  |       | Marketing Information Systems             | 6,701                  | 1.8%          | 6,000                  | 1.2%          | 701                  | 4,422                      | 0.9%          | 2,278                    |
|                   | 329<br>0      | 0.5%<br>0.0%  | 1,000<br>23       | 1.4%<br>0.0%  | (671)<br>(23)           | 750<br>0             | 0.9%<br>0.0%  | (421)                  |       | Trade Show/Workshops Other Selling Aids   | 7,223<br>0             | 1.9%<br>0.0%  | 9,900<br>184           | 2.0%<br>0.0%  | (2,677)<br>(184)     | 6,948<br>0                 | 1.4%<br>0.0%  | 275<br>0                 |
|                   | 0             | 0.0%          | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      |       | Printing                                  | 22                     | 0.0%          | 0                      | 0.0%          | 22                   | 0                          | 0.0%          | 22                       |
|                   | 0             | 0.0%          | 0                 | 0.0%          | 0                       | 25                   | 0.0%          | (25)                   |       |                                           | 48                     | 0.0%          | 200                    | 0.0%          | (152)                | 76                         | 0.0%          | (28)                     |
| 1                 | ,053          | 1.6%          | 483               | 0.7%          | 570                     | (573)                | -0.7%         | 1,627                  |       | Trade Association/Dues/Fees               | 5,168                  | 1.4%          | 5,119                  | 1.0%          | 49                   | 2,079                      | 0.4%          | 3,090                    |
|                   | 0             | 0.0%          | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      |       | Consulting Fees                           | 0                      | 0.0%          | 0                      | 0.0%          | 0                    | (254)                      | -0.1%         | 254                      |
|                   | 46            | 0.1%          | 1,260             | 1.8%          | (1,214)                 | 1,250                | 1.5%          | (1,204)                |       | Research Serv Fees                        | 6,759                  | 1.8%          | 10,080                 | 2.1%          | (3,321)              | 3,078                      | 0.6%          | 3,681                    |
| 3                 | 3,197         | 4.8%          | 3,516             | 4.9%          | (319)                   | 1,892                | 2.3%          | 1,305                  |       | Total Other Marketing Exp.                | 25,920                 | 6.8%          | 31,483                 | 6.5%          | (5,563)              | 16,349                     | 3.3%          | 9,571                    |
|                   |               |               |                   |               |                         |                      |               |                        |       |                                           |                        |               |                        |               |                      |                            |               |                          |
| 1                 | ,289          | 2.0%          | 3,776             | 5.3%          | (2,487)                 | 2,459                | 3.0%          | (1,171)                |       | Revenue Management                        | 22,987                 | 6.1%          | 28,448                 | 5.8%          | (5,461)              | 29,522                     | 6.0%          | (6,535)                  |
|                   | 6,044<br>4.2% | 100.0%        | 71,215<br>12.9%   | 100.0%        | (5,171)<br>5.9%         | 80,740<br>14.3%      | 100.0%        | (14,696)<br>14.8%      |       | Total Department % of Revenue             | 378,751<br>11.8%       | 100.0%        | 487,960<br>15.2%       | 100.0%        | (109,210)<br>5784.7% | 492,875<br>16.2%           | 100.0%        | (114,125)<br>-65.0%      |
|                   |               |               |                   |               |                         |                      |               |                        |       | Operating Statistics:                     |                        |               | . =,,                  |               |                      | ,,                         |               |                          |
|                   | 0.00          |               | 0.00              |               | 0.00                    | 0.00                 |               | 0.00                   |       | Payroll Per Occupied Room                 | 0.00                   |               | 0.00                   |               | 0.00                 | 0.00                       |               | 0.00                     |
|                   | 0.00          |               | 0.00              |               | 0.00                    | 0.00                 |               | 0.00                   |       | Benefits Per Occupied Room                | 0.00                   |               | 0.00                   |               | 0.00                 | 0.00                       |               | 0.00                     |
|                   | 0.00          |               | 0.00              |               | 0.00                    | 0.00                 |               | 0.00                   |       | Other Exp Per Occupied Room               | 0.00                   |               | 0.00                   |               | 0.00                 | 0.00                       |               | 0.00                     |

| Operating Statement  |  |
|----------------------|--|
| As of August 31 2011 |  |

| Current<br>Actual | %              | Current<br>Budget | %             | Current<br>Bud Variance | Prior Year<br>Actual | %             | Prior Year<br>Variance |       |                                                   | Year to Date<br>Actual | %             | Year to Date<br>Budget | %             | YTD<br>Bud Variance | Year to Date<br>Prior Year | %             | YTD Prior Yr<br>Variance |
|-------------------|----------------|-------------------|---------------|-------------------------|----------------------|---------------|------------------------|-------|---------------------------------------------------|------------------------|---------------|------------------------|---------------|---------------------|----------------------------|---------------|--------------------------|
|                   |                |                   |               |                         |                      |               |                        | !!    | Dept 73 Property Operations                       |                        |               |                        |               |                     |                            |               |                          |
| 4,400             | 13.3%          | 4,428             | 12.9%         | (28)                    | 5,265                | 15.3%         | (865)                  |       | Management Wages                                  | 32,946                 | 13.7%         | 34,370                 | 13.0%         | (1,424)             | 33,131                     | 14.2%         | (185)                    |
| 6,417             | 19.3%          | 6,584             | 19.1%         | (166)                   | 5,181                | 15.0%         | 1,236                  |       | Hourly Wages                                      | 45,670                 | 19.0%         | 51,228                 | 19.4%         | (5,558)             | 40,544                     | 17.4%         | 5,126                    |
| 408               | 1.2%           | 0                 | 0.0%          | 408                     | 179                  | 0.5%          | 229                    |       | Extra Wages                                       | 1,345                  | 0.6%          | 0                      | 0.0%          | 1,345               | 730                        | 0.3%          | 615                      |
| 606               | 1.8%           | 584               | 1.7%          | 22                      | 825                  | 2.4%          | (219)                  |       | Bonus                                             | 4,692                  | 2.0%          | 4,672                  | 1.8%          | 20                  | 5,270                      | 2.3%          | (578)                    |
| 0                 | 0.0%           | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      |       | Leased Labor                                      | 0                      | 0.0%          | 0                      | 0.0%          | 0                   | 0                          | 0.0%          | 0                        |
| 11,832            | 35.7%          | 11,596            | 33.7%         | 236                     | 11,451               | 33.2%         | 381                    |       | Total Payroll Cost                                | 84,653                 | 35.2%         | 90,270                 | 34.2%         | (5,617)             | 79,675                     | 34.2%         | 4,978                    |
| 3,974             | 12.0%          | 3,574             | 10.4%         | 400                     | 3,679                | 10.7%         | 295                    |       | Total Benefits Cost                               | 30,126                 | 12.5%         | 28,541                 | 10.8%         | 1,585               | 26,370                     | 11.3%         | 3,756                    |
| 15,806            | 47.6%          | 15,170            | 44.1%         | 636                     | 15,130               | 43.9%         | 676                    |       | Total Payroll & Related Exp                       | 114,779                | 47.7%         | 118,811                | 45.1%         | (4,031)             | 106,045                    | 45.5%         | 8,735                    |
| 0                 | 0.0%           | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      | 30001 | 1 Maint & Repairs Building                        | 0                      | 0.0%          | 10,000                 | 3.8%          | (10,000)            | 0                          | 0.0%          | 0                        |
| 0                 | 0.0%           | 333               | 1.0%          | (333)                   | 524                  | 1.5%          | (524)                  |       | Refrigeration Repair & Maint.                     | 1,613                  | 0.7%          | 2,667                  | 1.0%          | (1,054)             | 2,795                      | 1.2%          | (1,183)                  |
| 0                 | 0.0%           | 100               | 0.3%          | (100)                   | 0                    | 0.0%          | 0                      | 30020 |                                                   | 259                    | 0.1%          | 800                    | 0.3%          | (541)               | 374                        | 0.2%          | (116)                    |
| 95                | 0.3%           | 125               | 0.4%          | (30)                    | 95                   | 0.3%          | 0                      | 30030 | Exterminating                                     | 855                    | 0.4%          | 1,000                  | 0.4%          | (145)               | 855                        | 0.4%          | o o                      |
| 0                 | 0.0%           | 50                | 0.1%          | (50)                    | 0                    | 0.0%          | 0                      | 30040 | Automotive Repairs & Maint.                       | 173                    | 0.1%          | 400                    | 0.2%          | (227)               | 0                          | 0.0%          | 173                      |
| 64                | 0.2%           | 25                | 0.1%          | 39                      | 62                   | 0.2%          | 2                      | 30041 | 1 Auto Petrol & Oil                               | 286                    | 0.1%          | 200                    | 0.1%          | 86                  | 201                        | 0.1%          | 86                       |
| 0                 | 0.0%           | 125               | 0.4%          | (125)                   | 841                  | 2.4%          | (841)                  |       | 2 Heating/Plumbing Equipment                      | 646                    | 0.3%          | 1,000                  | 0.4%          | (354)               | 1,147                      | 0.5%          | (500)                    |
| 613               | 1.8%           | 400               | 1.2%          | 213                     | 953                  | 2.8%          | (339)                  |       | 3 Kitchen Equipment                               | 2,043                  | 0.8%          | 3,200                  | 1.2%          | (1,157)             | 3,141                      | 1.3%          | (1,098)                  |
| 690               | 2.1%           | 2,200             | 6.4%          | (1,510)                 | 1,837                | 5.3%          | (1,147)                |       | 3 Fire Safety Equipment                           | 3,692                  | 1.5%          | 5,348                  | 2.0%          | (1,656)             | 6,624                      | 2.8%          | (2,931)                  |
| 0                 | 0.0%           | 104               | 0.3%          | (104)                   | 207                  | 0.6%          | (207)                  | 30061 |                                                   | 18                     | 0.0%          | 832                    | 0.3%          | (814)               | 998                        | 0.4%          | (980)                    |
| 625               | 1.9%<br>0.0%   | 1,083<br>167      | 3.1%<br>0.5%  | (458)<br>(167)          | 1,224<br>0           | 3.6%<br>0.0%  | (600)                  | 30080 |                                                   | 4,654<br>357           | 1.9%<br>0.1%  | 8,667<br>1,333         | 3.3%<br>0.5%  | (4,012)<br>(977)    | 8,256<br>288               | 3.5%<br>0.1%  | (3,602)<br>69            |
| 1,665             | 5.0%           | 667               | 1.9%          | 998                     | 935                  | 2.7%          | 730                    | 30081 | 3 Light Bulbs                                     | 6,304                  | 2.6%          | 5,336                  | 2.0%          | 968                 | 4,718                      | 2.0%          | 1,586                    |
| 0                 | 0.0%           | 007               | 0.0%          | 0                       | 0                    | 0.0%          | 0                      |       | Conference                                        | 0,504                  | 0.0%          | 500                    | 0.2%          | (500)               | 4,710                      | 0.0%          | 1,500                    |
| 1,375             | 4.1%           | 1,750             | 5.1%          | (375)                   | 1,375                | 4.0%          | 0                      |       | Grounds & Landscaping                             | 11,997                 | 5.0%          | 14,000                 | 5.3%          | (2,003)             | 13,263                     | 5.7%          | (1,266)                  |
| 0                 | 0.0%           | 1,500             | 4.4%          | (1,500)                 | 300                  | 0.9%          | (300)                  |       | Permits & Licenses                                | 870                    | 0.4%          | 1,650                  | 0.6%          | (780)               | 450                        | 0.2%          | 420                      |
| 0                 | 0.0%           | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      | 32701 | 1 Inspections                                     | 0                      | 0.0%          | 340                    | 0.1%          | (340)               | 340                        | 0.1%          | (340)                    |
| 0                 | 0.0%           | 0                 | 0.0%          | 0                       | 1,270                | 3.7%          | (1,270)                | 33700 | Contracted Serv                                   | 180                    | 0.1%          | 0                      | 0.0%          | 180                 | 1,270                      | 0.5%          | (1,090)                  |
| 0                 | 0.0%           | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      |       | Computer / Systems Servs                          | 0                      | 0.0%          | 540                    | 0.2%          | (540)               | 0                          | 0.0%          | 0                        |
| 1,825             | 5.5%           | 1,200             | 3.5%          | 625                     | 1,090                | 3.2%          | 735                    |       | 1 Waste Removal                                   | 8,952                  | 3.7%          | 9,600                  | 3.6%          | (648)               | 9,493                      | 4.1%          | (541)                    |
| 316               | 1.0%           | 350               | 1.0%          | (34)                    | 316                  | 0.9%          | 0                      |       | 3 Water Treatment                                 | 2,528                  | 1.1%          | 2,800                  | 1.1%          | (272)               | 2,528                      | 1.1%          | 0                        |
| 1,145             | 3.5%           | 802               | 2.3%          | 343                     | 1,020                | 3.0%          | 125                    |       | Equipment Maintenance Contract                    | 11,375                 | 4.7%          | 6,416                  | 2.4%          | 4,959               | 8,000                      | 3.4%          | 3,376                    |
| 4,996             | 15.1%<br>11.7% | 5,003             | 14.5%<br>8.7% | ( <del>7)</del><br>890  | 4,765                | 13.8%<br>7.0% | 231                    |       | B Elevator Contracts                              | 39,573                 | 16.5%         | 40,024                 | 15.2%<br>9.9% | (451)               | 39,184                     | 16.8%<br>9.3% | 389                      |
| 3,890<br>0        | 0.0%           | 3,000             | 0.0%          | 890                     | 2,428                | 0.0%          | 1,462<br>0             |       | 3 Air Conditioning Maintenance<br>3 Miscellaneous | 25,873<br>0            | 10.8%<br>0.0% | 26,000                 | 0.0%          | (127)<br>0          | 21,726<br>20               | 0.0%          | 4,147<br>(20)            |
| 0                 | 0.0%           | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      |       | O Hospitality                                     | 0                      | 0.0%          | 0                      | 0.0%          | 0                   | 739                        | 0.0%          | (739)                    |
| 0                 | 0.0%           | 25                | 0.0%          | (25)                    | 0                    | 0.0%          | 0                      | 35355 |                                                   | 2,555                  | 1.1%          | 200                    | 0.0%          | 2,355               | 739                        | 0.0%          | 2,555                    |
| 0                 | 0.0%           | 50                | 0.1%          | (50)                    | 0                    | 0.0%          | 0                      | 36000 |                                                   | 0                      | 0.0%          | 400                    | 0.2%          | (400)               | 0                          | 0.0%          | 0                        |
| 0                 | 0.0%           | 17                | 0.0%          | (17)                    | (0)                  | 0.0%          | 0                      |       | Postage                                           | Õ                      | 0.0%          | 133                    | 0.1%          | (133)               | 31                         | 0.0%          | (31)                     |
| 0                 | 0.0%           | 25                | 0.1%          | (25)                    | 0                    | 0.0%          | 0                      | 37110 | Office Supplies                                   | 65                     | 0.0%          | 200                    | 0.1%          | (135)               | 0                          | 0.0%          | 65                       |
| 0                 | 0.0%           | 0                 | 0.0%          | 0                       | 0                    | 0.0%          | 0                      | 37800 | Travel Costs                                      | 0                      | 0.0%          | 0                      | 0.0%          | 0                   | 68                         | 0.0%          | (68)                     |
| 75                | 0.2%           | 167               | 0.5%          | (92)                    | 94                   | 0.3%          | (20)                   | 38200 | ) Telephone                                       | 815                    | 0.3%          | 1,333                  | 0.5%          | (518)               | 723                        | 0.3%          | 92                       |
| 17,374            | 52.4%          | 19,268            | 55.9%         | (1,894)                 | 19,335               | 56.1%         | (1,961)                |       | Total Other Expenses                              | 125,684                | 52.3%         | 144,920                | 54.9%         | (19,236)            | 127,232                    | 54.5%         | (1,548)                  |
| 33,181            | 100.0%         | 34,438            | 100.0%        | (1,257)                 | 34,465               | 100.0%        | (1,285)                |       | Total Property Operations                         | 240,463                | 100.0%        | 263,730                | 100.0%        | (23,267)            | 233,276                    | 100.0%        | 7,187                    |
| 7.1%              |                | 6.2%              |               | 1.4%                    | 6.1%                 |               | 1.3%                   |       | % of Revenue                                      | 7.5%                   |               | 8.2%                   |               | 1232.4%             | 7.7%                       |               | 4.1%                     |
|                   |                |                   |               |                         |                      |               |                        |       | Operating Statistics:                             |                        |               |                        |               |                     |                            |               |                          |
| 0.00              |                | 0.00              |               | 0.00                    | 0.00                 |               | 0.00                   |       | Payroll Per Occupied Room                         | 0.00                   |               | 0.00                   |               | 0.00                | 0.00                       |               | 0.00                     |
| 0.00              |                | 0.00              |               | 0.00                    | 0.00                 |               | 0.00                   |       | Benefits Per Occupied Room                        | 0.00                   |               | 0.00                   |               | 0.00                | 0.00                       |               | 0.00                     |
| 0.00              |                | 0.00              |               | 0.00                    | 0.00                 |               | 0.00                   |       | Other Exp Per Occupied Room                       | 0.00                   |               | 0.00                   |               | 0.00                | 0.00                       |               | 0.00                     |
| 0.00              |                | 0.00              |               | 0.00                    | 0.00                 |               | 0.00                   |       | Other Exp i or Occupied Room                      | 0.00                   |               | 0.00                   |               | 0.00                | 0.00                       |               | 0.00                     |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
|----------------------|----------------------|--------------------------------|-----------|--------------------|
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Degree Days
0 79001 Heating
0 79002 Cooling

|                   |         |                   |         |                         |                      |         |                        |       | As of August 31, 2011     |                        |         |                        |         |                     |                            |         |                          |
|-------------------|---------|-------------------|---------|-------------------------|----------------------|---------|------------------------|-------|---------------------------|------------------------|---------|------------------------|---------|---------------------|----------------------------|---------|--------------------------|
| Current<br>Actual | %       | Current<br>Budget | %       | Current<br>Bud Variance | Prior Year<br>Actual | %       | Prior Year<br>Variance |       |                           | Year to Date<br>Actual | %       | Year to Date<br>Budget | %       | YTD<br>Bud Variance | Year to Date<br>Prior Year | %       | YTD Prior Yr<br>Variance |
|                   |         |                   |         |                         |                      |         |                        |       | Dept 74 Energy            |                        |         |                        |         |                     |                            |         |                          |
| 55,182            | 120.9%  | 80,000            | 127.6%  | (24,818)                | 62,941               | 146.7%  | (7,759)                |       | Electricity               | 417,657                | 117.6%  | 450,500                | 130.2%  | (32,843)            | 380,332                    | 131.6%  | 37,324                   |
| 11,685            | 25.6%   | 9,000             | 14.4%   | 2,685                   | 9,398                | 21.9%   | 2,286                  | 38030 |                           | 75,125                 | 21.2%   | 61,200                 | 17.7%   | 13,925              | 61,926                     | 21.4%   | 13,199                   |
| <br>6,517         | 14.3%   | 3,000             | 4.8%    | 3,517                   | 5,023                | 11.7%   | 1,494                  |       | Water                     | 27,111                 | 7.6%    | 30,500                 | 8.8%    | (3,389)             | 26,917                     | 9.3%    | 193                      |
| 73,383            | 160.8%  | 92,000            | 146.7%  | (18,617)                | 77,363               | 180.3%  | (3,979)                | 38010 | Total Energy Costs        | 519,892                | 146.4%  | 542,200                | 156.7%  | (22,308)            | 469,176                    | 162.4%  | 50,716                   |
| (27,758)          | -60.8%  | (29,297)          | -46.7%  | 1,539                   | (34,461)             | -80.3%  | 6,703                  | 38021 | Electrical Credits        | (164,722)              | -46.4%  | (196,219)              | -56.7%  | 31,497              | (180,227)                  | -62.4%  | 15,505                   |
| (27,758)          | -60.8%  | (29,297)          | -46.7%  | 1,539                   | (34,461)             | -80.3%  | 6,703                  | 34020 | Total Energy Credits      | (164,722)              | -46.4%  | (196,219)              | -56.7%  | 31,497              | (180,227)                  | -62.4%  | 15,505                   |
| <br>45,625        | 100.0%  | 62,703            | 100.0%  | (17,078)                | 42,901               | 100.0%  | 2,724                  |       | Net Energy Costs          | 355,170                | 100.0%  | 345,981                | 100.0%  | 9,189               | 288,949                    | 100.0%  | 66,222                   |
| 9.8%              |         | 11.4%             |         | -1.5%                   | 7.6%                 |         | 2.2%                   |       | % of Revenue              | 11.0%                  |         | 10.7%                  |         | 0.3%                | 9.5%                       |         | 1.5%                     |
|                   |         |                   |         |                         |                      |         |                        |       | Energy Statistics         |                        |         |                        |         |                     |                            |         |                          |
|                   | Per Occ | Budget            | Per Occ | Variance                |                      | Per Occ | Variance               |       |                           | Actual                 | Per Occ | Budget                 | Per Occ | Variance            | Last Year                  | Per Occ | Variance                 |
|                   | Room    |                   | Room    | Act/Budget              |                      | Room    | Act/Budget             |       |                           |                        | Room    |                        | Room    | Act/Budget          |                            | Room    | Act/Budget               |
| 621,440           | 0.0     | 518,800           | 0.0     | 102,640                 | 622,520              | 0.0     | (1,080)                | 78020 | Electric Current KWH      | 4,286,714              | 0.0     | 4,580,200              | 0.0     | (293,486)           | 4,691,480                  | 0.0     | (404,766)                |
| 842,800           | 0.0     | 451,900           | 0.0     | 390,900                 | 493,400              | 0.0     | 349,400                | 78030 | Gas CCF                   | 3,868,900              | 0.0     | 3,253,500              | 0.0     | 615,400             | 3,348,800                  | 0.0     | 520,100                  |
| 0                 | 0.0     | 0                 | 0.0     | 0                       | 0                    | 0.0     | 0                      | 78032 | Oil Gallons               | 0                      | 0.0     | 0                      | 0.0     | 0                   | 0                          | 0.0     | 0                        |
| 0                 | 0.0     | 0                 | 0.0     | 0                       | 0                    | 0.0     | 0                      | 78050 | Steam Pounds              | 0                      | 0.0     | 0                      | 0.0     | 0                   | 0                          | 0.0     | 0                        |
| 0                 | 0.0     | 0                 | 0.0     | 0                       | 0                    | 0.0     | 0                      | 70021 | Fuel / Cooking<br>Gas CCF | 0                      | 0.0     | 0                      | 0.0     | 0                   | 0                          | 0.0     | 0                        |
| U                 | 0.0     | · ·               | 0.0     | U                       | 0                    | 0.0     | U                      | 70031 | Gas CCI                   | 0                      | 0.0     | U                      | 0.0     | U                   | U                          | 0.0     | 0                        |
| 70,717            | 0.0     | 54,900            | 0.0     | 15,817                  | 74,326               | 0.0     | (3,609)                | 78041 | Water Consumed-100's CF   | 403,581                | 0.0     | 420,105                | 0.0     | (16,524)            | 455,181                    | 0.0     | (51,600)                 |
|                   |         |                   |         |                         |                      |         |                        |       |                           |                        |         |                        |         |                     |                            |         |                          |
| 0                 | 0.0     | 0                 | 0.0     | 0                       | 0                    | 0.0     | 0                      | 78040 | Water Treated Gallons     | 0                      | 0.0     | 0                      | 0.0     | 0                   | 0                          | 0.0     | 0                        |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
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| Current<br>Actual | %      | Current<br>Budget | %      | Current<br>Bud Variance | Prior Year<br>Actual | %       | Prior Year<br>Variance |                                     | Year to Date<br>Actual | %      | Year to Date<br>Budget | %      | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|-------------------|--------|-------------------|--------|-------------------------|----------------------|---------|------------------------|-------------------------------------|------------------------|--------|------------------------|--------|---------------------|----------------------------|--------|--------------------------|
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%    | 0                      | 76 Revenue Management Total Revenue | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
|                   |        |                   |        |                         |                      |         |                        |                                     |                        |        |                        |        |                     |                            |        |                          |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%    | 0                      | Allowances                          | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%    | 0                      | Net Revenue                         | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%    | 0                      | Cost of Goods Sold                  | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 2,121             | 0.0%   | (63)              | 0.0%   | 2,184                   | 0                    | 0.0%    | 2,121                  | Management Wages                    | 15,769                 | 0.0%   | (508)                  | 0.0%   | 16,277              | 1,903                      | 0.0%   | 13,866                   |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%    | 0                      | Hourly Wages                        | 4                      | 0.0%   | 0                      | 0.0%   | 4                   | 3,841                      | 0.0%   | (3,837)                  |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%    | 0                      | Extra Wages                         | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 98                         | 0.0%   | (98)                     |
| 400               | 0.0%   | 333               | 0.0%   | 67                      | 0                    | 0.0%    | 400                    | Bonus                               | 3,200                  | 0.0%   | 2,664                  | 0.0%   | 536                 | 351                        | 0.0%   | 2,849                    |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%    | 0                      | Leased Labor                        | 0                      | 0.0%   | 0                      | 0.0%   | 0                   | 0                          | 0.0%   | 0                        |
| 2,521             | 0.0%   | 270               | 0.0%   | 2,251                   | 0                    | 0.0%    | 2,521                  | Total Payroll Cost                  | 18,972                 | 0.0%   | 2,156                  | 0.0%   | 16,816              | 6,193                      | 0.0%   | 12,779                   |
| 500               | 0.0%   | 175               | 0.0%   | 325                     | (175)                | 0.0%    | 675                    | Total Benefits Cost                 | 3,754                  | 0.0%   | 1,197                  | 0.0%   | 2,557               | 1,156                      | 0.0%   | 2,599                    |
| 3,021             | 0.0%   | 445               | 0.0%   | 2,576                   | (175)                | 0.0%    | 3,196                  | Total Payroll & Related Exp         | 22,727                 | 0.0%   | 3,353                  | 0.0%   | 19,373              | 7,348                      | 0.0%   | 15,378                   |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%    | 0                      | 30500 Conference                    | 567                    | -2.5%  | 0                      | 0.0%   | 567                 | 0                          | 0.0%   | 567                      |
| (1,938)           | 150.4% | 3,056             | -80.9% | (4,994)                 | 2,599                | -105.7% | (4,537)                | 34592 Regional Center               | (1,938)                | 8.4%   | 24,448                 | -85.9% | (26,386)            | 21,554                     | -73.0% | (23,492)                 |
| 0                 | 0.0%   | 0                 | 0.0%   | 0                       | 0                    | 0.0%    | 0                      | 36700 Postage                       | 23                     | -0.1%  | 0                      | 0.0%   | 23                  | 0                          | 0.0%   | 23                       |
| 0                 | 0.0%   | 25                | -0.7%  | (25)                    | 0                    | 0.0%    | 0                      | 37110 Office Supplies               | 0                      | 0.0%   | 50                     | -0.2%  | (50)                | 0                          | 0.0%   | 0                        |
| 184               | -14.3% | 200               | -5.3%  | (16)                    | 0                    | 0.0%    | 184                    | 37800 Travel Costs                  | 1,404                  | -6.1%  | 200                    | -0.7%  | 1,204               | 252                        | -0.9%  | 1,152                    |
| 21                | -1.6%  | 50                | -1.3%  | (29)                    | 35                   | -1.4%   | (14)                   |                                     | 204                    | -0.9%  | 397                    | -1.4%  | (193)               | 367                        | -1.2%  | (163)                    |
| (1,732)           | 134.4% | 3,331             | -88.2% | (5,063)                 | 2,634                | -107.1% | (4,367)                | Total Other Expenses                | 261                    | -1.1%  | 25,095                 | -88.2% | (24,834)            | 22,174                     | -75.1% | (21,913)                 |
| (1,289)           | 100.0% | (3,776)           | 100.0% | 2,487                   | (2,459)              | 100.0%  | 1,171                  | Department Total                    | (22,987)               | 100.0% | (28,448)               | 100.0% | 5,461               | (29,522)                   | 100.0% | 6,535                    |
|                   |        |                   |        |                         |                      |         |                        | Operating Statistics:               |                        |        |                        |        |                     |                            |        |                          |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |         | 0.00                   | Payroll Per Occupied Room           | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |         | 0.00                   | Benefits Per Occupied Room          | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |
| 0.00              |        | 0.00              |        | 0.00                    | 0.00                 |         | 0.00                   | Other Exp Per Occupied Room         | 0.00                   |        | 0.00                   |        | 0.00                | 0.00                       |        | 0.00                     |

| Business Unit: 04028 | Business Unit: 04028 | Branson Landing Convention Ctr | Run Date: | September 07, 2011 |
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|                       |       |                   |       |                         |                      |         |                        |       | As or August 51, 2011             |                        |       |                        |       |                     |                            |        |                          |
|-----------------------|-------|-------------------|-------|-------------------------|----------------------|---------|------------------------|-------|-----------------------------------|------------------------|-------|------------------------|-------|---------------------|----------------------------|--------|--------------------------|
| <br>Current<br>Actual | %     | Current<br>Budget | %     | Current<br>Bud Variance | Prior Year<br>Actual | %       | Prior Year<br>Variance |       |                                   | Year to Date<br>Actual | %     | Year to Date<br>Budget | %     | YTD<br>Bud Variance | Year to Date<br>Prior Year | %      | YTD Prior Yr<br>Variance |
|                       |       |                   |       |                         |                      |         |                        |       | Dept 79 Fixed Costs               |                        |       |                        |       |                     |                            |        |                          |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Site Rental                       | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 785                   | 3.6%  | 407               | 1.9%  | 378                     | (24,237)             | -119.9% | 25,022                 |       | 0 Insurance                       | 5,132                  | 3.0%  | 3,645                  | 2.2%  | 1,487               | 6,306                      | 4.9%   | (1,174)                  |
| 2,130                 | 9.7%  | 2,281             | 10.9% | (151)                   | 2,092                | 10.3%   | 38                     |       | General Liability Insurance       | 20,918                 | 12.1% | 17,910                 | 10.9% | 3,008               | 16,463                     | 12.9%  | 4,455                    |
| <br>3,702             | 16.8% | 3,273             | 15.6% | 429                     | 27,367               | 135.3%  | (23,665)               | 4030  | 3 Building Contents Insurance     | 24,312                 | 14.1% | 23,454                 | 14.2% | 858                 | 27,367                     | 21.5%  | (3,055)                  |
| 6,617                 | 30.0% | 5,961             | 28.4% | 656                     | 5,222                | 25.8%   | 1,395                  |       | Prop Taxes & Insurance            | 50,363                 | 29.1% | 45,009                 | 27.3% | 5,354               | 50,136                     | 39.3%  | 227                      |
|                       |       |                   |       |                         |                      |         |                        |       | Depreciation                      |                        |       |                        |       |                     |                            |        |                          |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | 0 Building                        | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | 0 Furniture & Equipment           | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | 0 Revisions and Alterations       | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| <br>0                 | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Other Depreciation & Amortization | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Total Depreciation                | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 15,000                | 68.1% | 15,000            | 71.6% | 0                       | 15,000               | 74.2%   | 0                      |       | Management/Incentive Fees         | 120,000                | 69.4% | 120,000                | 72.7% | 0                   | 120,000                    | 94.1%  | 0                        |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Royalty Fees                      | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Interest Expense                  | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Interest Income                   | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Local Income Taxes                | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Federal Taxes                     | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
|                       |       |                   |       |                         |                      |         |                        |       |                                   |                        |       |                        |       |                     |                            |        |                          |
| 79                    | 0.4%  | 0                 | 0.0%  | 79                      | 0                    | 0.0%    | 79                     |       |                                   | 644                    | 0.4%  | 0                      | 0.0%  | 644                 | (7,307)                    | -5.7%  | 7,950                    |
| <br>0                 | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | 4 Sundry Capital                  | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | (35,848)                   | -28.1% | 35,848                   |
| 79                    | 0.4%  | 0                 | 0.0%  | 79                      | 0                    | 0.0%    | 79                     |       | Total Sundry Capital              | 644                    | 0.4%  | 0                      | 0.0%  | 644                 | (43,155)                   | -33.8% | 43,798                   |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Franchise Tax                     | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| Ü                     | 0.0%  | 0                 | 0.0%  | U                       | 0                    | 0.0%    | Ü                      |       | Francinse rax                     | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | U                          | 0.0%   | 0                        |
| 0                     | 0.0%  | 0                 | 0.0%  | 0                       | 0                    | 0.0%    | 0                      |       | Other                             | 0                      | 0.0%  | 0                      | 0.0%  | 0                   | 0                          | 0.0%   | 0                        |
| 346                   | 1.6%  | 0                 | 0.0%  | 346                     | 0                    | 0.0%    | 346                    | 40403 | 3 Owner/Corp Expenses             | 1,964                  | 1.1%  | 0                      | 0.0%  | 1,964               | 550                        | 0.4%   | 1,414                    |

**Total Fixed Costs** 

172,970 100.0%

165,009 100.0%

7,961

127,531 100.0%

45,439

22,041 100.0%

20,961 100.0%

1,080

20,222 100.0%

1,820

| Description                                                                           | Account        | Supporting<br>Schedules | This<br>Month                   | Last<br>Month                   | \$ Chg                            | Last<br>Year                 | \$ Chg                          |
|---------------------------------------------------------------------------------------|----------------|-------------------------|---------------------------------|---------------------------------|-----------------------------------|------------------------------|---------------------------------|
| ASSETS Current Assets Cash                                                            |                |                         |                                 |                                 |                                   |                              |                                 |
| Cash on Hand<br>Cash in Bank<br>Total Cash                                            | 80400          | A-1                     | 19,600<br>741,465<br>761,065    | 19,600<br>523,992<br>543,592    | 0<br>217,473<br>217,473           | 19,100<br>741,110<br>760,210 | 500<br>355<br>855               |
| Short Term Investments                                                                |                |                         | 0                               | 0                               | 0                                 | 0                            | 0                               |
| Cash & Cash Equivalents                                                               |                |                         | 761,065                         | 543,592                         | 217,473                           | 760,210                      | 855                             |
| Accounts Receivable<br>Less: Reserve for Doubtful Accounts<br>Subtotal                | 82900          | A - 2                   | 375,545<br>13,052<br>362,493    | 607,731<br>20,077<br>587,654    | (232,186)<br>(7,025)<br>(225,161) | 584,747<br>10,115<br>574,632 | (209,202)<br>2,937<br>(212,139) |
| Current portion of Notes Receivables<br>Total Accounts Receivable                     |                |                         | 0<br>362,493                    | 0<br>587,654                    | 0<br>(225,161)                    | 0<br>574,632                 | (212,139)                       |
| Inventories<br>Other Current Assets                                                   |                | A - 3<br>A - 4          | 64,227<br>95,302                | 64,225<br>105,405               | 1<br>(10,103)                     | 43,957<br>61,121             | 20,269<br>34,181                |
| Restricted Securities                                                                 | 81100          |                         | 0                               | 0                               |                                   | 0                            |                                 |
| Total Current Assets                                                                  |                |                         | 1,283,086                       | 1,300,876                       | (17,790)                          | 1,439,920                    | (156,834)                       |
| Investments                                                                           |                |                         | 0                               | 0                               | 0                                 | 0                            | 0                               |
| Fixed Assets  Construction in Progress Subtotal Less Accum. Deprec Total Fixed Assets | 87010          | A - 5                   | 27,296<br>27,296<br>0<br>27,296 | 27,296<br>27,296<br>0<br>27,296 | 0<br>0<br>0<br>0                  | 0<br>0<br>0<br>0             | 27,296<br>27,296<br>0<br>27,296 |
| Pre - Opening Expenses<br>Capital Reserve                                             | 83000<br>86800 |                         | 0<br>0                          | 0<br>0                          | 0                                 | 0                            | 0                               |
| Other Assets & Deferred Charge<br>Others<br>Total Other Assets/Deferred               |                | A - 6                   | 147,877<br>147,877              | (169,037)<br>(169,037)          | 316,913<br>316,913                | (176,274)<br>(176,274)       | 324,151<br>324,151              |
| TOTAL ASSETS                                                                          |                | _                       | 1,458,259                       | 1,159,136                       | 299,123                           | 1,263,645                    | 194,614                         |

| Description                                           | Account | Supporting<br>Schedules | This<br>Month | Last<br>Month | \$ Chq       | Last<br>Year | \$ Chg    |
|-------------------------------------------------------|---------|-------------------------|---------------|---------------|--------------|--------------|-----------|
|                                                       | Account | ochedules               | Month         | MOILII        | y ong        | i cai        | y Olig    |
| LIABILITIES  Company Link Hilling                     |         |                         |               |               |              |              |           |
| Current Liabilities Accounts Pavable                  |         | A - 7                   | 168,164       | 123,459       | 44,705       | 194,871      | (26,707)  |
| Accr Exp/Other Curr Liabilities                       |         | A-8                     | 621,499       | 551,667       | 69,832       | 622,388      | (888)     |
| Lease Payable - Current Maturities                    |         |                         | 0             | 0             | 0            | 0            | 0         |
| Long Term Debt - Current Maturities                   |         |                         | 0             | 0             | 0            | 0            | 0         |
| Total Current Liabilities                             |         |                         | 789,664       | 675,127       | 114,537      | 817,259      | (27,595)  |
| Long Term Debt                                        |         |                         |               |               |              |              |           |
| Total Long Term Debt                                  |         | <del></del>             | 0             | 0             | 0            | 0            | 0         |
| T 4 111 1 199                                         |         |                         | 700.004       | 075 407       | 444 507      | 047.050      | (07.505)  |
| Total Liabilities                                     |         |                         | 789,664       | 675,127       | 114,537      | 817,259      | (27,595)  |
| Owners/Partners Equity                                |         |                         |               |               |              |              |           |
| Capital Investments Beg Yr                            |         |                         |               |               |              |              |           |
| Owners Contribution                                   | 99046   |                         | 7,388,876     | 7,138,876     | 250,000      | 6,488,876    | 900,000   |
| Retained Earnings                                     | 99065   |                         | (6,288,783)   | (6,288,783)   | 0            | (5,540,631)  | (748,152) |
| Owners/Partners Capital Contribution                  |         |                         | 1,100,093     | 850,093       | 250,000      | 948,245      | 151,848   |
| Undistributed Profits                                 |         |                         |               |               |              |              |           |
| Beginning of Year Profit                              |         |                         | 0             | 0             | 0            | 0            | 0         |
| Current YTD                                           |         |                         | (431,498)     | (366,084)     | (65,414)     | (501,858)    | 70,361    |
| Owner/Partner Withdrawal Total Owners/Partners Equity |         |                         | 0<br>668,596  | 0<br>484,010  | 0<br>184,586 | 0<br>446,387 | 222,209   |
| Total Owners/Faithers Equity                          |         |                         | 000,390       | 404,010       | 104,500      | 440,307      | 222,209   |
| TOTAL LIABILITIES & OWNERS/PARTNERS EQUITY            |         |                         | 1,458,259     | 1,159,136     | 299,123      | 1,263,645    | 194,614   |

|                                  |         | This    | Last    |           | Last    |           |
|----------------------------------|---------|---------|---------|-----------|---------|-----------|
| Schedule                         | Account | Month   | Month   | \$ Chg    | Year    | \$ Chg    |
| A - 1 Cash in Bank               |         |         |         |           |         |           |
| Disbursing                       | 80100   | 4,104   | 3,855   | 249       | 775     | 3,329     |
| Depository                       | 80101   | 292,327 | 112,980 | 179,347   | 448,237 | (155,910) |
| Other Bank #5                    | 80106   | 445,034 | 407,157 | 37,877    | 292,098 | 152,936   |
| Total Cash in Bank               |         | 741,465 | 523,992 | 217,473   | 741,110 | 355       |
| A - 2 Accounts Receviable        |         |         |         |           |         |           |
| City Ledger                      | 82100   | 364,268 | 476,652 | (112,384) | 574,390 | (210,122) |
| American Express                 | 82201   | 677     | 66,010  | (65,333)  | 1,180   | (503)     |
| Discover                         | 82203   | 0       | 8       | (8)       | 6       | (6)       |
| Bankcard                         | 82204   | 2,620   | 49,059  | (46,439)  | 5,123   | (2,502)   |
| Bankcard F&B                     | 82214   | 0       | 0       | 0         | (5)     | 5         |
| Total A/R and Current Notes      |         | 367,566 | 591,729 | (224,164) | 580,694 | (213,129) |
| Other Receivables                | 82600   | 5,853   | 15,407  | (9,554)   | 4,245   | 1,608     |
| Tenants                          | 82601   | 0       | 372     | (372)     | (192)   | 192       |
| Club                             | 82602   | 2,127   | 223     | 1,904     | 0       | 2,127     |
| Total Other Receivables          |         | 7,980   | 16,002  | (8,022)   | 4,053   | 3,927     |
| Total Accounts Receivable        |         | 375,545 | 607,731 | (232,186) | 584,747 | (209,202) |
| A - 3 Inventories                |         |         |         |           |         |           |
| Food                             | 85100   | 48,215  | 48,215  | 0         | 30,217  | 17,998    |
| Beverage - Beer                  | 85210   | 1,429   | 1,577   | (148)     | 1,340   | 89        |
| Beverage - Wine                  | 85220   | 3,062   | 4,013   | (952)     | 2,471   | 590       |
| Beverage - Liquor                | 85230   | 7,012   | 7,526   | (514)     | 8,068   | (1,055)   |
| Beverage - Soft Drinks           | 85240   | 4,509   | 2,894   | 1,615     | 1,862   | 2,647     |
| Total Operating Inventories      |         | 64,227  | 64,225  | 1         | 43,957  | 20,269    |
| <b>Total Operating Equipment</b> |         | 0       | 0       | 0         | 0       | 0         |
| Total Inventories                |         | 64,227  | 64,225  | 1         | 43,957  | 20,269    |

|              |                                       |         | This    | Last      |          | Last      |           |
|--------------|---------------------------------------|---------|---------|-----------|----------|-----------|-----------|
| Schedu       | ıle                                   | Account | Month   | Month     | \$ Chg   | Year      | \$ Chg    |
| A - 4        | Other Current Assets                  |         |         |           |          |           |           |
|              | PrePaid Workers Compensation          | 83103   | 28,877  | 33,690    | (4,813)  | 16,913    | 11,964    |
|              | Insurance                             | 86100   | 50,230  | 56,847    | (6,617)  | 26,960    | 23,270    |
|              | Deferred Other                        | 86300   | 1,551   | 1,895     | (344)    | 3,618     | (2,068)   |
|              | Maintenance Contracts                 | 86400   | 14,644  | 12,973    | 1,671    | 13,038    | 1,607     |
|              | Association Dues / Subs               | 86700   | 0       | 0         | 0        | 592       | (592)     |
|              | Total Prepaid Expenses                |         | 95,302  | 105,405   | (10,103) | 61,121    | 34,181    |
| <u>A - 5</u> | Accumulated Depreciation              |         |         |           |          |           |           |
|              | Total Accumulated Depreciation        |         | 0       | 0         | 0        | 0         | 0         |
| <u>A - 6</u> | Other Assets & Deferred Charges       |         |         |           |          |           |           |
|              | Intercompany                          | 88000   | 0       | 0         | 0        | 56,447    | (56,447)  |
|              | Intercompany # 2                      | 88001   | 0       | 0         | 0        | 134,828   | (134,828) |
|              | Intercompany # 4                      | 88003   | 114,714 | (200,294) | 315,008  | (366,340) | 481,054   |
|              | Intercompany # 5                      | 88004   | 33,163  | 31,258    | 1,905    | (1,073)   | 34,235    |
|              | Intercompany #6                       | 88005   | 0       | 0         | 0        | (138)     | 138       |
|              | Total Other Assets & Deferred Charges |         | 147,877 | (169,037) | 316,913  | (176,274) | 324,151   |
| <u>A - 7</u> | Accounts Payable                      |         |         |           |          |           |           |
|              | Accounts Payable Trade                | 90000   | 137,532 | 104,909   | 32,622   | 169,539   | (32,008)  |
|              | Misc Tenants                          | 90403   | 0       | 0         | 0        | 811       | (811)     |
|              | Banquet Service Charges               | 92901   | 30,438  | 18,550    | 11,888   | 24,521    | 5,917     |
|              | Waiter Fees (Tips)                    | 92920   | 195     | 0         | 195      | 0         | 195       |
|              | Total Accounts Payable                |         | 168,164 | 123,459   | 44,705   | 194,871   | (26,707)  |

|                                                  |         | This    | Last   | _       | Last    |          |
|--------------------------------------------------|---------|---------|--------|---------|---------|----------|
| Schedule                                         | Account | Month   | Month  | \$ Chg  | Year    | \$ Chg   |
| A - 8 Accrued Expenses/Other Current Liabilities |         |         |        |         |         |          |
| Sales Tax Payable-State                          | 96260   | 6,267   | 7,163  | (896)   | 7,899   | (1,633)  |
| Room Occ Tax                                     | 96270   | 0       | 0      | 0       | 93      | (93)     |
| Use Tax                                          | 96280   | 106     | 24     | 82      | 160     | (54)     |
| F&B Tax Payable-State                            | 96292   | 39,337  | 17,674 | 21,662  | 45,360  | (6,023)  |
| Other Taxes Payable                              | 96490   | 12,686  | 12,686 | 0       | 7,785   | 4,902    |
| Sales Tax Payable City                           | 96660   | 314     | 3,325  | (3,011) | 0       | 314      |
| Other Taxes Payable City                         | 96690   | 228     | 0      | 228     | 11      | 217      |
| Food & Bev Tax Payable City                      | 96692   | 0       | 5      | (5)     | 0       | 0        |
| Total Taxes                                      |         | 58,937  | 40,877 | 18,059  | 61,306  | (2,370)  |
| Payroll Accrual                                  | 92100   | 95,526  | 72,582 | 22,944  | 93,670  | 1,856    |
| Payroll Tax on Accr Payroll                      | 92101   | 11,298  | 8,577  | 2,721   | 11,123  | 175      |
| Total Payroll & Related Benefits                 |         | 106,824 | 81,159 | 25,665  | 104,793 | 2,031    |
| Guest Advance Deposits                           | 94001   | 99,988  | 52,411 | 47,577  | 112,839 | (12,851) |
| Total Advance Deposits                           |         | 99,988  | 52,411 | 47,577  | 112,839 | (12,851) |
| Insurance                                        | 92000   | 0       | 0      | 0       | 12,552  | (12,552) |
| Total Accrued Insurance                          |         | 0       | 0      | 0       | 12,552  | (12,552) |

|                               |         | This    | Last    |          | Last    |          |
|-------------------------------|---------|---------|---------|----------|---------|----------|
| Schedule                      | Account | Month   | Month   | \$ Chg   | Year    | \$ Chg   |
| A - 8 (cont.)                 |         |         |         |          |         |          |
| Accrual - Auditing Fees       | 90008   | 0       | 0       | 0        | 12,000  | (12,000) |
| Miscellaneous                 | 90702   | 0       | 0       | 0        | 572     | (572)    |
| Incentive Plan Executive Comm | 90910   | 59,837  | 99,956  | (40,120) | 62,461  | (2,625)  |
| Incentive Plan Sales Staff    | 90920   | 22,600  | 16,950  | 5,650    | 9,933   | 12,666   |
| Stock Award                   | 90940   | 20,436  | 13,875  | 6,561    | 7,227   | 13,209   |
| Due To Affiliates             | 90950   | 0       | 1,938   | (1,938)  | 0       | 0        |
| General Accruals              | 91000   | 86,890  | 79,347  | 7,542    | 81,507  | 5,383    |
| Utility Accrual - Water       | 91001   | 8,415   | 7,077   | 1,339    | 6,583   | 1,832    |
| Utility Accrual - Electric    | 91002   | 126,168 | 129,468 | (3,301)  | 119,628 | 6,539    |
| Utility Accrual - Gas         | 91003   | 6,097   | 5,167   | 930      | 1,932   | 4,165    |
| Deferred Income               | 91100   | 1,169   | 1,169   | 0        | 3,086   | (1,916)  |
| Vacation/Contingent Wages     | 92801   | 6,938   | 5,250   | 1,688    | 7,665   | (727)    |
| Maintenance Contracts         | 96905   | 1,613   | 944     | 669      | 2,736   | (1,123)  |
| Total Other Accruals          |         | 340,162 | 361,141 | (20,979) | 315,331 | 24,831   |
| Total Intercompany            | 92770   | 15,588  | 16,078  | (490)    | 15,566  | 22       |
| Total Accrued Expenses        |         | 621,499 | 551,667 | 69,832   | 622,388 | (888)    |

000041308 HFS The Branson Convention Center - 04028 Year: 2011 Scenario: Forecast Summary - Three Year Trends Report #4e TRY PRINTING ME PORTRAIT

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| Cilck the Natial just above            | 2011      | %         |       |       | 2011      | %            |       |       | 11F/11B            |         | 2010      | %         |       |       | 11F/10A   | 11B/10A   |
|----------------------------------------|-----------|-----------|-------|-------|-----------|--------------|-------|-------|--------------------|---------|-----------|-----------|-------|-------|-----------|-----------|
|                                        | Forecast  | Rev       | POR/S | PAR/S | Budget    | Rev          | POR/S | PAR/S | Variance           | % Var.  | Actual    | Rev       | POR/S | PAR/S | Variance  | Variance  |
| Revenues:                              |           |           |       |       |           |              |       |       |                    |         |           |           |       |       |           |           |
| Food and Beverage                      | 4,060,535 | 83.42%    | 0.00  | 0.00  | 4,013,790 | 82.37%       | 0.00  | 0.00  | 46,745             | 1.16%   | 3,824,276 | 82.46%    | 0.00  | 0.00  | 236,259   | 189,514   |
| Telephone                              | 0         | 0.00%     | 0.00  | 0.00  | 0         | 0.00%        | 0.00  | 0.00  | 0                  | -       | 344       | 0.01%     | 0.00  | 0.00  | (344)     | (344)     |
| Parking                                | 75,188    | 1.54%     | 0.00  | 0.00  | 102,331   | 2.10%        | 0.00  | 0.00  | (27,143)           | -26.53% | 75,752    | 1.63%     | 0.00  | 0.00  | (564)     | 26,579    |
| Other                                  | 732,024   | 15.04%    | 0.00  | 0.00  | 756,965   | 15.53%       | 0.00  | 0.00  | (24,941)           | -3.29%  | 737,446   | 15.90%    | 0.00  | 0.00  | (5,422)   | 19,519    |
| Total Revenues                         | 4,867,747 | 100.00%   | 0.00  | 0.00  | 4,873,086 | 100.00%      | 0.00  | 0.00  | (5,339)            | -0.11%  | 4,637,818 | 100.00%   | 0.00  | 0.00  | 229,929   | 235,268   |
| _                                      |           |           |       |       |           |              |       |       |                    |         |           |           |       |       |           | ĺ         |
| Expenses:                              | 404 404   |           | 0.00  | 0.00  | 400 500   |              | 0.00  | 0.00  | (7.404)            | 4.070/  | 474 700   |           | 0.00  | 0.00  | (40,000)  | (0.400)   |
| Rooms/Suite                            | 161,404   | -         | 0.00  | 0.00  | 168,598   | -            | 0.00  | 0.00  | (7,194)            | -4.27%  | 174,700   | -         | 0.00  | 0.00  | (13,296)  | (6,102)   |
| Food and Beverage                      | 2,357,945 | 58.07%    | 0.00  | 0.00  | 2,326,207 | 57.96%       | 0.00  | 0.00  | 31,738             | 1.36%   | 2,305,638 | 60.29%    | 0.00  | 0.00  | 52,308    | 20,570    |
| Telephone                              | 86,551    | - 0.70/   | 0.00  | 0.00  | 73,181    | - 740/       | 0.00  | 0.00  | 13,370             | 18.27%  | 80,338    | 23354.02% | 0.00  | 0.00  | 6,213     | (7,156)   |
| Parking                                | 5,240     | 6.97%     | 0.00  | 0.00  | 5,848     | 5.71%        | 0.00  | 0.00  | (608)              | -10.40% | 5,872     | 7.75%     | 0.00  | 0.00  | (632)     | (24)      |
| Other                                  | 569,201   | 77.76%    | 0.00  | 0.00  | 606,568   | 80.13%       | 0.00  | 0.00  | (37,367)           | -6.16%  | 603,293   | 81.81%    | 0.00  | 0.00  | (34,092)  | 3,275     |
| Total Expenses                         | 3,180,341 | 65.33%    | 0.00  | 0.00  | 3,180,403 | 65.26%       | 0.00  | 0.00  | (62)               | 0.00%   | 3,169,841 | 68.35%    | 0.00  | 0.00  | 10,500    | 10,562    |
| Department Profits:                    |           |           |       |       |           |              |       |       |                    |         |           |           |       |       |           | 1         |
| Rooms/Suite                            | (161,404) | _         | 0.00  | 0.00  | (168,598) | _            | 0.00  | 0.00  | 7.194              | -4.27%  | (174,700) | _         | 0.00  | 0.00  | 13,296    | 6,102     |
| Food and Beverage                      | 1,702,590 | 41.93%    | 0.00  | 0.00  | 1.687.583 | 42.04%       | 0.00  | 0.00  | 15.007             | 0.89%   | 1,518,638 | 39.71%    | 0.00  | 0.00  | 183,952   | 168,945   |
| Telephone                              | (86,551)  | -11.0070  | 0.00  | 0.00  | (73,181)  | 12.0170      | 0.00  | 0.00  | (13,370)           | 18.27%  | (79,994)  |           | 0.00  | 0.00  | (6,557)   | 6,812     |
| Parking                                | 69,948    | 93.03%    | 0.00  | 0.00  | 96,483    | 94.29%       | 0.00  | 0.00  | (26,535)           | -27.50% | 69,880    | 92.25%    | 0.00  | 0.00  | 68        | 26,603    |
| Other                                  | 162,824   | 22.24%    | 0.00  | 0.00  | 150,397   | 19.87%       | 0.00  | 0.00  | 12,427             | 8.26%   | 134,154   | 18.19%    | 0.00  | 0.00  | 28,670    | 16,243    |
| Unallocated Departments                | (0)       | 0.00%     | 0.00  | 0.00  | 0         | 0.00%        | 0.00  | 0.00  | (0)                | 0.2070  | 0         | 0.00%     | 0.00  | 0.00  | 20,070    | 10,243    |
| Total Department Profit                | 1,687,406 | 34.67%    | 0.00  | 0.00  | 1,692,684 | 34.74%       | 0.00  | 0.00  | (5,278)            | -0.31%  | 1,467,977 | 31.65%    | 0.00  | 0.00  | 219,428   | 224,706   |
| Total Boltanian Total                  | 1,001,100 | 0 1101 70 | 0.00  | 0.00  | .,002,00  | <b>V</b> 170 | 0.00  | 0.00  | (0,2.0)            | 0.0170  | .,,       | 00070     |       |       | 210,120   |           |
| Undistributed Operating Expenses:      |           |           |       |       |           |              |       |       |                    |         |           |           |       |       |           | 1         |
| General and Administrative             | 667,908   | 13.72%    | 0.00  | 0.00  | 686,260   | 14.08%       | 0.00  | 0.00  | (18,352)           | -2.67%  | 583,126   | 12.57%    | 0.00  | 0.00  | 84,782    | 103,135   |
| Marketing                              | 663,916   | 13.64%    | 0.00  | 0.00  | 728,742   | 14.95%       | 0.00  | 0.00  | (64,826)           | -8.90%  | 655,918   | 14.14%    | 0.00  | 0.00  | 7,998     | 72,824    |
| Property Operations                    | 404,250   | 8.30%     | 0.00  | 0.00  | 419,788   | 8.61%        | 0.00  | 0.00  | (15,538)           | -3.70%  | 353,131   | 7.61%     | 0.00  | 0.00  | 51,119    | 66,657    |
| Energy                                 | 505,664   | 10.39%    | 0.00  | 0.00  | 496,475   | 10.19%       | 0.00  | 0.00  | 9,189              | 1.85%   | 411,074   | 8.86%     | 0.00  | 0.00  | 94,590    | 85,401    |
| Total Undistributed Oper. Expenses     | 2,241,738 | 46.05%    | 0.00  | 0.00  | 2,331,265 | 47.84%       | 0.00  | 0.00  | (89,526)           | -3.84%  | 2,003,249 | 43.19%    | 0.00  | 0.00  | 238,490   | 328,016   |
| Income Before Fixed Charges            | (554,333) | -11.39%   | 0.00  | 0.00  | (638.581) | -13.10%      | 0.00  | 0.00  | 84,249             | -13.19% | (535,271) | -11.54%   | 0.00  | 0.00  | (19.062)  | (103,310) |
| flow - through                         | (554,333) | -11.39%   | 0.00  | 0.00  | (638,381) | -13.10%      | 0.00  | 0.00  | 84,249<br>1677.93% | -13.19% | (535,271) | -11.54%   | 0.00  | 0.00  | -108,29%  | -143.91%  |
| Fixed Costs:                           |           |           |       |       |           |              |       |       | 1077.9376          |         |           |           |       |       | -100.2376 | -143.3176 |
| Real Estate, Prop Taxes, and Insurance | 78,791    | 1.62%     | 0.00  | 0.00  | 68,853    | 1.41%        | 0.00  | 0.00  | 9,938              | 14.43%  | 71,206    | 1.54%     | 0.00  | 0.00  | 7,584     | (2,353)   |
| Other                                  | 1,004     | 0.02%     | 0.00  | 0.00  | 00,000    | 0.00%        | 0.00  | 0.00  | 1,004              | 14.4070 | (42,140)  | -0.91%    | 0.00  | 0.00  | 43,143    | 42,140    |
| Total Capital Expenses                 | 79,794    | 1.64%     | 0.00  | 0.00  | 68,853    | 1.41%        | 0.00  | 0.00  | 10,941             | 15.89%  | 29,067    | 0.63%     | 0.00  | 0.00  | 50,728    | 39,787    |
|                                        |           |           |       |       |           |              |       |       |                    |         |           |           |       |       |           |           |
| EBITDA                                 | (634,127) | -13.03%   | 0.00  | 0.00  | (707,434) | -14.52%      | 0.00  | 0.00  | 73,307             | -10.36% | (564,338) | -12.17%   | 0.00  | 0.00  | (69,789)  |           |
| EBIT                                   | (634,127) | -13.03%   | 0.00  | 0.00  | (707,434) | -14.52%      | 0.00  | 0.00  | 73,307             | -10.36% | (564,338) | -12.17%   | 0.00  | 0.00  | (69,789)  | (143,097) |
| Base Management Fees                   | 180,000   | 3.70%     | 0.00  | 0.00  | 180,000   | 3.69%        | 0.00  | 0.00  | 0                  | 0.00%   | 180,000   | 3.88%     | 0.00  | 0.00  | 0         | 0         |
| Other Non - EBITDA Expense             | 1,964     | 0.04%     | 0.00  | 0.00  | 0         | 0.00%        | 0.00  | 0.00  | 1.964              | -       | 3,814     | 0.08%     | 0.00  | 0.00  | (1,850)   | (3,814)   |
| Profit (Loss) Before Taxes             | (816,091) | -16.77%   | 0.00  | 0.00  | (887,434) | -18.21%      | 0.00  | 0.00  | 71,343             | -8.04%  | (748,152) | -16.13%   | 0.00  | 0.00  | (67,939)  |           |
|                                        | , , , , , |           |       |       | , , , , , |              | ·     |       | •                  |         | , , , , , |           |       |       | , , ,     |           |
| Statistics                             |           |           |       |       |           |              |       |       |                    | l       |           |           |       |       |           | 1         |
| Occupied including Comp/House Use      | -         |           |       | ļ     | -         |              |       | ļ     |                    | -       | -         |           | _     |       | -         | i -       |
| ERITDA I everage                       |           |           |       |       |           |              |       |       |                    |         |           |           |       |       |           |           |
| EBITDA Leverage                        | -         |           |       |       |           |              |       |       |                    |         |           |           |       |       |           |           |

000041308 HFS The Branson Convention Center - 04028 Year: 2011 Scenario: Forecast 11F - 002 - EBITDA Summary Report Currency: US\$

|                                                 | January    | February   | March    | April    | May      | June     | July        | August    | September      | October       | November       | December      | 2011<br>Forecast | %<br>Revenue | POS  | PAS  |
|-------------------------------------------------|------------|------------|----------|----------|----------|----------|-------------|-----------|----------------|---------------|----------------|---------------|------------------|--------------|------|------|
| Revenues:                                       |            |            |          |          |          |          |             |           |                |               |                | İ             |                  |              |      |      |
| Restaurant Revenue                              | 1,402      | 18,432     | 2,325    | 19,216   | 1,020    | 10,958   | 33,328      | 2,195     | 20,595         | 37,521        | 4,611          | 0             | 151,604          | 3.11%        | 0.00 | 0.00 |
| Banquet/AV Revenue                              | 45,857     | 126,372    | 442,055  | 355,564  | 348,903  | 673,516  | 259,566     | 389,012   | 325,228        | 476,281       | 306,064        | 160,513       | 3,908,932        | 80.30%       | 0.00 | 0.00 |
| Total Food and Beverage                         | 47,259     | 144,804    | 444,381  | 374,780  | 349,924  | 684,474  | 292,894     | 391,207   | 345,823        | 513,802       | 310,676        | 160,513       | 4,060,535        | 83.41%       | 0.00 | 0.00 |
| Other Operating Revenue                         | 1,560      | 2,642      | 3,984    | 7,255    | 5,610    | 7,019    | 8,511       | 5,457     | 9,200          | 9,450         | 7,200          | 7,300         | 75,188           | 1.54%        | 0.00 | 0.00 |
| Other Income Revenue                            | 37,743     | 32,409     | 60,991   | 55,528   | 45,933   | 68,786   | 76,460      | 68,182    | 77,452         | 75,642        | 78,479         | 54,419        | 732,024          | 15.04%       | 0.00 | 0.00 |
| Total Revenue                                   | 86,562     | 179,855    | 509,355  | 437,563  | 401,466  | 760,279  | 377,866     | 464,846   | 432,475        | 598,894       | 396,355        | 222,232       | 4,867,747        | 99.99%       | 0.00 | 0.00 |
| Department Expenses                             |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
|                                                 | 10,599     | 8,449      | 12,079   | 15,155   | 9,519    | 14,576   | 12,262      | 13,467    | 13,032         | 21,167        | 18,032         | 13,067        | 161,404          | 3.32%        | 0.00 | 0.00 |
| Rooms Expense                                   | 10,599     | 0,449      | 12,079   | 15,155   | 9,519    | 14,576   | 12,202      | 13,467    | 13,032         | 21,107        | 10,032         | 13,067        | 101,404          | 3.32%        | 0.00 | 0.00 |
| Destaurant Evnence                              | 1,370      | 21,447     | 1,430    | 11,175   | 965      | 5,524    | 20,826      | 943       | 10,292         | 16,182        | 4,990          | 3,066         | 98,210           | 2.02%        | 0.00 | 0.00 |
| Restaurant Expense Specialty Restaurant Expense | 1,370      | 21,447     | 36       | 11,175   | 965      | 5,524    | (28)        | 943       | 10,292         | 10,102        | 4,990          | 3,066         | 96,210           | 0.00%        | 0.00 | 0.00 |
|                                                 | 84.810     | 144.342    | 216.474  | 166.437  | 198.198  | 289.694  | 155.825     | -         | 198.985        | 223.308       | 197.678        | -             | 2.259.735        | 46.42%       | 0.00 | 0.00 |
| Banquet/AV Expense                              |            |            |          |          |          | ,        |             | 226,735   |                |               | - ,            | 157,248       |                  |              |      |      |
| Total Food and Beverage                         | 86,181     | 165,789    | 217,939  | 177,612  | 199,163  | 295,210  | 176,624     | 227,678   | 209,276        | 239,490       | 202,668        | 160,314       | 2,357,945        | 48.44%       | 0.00 | 0.00 |
| Telephone Expense                               | 7,231      | 6,930      | 7,076    | 7,196    | 7,271    | 6,827    | 7,934       | 7,274     | 7,150          | 7,256         | 7,150          | 7,256         | 86,551           | 1.78%        | 0.00 | 0.00 |
| Other Operating Expense                         | (167)      | (140)      | 308      | 966      | 2,400    | 0        | 565         | 708       | 300            | 0             | 0              | 300           | 5,240            | 0.11%        | 0.00 | 0.00 |
| Other Income Expense                            | 24,100     | 24,909     | 47,502   | 44,733   | 34,779   | 58,133   | 65,057      | 59,486    | 61,383         | 54,804        | 57,448         | 36,867        | 569,201          | 11.69%       | 0.00 | 0.00 |
| Total Departmental Expenses                     | 127,944    | 205,937    | 284,903  | 245,662  | 253,133  | 374,746  | 262,442     | 308,613   | 291,141        | 322,717       | 285,298        | 217,805       | 3,180,341        | 65.34%       | 0.00 | 0.00 |
|                                                 |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
| Department Profits:                             |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
| Rooms Profit                                    | (10,599)   | (8,449)    | (12,079) | (15,155) | (9,519)  | (14,576) | (12,262)    | (13,467)  | (13,032)       | (21,167)      | (18,032)       | (13,067)      | (161,404)        | -3.32%       | 0.00 | 0.00 |
|                                                 |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
| Restaurant Profit                               | 32         | (3,015)    | 895      | 8,041    | 55       | 5,434    | 12,502      | 1,252     | 10,303         | 21,338        | (379)          | (3,066)       | 53,393           | 1.10%        | 0.00 | 0.00 |
| Specialty Restaurant Profit                     | 0          | 0          | (36)     | 0        | 0        | 8        | 28          | 0         | 0              | 0             | 0              | 0             | 0                | 0.00%        | 0.00 | 0.00 |
| Banquet/AV Profit                               | (38,954)   | (17,970)   | 225,582  | 189,126  | 150,705  | 383,822  | 103,741     | 162,276   | 126,243        | 252,973       | 108,387        | 3,265         | 1,649,197        | 33.88%       | 0.00 | 0.00 |
| Total Food and Beverage Profit                  | (38,922)   | (20,985)   | 226,441  | 197,168  | 150,760  | 389,265  | 116,270     | 163,529   | 136,547        | 274,311       | 108,008        | 199           | 1,702,590        | 34.98%       | 0.00 | 0.00 |
| Telephone Profit                                | (7,231)    | (6,930)    | (7,076)  | (7,196)  | (7,271)  | (6,827)  | (7,934)     | (7,274)   | (7,150)        | (7,256)       | (7,150)        | (7,256)       | (86,551)         | -1.78%       | 0.00 | 0.00 |
| Other Operating Departments Profit              | 1,727      | 2,782      | 3,676    | 6,289    | 3,210    | 7,019    | 7,945       | 4,749     | 8,900          | 9,450         | 7,200          | 7,000         | 69,948           | 1.44%        | 0.00 | 0.00 |
| Non-operating Departments Profit                | 13,643     | 7,500      | 13,489   | 10,796   | 11,154   | 10,652   | 11,404      | 8,697     | 16,069         | 20,838        | 21,031         | 17,552        | 162,824          | 3.34%        | 0.00 | 0.00 |
| Uncleared allocated Non-Kitchen                 | 0          | 0 0        | 0,405    | 0,750    | 0        | 0,002    | (0)         | 0,007     | 0,000          | 20,000        | 21,001         | 0             | (0)              | 0.00%        | 0.00 | 0.00 |
| Total Department Profit                         | (41,382)   | (26,082)   | 224,452  | 191,900  | 148,334  | 385,533  | 115,423     | 156,233   | 141,334        | 276,176       | 111,057        | 4,427         | 1,687,406        |              | 0.00 | 0.00 |
| Total Department Front                          | (41,302)   | (20,002)   | 224,432  | 131,300  | 140,004  | 303,333  | 113,423     | 130,233   | 171,007        | 270,170       | 111,007        | 7,721         | 1,007,400        | 34.00 /0     | 0.00 | 0.00 |
| General & Administrative                        | 45,716     | 46,713     | 52,831   | 64,166   | 56,337   | 52,226   | 65,808      | 54,756    | 55,855         | 60,277        | 55,121         | 58,100        | 667,908          | 13.72%       | 0.00 | 0.00 |
| Marketing                                       | 28,407     | 37.251     | 59.935   | 48.866   | 32.724   | 64,164   | 41.360      | 66.044    | 83.719         | 87.845        | 54.711         | 58.891        | 663,916          | 13.64%       | 0.00 | 0.00 |
| Property Operations                             | 25,520     | 27.854     | 35,931   | 29,904   | 31.858   | 29.184   | 27.031      | 33.181    | 49.224         | 53,300        | 30,411         | 30,851        | 404,250          | 8.30%        | 0.00 | 0.00 |
|                                                 | 59.506     | 42,430     | 49.307   | 26,920   | 29,234   | 43,788   | 58,360      | 45,625    | 55.955         | 33,579        | 24,922         | 36,038        | 505,664          | 10.39%       | 0.00 | 0.00 |
| Energy                                          |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
| Total Deductions                                | 159,149    | 154,248    | 198,005  | 169,857  | 150,153  | 189,362  | 192,559     | 199,606   | 244,753        | 235,001       | 165,165        | 183,881       | 2,241,738        | 46.05%       | 0.00 | 0.00 |
| Income Before Fixed Charges                     | (200,531)  | (180,330)  | 26,447   | 22,044   | (1,819)  | 196,170  | (77,136)    | (43,373)  | (103,419)      | 41,175        | (54,108)       | (179,453)     | (554,333)        | -11.39%      | 0.00 | 0.00 |
| Fixed Costs:                                    |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
| Property Taxes & Insurance                      | 5.222      | 5.222      | 5,415    | 8.996    | 5.596    | 6,188    | 7,107       | 6.617     | 7.107          | 7.107         | 7.107          | 7.107         | 78.791           | 1.62%        | 0.00 | 0.00 |
| Other                                           | 90         | 5,222      | 81       | 68       | 90       | 91       | 7,107<br>87 | 79        | 7,107          | 7,107         | 7,107          | 7,107         | 1,004            | 0.02%        | 0.00 | 0.00 |
| Total Fixed Costs                               | 5,311      | 5,279      | 5,496    | 9,064    | 5,686    | 6,279    | 7,194       | 6,696     | 7,1 <b>9</b> 7 | 7, <b>197</b> | 7,1 <b>9</b> 7 | 7, <b>197</b> | 79,794           | 1.64%        | 0.00 | 0.00 |
| Total Fixed Gosts                               | 3,311      | 3,273      | 3,430    | 3,004    | 3,000    | 0,273    | 7,134       | 0,030     | 1,131          | 7,137         | 1,131          | 7,137         | 13,134           | 1.0476       | 0.00 | 0.00 |
| EBITDA                                          | (205,842)  | (185,609)  | 20,951   | 12,979   | (7,506)  | 189,891  | (84,329)    | (50,068)  | (110,616)      | 33,978        | (61,305)       | (186,650)     | (634,127)        | -13.03%      | 0.00 | 0.00 |
| EBIT                                            | (205,842)  | (185,609)  | 20,951   | 12,979   | (7,506)  | 189,891  | (84,329)    | (50,068)  | (110,616)      | 33,978        | (61,305)       | (186,650)     | (634,127)        | -13.03%      | 0.00 | 0.00 |
|                                                 |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
| Management Fees:                                | 45.000     | 45.000     | 45.000   | 45.000   | 45.000   | 45.000   | 45.000      | 45.000    | 45.000         | 45.000        | 45.000         | 45.000        | 400.000          | 0.700        | 0.00 | 0.00 |
| Base Management Fees                            | 15,000     | 15,000     | 15,000   | 15,000   | 15,000   | 15,000   | 15,000      | 15,000    | 15,000         | 15,000        | 15,000         | 15,000        | 180,000          | 3.70%        | 0.00 | 0.00 |
| Total Management Fees                           | 15,000     | 15,000     | 15,000   | 15,000   | 15,000   | 15,000   | 15,000      | 15,000    | 15,000         | 15,000        | 15,000         | 15,000        | 180,000          | 3.70%        | 0.00 | 0.00 |
| Other Non - EBITDA Expense                      | (1,200)    | 1,084      | 0        | 496      | 506      | 650      | 82          | 346       | 0              | 0             | 0              | 0             | 1,964            | 0.00%        | 0.00 | 0.00 |
| Interest & Other                                | 0          | 0          | 0        | 0        | 0        | 0        | 0           | 0         | 0              | 0             | 0              | 0             | 0                | 0.00%        | 0.00 | 0.00 |
| Profit (Loss) Before Taxes                      | (219,642)  | (201,693)  | 5,951    | (2,517)  | (23,012) | 174,241  | (99,411)    | (65,414)  | (125,616)      | 18,978        | (76,305)       | (201,650)     | (816,091)        | -16.73%      | 0.00 | 0.00 |
|                                                 |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
| Occupancy %                                     | 0.00%      | 0.00%      | 0.00%    | 0.00%    | 0.00%    | 0.00%    | 0.00%       | 0.00%     | 0.00%          | 0.00%         | 0.00%          | 0.00%         | 0.00%            |              |      |      |
| Average Rate                                    | 0.00       | 0.00       | 0.00     | 0.00     | 0.00     | 0.00     | 0.00        | 0.00      | 0.00           | 0.00          | 0.00           | 0.00          | 0.00             |              |      |      |
| REVPAR                                          | 0.00       | 0.00       | 0.00     | 0.00     | 0.00     | 0.00     | 0.00        | 0.00      | 0.00           | 0.00          | 0.00           | 0.00          | 0.00             |              |      |      |
| Occupied Rooms                                  | 0          | 0          | 0        | 0        | 0        | 0        | 0           | 0         | 0              | 0             | 0              | 0             | 0                |              |      |      |
| Occupied Incl Comp, Owner Stays, House Use      | 0          | 0          | 0        | 0        | 0        | 0        | 0           | 0         | 0              | 0             | 0              | 0             | 0                |              |      |      |
| Total Rooms Available                           | 0          | 0          | 0        | 0        | 0        | 0        | 0           | 0         | 0              | 0             | 0              | 0             | 0                |              |      |      |
|                                                 |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
| 01-70550 RevPar Index                           | 0.00       | 0.00       | 0.00     | 0.00     | 0.00     | 0.00     | 0.00        | 0.00      | 0.00           | 0.00          | 0.00           | 0.00          | 0.00             |              |      |      |
| EBITDA Margin                                   | -237.7967% | -103.1994% | 4.1133%  | 2.9662%  | -1.8696% | 24.9765% | -22.3173%   | -10.7709% | -25.5774%      | 5.6734%       | -15.4671%      | -83.9890%     | -13.0271%        |              |      |      |
| <u>u</u>                                        |            |            |          |          |          |          |             |           |                |               |                |               |                  |              |      |      |
| Total payroll                                   | 132,254    | 162,866    | 195,529  | 162,636  | 175,069  | 230,885  | 184,320     | 200,016   | 186,824        | 200,552       | 187,322        | 174,289       | 2,192,563        |              |      |      |
| - ···· 1 -y· -··                                | .02,204    | ,000       | ,        | ,000     | 5,000    | ,        | ,0_0        | ,         | . 50,024       |               | . 5.,022       | ,200          | _, .02,000       |              |      |      |

## MINUTES

BUDGET & FINANCE COMMITTEE CITY OF BRANSON, MISSOURI August 25, 2011

#### 1) Call to Order

The regularly scheduled meeting of the Budget & Finance Committee met in the Municipal Courtroom of City Hall, Thursday, August 25, 2011 at 10:00 a.m. The meeting was called to order by Mayor Raeanne Presley.

#### 2) Roll Call

Committee Members present were Mayor Raeanne Presley, Alderman Mike Booth, Alderman Dr. Rick Davis, David Strong and Bill Jones.

Absent was City Administrator Dean Kruithof.

Also present: Lori Helle, Jamie Rouch, Carl Garrett, Jerry Adams, Bill Derbins, Bill Tirone, Jeff Scott, and Nancy Haskin.

## 3) Discussion of Convention Center July 2011 financials.

Bill Derbins reported that July revenues were good. He reported that natural gas is now run to the building, but it is not connected yet. When this is completed, it will be metered giving much better expense information for the kitchen and the laundry. The laundry revenue is down due to business at both hotels being down in July.

Bill informed the committee that they have received three (3) bids for the staining of the exterior wood. One company that bid also cleans windows, so it could very cost effective to have the same company stain the wood and then immediately clean all of the windows. This was good news for the committee, and Bill stated they are trying to get this scheduled for September.

Bill stated the budget is completed and is being reviewed by Corporate, but he will get ballpark numbers to Lori next week. He also informed the committee that both Hilton Hotels had received the quarterly (2<sup>nd</sup> Qtr. 2011) Blue Energy Award. The awards are given out by region, and the Branson Hiltons won for Americas, which encompasses all of North and South America. The criteria on which the hotels were judged were Customer Relations, Team Member Relations, Community Relations, Sustainability, and Web Services. Congratulations galore go to the Hilton Promenade at Branson Landing and the Hilton Branson Convention Center. This is a great honor!

#### 4) Regular Reports:

#### A. Minutes

Rick Davis moved to accept the notes of the 7-28-11 meeting as presented. This was seconded by Mike Booth. Motion carried.

## B. Monthly Sales & Tourism Tax Reports

Carl Garrett gave a short overview of the monthly sales and tourism tax reports. Sales tax for August, representing June sales, was down 1.3% for the month and up .7% year to date.

Tourism tax received in July was relatively flat being down .3%, and down 3.7% year to date. July tourism tax represents June sales.

#### C. Presentation & Discussion of Monthly Financial Reports – July 2011

Lori Helle presented the July 2011 financials, stating expenditures were up due to the Branson Airport payment and the purchase of the old Branson High School. She informed the

# MINUTES

## BUDGET & FINANCE COMMITTEE CITY OF BRANSON, MISSOURI August 25, 2011

committee that the City will receive another bill from the Airport in October, and that it is not a budgeted expense. The money has not been appropriated.

# 5) Review of Disbursements & Approval of Disbursements \$50,000 and over. (July 28, 2011 (2); August 4, 2011; August 12, 2011 (2); and August 18, 2011).

Disbursements were acknowledged as presented. Bill Jones moved to accept the disbursements, seconded by David Strong. Motion passed.

## 6) Discussion of Lodging Occupancy Statistics.

Carl Garrett reminded the committee that the Finance Department maintains a list of all motels, hotels, condos, campgrounds, and vacation clubs that rent by the night to transients. The data base contains the maximum number of rentable rooms/campsites, gross receipts by month, and actual number of rooms rented by month for each of the Branson businesses. The problem is that only 37 or ¼ of the businesses provide the actual monthly rooms rented on a consistent basis. Approximately 44 businesses report the same type of information to Smith Travel, who then compiles a report that is available to consumers.

A significant amount of staff time is required to compile the data monthly and prepare the reports; and because of such a minimal response, Carl feels the time invested does not really provide reliable information.

After discussion, Bill Jones moved that the request for monthly room rental data be removed from the tourism tax report form beginning January 1, 2012. This was seconded by Mike Booth, motion carried.

#### 7) Discussion of Time Share Units / Vacation Clubs.

Carl Garrett reported back to the committee in regard to questions that had been raised regarding sales tax on the sale of a deeded interest in a timeshare; sales tax paid on the fee charged by a vacation club; whether sales tax is collected and paid by a "vacation package seller"; and whether Missouri sales tax should be paid by a "vacation package seller" when package is to a non-Missouri destination. Carl posed these questions to Dave Zanone, Manager of Sales & Use Tax of the Missouri Department of Revenue. He provided a copy of the letter he received and reported that the answer is "NO" to all situations as stated above.

#### 8) Discussion of Auditing of Business Tourism Tax Payments and License Fees.

Auditing of tourism tax payments and license fees is important, but with limited staff time, there have not been any on-site audits of Branson businesses this year. Carl continually does a "paper audit" by comparing what a business pays to the state in sales tax and their tourism tax payment. This is mainly done on theaters and lodging facilities. Typically, once contact is made with the business; they are notified there seems to be a discrepancy; and they are given an opportunity to file an amended return, their compliance from then on is greatly improved.

A discussion was held whether it would be feasible to hire an outside auditing firm to do the on-site audits. The pros and cons were discussed, and it was decided that the plan is actually already in place for additional help. An Accountant I was recently hired for the Finance Department, and part of the job description for this position is to assist Carl with business audits. The committee agreed to talk about this item again in approximately one year.

## MINUTES

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## 9) Discussion of Community Development Fee/Tax.

The Community Development Fund fee/tax was again discussed. A number of motels and restaurants and possible other types of businesses, are continuing to charge  $\frac{1}{2}$ % to  $\frac{1}{2}$ % on sales. This practice began in the  $\frac{1}{2}$ 90's and was to be a voluntary contribution by the consumer, and was to be removed from the charge if the consumer requested.

The biggest issue is that the consumer is not well informed by signage, and it can be deemed to be fraud if it is represented as a tax and the information is not visibly posted that the fee is discretionary.

Carl had inquired of the Attorney General's office regarding this matter, and received a letter back that RSMo. Statute 407.020 addresses this matter. The City has no involvement with the CDF. Carl is going to draft a letter for the Mayor to review. The letter, along with a copy of the letter from the Attorney General, may be shared with the Lodging Association and restaurants.

## 10) Finance Director's Report.

Lori reported that only two motels, the Ramada Ltd. on Shepherd of the Hills Expressway and the Foxborough Inn were still open to the public, but unlicensed. If they do not get licensed, they will be shut down on Monday, 8/29.

She also informed the committee that the draft 2012 budget should be to the Finance Committee by October 1<sup>st</sup>. She asked the committee to let her know some dates they would be available for a Special Finance Committee to discuss the budget. She also reported that the total FEMA bills have come in a little over \$400,000, with the City responsible for 25% or approximately \$100,000. Lori reported that the City is in the process of hiring an attorney to collect bad debt, mainly on water and sewer accounts. He is willing to handle all collections for 1/3 of fee recovered. The committee felt bad debt should be reported to the three credit reporting agencies, and that a statement to that effect should be printed on all utility bills. David Strong recommended that some collection agencies should be contacted, stating they could probably do the collections for considerably less money. Mr. Strong will provide Lori with the name of the agency used by Skaggs Hospital. David provided Lori with the information, and they have been contacted.

## 11) Adjourn

The meeting adjourned on a motion by Mike Booth, seconded by Rick Davis. Motion carried. The next regular meeting will be held Thursday, September 22, 2011 in the Courtroom of City Hall.

#### CITY OF BRANSON

#### 1% SALES TAX HISTORY

#### CALENDAR YEAR 2003-2011

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|----------------------------------------|-------------|----------------|-------------|------------|------------------------------|----------------------|----------------------|----------------|---------------|------------------|--------------|------------|--------------------|---------------------|--------------------------|--------------|-----------|------------|
|                                        |             | Inc/Decr       |             | Inc/Decr   |                              | Inc/Decr             |                      | Inc/Decr       |               | Inc/Decr         |              | Inc/Decr   |                    | Inc/Decr            |                          | Inc/Decr     |           | Inc/Decr   |
| MONTHLY                                |             | over Prior     |             | over Prior | 1                            | over Prior           |                      | over Prior     |               | over Prior       |              | over Prior |                    | over Prior          |                          | over Prior   |           | over Prior |
| ACTUAL                                 | AMOUNT      | Yr             | AMOUNT      | Yr         | AMOUNT                       | Yr                   | AMOUNT               | Yr             | AMOUNT        | Yr               | AMOUNT       | Yr         | AMOUNT             | Yr                  | AMOUNT                   | Yr           | AMOUNT    | Yr         |
| January                                | 948,980     | n/a            | 971,962     | 2.4%       | 919,661                      | -5.4%                | 925,435              | 0.6%           | 1,071,035     | 15.7%            | 1,070,015    | -0.1%      | 1,159,361          | 8.4%                | 1,216,180                | 4.9%         | 1,027,193 |            |
| February                               | 414,153     | n/a            | 422,526     | 2.0%       | 406,037                      | -3.9%                | 455,738              | 12.2%          | 663,553       | 45.6%            | 726,695      | 9.5%       | 640,825            | -11.8%              | 627,753                  | -2.0%        | 872,137   | 38.9%      |
| March                                  | 535,113     | n/a            | 520,426     | -2.7%      | 565,569                      | 8.7%                 | 529,845              | -6.3%          | 569,932       | 7.6%             | 619,901      | 8.8%       | 643,312            | 3.8%                | 578,890                  | -10.0%       | 466,443   | -19.4%     |
| April                                  | 270,180     | n/a            | 304,635     | 12.8%      | 315,783                      | 3.7%                 | 304,599              | -3.5%          | 420,904       | 38.2%            | 400,429      | -4.9%      | 466,521            | 16.5%               | 503,622                  | 8.0%         | 500,144   | -0.7%      |
| May                                    | 257,691     | n/a            | 276,875     | 7.4%       | 304,503                      | 10.0%                | 264,349              | -13.2%         | 392,971       | 48.7%            | 456,772      | 16.2%      | 499,407            | 9.3%                | 482,989                  | -3.3%        | 578,643   | 19.8%      |
| June                                   | 755,718     | n/a            | 769,122     | 1.8%       | 789,158                      | 2.6%                 | 915,382              | 16.0%          | 965,738       | 5.5%             | 841,281      | -12.9%     | 790,042            | -6.1%               | 756,098                  | -4.3%        | 707,881   | -6.4%      |
| July                                   | 664,864     | n/a            | 683,497     | 2.8%       | 730,319                      | 6.9%                 | 799,479              | 9.5%           | 842,587       | 5.4%             | 876,068      | 4.0%       | 854,888            | -2.4%               | 902,687                  | 5.6%         | 965,134   | 6.9%       |
| August                                 | 517,711     | n/a            | 548,364     | 5.9%       | 466,235                      | -15.0%               | 564,984              | 21.2%          | 645,728       | 14.3%            | 720,832      | 11.6%      | 723,178            | 0.3%                | 710,203                  | -1.8%        | 700,965   | -1.3%      |
| September                              | 1,246,927   | n/a            | 1,300,637   | 4.3%       | 1,368,708                    | 5,2%                 | 1,527,812            | 11.6%          | 1,593,123     | 4.3%             | 1,651,386    | 3.7%       | 1,542 <i>,</i> 695 | ~6.6%               | 1,534,198                | -0.6%        | 1,553,222 | 1.2%       |
| October                                | 941,283     | n/a            | 775,687     | -17.6%     | 781,675                      | 0.8%                 | 852,271              | 9.0%           | 897,869       | 5.4%             | 1,035,447    | 15.3%      | 938,670            | -9.3%               | 1,035,478                | 10.3%        |           |            |
| November                               | 512,763     | n/a            | 462,817     | -9.7%      | 424,170                      | -8.4%                | 575,797              | 35.7%          | 574,306       | -0.3%            | 631,473      | 10.0%      | 634,887            | 0.5%                | 646,918                  | 1.9%         |           |            |
| December                               | 1,078,210   | n/a            | 1,096,010   | 1.7%       | 1,042,382                    | -4.9%                | 1,243,247            | 19.3%          | 1,289,042     | 3.7%             | 1,147,653    | -11.0%     | 1,001,946          | -12.7%              | 936,160                  | -6.6%        |           |            |
|                                        |             |                |             |            |                              |                      |                      |                |               |                  |              |            |                    |                     |                          |              |           |            |
| TOTAL                                  | \$8,143,593 | n/a            | \$8,132,557 | -0.1%      | \$8,114,201                  | -0.2%                | \$8,958,937          | 10.4%          | \$9,926,788   | 10.8%            | \$10,177,952 | 2.5%       | \$9,895,732        | -2.8%               | \$9,931,176              | 0.4%         |           |            |
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|                                        |             | Inc/Decr       | 200         | Inc/Decr   |                              | Inc/Decr             |                      | Inc/Decr       |               | Inc/Decr         | 200          | Inc/Decr   | 20                 | Inc/Decr            |                          | Inc/Decr     |           | Inc/Decr   |
| YTD                                    |             | over Prior     |             | over Prior |                              | over Prior           |                      | over Prior     |               | over Prior       |              | over Prior |                    | over Prior          |                          | over Prior   |           | over Prior |
| ACTUAL                                 | AMOUNT      | Yr             | AMOUNT      | Yr         | AMOUNT                       | Yr                   | AMOUNT               | Yr             | AMOUNT        | Yr               | AMOUNT       | Yr         | AMOUNT             | Yr                  | AMOUNT                   | Yr           | AMOUNT    | Yr         |
| January                                | 948,980     | n/a            | 971,962     | 2.4%       | 919,661                      | -5.4%                | 925,435              | 0.6%           | 1,071,035     | 15.7%            | 1,070,015    | -0.1%      | 1,159,361          | 8.4%                | 1,216,180                | 4.9%         | 1,027,193 | -15.5%     |
| February                               | 1,363,133   | n/a            | 1,394,488   | 2.3%       | 1,325,698                    | -4.9%                | 1,381,173            | 4.2%           | 1,734,588     | 25.6%            | 1,796,709    | 3.6%       | 1,800,186          | 0.2%                | 1,843,933                | 2.4%         | 1,899,330 | 3.0%       |
| March                                  | 1,898,246   | n/a            | 1,914,914   | 0.9%       | 1,891,267                    | -1.2%                | 1,911,018            | 1.0%           | 2,304,519     | 20.6%            | 2,416,610    | 4.9%       | 2,443,498          | 1.1%                | 2,422,823                | -0.8%        | 2,365,773 | -2.4%      |
| April                                  | 2,168,426   | n/a            | 2,219,549   | 2.4%       | 2,207,050                    | -0.6%                | 2,215,617            | 0.4%           | 2,725,423     | 23.0%            | 2,817,039    | 3.4%       | 2,910,019          | 3.3%                | 2,926,445                | 0.6%         | 2,865,917 | -2.1%      |
| May                                    | 2,426,117   | n/a            | 2,496,423   | 2.9%       | 2,511,553                    | 0.6%                 | 2,479,966            | -1.3%          | 3,118,394     | 25.7%            | 3,273,811    | 5.0%       | 3,409,426          | 4.1%                | 3,409,434                | 0.0%         | 3,444,559 | 1.0%       |
| June                                   | 3,181,835   | n/a            | 3,265,545   | 2.6%       | 3,300,712                    | 1.1%                 | 3,395,348            | 2.9%           | 4,084,133     | 20.3%            | 4,115,092    | 0.8%       | 4,199,468          | 2.1%                | 4,165,532                | -0.8%        | 4,152,441 | -0.3%      |
| July                                   | 3,846,698   | n/a            | 3,949,042   | 2.7%       | 4,031,031                    | 2.1%                 | 4,194,827            | 4.1%           | 4,926,720     | 17.4%            | 4,991,160    | 1.3%       | 5,054,356          | 1.3%                | 5,068,219                | 0.3%         | 5,117,575 | 1.0%       |
| August                                 | 4,364,409   | n/a            | 4,497,406   | 3.0%       | 4,497,266                    | 0.0%                 | 4,759,811            | 5.8%           | 5,572,448     | 17.1%            | 5,711,992    | 2.5%       | 5,777,534          | 1.1%                | 5,778,422                | 0.0%         | 5,818,540 | 0.7%       |
| September                              | 5,611,337   | n/a            | 5,798,043   | 3.3%       | 5,865,975                    | 1.2%                 | 6,287,622            | 7.2%           | 7,165,571     | 14.0%            | 7,363,378    | 2.8%       | 7,320,229          | -0.6%               | 7,312,620                | -0.1%        | 7,371,762 | 0.8%       |
| October                                | 6,552,619   | n/a            | 6,573,730   | 0.3%       | 6,647,649                    | 1.1%                 | 7,139,893            | 7.4%           | 8,063,440     | 12.9%            | 8,398,825    | 4.2%       | 8,258,899          | -1.7%               | 8,348,098                | 1.1%         |           |            |
| November                               | 7,065,383   | n/a            | 7,036,547   | -0.4%      | 7,071,820                    | 0.5%                 | 7,715,690            | 9.1%           | 8,637,746     | 12.0%            | 9,030,298    | 4.5%       | 8,893,786          | -1.5%               | 8,995,016                | 1.1%         |           |            |
| December                               | \$8,143,593 | n/a            | \$8,132,557 | -0.1%      | \$8,114,201                  | -0.2%                | \$8,958,937          | 10.4%          | \$9,926,788   | 10.8%            | \$10,177,952 | 2.5%       | 9,895,732          | -2.8%               | 9,931,176                | 0.4%         |           |            |
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CONTENTS: This report is prepared from the 1% sales tax payments received by the City's Finance Department from the Missouri Department of Revenue on a monthly basis. Tax amounts on this report are reflected in the month that tax payments are received. For example, taxes received by the city in the month of September reflects primarily business tax returns filed with the Dept. of Revenue in August for business sales occuring mostly in July. There are no accruals made to this report as it reflects receipts on a cash basis for the month. If a business is paying back taxes, the numbers are reflected in the month that the business actually paid their taxes. This report is prepared between the 5th and 7th working day of the month.

#### CITY OF BRANSON

#### 1/2% TRANSPORTATION SALES TAX HISTORY

#### CALENDAR YEAR 2003-2011

|           | *** 2003 ***                            |            | *** 200      | *** 2004 *** |              | *** 2005 *** |             | *** 2006 *** |             | *** 2007 *** |             | *** 2008 *** |             | *** 2009 *** |             | *** 2010 *** |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 11 ***            |         |       |         |        |
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| MONTHLY   |                                         | Inc/Decr   | ĺ            | Inc/Decr     |              | Inc/Decr     |             | Inc/Decr     |             | Inc/Decr     |             | Inc/Decr     |             | Inc/Decr     |             | Inc/Decr     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Inc/Deci          |         |       |         |        |
|           |                                         | over Prior |              | over         |              | over         |             | over         | l           | over         | 1 !         | over Prior   |             | over Prior   |             | over Prior   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | over Prio         |         |       |         |        |
| ACTUAL    | AMOUNT                                  | Yr         | AMOUNT       | Prior Yr     | AMOUNT       | Prior Yr     | AMOUNT      | Prior Yr     | AMOUNT      | Prior Yr     | AMOUNT      | Yr           | AMQUNT      | Yr           | AMOUNT      | Yr           | AMOUNT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Yr                |         |       |         |        |
| January   | 473,175                                 | n/a        | 482,950      | 2.1%         | 458,051      | -5.2%        | 460,596     | 0.6%         | 533,474     | 15.8%        | 534,545     | 0.2%         | 575,021     | 7.6%         | 605,302     | 5.3%         | 511,369                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | -15.5%            |         |       |         |        |
| February  | 207,006                                 | n/a        | 211,169      | 2.0%         | 203,725      | -3.5%        | 227,588     | 11.7%        | 331,451     | 45.6%        | 360,952     | 8.9%         | 320,329     | -11.3%       | 313,732     | -2.1%        | 435,181                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 38.79             |         |       |         |        |
| March     | 263,967                                 | n/a        | 255,715      | -3.1%        | 277,152      | 8.4%         | 259,845     | -6.2%        | 281,848     | 8.5%         | 303,168     | 7.6%         | 313,684     | 3.5%         | 281,732     | -10.2%       | 229,070                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | -18.79            |         |       |         |        |
| April     | 132,860                                 | n/a        | 149,937      | 12.9%        | 155,455      | 3.7%         | 149,630     | -3.7%        | 203,921     | 36.3%        | 196,184     | -3.8%        | 228,621     | 16.5%        | 246,039     | 7.6%         | 239,352                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | -2.79             |         |       |         |        |
| May       | 129,174                                 | n/a        | 138,281      | 7.1%         | 152,188      | 10.1%        | 131,932     | -13.3%       | 196,044     | 48.6%        | 228,091     | 16.3%        | 249,566     | 9.4%         | 241,220     | -3.3%        | 289,073                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 19.8%             |         |       |         |        |
| June      | 374,365                                 | n/a        | 380,823      | 1.7%         | 390,552      | 2.6%         | 453,043     | 16.0%        | 477,473     | 5.4%         | 414,450     | -13.2%       | 389,145     | -6.1%        | 371,390     | -4.6%        | 346,457                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | -6.7%             |         |       |         |        |
| July      | 331,149                                 | n/a        | 340,244      | 2.7%         | 363,255      | 6.8%         | 397,741     | 9.5%         | 418,858     | 5.3%         | 435,671     | 4.0%         | 424,890     | -2.5%        | 448,658     | 5.6%         | 479,614                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 6.9%              |         |       |         |        |
| August    | 258,758                                 | n/a        | 274,042      | 5.9%         | 232,715      | -15.1%       | 282,095     | 21.2%        | 322,456     | 14.3%        | 360,227     | 11.7%        | 361,337     | 0.3%         | 354,809     | -1.8%        | 350,293                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | -1.3%             |         |       |         |        |
| September | 620,417                                 | n/a        | 646,598      | 4.2%         | 679,542      | 5.1%         | 758,649     | 11.6%        | 791,114     | 4.3%         | 820,041     | 3.7%         | 764,989     | -6.7%        | 760,428     | -0.6%        | 768,456                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 1.1%              |         |       |         |        |
| October   | 468,417                                 | n/a        | 385,786      | -17.6%       | 387,669      | 0.5%         | 422,623     | 9.0%         | 445,278     | 5.4%         | 513,671     | 15.4%        | 465,622     | -9.4%        | 512,749     | 10.1%        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                   |         |       |         |        |
| November  | 254,203                                 | n/a        | 231,053      | -9.1%        | 211,687      | -8.4%        | 287,431     | 35.8%        | 286,619     | -0.3%        | 315,466     | 10.1%        | 317,064     | 0.5%         | 322,967     | 1.9%         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                   |         |       |         |        |
| December  | 538,950                                 | n/a        | 545,531      | 1.2%         | 515,778      | -5.5%        | 616,968     | 19.6%        | 638,518     | 3.5%         | 570,112     | -10.7%       | 495,510     | -13.1%       | 461,001     | -7.0%        | TO PROPERTY AND ADMINISTRAL PROPERTY OF THE PR |                   |         |       |         |        |
| TOTAL     | \$4,052,441                             | n/a        | \$4,042,129  | -0.3%        | \$4,027,771  | -0.4%        | \$4,448,141 | 10.4%        | \$4,927,054 | 10.8%        | \$5,052,578 | 2,5%         | \$4,905,777 | -2.9%        | \$4,920,028 | 0.6%         | Dahari dakarkaten                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | CHI. CENTROLE AND |         |       |         |        |
|           | *** 2003 ***                            |            | *** 2003 *** |              | *** 2003 *** |              | *** 200     | 4 ***        | *** 200     | 5 ***        | *** 201     | 6 ***        | *** 200     | 17 ***       | *** 200     | A ***        | *** 200                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | ıq ***            | *** 201 | ብ *** | *** 201 | 14 *** |

|           | *** 2003 *** |            | *** 200   | 4 ***    | *** 200   | 5 ***    | *** 200            | 6 ***    | *** 200   | 7 ***    | *** 2008 *** |            | *** 2009 *** |            | *** 2010 *** |            | *** 201   | 11 ***     |
|-----------|--------------|------------|-----------|----------|-----------|----------|--------------------|----------|-----------|----------|--------------|------------|--------------|------------|--------------|------------|-----------|------------|
|           |              | Inc/Decr   |           | Inc/Decr |           | Inc/Decr |                    | Inc/Decr |           | Inc/Decr |              | Inc/Decr   |              | Inc/Decr   |              | Inc/Decr   |           | Inc/Decr   |
| YTD       |              | over Prior |           | over     |           | over     |                    | over     |           | over     |              | over Prior |              | over Prior |              | over Prior |           | over Prior |
| ACTUAL    | AMOUNT       | Yr         | AMOUNT    | Prior Yr | AMOUNT    | Prior Yr | AMOUNT             | Prior Yr | AMOUNT    | Prior Yr | AMOUNT       | Yr         | AMOUNT       | Yr         | AMOUNT       | Yr         | AMOUNT    | Yr         |
| January   | 473,175      | n/a        | 482,950   | 3.7%     | 458,051   | -5.2%    | 460,596            | 0.6%     | 533,474   | 15.8%    | 534,545      | 0.2%       | 575,021      | 7.6%       | 605,302      | 5.3%       | 511,369   | -15.5%     |
| February  | 680,181      | n/a        | 694,119   | 3.5%     | 661,777   | -4.7%    | 688,184            | 4.0%     | 864,925   | 25.7%    | 895,497      | 3.5%       | 895,350      | 0.0%       | 919,034      | 2.6%       | 946,550   | 3.0%       |
| March     | 944,148      | n/a        | 949,835   | 2.6%     | 938,929   | -1.1%    | 948,029            | 1.0%     | 1,146,773 | 21.0%    | 1,198,665    | 4.5%       | 1,209,034    | 0.9%       | 1,200,766    | -0.7%      | 1,175,620 | -2.1%      |
| April     | 1,077,008    | n/a        | 1,099,772 | 3.3%     | 1,094,383 | -0.5%    | 1,097,659          | 0.3%     | 1,350,694 | 23.1%    | 1,394,849    | 3.3%       | 1,437,655    | 3.1%       | 1,446,804    | 0.6%       | 1,414,972 | -2.2%      |
| May       | 1,206,182    | n/a        | 1,238,053 | 3.5%     | 1,246,572 | 0.7%     | 1,229,591          | -1.4%    | 1,546,738 | 25.8%    | 1,622,940    | 4.9%       | 1,687,221    | 4.0%       | 1,688,024    | 0.0%       | 1,704,046 | 0.9%       |
| June      | 1,580,547    | n/a        | 1,618,876 | 3.3%     | 1,637,124 | 1.1%     | 1,682,634          | 2.8%     | 2,024,210 | 20.3%    | 2,037,390    | 0.7%       | 2,076,365    | 1.9%       | 2,059,414    | -0.8%      | 2,050,503 | -0.4%      |
| July      | 1,911,697    | n/a        | 1,959,120 | 3.2%     | 2,000,379 | 2.1%     | 2,080,375          | 4.0%     | 2,443,068 | 17.4%    | 2,473,061    | 1.2%       | 2,501,255    | 1.1%       | 2,508,072    | 0.3%       | 2,530,117 | 0.9%       |
| August    | 2,170,454    | n/a        | 2,233,161 | 3.4%     | 2,233,094 | 0.0%     | 2,362,470          | 5.8%     | 2,765,524 | 17.1%    | 2,833,288    | 2.5%       | 2,862,592    | 1.0%       | 2,862,882    | 0.0%       | 2,880,410 | 0.6%       |
| September | 2,790,871    | n/a        | 2,879,760 | 3.5%     | 2,912,636 | 1.1%     | 3,121,119          | 7.2%     | 3,556,638 | 14.0%    | 3,653,329    | 2.7%       | 3,627,581    | -0.7%      | 3,623,310    | -0.1%      | 3,648,866 | 0.7%       |
| October   | 3,259,288    | n/a        | 3,265,545 | 0.2%     | 3,300,305 | 1.1%     | 3,543,743          | 7.4%     | 4,001,916 | 12.9%    | 4,167,000    | 4.1%       | 4,093,203    | -1.8%      | 4,136,059    | 1.0%       |           |            |
| November  | 3,513,491    | n/a        | 3,496,598 | -0.5%    | 3,511,993 | 0.4%     | 3,831,173          | 9.1%     | 4,288,536 | 11.9%    | 4,482,466    | 4.5%       | 4,410,267    | -1.6%      | 4,459,027    | 1.1%       |           |            |
| December  | 4,052,441    | n/a        | 4,042,129 | -0.3%    | 4,027,771 | -0.4%    | 4,448,141          | 10.4%    | 4,927,054 | 10.8%    | 5,052,578    | 2.5%       | 4,905,777    | -2.9%      | 4,920,028    | 0.3%       |           |            |
|           |              |            |           |          |           |          | and direct parties | NEW WORK |           |          |              |            |              |            |              |            |           |            |

CONTENTS: This report is prepared from the 1/2% sales tax payments received by the City's Finance Department from the Missouri Department of Revenue on a monthly basis. Tax amounts on this report are reflected in the month that tax payments are received. For example, taxes received by the city in the month of September reflects primarily business tax returns filed with the Dept. of Revenue in August for business sales occurring mostly in July. There are no accruals made to this report as it reflects receipts on a cash basis for the month. If a business is paying back taxes, the numbers are reflected in the month that the business actually paid their taxes. This report is prepared between the 5th and 7th working day of the month.

#### CITY OF BRANSON

#### **TOURISM TAX HISTORY**

CALENDAR YEAR 2003-2011

|            | *** 200      | *** 2003 ***                 |              | *** 2004 ***                 |              | . *** 2005 ***               |                      | *** 2006 ***                 |                          | *** 2007 ***                 |              | *** 2008 ***                 |              | *** 2009 ***                 |              | *** 2010 ***                 |           | i1 ***                      |
|------------|--------------|------------------------------|--------------|------------------------------|--------------|------------------------------|----------------------|------------------------------|--------------------------|------------------------------|--------------|------------------------------|--------------|------------------------------|--------------|------------------------------|-----------|-----------------------------|
| MONTHLY    |              | Inc/Decr<br>over Prior       | 4            | Inc/Decr<br>over Prior       |              | Inc/Decr<br>over Prior       |                      | Inc/Decr<br>over Prior       |                          | Inc/Decr<br>over Prior       |              | Inc/Decr<br>over             |              | Inc/Decr<br>over Prior       |              | Inc/Decr<br>over Prior       |           | Inc/Dec<br>over Price       |
| ACTUAL     | AMOUNT       | Yr                           | AMOUNT       | Υr                           | AMOUNT       | Yr                           | AMOUNT               | Yr                           | AMOUNT                   | Yr                           | AMOUNT       | Prior Yr                     | AMOUNT       | Yr                           | AMOUNT       | Yr                           | AMOUNT    | Yr                          |
| January    | 593,910      | n/a                          | 503,929      | -15.2%                       | 592,973      | 17.7%                        | 555,070              | -6.4%                        | 600,214                  | 8.1%                         | 662,564      | 10.4%                        | 460,013      | -30.6%                       | 402,427      | -12.5%                       | 665,207   | 65.3                        |
| February   | 297,996      | n/a                          | 304,086      | 2.0%                         | 258,856      | -14.9%                       | 282,692              | 9.2%                         | 349,825                  | 23.7%                        | 366,157      | 4.7%                         | 449,518      | 22.8%                        | 487,241      | 8.4%                         | 250,915   | -48.5                       |
| March      | 183,801      | n/a                          | 267,965      | 45.8%                        | 187,470      | -30.0%                       | 218,133              | 16.4%                        | 215,100                  | -1.4%                        | 244,487      | 13.7%                        | 248,341      | 1.6%                         | 302,698      | 21.9%                        | 186,401   | -38.4                       |
| April      | 377,770      | n/a                          | 395,131      | 4.6%                         | 400,797      | 1.4%                         | 463,664              | 15.7%                        | 448,019                  | -3.4%                        | 479,476      | 7.0%                         | 503,684      | 5.0%                         | 475,319      | -5.6%                        | 654,383   | 37.7                        |
| May        | 740,938      | n/a                          | 799,953      | 8.0%                         | 799,077      | -0.1%                        | 896,822              | 12.2%                        | 1,029,862                | 14.8%                        | 909,013      | -11.7%                       | 836,890      | -7.9%                        | 856,892      | 2.4%                         | 636,558   | -25.79                      |
| June       | 902,937      | n/a                          | 992,857      | 10.0%                        | 982,719      | -1.0%                        | 982,594              | 0.0%                         | 1,079,722                | 9.9%                         | 1,036,560    | -4.0%                        | 913,892      | -11.8%                       | 937,717      | 2.6%                         | 896,445   |                             |
| July       | 1,063,822    | n/a                          | 883,844      | -16.9%                       | 886,851      | 0.3%                         | 1,109,743            | 25.1%                        | 1,143,106                | 3.0%                         | 1,066,570    | -6.7%                        | 1,103,919    | 3.5%                         | 1,294,641    | 17.3%                        | 1,290,434 |                             |
| August     | 1,649,162    | n/a                          | 1,677,186    | 1.7%                         | 1,706,815    | 1.8%                         | 1,749,404            | 2.5%                         | 1,949,923                | 11.5%                        | 2,155,699    | 10.6%                        | 1,855,687    | -13.9%                       | 1,813,450    | -2.3%                        | 1,729,647 | -4.69                       |
| September  | 1,290,618    | n/a                          | 1,040,879    | -19.4%                       | 1,027,608    | -1.3%                        | 1,184,022            | 15.2%                        | 1,220,286                | 3.1%                         | 1,391,727    | 14.0%                        | 1,183,555    | -15.0%                       | 1,335,643    | 12.9%                        |           |                             |
| October    | 774,067      | n/a                          | 824,894      | 6.6%                         | 795,520      | -3.6%                        | 894,941              | 12.5%                        | 774,077                  | -13.5%                       | 865,963      | 11.9%                        | 703,268      | -18.8%                       | 1,084,011    | 54.1%                        |           |                             |
| November   | 1,626,230    | n/a                          | 1,534,376    | -5.6%                        | 1,327,715    | -13.5%                       | 1,509,763            | 13.7%                        | 1,809,997                | 19.9%                        | 1,640,699    | -9.4%                        | 1,590,657    | -3.1%                        | 1,273,301    | -20.0%                       |           |                             |
| December   | 1,400,173    | n/a                          | 1,321,614    | -5.6%                        | 1,441,653    | 9.1%                         | 1,603,818            | 11.2%                        | 1,632,064                | 1.8%                         | 1,548,954    | -5.1%                        | 1,494,828    | -3.5%                        | 1,515,762    | 1.4%                         |           |                             |
| TOTAL      | \$10,901,425 | n/a                          | \$10,546,716 | -3.3%                        | \$10,408,053 | -1.3%                        | \$11,450,667         | 10.0%                        | \$12,252,194             | 7.0%                         | \$12,367,870 | 0.9%                         | \$11,344,253 | -8.3%                        | \$11,779,099 | 3.8%                         |           | <u> </u>                    |
| TD ACTUAL  |              | Inc/Decr<br>over Prior<br>Yr |              | Inc/Decr<br>over Prior<br>Yr |              | Inc/Decr<br>over Prior<br>Yr | Promise de perfected | Inc/Decr<br>over Prior<br>Yr | rymay hoed Eupers, etc.A | Inc/Decr<br>over Prior<br>Yr | 는 기를 받았다는    | Inc/Decr<br>over<br>Prior Yr |              | Inc/Decr<br>over Prior<br>Yr |              | Inc/Decr<br>over Prior<br>Yr |           | Inc/Decr<br>over Pric<br>Yr |
| January    | 593,910      | n/a                          | 503,929      | -15.2%                       | 592,973      | 17.7%                        | 555,070              | -6.4%                        | 600,214                  | 8.1%                         | 662,564      | 10.4%                        | 460,013      | -30.6%                       | 402,427      | -12.5%                       | 665,207   | 65.3                        |
| February i | 891,906      | n/a                          | 808,016      | -9.4%                        | 851,828      | 5.4%                         | 837,762              | -1.7%                        | 950,038                  | 13.4%                        | 1,028,720    | 8.3%                         | 909,531      | -11.6%                       | 889,668      | -2.2%                        | 916,121   | 3.0                         |
| March      | 1,075,707    | n/a                          | 1,075,981    | 0.0%                         | 1,039,298    | -3.4%                        | 1,055,895            | 1.6%                         | 1,165,138                | 10.3%                        | 1,273,207    | 9.3%                         | 1,157,872    | -9.1%                        | 1,192,366    | 3.0%                         | 1,102,523 | -7.5                        |
| April      | 1,453,477    | n/a                          | 1,471,112    | 1.2%                         | 1,440,095    | -2.1%                        | 1,519,559            | 5.5%                         | 1,613,157                | 6.2%                         | 1,752,683    | 8.6%                         | 1,661,557    | -5.2%                        | 1,667,684    | 0.4%                         | 1,756,905 | 5.4                         |
| May        | 2,194,415    | n/a                          | 2,271,065    | 3.5%                         | 2,239,172    | -1.4%                        | 2,416,381            | 7.9%                         | 2,643,019                | 9.4%                         | 2,661,696    | 0.7%                         | 2,498,447    | -6.1%                        | 2,524,576    | 1.0%                         | 2,393,463 | -5.2                        |
| June ;     | 3,097,352    | n/a                          | 3,263,922    | 5.4%                         | 3,221,892    | -1.3%                        | 3,398,975            | 5.5%                         | 3,722,741                | 9.5%                         | 3,698,257    | -0.7%                        | 3,412,339    | -7.7%                        | 3,462,293    | 1.5%                         | 3,289,908 | -5.0                        |
| July       | 4,161,174    | n/a                          | 4,147,766    | -0.3%                        | 4,108,743    | -0.9%                        | 4,508,719            | 9.7%                         | 4,865,847                | 7.9%                         | 4,764,827    | -2.1%                        | 4,516,258    | -5.2%                        | 4,756,933    | 5.3%                         | 4,580,342 | -3.7                        |
| August     | 5,810,336    | n/a                          | 5,824,953    | 0.3%                         | 5,815,558    | -0.2%                        | 6,258,123            | 7.6%                         | 6,815,771                | 8.9%                         | 6,920,526    | 1.5%                         | 6,371,945    | -7.9%                        | 6,570,383    | 3.1%                         | 6,309,989 | -4.0                        |
| September  | 7,100,955    | п/а                          | 6,865,832    | ÷3.3%                        | 6,843,166    | -0.3%                        | 7,442,145            | 8.8%                         | 8,036,056                | 8.0%                         | 8,312,253    | 3.4%                         | 7,555,500    | -9.1%                        | 7,906,026    | 4.6%                         |           |                             |
| October    | 7,875,022    | n/a                          | 7,690,726    | -2.3%                        | 7,638,686    | -0.7%                        | 8,337,086            | 9.1%                         | 8,810,133                | 5.7%                         | 9,178,216    | 4.2%                         | 8,258,768    | -10.0%                       | 8,990,037    | 8.9%                         |           |                             |
| November   | 9,501,252    | n/a                          | 9,225,102    | -2.9%                        | 8,966,401    | -2.8%                        | 9,846,849            | 9.8%                         | 10,620,131               | 7.9%                         | 10,818,916   | 1.9%                         | 9,849,425    | -9.0%                        | 10,263,337   | 4.2%                         |           |                             |
| December   | 10,901,425   | n/a                          | 10,546,716   | -3.3%                        | 10,408,053   | -1.3%                        | 11,450,667           | 10.0%                        | 12,252,194               | 7.0%                         | 12,367,870   | 0.9%                         | 11,344,253   | -8.3%                        | 11,779,099   | 3.8%                         | 15        | I                           |

CONTENTS: This report is prepared from Branson business payments received by the City's Finance Department on monthly Tourism tax forms. Tax totals on this report are reflected in the month that tax payments are received. For example, taxes received by the city in the month of August reflects primarily business sales made in July. There are no accruals made to this report as it is reflects receipts on a cash basis for each month in the CALENDAR YEAR. If a business is paying back taxes, the numbers are reflected in the most recent reporting month. Interest and penalties are reflected in this report. This report is prepared on the 1st or 2nd working day of the month. Amounts include associated penalties and interest.

|                                                                                                                            |                |                 |                  | CITY O       | F BRANSON           |                      |              |           |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|----------------------------------------------------------------------------------------------------------------------------|----------------|-----------------|------------------|--------------|---------------------|----------------------|--------------|-----------|-----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                            |                | TOURIS          | M TAX RECEI      |              |                     |                      | LASSIFICAT   | ION       |                 | Contract Con |
|                                                                                                                            | ·              | -               |                  | CALENDA      | R YEAR BASI         | S                    |              |           | p               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 2011                                                                                                                       | Amusements     | Theaters        | Hotel/Motel      | Campground   | Overnight<br>Rental | Package<br>Resellers | Food         | Other     | 2011 TOTAL      | Inc./ (Decr.) Same Month Compared to Last YR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| January                                                                                                                    | 51,522.27      | 220,421.53      | 276,117.40       | 1,216.95     | 40,170.26           | 15,464.81            | 60,293.49    | 0.00      | 665,206.71      | 65.3%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| February                                                                                                                   | 24,029.74      | 88,264.26       | 83,510.55        | 1,224.42     | 10,906.89           | 2,479.53             | 40,499.13    | 0.00      | 250,914.52      | -48.5%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| March                                                                                                                      | 20,494.59      | 24,642.89       | 86,568.59        | 1,006.17     | 13,544.27           | 4,657.27             | 35,487.57    | 0.00      | 186,401.35      | -38.4%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| April                                                                                                                      | 85,224.39      | 151,474.07      | 289,553.85       | 2,580.60     | 43,126.74           | 16,664.03            | 65,758.98    | 0.00      | 654,382.66      | 37.7%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Мау                                                                                                                        | 68,783.62      | 183,013.00      | 258,299.30       | 7,419.53     | 36,039.12           | 19,366.61            | 63,636.67    | 0.00      | 636,557.85      | -25.7%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| June                                                                                                                       | 103,616.61     | 281,867.02      | 357,300.40       | 6,010.27     | 47,749.69           | 23,511.74            | 76,389.25    | 0.00      | 896,444.98      | -4.4%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| July                                                                                                                       | 212,166.77     | 330,809.36      | 520,200.81       | 9,383.34     | 90,128.03           | 30,155.11            | 97,590.93    | 0.00      | 1,290,434.35    | -0.3%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| August                                                                                                                     | 339,504.33     | 393,753.62      | 672,100.65       | 15,585.71    | 144,657.82          | 32,635.65            | 131,366.08   | 42.76     | 1,729,646.62    | -4.6%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| September                                                                                                                  |                |                 |                  |              |                     |                      |              |           |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| October                                                                                                                    |                |                 |                  |              |                     |                      |              |           |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| November                                                                                                                   |                |                 |                  |              |                     |                      |              |           |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| December                                                                                                                   |                |                 |                  |              |                     |                      |              |           |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| TOTAL                                                                                                                      | \$905,342.32   | \$1,674,245.75  | \$2,543,651.55   | \$44,426.99  | \$426,322.82        | \$144,934.75         | \$571,022.10 | \$42.76   | \$6,309,989.04  | -4.0%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                                                                                                            |                |                 | SAME M           | ONTH YEAR-   | TO-DATE CO          | OMPARISO             | NS           |           |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 2010 \$848,695.81 \$1,902,692.76 \$2,650,375.54 \$57,098.21 \$412,348.28 \$119,912.51 \$578,972.53 \$287.35 \$6,570,382.99 |                |                 |                  |              |                     |                      |              |           |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 2011                                                                                                                       | \$905,342.32   | \$1,674,245.75  | \$2,543,651.55   | \$44,426.99  | \$426,322.82        | \$144,934.75         | \$571,022.10 | \$42.76   | \$6,309,989.04  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Net Incr(Decr)                                                                                                             | 6.7%           | -12.0%          | -4.0%            | -22.2%       | 3.4%                | 20.9%                | -1.4%        | -85.1%    | -4.0%           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| YTD TOTAL LODG                                                                                                             |                | ONS (Hotels & C | vernight Rentals | }            | YTD TOTAL EN        | TERTAINMEN           | T COMPARISO  | NS (Amuse | ments & Theater | s)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 2010                                                                                                                       | Total Lodging  | \$3,062,723.82  |                  |              | 2010                | Total Enterta        | inment       |           | \$2,751,388.57  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 2011                                                                                                                       | Total Lodging  | \$2,969,974.37  |                  |              | 2011                | Total Enterta        | inment       |           | \$2,579,588.07  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                                                                                                                            | Net Incr(Decr) | -3.0%           |                  |              |                     | Net Incr(Decr        | -)           |           | -6.2%           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                                                                                                                            |                |                 |                  |              | Overnight           | Package              |              |           |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 2010                                                                                                                       | Amusements     | Theaters        | Hotel/Motel      | Campground   | Rental              | Resellers            | Food         | Other     | 2010 TOTAL      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| January                                                                                                                    | 36,684.47      | 122,131.26      | 149,802.91       | 3,421.25     | 30,777.18           | 12,257.11            | 47,352.49    | 0.00      | 402,426.67      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| February                                                                                                                   | 25,332.23      | 197,925.23      | 194,005.18       | 918.71       | 19,532.92           | 3,013.58             | 46,354.54    | 158.82    | 487,241.21      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| March                                                                                                                      | 21,032.56      | 91,907.12       | 126,630.86       | 560.64       | 19,698.08           | 3,656.16             | 39,212.21    | 0.00      | 302,697.63      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| April                                                                                                                      | 62,549.54      | 89,579.29       | 225,049.53       | 2,485.72     | 31,146.32           | 11,391.65            | 53,048.56    | 68.00     | 475,318.61      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| May                                                                                                                        | 76,584.20      | 303,914.45      | 333,046.10       | 7,211.94     | 34,989.66           | 24,094.65            | 76,742.32    | 308.53    | 856,891.85      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| June                                                                                                                       | 115,599.65     | 296,469.93      | 371,962.24       | 13,942.33    | 47,764.09           | 12,729.58            | 79,496.99    | -248.00   | 937,716.81      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| July                                                                                                                       | 218,704.03     | 331,479.67      | 518,304.05       | 13,678.55    | 86,831.90           | 24,506.21            | 101,136.24   | 0.00      | 1,294,640.65    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| August                                                                                                                     | 292,209.13     | 469,285.81      | 731,574.67       | 14,879.07    | 141,608.13          | 28,263.57            | 135,629.18   | 0.00      | 1,813,449.56    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| September                                                                                                                  | 274,254.72     | 288,440.78      | 558,179.07       | 12,436.77    | 69,869.65           | 29,032.72            | 103,429.22   | 0.00      | 1,335,642.93    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| October                                                                                                                    | 83,074.50      | 361,214.49      | 445,615.52       | 16,059.05    | 62,246.66           | 34,699.90            | 81,100.63    | 0.00      | 1,084,010.75    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| November                                                                                                                   | 76,336.29      | 431,775.91      | 559,943.47       | 13,744.74    | 60,358.73           | 35,693.99            | 95,409.28    | 38.32     | 1,273,300.73    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| December                                                                                                                   | 67,205.39      | 664,453.90      | 576,707.01       | 11,554.00    | 73,042.93           | 34,578.83            | 88,142.47    | 77.27     | 1,515,761.80    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| TOTAL                                                                                                                      | \$1,349,566.71 | \$3,648,577.84  | \$4,790,820.61   | \$110,892.77 | \$677,866.25        | \$253,917.95         | \$947,054.13 | \$402.94  | \$11,779,099.20 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

CONTENTS: This report is prepared from Branson business payments received by the City's Finance Department on monthly Tourism tax forms. Tax receipts are broken down into various business classifications and reported in the month that tax payments are received. Amusements reflect non-theater type admissions (i.e. museums, go-carts, miniature golf, cover charges). If a business is paying back taxes, the numbers are reflected in the most recent reporting month. Interest and penalties are included in the amounts. This report is prepared on the 1st or 2nd working day of the month.

#### 1% CITY SALES TAX RECEIPTS REPORTED BY FILING PERIOD from MO. DEPT. of REVENUE

#### ROLLING 12 MONTHS (Data updated as of 9/14/2011)

|          |            |            |           | Г          |              |             |        |               | a upuateu as or |              |              |               | ANNUAL     | ANNUAL    |               |             |               | т        |
|----------|------------|------------|-----------|------------|--------------|-------------|--------|---------------|-----------------|--------------|--------------|---------------|------------|-----------|---------------|-------------|---------------|----------|
|          |            |            |           |            |              |             | %      |               |                 |              |              |               | GROWTH     | GROWTH    | ANNUAL        |             |               |          |
|          |            |            |           |            |              | TOTAL       | Chg.   |               |                 | HISTORIC     |              | 1             | IN         | IN        | GROWTH IN     | ANNUAL      | BRANSON'S     | CURRENT  |
|          |            |            | HISTORIC  |            |              | BRANSON     | From   |               | BRANSON         | DOWNTOWN     | REST OF      | LAST 12       | BRANSON    | BRANSON   | HISTORIC      | GROWTH IN   | TOTAL         | BRANSON  |
|          | BRANSON    | BRANSON    | DOWNTOWN  | REST OF    | TOTAL        | MONTHLY     | Same   | BRANSON       | LANDING         | BRANSON      | BRANSON      | MONTH         | HILLS      | LANDING   | DOWNTOWN      | REST OF     | ANNUAL        | ECONOMIC |
|          | HILLS 1%   | LANDING 1% | BRANSON   | BRANSON 1% | SALES TAX    | RETAIL      | Mo.    | HILLS (Last   | (Last 12 Mo.    | (Last 12 Mo. | (Last 12 Mo. | TOTAL         | (Retail    | (Retail   | BRANSON       | BRANSON     | GROWTH        | ANNUAL   |
| FILING   | TAX        | TAX        | 1% TAX    | TAX        | RECEIPTS @   | SALES       | Last   | 12 Mo. Retail | Retail Sales    | Retail Sales | Retail Sales | RETAIL SALES  | Sales      | Sales     | (Retail Sales |             | (Retail Sales |          |
| MONTH    | RECEIPTS   | RECEIPTS   | RECEIPTS  | RECEIPTS   | 1%           | VALUE       | Yr.    | Sales Value)  | Value)          | Value)       | Value)       | VALUE         | Value)     | Value)    | Value)        | Value)      | Value)        | RATE     |
| Jan-09   | 88,980,23  | 36,181.99  | 10,886.16 | 216,484.61 | 352,532.99   | 35,253,299  |        | 105,153,187   | 113.869.823     | 31,374,942   | 775,599,918  | 1,025,997,870 | 56,198,394 | 6,605,333 | -474,924      | -46,628,608 | 15,700,195    |          |
| Feb-09   | 88,412.18  | 41,289.72  | 12,578.09 | 245,638.88 | 387,918,87   | 38,791,887  |        | 110,642,714   | 114,269,921     | 31,346,004   | 773,597,141  | 1,029,855,780 | 61,155,456 | 6,816,203 | -522,841      | -45,785,228 | 21,663,590    |          |
| Mar-09   | 105,570.88 | 88,042.88  | 22,312.65 | 490,587.06 | 706,513,47   | 70,651,347  | 2.8%   | 116,624,653   | 114,572,259     | 31,243,983   | 769,310,501  | 1,031,751,396 | 66,229,875 | 7,451,211 | -649,694      | -45,244,009 | 27,787,383    | 2.89     |
| Apr-09   | 104,932.70 | 73,764.74  | 21,617.34 | 444,673.32 | 644,988.10   | 64,498,810  | O.B%   | 122,808,071   | 114,953,431     | 31,095,464   | 763,259,336  | 1,032,116,302 | 71,615,166 | 7,429,856 | -817,511      | -48,169,097 | 30,058,414    |          |
| May-09   | 115,386.55 | 92,202.71  | 24,958.45 | 568,362.72 | 800,910.43   | 80,091,043  | -1.2%  | 129,853,715   | 115,434,590     | 30,841,959   | 754,997,826  | 1,031,128,090 | 77,654,724 | 7,312,896 | -1,121,445    | -53,106,707 | 30,739,468    | 3.19     |
| Jun-09   | 126,812.55 | 131,675.04 | 34,306.97 | 783,663.48 | 1,076,458.04 | 107,645,804 | -7.1%  | 132,551,989   | 115,506,814     | 30,732,147   | 744,123,412  | 1,022,914,362 | 74,367,562 | 5,979,036 | -1,187,148    | -63,054,676 | 16,104,774    | 1.69     |
| Jul-09   | 126,059.47 | 142,185.89 | 31,119.41 | 891,817.32 | 1,191,182.09 | 119,118,209 | -5.0%  | 133,778,903   | 116,058,817     | 30,634,662   | 736,109,514  | 1,016,581,896 | 68,090,218 | 4,913,434 | -1,268,993    | -70,182,073 | 1,552,586     |          |
| Aug-09   | 119,058.46 | 116,178.67 | 25,715.33 | 686,216.99 | 947,169.45   | 94,716,945  | -10.1% | 134,519,559   | 115,431,102     | 30,377,094   | 725,668,366  | 1,005,996,121 | 61,306,892 | 2,043,264 | -1,567,032    | -81,313,400 | -19,530,276   |          |
| Sep-09   | 114,152.28 | 105,940.40 | 32,577.45 | 662,104.20 | 914,774.33   | 91,477,433  | -4.0%  | 136,229,456   | 114,833,666     | 30,265,196   | 720,864,877  | 1,002,193,195 | 57,258,243 | 203,108   | -1,611,078    | -78,566,394 | -22,716,121   | -2.29    |
| Oct-09   | 112,877.16 | 94,462.01  | 29,691.74 | 674,203.66 | 911,234.57   | 91,123,457  | -6.8%  | 137,406,033   | 114,356,042     | 30,086,627   | 713,744,804  | 995,593,506   | 52,790,309 | -30,392   | -1,724,651    | -80,345,013 | -29,309,747   | -2.9%    |
| Nov-09   | 139.810.95 | 114,913.17 | 29,385.95 | 790,876,76 | 1,074,986.83 | 107,498,683 | -3.1%  | 139,441,349   | 115,271,884     | 30,100,737   | 707,350,094  | 992,164,064   | 48,311,365 | 2,131,462 | -1,550,093    | -77,062,649 | -28,169,915   | -2.89    |
| Dec-09   | 183,089,49 | 114,543.28 | 30,362.58 | 595,539.99 | 923,535.34   | 92,353,534  | 1.2%   | 142,514,290   | 115,138,050     | 30,551,212   | 705,016,899  | 993,220,451   | 42,955,044 | 1,431,897 | -932,087      | -73,669,433 | -30,214,579   | -3.0%    |
|          |            |            |           |            |              |             |        |               |                 |              |              |               |            |           |               |             |               |          |
| Jan-10   | 94,859.52  | 28,078.13  | 9,195,11  | 213,288.84 | 345,421,60   | 34,542,160  | -2.0%  | 143,102,219   | 114,327,664     | 30,382,107   | 704,697,322  | 992,509,312   | 37,949,032 | 457,841   | -992,835      | -70,902,596 | -33,488,558   | -3.3%    |
| Feb-10   | 106,476.50 | 42.544.11  | 11,519.38 | 231,677.73 | 392,217.72   | 39,221,772  |        | 144,908,651   | 114,453,103     | 30,276,236   | 703,301,207  | 992,939,197   | 34,265,937 | 183,182   | -1,069,768    | -70,295,934 | -36,916,583   | -3.6%    |
| Mar-10   | 123,984.18 | 88,126.85  | 21,768.76 | 502,396.52 | 736,276.31   | 73,627,631  | 4.2%   | 146,749,981   | 114,461,500     | 30,221,847   | 704,482,153  | 995,915,481   | 30,125,328 | -110,759  | -1,022,136    | -64,828,348 | -35,835,915   | -3.5%    |
| Apr-10   | 113,813,55 | 81.786.90  | 21,878.50 | 445,755,21 | 663,234.16   | 66,323,416  | 2.8%   | 147,638,066   | 115,263,716     | 30,247,963   | 704,590,342  | 997,740,087   | 24,829,995 | 310,285   | -847,501      | -58,668,994 | -34,376,215   | -3.3%    |
| May-10   | 121,705.33 | 84,532.75  | 25,133.75 | 562,341.83 | 793,713.66   | 79,371,366  | -0.9%  | 148,269,944   | 114,496,720     | 30,265,493   | 703,988,253  | 997,020,410   | 18,416,229 | -937,870  | -576,466      | -51,009,573 | -34,107,680   | -3.3%    |
| Jun-10   | 136,551.71 | 135,496.89 | 34,238.91 | 813.055.29 | 1,119,342.80 | 111,934,280 | 4.0%   | 149,243,860   | 114,878,905     | 30,258,687   | 706,927,434  | 1,001,308,886 | 16,691,871 | -627,909  | -473,460      | -37,195,978 | -21,605,476   | -2.1%    |
| Jul-10   | 135,616.11 | 155,709.54 | 33,150,39 | 983,419.20 | 1,307,895.24 | 130,789,524 | 9.8%   | 150,199,524   | 116,231,270     | 30,461,785   | 716,087,622  | 1,012,980,201 | 16,420,621 | 172,453   | -172,877      | -20,021,892 | -3,601,695    | -0.4%    |
| Aug-10   | 128,441.11 | 125,715.01 | 26,481.61 | 727,722.65 | 1,008,360.38 | 100,836,038 | 6.5%   | 151,137,789   | 117,184,904     | 30,538,413   | 720,238,188  | 1,019,099,294 | 16,618,230 | 1,753,802 | 161,319       | -5,430,178  | 13,103,173    |          |
| Sep-10   | 119,921.00 | 104,046.33 | 33,124.47 | 700,064.94 | 957,156.74   | 95,715,674  | 4.6%   | 151,714,661   | 116,995,497     | 30,593,115   | 724,034,262  | 1,023,337,535 | 15,485,205 | 2,161,831 | 327,919       | 3,169,385   | 21,144,340    | 2.1%     |
| Oct-10   | 118,367.74 | 108,535.52 | 31,003.71 | 704,222.67 | 962,129.64   | 96,212,964  | 5.6%   | 152,263,719   | 118,402,848     | 30,724,312   | 727,036,163  | 1,028,427,042 | 14,857,686 | 4,046,806 | 637,685       | 13,291,359  | 32,833,536    | 3.3%     |
| Nov-10   | 152,678.09 | 111,762.36 | 30,439.65 | 824,739.94 | 1,119,620.04 | 111,962,004 | 4.2%   | 153,550,433   | 118,087,767     | 30,829,682   | 730,422,481  | 1,032,890,363 | 14,109,084 | 2,815,883 | 728,945       | 23,072,387  | 40,726,299    | 4.1%     |
| Dec-10   | 189,633.43 | 124,216.25 | 29,443.20 | 625,701.06 | 968,993.94   | 96,899,394  | 4.9%   | 154,204,827   | 119,055,064     | 30,737,744   | 733,438,588  | 1,037,436,223 | 11,690,537 | 3,917,014 | 186,532       | 28,421,689  | 44,215,772    | 4.5%     |
|          |            |            |           |            |              |             |        |               |                 |              |              |               |            |           |               |             |               |          |
| Jan-11   | 99,954.31  | 32,678.62  | 8,979.42  | 203,000.16 | 344,612.51   | 34,461,251  | -0.2%  | 154,714,306   | 119,515,113     | 30,716,175   | 732,409,720  | 1,037,355,314 | 11,612,087 | 5,187,449 | 334,068       | 27,712,398  | 44,846,002    | 4.5%     |
| Feb-11   | 103,010.28 | 41,004.38  | 10,062.36 | 233,579.49 | 387,656.51   | 38,765,651  | -1.2%  | 154,367,684   | 119,361,140     | 30,570,473   | 732,599,896  | 1,036,899,193 | 9,459,033  | 4,908,037 | 294,237       | 29,298,689  | 43,959,996    | 4.4%     |
| Mar-11   | 126,579.91 | 94,717.55  | 22,207.97 | 519,992.54 | 763,497.97   | 76,349,797  | 3.7%   | 154,627,257   | 120,020,210     | 30,614,394   | 734,359,498  | 1,039,621,359 | 7,877,276  | 5,558,710 | 392,547       | 29,877,345  | 43,705,878    | 4.4%     |
| Apr-11   | 117,902.01 | 67,420.10  | 20,750.30 | 445,712.30 | 651,784.71   | 65,178,471  | -1.7%  | 155,036,103   | 118,583,530     | 30.501.574   | 734,355,207  | 1,038,476,414 | 7,398,037  | 3,319,814 | 253,611       | 29,764,865  | 40,736,327    | 4.1%     |
| May-11   | 122,040.50 | 78,592.17  | 23,382.59 | 538,411.97 | 762,427.23   | 76,242,723  | -3.9%  | 155,069,620   | 117,989,472     | 30,326,458   | 731,962,221  | 1,035,347,771 | 6,799,676  | 3,492,752 | 60,965        | 27,973,968  |               |          |
| - ,      |            | 123,692.55 | 30,736.79 |            | 1,060,148.72 |             |        |               | 116,809,038     |              |              | 1,029,428,363 | 6,132,558  | 1,930,133 | -282,441      | 20,339,227  | 28,119,477    | 2.8%     |
| % Change |            |            |           |            |              |             | -      |               |                 |              |              |               |            |           |               |             |               |          |
| rom 2010 | 2.2%       | -8.7%      | -10.2%    | -5.8%      | -5.3%        | -5.3%       |        | 4.1%          | 1.7%            | -0.9%        | 2.9%         | 2.8%          |            | 1         | I I           |             |               |          |

CONTENTS: This report is prepared from business tax filings as reported by the business to the Mo. Dept. of Revenue and reported back to the City of Branson on a monthly CD. The numbers are reflected in the month of the tax filing NOT in the month in which the tax was received. As a result this reflects the true economic activity of the City by month. Since some businesses file late or have been audited, numbers for earlier reported months will change some each month as they pay past due taxes or amend earlier tax returns. The city receives only 99% of the amounts shown as the Mo. Dept. of Revenue keeps 1% as a collection fee.

TIMING: The city's finance department receives the state CD that contains about 4000 transactions around the 15th of the month. These transactions have to then be sorted and matched with the business and the geographical area (i.e. TIF, downtown) in which the business is located. The latest state CD was received in the middle of September; reflects taxes received by the Dept. of Revenue in August; and reflects taxes paid by businesses for filing periods of July & June and some earlier tax periods. A significant amount of the July tax filing period will not be reported on a state CD until October and as a result July numbers won't be shown on this report until next month. This report is usually prepared two weeks before the end of the month.

## CITY SALES TAX (1%) MONIES RECEIVED - NOT RESTRICTED TO TIF PAYMENTS 2011 CALENDAR YEAR

|          |               |                        |                          | PREVIOU                    | S YEARS                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                          |                | T                         | HIS YEAR - 2011           |                        |                             |
|----------|---------------|------------------------|--------------------------|----------------------------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|----------------|---------------------------|---------------------------|------------------------|-----------------------------|
|          | Month<br>City | 2005 CITY<br>SALES TAX | 2006 CITY<br>SALES TAX   | 2007 CITY<br>SALES TAX     | 2008 CITY<br>SALES TAX | 2009 CITY<br>SALES TAX                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 2010 CITY<br>SALES TAX   |                |                           |                           | 2011 CITY<br>SALES TAX |                             |
| Primary  | Receives      | RECEIPTS               | RECEIPTS                 | RECEIPTS                   | RECEIPTS               | RECEIPTS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | RECEIPTS                 |                | LESS 4000/                | 1500 500/ 05              | RECEIPTS               | 2011 INCREASE               |
| Filing   | Payment       | REMAINING              | REMAINING                | REMAINING                  | REMAINING              | REMAINING                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | REMAINING                |                | LESS 100%                 | LESS 50% OF               | REMAINING              | (DECREASE) IN               |
| Nonth of | from          | AFTER TIF              | AFTER TIF                | AFTER TIF                  | AFTER TIF              | AFTER TIF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | AFTER TIF                | 2011 TOTAL     | BRANSON                   | BRANSON<br>HILLS 2011     | AFTER TIF              | UNRESTRICTED                |
| the      | Dept. of      | BOND                   | BOND                     | BOND                       | BOND                   | BOND                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | BOND                     |                | LANDING 2011<br>SALES TAX | SALES TAX                 | BOND                   | CITY SALES                  |
|          | Revenue       | PAYMENTS               | PAYMENTS                 | PAYMENTS                   | PAYMENTS               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | PAYMENTS                 | CITY SALES TAX | RECEIPTS                  | RECEIPTS                  | PAYMENTS               | TAX RECEIPTS                |
|          |               |                        |                          |                            |                        | PAYMENTS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                          | (1%) RECEIPTS  |                           |                           |                        | -\$167.298.3                |
| Nov      | Jan           | \$919,660.55           | \$925,434.88             | \$954,724.85<br>534,292.91 | \$924,350.81           | \$990,061.64                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$1,007,666.16           | 1,027,193.09   | \$118,927.96<br>99,458.71 | \$67,897.29<br>104,982,26 | \$840,367.84           |                             |
| Dec      | Feb           | 406,037.17             | 455,738.32<br>529,844.90 |                            | 615,869.00             | 481,748.70                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 466 455.17<br>477,199.56 | 872,136.92     |                           |                           | 667,695.95             | \$201,240.7<br>-\$127,291.2 |
| Jan      | Mar           | 565,569.06             |                          | 512,168.89                 | 539,928.40             | 518,713.83                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                          | 466,443.13     | 78,733.30                 | 37,801.48                 | 349,908.36             |                             |
| Feb      | Аог           | 315,783.00             | 304,599.06               | 365,701.51                 | 327,627.75             | 366,516.88                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 388,848.61               | 500,143.58     | 55,138.85                 | 67,072.52                 | 377,932.22             | -\$10,916.4                 |
| Mar      | May           | 304,503.40             | 264,348.78               | 320,323.74                 | 383,285.84             | 394,009.76                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 358 309.21               | 578,642.71     | 62,504.17                 |                           | 453,913.93             | \$95,604.7                  |
| A, r     | Jun           | 789,158.38             | 875,849.16               | 853,268.25                 | 713,510.35             | 642,676.88                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 628,835.95               | 707,881.28     | 75,950.43                 | 58,770.67                 | 573,160.18             | -\$55,675.7                 |
| May      | Jul           | 730,319.31             | 762,215.33               | 737,970.74                 | 769,974.65             | 703,811.37                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 717,663.89               | 965,134.42     | 117,357.05                | 67,221.47                 | 780,555.90             | \$62,892.0                  |
| Jun      | Aug           | 466,235.40             | 497,771.34               | 554,614.39                 | 589,376.03             | 568,295.58                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 572,001.46               | 700,964.79     | 62,927.31                 | 64,025.13                 | 5/4,012.35             | \$2,010.8                   |
| Jul      | Se            | 1,368,708.30           | 1,401,697.73             | 1,403,300.23               | 1,410,338.81           | 1,285,335.61                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 1,264,084.68             | 1,553,221.93   | 194,557.51                | 74,466.18                 | 1,284,198.25           | \$20,113.5                  |
| Au       | Oct           | 781,674.63             | 764,830.84               | 790,193.70                 | 876,492.19             | 758,323.18                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 841,765.62               |                |                           |                           |                        |                             |
| Se       | Nov           | 424,170.49             | 503,380.22               | 478,496.86                 | 507,114.54             | 515,540.72                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 526,930.67               |                |                           |                           |                        |                             |
| Oct      | Dec           | 1,042,381.65           | 1,137,050.20             | 1,155,512.70               | 970,071.45             | The second secon | 770,463.08               |                |                           |                           |                        |                             |
| TO       | ral           | \$8,114,201.34         | \$8,422,760.76           | \$8,660,568.77             | \$6,627,036.62         | \$8,066,686.34                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$0,000                  | \$7,371,761.85 | \$865,555.29              | \$604,461.60              | 14.0                   | \$20,680.2                  |
|          | Jan           | \$919,660.55           | \$925,434.88             | \$954,724.85               | \$924,350.81           | \$990,061.64                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$1,007,666.16           | \$1,027,193.09 | \$118,927.96              | \$67,897.29               | \$840,367.84           | -\$167,298.3                |
|          | Feb           | 1,325,697.72           | 1,381,173.20             | 1,489,017.76               | 1,540,219.81           | 1,471,810.34                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 1,474,121.33             | 1,899,330.01   | 218,386.67                | 172,879.55                | 1,508,063.79           | 33,942.4                    |
|          | Mar           | 1,891,266.78           | 1,911,018.10             | 2,001,186.65               | 2,080,148.21           | 1,990,524.17                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 1,951,320.89             | 2,365,773.14   | 297,119.97                | 210,681.03                | 1,857,972.15           | -93,348.7                   |
| DATE     | Apr           | 2,207,049.78           | 2,215,617.16             | 2,366,888.16               | 2,407,775.96           | 2,357,041.05                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 2,340,169.50             | 2,865,916.72   | 352,258.82                | 277,753.54                | 2,235,904.36           | -104,265.1                  |
| A O      | May           | 2,511,553.18           | 2,479,965.94             | 2,687,211.90               | 2,791,061.80           | 2,751,050.81                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 2,698,478.71             | 3,444,559.43   | 414,762.99                | 339,978.15                | 2,689,818.29           | -8,660.4                    |
| 2        | Jun           | 3,300,711.56           | 3,355,815.10             | 3,540,480.15               | 3,504,572.15           | 3,393,727.69                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 3,327,314.66             | 4,152,440.71   | 490,713.42                | 398,748.82                | 3,262,978.47           | -64,336.1                   |
| ~        | Jul           | 4,031,030.87           | 4,118,030.43             | 4,278,450.89               | 4,274,546.80           | 4,097,539.06                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 4,044,978.55             | 5,117,575.13   | 608,070.47                | 465,970.29                | 4,043,534.37           | -1,444.1                    |
| YEAR     | Aug           | 4,497,266.27           | 4,615,801.77             | 4,833,065.28               | 4,863,922.83           | 4,665,834.64                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 4,616,980.01             | 5,818,539,92   | 670,997.78                | 529,995.42                | 4,617,546,72           | 566.7                       |
| Y        | Sep           | 5,865,974.57           | 6,017,499.50             | 6,236,365.51               | 6,274,261.64           | 5,951,170.25                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 5,881,064.69             | 7,371,761.85   | 865,555.29                | 604,461.60                | 5,901,744.97           | 20,680.2                    |
|          | Oct           | 6,647,649.20           | 6,782,330.34             | 7,026,559.21               | 7,150,753.83           | 6,709,493.43                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 6,722,830.31             |                |                           |                           |                        |                             |
|          | Nov           | 7.071.819.69           | 7,285,710.56             | 7,505,056.07               | 7,657,868.37           | 7,225,034.15                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 7,249,760.98             |                |                           |                           |                        |                             |
|          | Dec           | 8,114,201,34           | 8,422,760.76             | 8,660,568.77               | 8,627,939.82           | 8,066,686,34                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 8,020,224.06             |                |                           |                           |                        |                             |

CONTENTS: This report shows the amount of the 1% Sales Tax received by the city that is NOT restricted to TIF bond payments. 100% of the Sales Tax received from businesses located in Branson Landing and 50% of the Sales Tax received from Branson Hills businesses are viewed as restricted receipts as they must be used to make TIF related bond payments. The last column shows the increase or decrease in the city's overall 1% Sales Tax receipts (as compared to the same month the previous year) that are NOT restricted to TIF bond payments.

## CITY TOURISM TAX MONIES RECEIVED - NOT RESTRICTED TO TIF PAYMENTS 2011 CALENDAR YEAR

|          |                           |                 |                 | PREVIOU         | S YEARS         |                 |                          |                 |                         | THIS YEAR - 201       | 1                        |               |
|----------|---------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------------------|-----------------|-------------------------|-----------------------|--------------------------|---------------|
| orimary  | Month<br>City<br>Received | 2005 TOURISM    | 2006 TOURISM    | 2007 TOURISM    | 2008 TOURISM    | 2009 TOURISM    | 2010 CITY<br>TOURISM TAX |                 | . = 0.0 4.000           | 1500 500 05           | 2011 CITY<br>TOURISM TAX | 2011 INCREAS  |
| Filing   | Payment                   | TAX RECEIPTS    | RECEIPTS                 |                 | LESS 100%               | LESS 50% OF           | RECEIPTS                 | (DECREASE) IN |
| Nonth of | from                      | REMAINING       | REMAINING       | REMAINING       | REMAINING       | REMAINING       | REMAINING                | 2011 TOTAL CITY | BRANSON<br>LANDING 2011 | BRANSON<br>HILLS 2011 | REMAINING                | UNRESTRICTE   |
| the      | Branson                   | AFTER TIF BOND           | TOURISM TAX     | TOURISM TAX             |                       | AFTER TIF BOND           | CITY TOURISM  |
|          | Business                  | PAYMENTS        | PAYMENTS        | PAYMENTS        | PAYMENTS        | PAYMENTS        | PAYMENTS                 | RECEIPTS        | PAYMENTS                | PAYMENTS              | PAYMENTS                 | TAX RECEIPTS  |
| Nov      | Jan                       | \$592.972.53    | \$555,069.66    | \$591,517,40    | \$624.063.76    | \$415,479.12    | \$390,768.07             | 665,206,71      | \$45,299,83             | \$1,452.91            | \$618,453,97             | \$227,685.9   |
| Dec      | Feb                       | 258,855.80      | 282,692.30      | 342,970,42      | 344,520.65      | 418,796.71      | 434,859.61               | 250,914.52      | 25,279,15               | 1,101.55              | \$224,533.82             | -\$210,325.7  |
| Jan      | Mar                       | 187,470.05      | 218,133.37      | 207,642.44      | 223,001.94      | 218,159.95      | 271,129.88               | 186,258.54      | 24,999.01               | 1,044.04              | \$160,215.49             | -\$110,914.3  |
| Feb      | Apr                       | 400,796.92      | 463,663,72      | 440,287.66      | 470,555.44      | 454,298,20      | 423,958.98               | 654,344.12      | 56,189.49               | 1,290.53              | \$596,864.10             | \$172,905.1   |
| Mar      | May                       | 799,077.05      | 896,701.52      | 995,996.48      | 825,437.96      | 785,377.25      | 795,207.56               | 636,454.79      | 44,772.52               |                       | \$590,372,91             | -\$204,834.6  |
| Apr      | Jun                       | 982,719.19      | 981,959.98      | 1,051,131.41    | 984,730.81      | 853,965,99      | 888,829.99               | 896,419.80      | 53,518.48               |                       | \$841,585.70             | -\$47,244.2   |
| May      | Jul                       | 886,851.16      | 1,103,560.65    | 1,099,293.99    | 1,044,922,94    | 1,016,467,62    | 1,195,703.25             | 1,290,160.83    | 90,118.56               |                       | \$1,198,659.75           | \$2,956.5     |
| Jun      | Aug                       | 1,706,814.87    | 1,741,513,78    | 1,891,058.95    | 1,995,194,38    | 1.748.616.84    | 1,695,036.14             | 1,729,646.62    | 103,068.73              |                       | \$1,621,235.76           | -\$73,800.3   |
| Jul      | Sep                       | 1,027,608.02    | 1,176,006.27    | 1,173,974.91    | 1,308,159.43    | 1,112,868.33    | 1,244,154.26             | .,,,,-          | ,                       | -,                    | 71/1                     | * * * 1       |
| Aug      | Oct                       | 795,520.09      | 886,475.59      | 761,132.06      | 797,138.51      | 686,632.41      | 1,010,169.79             |                 |                         |                       |                          |               |
| Sep      | Nov                       | 1,327,715.08    | 1,500,839.25    | 1,715,021.47    | 1,567,970.55    | 1,468,606.92    | 1,190,773.09             |                 |                         |                       |                          |               |
| Oct      | Dec                       | 1,441,652.66    | 1,594,421,49    | 1,569,347.16    | 1,492,211.71    | 1,431,884.38    | 1,449,877,27             |                 |                         |                       |                          |               |
| TO       | TAL                       | \$10,408,053.42 | \$11,401,037.58 | \$11,839,374.35 | \$11,677,908.08 | \$10,611,153.72 | \$10,990,467.89          | \$6,309,405.93  | \$443,245.77            | \$14,238.66           | \$5,851,921.50           | -\$243,571.9  |
|          | Jan                       | \$592,972.53    | \$555,069.66    | \$591,517.40    | \$624,063.76    | \$415,479.12    | \$390.768.07             | \$665,206.71    | \$45,299.83             | \$1,452.91            | \$618,453.97             | \$227,685.9   |
|          | Feb                       | 851,828.33      | 837,761.96      | 934,487.82      | 968,584.41      | 834,275.83      | 825,627.68               | 916,121.23      | 70,578.98               | 2,554.46              | 842,987.79               | 17,360.1      |
|          | Mar                       | 1,039,298.38    | 1,055,895.33    | 1,142,130.26    | 1,191,586.35    | 1,052,435.78    | 1,096,757.56             | 1,102,379.77    | 95,577.99               | 3,598.50              | 1,003,203.28             | -93,554.2     |
| DATE     | Арг                       | 1,440,095.30    | 1,519,559.05    | 1,582,417.92    | 1,662,141.79    | 1,506,733.98    | 1,520,716.54             | 1,756,723.89    | 151,767.48              | 4,889.03              | 1,600,067.38             | 79,350.8      |
| A        | May                       | 2,239,172.35    | 2,416,260.57    | 2,578,414.40    | 2,487,579.75    | 2,292,111.23    | 2,315,924.10             | 2,393,178.68    | 196,540.00              | 6,198.39              | 2,190,440.29             | -125,483.8    |
| 101      | Jun                       | 3,221,891.54    | 3,398,220.55    | 3,629,545.81    | 3,472,310.56    | 3,146,077.22    | 3,204,754.09             | 3,289,598.48    | 250,058.48              | 7,514.01              | 3,032,025.99             | -172,728.1    |
| -        | Jul                       | 4,108,742.70    | 4,501,781.20    | 4,728,839.80    | 4,517,233.50    | 4,162,544.84    | 4,400,457.34             | 4,579,759.31    | 340,177.04              | 8,896.53              | 4,230,685.74             | -169,771.6    |
| YEAR     | Aug                       | 5,815,557.57    | 6,243,294.98    | 6,619,898.75    | 6,512,427.88    | 5,911,161.68    | 6,095,493.48             | 6,309,405.93    | 443,245.77              | 14,238.66             | 5,851,921.50             | -243,571.9    |
| ¥        | Sep                       | 6,843,165.59    | 7,419,301.25    | 7,793,873.66    | 7,820,587.31    | 7,024,030.01    | 7,339,647.74             |                 |                         |                       |                          |               |
|          | Oct                       | 7,638,685.68    | 8,305,776.84    | 8,555,005.72    | 8,617,725.82    | 7,710,662.42    | 8,349,817.53             |                 |                         |                       |                          |               |
|          | Nov                       | 8,966,400.76    | 9,806,616.09    | 10,270,027.19   | 10,185,696.37   | 9,179,269.34    | 9,540,590.62             |                 |                         |                       |                          |               |
|          | Dec                       | \$10,408,053.42 | \$11,401,037.58 | \$11,839,374,35 | \$11,677,908.08 | \$10.611.153.72 | 10,990,467.89            |                 |                         |                       |                          |               |

CONTENTS: This report shows the amount of Tourism Tax received by the city for a particular month that is NOT restricted to TIF bond payments. 100% of the Tourism Tax received from businesses located in Branson Landing and 50% of the Tourism Tax received from Branson Hills businesses are shown as restricted receipts as they can only be used to make bond payments associated with the TIFs. The last column shows the increase or decrease in Tourism Tax receipts (as compared to the same month last year) that are NOT restricted to bond payments.

#### MONTHLY FINANCIAL REPORT

August 30, 2011

Prepared by the Finance Department Lori Helle, Director of Finance & Personnel

## Combined Statement of Revenues, Expenditures and Changes in Fund Balance General Fund

For Month Ending August 30,2011

| REVENUES                                                     | 2011<br>Budget | YTD<br>Actual | Percent<br>Used | Over (under) budget | 2010 YTD<br>Actual | 2009 Actual<br>Numbers |
|--------------------------------------------------------------|----------------|---------------|-----------------|---------------------|--------------------|------------------------|
| Taxes & Franchise Fees                                       | 13,234,652     | 8,962,035     | 67.7%           | -4,272,617          | 8,721,816          | 8,327,801              |
| Licenses and Permits                                         | 581,850        | 538,129       | 92.5%           | -43,721             | 503,079            | 547,839                |
| Court Receipts                                               | 725,000        | 310,326       | 42.8%           | -414,674            | 526,587            | 451,484                |
| Lease and Rents                                              | 1,279,000      | 651,122       | 50.9%           | -627,878            | 645,087            | 577,099                |
| Charges for Services                                         | 740,940        | 519,059       | 70.1%           | -221,881            | 364,661            | 677,415                |
| Intergovernmental                                            | 278,800        | 253,952       | 91.1%           | -24,848             | 280,906            | 0                      |
| Interest Income                                              | 30,000         | 40,808        | 136.0%          | 10,808              | 14,700             | 15,090                 |
| Bond Proceeds                                                | 0              | 0             | 0.0%            | 0                   | 0                  | 0                      |
| Misc. Revenue                                                | 108,500        | 82,718        | 76.2%           | -25,782             | 106,241            | 8,610                  |
| Total Revenues                                               | 16,978,742     | 11,358,150    | 66.9%           | -5,620,592          | 11,163,076         | 10,605,339             |
| EXPENDITURES                                                 |                |               |                 |                     |                    |                        |
| Mayor & Board                                                | 86,315         | 32,887        | 38.1%           | -53,428             | 35,998             | 36,104                 |
| City Administration                                          | 475,954        | 321,605       | 67.6%           | -154,349            | 284,796            | 272,378                |
| City Clerk                                                   | 332,459        | 217,287       | 65.4%           | -115,172            | 178,195            | 159,404                |
| Municipal Court                                              | 341,620        | 221,350       | 64.8%           | -120,270            | 199,107            | 147,314                |
| Public Information                                           | 111,784        | 74,146        | 66.3%           | -37,638             | 69,615             | 65,030                 |
| Information Technology                                       | 450,593        | 281,942       | 62.6%           | -168,652            | 253,705            | 246,202                |
| Legal                                                        | 760,792        | 507,703       | 66.7%           | -253,088            | 497,460            | 229,917                |
| Finance                                                      | 751,670        | 499,620       | 66.5%           | -252,050            | 450,776            | 518,004                |
| Human Resources                                              | 304,133        | 226,626       | 74.5%           | -77,507             | 173,963            | 181,516                |
| Police                                                       | 3,817,574      | 2,424,248     | 63.5%           | -1,393,327          | 2,332,112          | 2,122,701              |
| Fire                                                         | 2,927,773      | 1,921,586     | 65.6%           | -1,006,187          | 1,666,239          | 1,549,113              |
| Public Works                                                 | 1,018,332      | 658,746       | 64.7%           | -359,586            | 598,054            | 816,834                |
| Planning & Development                                       | 895,992        | 581,236       | 64.9%           | -314,756            | 516,012            | 478,026                |
| Engineering                                                  | 524,012        | 325,446       | 62.1%           | -198,566            | 420,845            | 397,597                |
| Health Culture & Recreation                                  | 0              | 0             | 0.0%            | 0                   | 0                  | 0                      |
|                                                              | 0              | 0             | 0.0%            | 0                   | 0                  | 0                      |
| Tourism                                                      | 0              | 0             | 0.0%<br>0.0%    | 0                   | 0                  | 0                      |
| Capital Outlay  Debt ServicePrincipal                        | 0              | 0             | 0.0%            | 0                   | 0                  | 0                      |
| Debt ServiceFrincipal  Debt ServiceInterest & Fiscal Charges | 0              | 0             | 0.0%            | 0                   | 0                  | 0                      |
| Non-Departmental                                             | 1,769,307      | 1,461,169     | 82.6%           | -308,138            | 1,378,847          | 1,242,569              |
| Total Expenditures                                           | 14,568,311     | 9,755,596     | 67.0%           | -4,812,714          | 9,055,723          | 8,462,709              |
| Total Experientities                                         | 14,500,511     | 9,733,390     | 07.070          | -4,012,714          | 9,033,723          | 0,402,709              |
| NET CHANGE IN FUND BALANCE                                   | 2,410,431      | 1,602,553     | 66.5%           | -807,878            | 2,107,354          | 2,142,630              |
| OTHER FINANCING SOURCES (USES)                               |                |               |                 |                     |                    |                        |
| Operating transfer in from Tourism                           | 115,000        | 76,667        | 66.7%           | -38,333             | 0                  | 0                      |
| Operating transfer in from Landscape Fund                    | 0              | 0             | 0.0%            | 0                   | 183                | 0                      |
| Operating transfer to Convention Center                      | -400,000       | -376,642      | 94.2%           | 23,358              | -381,125           | -681,069               |
| Operating transfer to Capital Projects Planning              | 0              | 0             | 0.0%            | 0                   | 0                  | 0                      |
| Operating transfer out to DebtBrsn Mdws-Lease                | -527,085       | -351,390      | 66.7%           | 175,695             | -500,000           | -500,000               |
| Operating transfer out to Park Fund                          | -574,639       | -383,093      | 66.7%           | 191,546             | -394,573           | -595,953               |
| Operating transfer out to Debt-Brsn Mdw Sales Tax/Match      | -298,164       | -95,331       | 32.0%           | 202,833             | -135,929           | -96,343                |
| Operating transfer out to DebtBrsn LandingTIF                | -1,000,000     | -670,998      | 67.1%           | 329,002             | -648,675           | -647,044               |
| Operating transfer out to IDABrsn HillsTIF                   | -650,000       | -529,995      | 81.5%           | 120,005             | -512,766           | -464,654               |
| Total Other Financing Sources (Uses)                         | -3,334,888     | -2,330,782    | 69.9%           | 1,004,106           | -2,572,885         | -2,985,063             |
| REVENUES AND OTHER SOURCES                                   |                |               |                 |                     |                    |                        |
| OVER (UNDER) EXPENDITURES AND                                |                |               |                 |                     |                    |                        |
| OTHER (USES)                                                 | -924,457       | -728,228      | 78.8%           | 196,228             | -465,532           | -842,433               |
| FUND BALANCE, JANUARY 1,2011*                                | 5,865,697      | 5,865,697     |                 |                     |                    |                        |
| UNRESERVED FUND BALANCE                                      | \$4,941,240    | \$ 5,137,469  |                 |                     |                    |                        |
| OTTELSER VED TOTAL BILLINGE                                  | ΨΨ,2+1,2+0     | Ψ 3,137,409   |                 |                     |                    |                        |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

# CITY OF BRANSON, MISSOURI Combined Statement of Revenues, Expenditures and Changes in Fund Balance Convention Center Fund For Month Ending August 30,2011

|                                      | 2011       | YTD        | Percent | Over           | 2010 YTD  |
|--------------------------------------|------------|------------|---------|----------------|-----------|
| REVENUES                             | Budget     | Actual     | Used    | (under) budget | Actual    |
| Food and Beverage                    | 4,013,790  | 2,729,723  | 68.0%   | -1,284,067     | 2,483,821 |
| Telephone Revenue                    | 0          | 0          | 0.0%    | 0              | 0         |
| Other Operating(Parking)             | 102,331    | 42,038     | 41.1%   | -60,293        | 48,488    |
| Other Income                         | 756,965    | 446,031    | 58.9%   | -310,934       | 478,422   |
| Total Revenues                       | 4,873,086  | 3,217,792  | 66.0%   | -1,655,294     | 3,010,731 |
| EXPENDITURES                         |            |            |         |                |           |
| Food and Beverage                    | 2,266,692  | 1,546,196  | 68.2%   | -720,496       | 1,457,673 |
| Rooms                                | 168,598    | 96,106     | 57.0%   | -72,492        | 61,054    |
| Telephone                            | 73,181     | 57,739     | 78.9%   | -15,442        | 51,510    |
| Other Operating (Parking)            | 5,848      | 3,205      | 54.8%   | -2,643         | 3,822     |
| Other Income Exp.                    | 606,568    | 361,309    | 59.6%   | -245,259       | 347,912   |
| General and Administrative           | 686,260    | 438,553    | 63.9%   | -247,707       | 381,029   |
| Marketing                            | 728,742    | 378,751    | 52.0%   | -349,991       | 490,668   |
| Property Operations                  | 419,684    | 240,463    | 57.3%   | -179,221       | 282,113   |
| Energy                               | 496,475    | 355,170    | 71.5%   | -141,305       | 288,949   |
| Property Taxes and Insurance         | 68,853     | 50,363     | 73.1%   | -18,490        | 50,136    |
| Management Fee                       | 180,000    | 120,000    | 66.7%   | -60,000        | 120,000   |
| Total Expenditures                   | 5,700,901  | 3,647,855  | 64.0%   | -2,053,046     | 3,534,866 |
|                                      |            |            |         |                |           |
| NET CHANGE IN FUND BALANCE           | -827,815   | -430,063   | 52.0%   | 397,752        | -524,135  |
| OTHER FINANCING SOURCES (USES)       |            |            |         |                |           |
| Operating transfer in (GF)           | 400,000    | 376,642    | 94.2%   | -23,358        | 381,125   |
| Operating transfer in (Tourism)      | 500,000    | 173,358    | 34.7%   | -326,642       | 61,378    |
| Total Other Financing Sources (Uses) | 900,000    | 550,000    | 61.1%   | -350,000       | 442,503   |
| REVENUES AND OTHER SOURCES           |            |            |         |                |           |
| OVER (UNDER) EXPENDITURES AND        |            |            |         |                |           |
| OTHER (USES)                         | 72,185     | 119,937    | 166.2%  | 47,752         | -81,632   |
| EUND DALANCE JANUADY 1 2011*         | 551 020    | 551 020    |         |                |           |
| FUND BALANCE, JANUARY 1,2011*        | 551,028    | 551,028    |         |                |           |
| UNRESERVED FUND BALANCE              | \$ 623,213 | \$ 670,965 |         |                |           |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

#### Combined Statement of Revenues, Expenditures and Changes in Fund Balance Tourism Sales Tax Fund For Month Ending August 30,2011

| DEVENIUE                                        | 2011          | YTD           | Percent | Over           | 2010 YTD   | 2009 Actual    |
|-------------------------------------------------|---------------|---------------|---------|----------------|------------|----------------|
| REVENUES                                        | Budget        | Actual        | Used    | (under) budget | Actual     | Numbers        |
| Taxes & Franchise Fees                          | 11,727,071    | 6,312,194     | 53.8%   | -5,414,877     | 6,566,243  | 6,370,465<br>0 |
| Licenses and Permits                            | 0             | 0             | 0.0%    | 0              | 0          |                |
| Court Receipts                                  | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Lease and Rents                                 | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Charges for Services                            |               | -             | 0.0%    | -              | -          | -              |
| Intergovernmental                               | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Interest Income                                 | 725,000       | 677,361       | 93.4%   | -47,639        | 677,247    | 928,570        |
| Bond/Loan Proceeds                              | 4,956,636     | 4,956,636     | 100.0%  | 0              | 15,469,596 | 0              |
| Misc. Revenue                                   | 0             | 0             | 0.0%    | 0              | 0          | 7.200.025      |
| Total Revenues                                  | 17,408,707    | 11,946,192    | 68.6%   | -5,462,515     | 22,713,087 | 7,299,035      |
| EXPENDITURES                                    |               |               |         |                |            |                |
| Mayor & Board                                   | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| City Administration                             | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Administration Administrative Services          | 0             | 0             | 0.0%    | 0              | 0          | 0              |
|                                                 | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Legal                                           | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Finance<br>Human Resources                      | 0             | 0             |         | 0              | 0          | 0              |
|                                                 | -             | -             | 0.0%    | -              | 0          | 0              |
| Police                                          | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Fire                                            | 0             | 0             | 0.0%    | -              | 0          | -              |
| Public Works                                    | 0             | -             | 0.0%    | 0              | *          | 0              |
| Planning & Development                          | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Engineering                                     | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Health                                          | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Culture & Recreation                            | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Tourism                                         | 3,813,434     | 1,688,701     | 44.3%   | -2,124,733     | 1,321,270  | 1,997,130      |
| Capital Outlay                                  | 0             | 0             | 0.0%    | 0              | 0          | 0              |
| Debt ServicePrincipal                           | 2,996,202     | 2,996,202     | 100.0%  | 0              | 10,316,917 | 2,609,758      |
| Debt ServiceInterest & Fiscal Charges           | 1,631,868     | 1,702,691     | 104.3%  | 70,823         | 1,645,140  | 1,576,420      |
| Non-Departmental                                | 4,956,636     | 4,957,646     | 100.0%  | 1,010          | 0          | 0              |
| Total Expenditures                              | 13,398,140    | 11,345,240    | 84.7%   | -2,052,900     | 13,283,327 | 6,183,307      |
|                                                 |               |               |         |                |            |                |
| NET CHANGE IN FUND BALANCE                      | 4,010,567     | 600,952       | 15.0%   | -3,409,615     | 9,429,760  | 1,115,728      |
|                                                 |               |               |         |                |            |                |
| OTHER FINANCING SOURCES (USES)                  |               |               |         |                |            |                |
| Operating transfer out to General Fund          | -115,000      | -76,667       | 66.7%   | 38,333         | 0          | 0              |
| Operating transfer to Convention Center         | -500,000      | -173,358      | 34.7%   | 326,642        | -61,378    | 0              |
| Operating transfer out to Construction Fund     | -554,000      | -554,000      | 100.0%  | 0              | -7,311,223 | 0              |
| Operating transfer out to Capital               | 0             | 0             | 0.0%    | 0              | 0          | -3,086,163     |
| Operating transfer out to DebtBrsn Mdws Subsidy | -511,451      | -340,967      | 66.7%   | 170,484        | -466,662   | -466,662       |
| Operating transfer out to DebtBrsn HillsTIF     | -17,000       | -14,239       | 83.8%   | 2,761          | -14,080    | -8,811         |
| Operating transfer out to DebtBrsn LandingTIF   | -700,000      | -443,246      | 63.3%   | 256,754        | -460,811   | -383,148       |
| Operating transfer out to Water & Sewer Capital | 0             | 0             | 0.0%    | 0              | -500,000   | -666,667       |
| Total Other Financing Sources (Uses)            | -2,397,451    | -1,602,477    | 66.8%   | 794,974        | -8,814,153 | -4,611,451     |
|                                                 |               |               | <u></u> |                |            |                |
| REVENUES AND OTHER SOURCES                      |               |               |         |                |            |                |
| OVER (UNDER) EXPENDITURES AND                   | 1,613,116     | -1,001,525    | -62.1%  | -2,614,641     | 615,607    | -3,495,723     |
| OTHER (USES)                                    |               |               |         |                |            |                |
| FUND BALANCE, JANUARY 1,2011*                   | 17,811,861    | 17,811,861    |         |                |            |                |
|                                                 |               |               |         |                |            |                |
| UNRESERVED FUND BALANCE                         | \$ 19,424,977 | \$ 16,810,336 |         |                |            |                |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

#### Combined Statement of Revenues, Expenditures and Changes in Fund Balance Transportation Sales Tax Fund For Month Ending August 30,2011

| DEMONIFE                               | 2011             | YTD              | Percent    | Over                         | 2010 Actual      | 2009 Actual |
|----------------------------------------|------------------|------------------|------------|------------------------------|------------------|-------------|
| REVENUES Taxes & Franchise Fees        | Budget 5,336,012 | Actual 3,037,329 | Used 56.9% | (under) budget<br>-2,298,683 | Actual 3,019,852 | 3,015,246   |
|                                        | 5,536,012<br>0   | 3,037,329<br>0   | 0.0%       | -2,298,083<br>0              | 3,019,852        | 3,015,246   |
| Licenses and Permits Court Receipts    | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Lease and Rents                        | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
|                                        | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Charges for Services Intergovernmental | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Interest Income                        | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Bond Proceeds                          | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Misc. Revenue                          | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Total Revenues                         | 5,336,012        | 3,037,329        | 56.9%      | -2,298,683                   | 3,019,852        | 3,015,246   |
| Total Revenues                         | 3,330,012        | 3,037,329        | 30.9%      | -2,298,083                   | 3,019,832        | 3,013,240   |
| EXPENDITURES                           |                  |                  |            |                              |                  |             |
| Mayor & Board                          | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| City Administration                    | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Administrative Services                | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Legal                                  | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Finance                                | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Human Resources                        | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Police                                 | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Fire                                   | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Public Works                           | 3,132,833        | 1,617,359        | 51.6%      | -1,515,474                   | 1,205,129        | 710,941     |
| Planning & Development                 | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Engineering                            | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Health                                 | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Culture & Recreation                   | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Tourism                                | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Capital Outlay                         | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Debt ServicePrincipal                  | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Debt ServiceInterest & Fiscal Charges  | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Non-Departmental                       | 0                | 0                | 0.0%       | 0                            | 0                | 0           |
| Total Expenditures                     | 3,132,833        | 1,617,359        | 51.6%      | -1,515,474                   | 1,205,129        | 710,941     |
|                                        |                  |                  |            |                              |                  |             |
| NET CHANGE IN FUND BALANCE             | 2,203,179        | 1,419,970        | 64.5%      | -783,210                     | 1,814,722        | 2,304,305   |
| OTHER FINANCING SOURCES (USES)         |                  |                  |            |                              |                  |             |
| Operating transfer out to Capital      | 0                | 0                | 0.0%       | 0                            | 0                | -2,666,667  |
| Operating transfer out to TIF Debt- BH | -313,000         | -264,998         | 84.7%      | -313,000                     | -256,385         | -232,641    |
| Operating transfer out to TIF Debt-BL  | -563,000         | -335,552         | 59.6%      | -563,000                     | -324,337         | -323,523    |
| Operating transfer out to Debt (2003a) | -1,221,000       | -814,000         | 66.7%      | -1,221,000                   | -814,000         | 0           |
| Total Other Financing Sources (Uses)   | -2,097,000       | -1,414,550       | 67.5%      | -2,097,000                   | -1,394,722       | -3,222,831  |
|                                        |                  |                  |            |                              |                  |             |
| REVENUES AND OTHER SOURCES             |                  |                  |            |                              |                  |             |
| OVER (UNDER) EXPENDITURES AND          | 404450           | <b>7.12</b> 0    |            | 2 000 240                    | 420.000          | 040 504     |
| OTHER (USES)                           | 106,179          | 5,420            | 5.1%       | -2,880,210                   | 420,000          | -918,526    |
| FUND BALANCE, JANUARY 1,2011*          | 1,762,856        | 1,762,856        |            |                              |                  |             |
|                                        | <u> </u>         |                  |            |                              |                  |             |
| UNRESERVED FUND BALANCE                | \$ 1,869,035     | \$ 1,768,276     |            |                              |                  |             |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

# CITY OF BRANSON, MISSOURI Combined Statement of Revenues, Expenditures and Changes in Fund Balance TIF Debt Service Fund For Month Ending August 30,2011

| (Funds: | 161,1 | 65,1 | 70,1 | 171) |
|---------|-------|------|------|------|
|---------|-------|------|------|------|

| (Funds: 161,165,170,171)  REVENUES                                                                   | 2011<br>Budget     | YTD Month           | Percent<br>Used | Over                        | 2010 YTD           | 2009 YTD           |
|------------------------------------------------------------------------------------------------------|--------------------|---------------------|-----------------|-----------------------------|--------------------|--------------------|
| Taxes & Franchise Fees                                                                               | 3,675,054          | Actual 3,180,054    | 86.5%           | (under) budget<br>3,675,054 | Actual 2,864,677   | Actual 2,779,541   |
| Licenses and Permits                                                                                 | 3,673,034          | 5,180,034           | 0.0%            | 3,673,034                   | 2,804,677          | 2,779,341          |
|                                                                                                      | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Court Receipts Lease and Rents                                                                       | 442,000            | 453,938             | 102.7%          | 442,000                     | 252,000            | 0                  |
| Charges for Services                                                                                 | 442,000            | 455,956             | 0.0%            | 442,000                     | 232,000            | 0                  |
| Intergovernmental                                                                                    | 5,522,913          | 3,983,486           | 72.1%           | 5,522,913                   | 2,749,994          | 3,917,786          |
| Interest Income                                                                                      | 369,941            | 227,128             | 61.4%           | 369,941                     | 173,376            | 188,233            |
| Bond Proceeds                                                                                        | 0                  | 0                   | 0.0%            | 0                           | 173,370            | 0                  |
| Misc. Revenue                                                                                        | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Total Revenues                                                                                       | 10,009,908         | 7,844,606           | 78.4%           | 10,009,908                  | 6,040,047          | 6,885,560          |
| EXPENDITURES                                                                                         |                    |                     |                 |                             |                    |                    |
| Mayor & Board                                                                                        | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| City Administration                                                                                  | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Administrative Services                                                                              | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Legal                                                                                                | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Finance                                                                                              | 92,000             | 69.880              | 76.0%           | -22,120                     | 67,754             | 16,610             |
| Human Resources                                                                                      | 0                  | 0                   | 0.0%            | 0                           | 0,,,54             | 0                  |
| Police                                                                                               | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Fire                                                                                                 | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Public Works                                                                                         | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Planning & Development                                                                               | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Engineering                                                                                          | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Health                                                                                               | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Culture & Recreation                                                                                 | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Tourism                                                                                              | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Capital Outlay                                                                                       | 0                  | 0                   | 0.0%            | 0                           | 0                  | 0                  |
| Debt ServicePrincipal                                                                                | 3,080,000          | 1,433,616           | 46.5%           | -1,646,384                  | 1,535,000          | 880,000            |
| Debt ServiceInterest & Fiscal Charges                                                                | 10,174,217         | 4,852,373           | 47.7%           | -5,321,844                  | 5,165,024          | 5,223,908          |
| Non-Depart.                                                                                          | 0                  | 0                   | 0.0%            | 0                           | , ,                | 0                  |
| Total Expenditures                                                                                   | 13,346,217         | 6,355,869           | 47.6%           | -6,990,348                  | 6,767,778          | 6,120,518          |
| NET CHANCE IN FINE DAY ANGE                                                                          | 2 22 22 200        | 1 400 525           | 44.60/          | 17,000,256                  | (525 520)          | 765.040            |
| NET CHANGE IN FUND BALANCE                                                                           | -3,336,309         | 1,488,737           | -44.6%          | 17,000,256                  | (727,730)          | 765,042            |
| OTHER FINANCING SOURCES (USES)                                                                       | <b>650,000</b>     | 520.005             | 91.50/          | 120.005                     | 510.767            | 464.654            |
| Operating transfer in from GFBrsn Hills                                                              | 650,000            | 529,995             | 81.5%           | -120,005                    | 512,767            | 464,654            |
| Operating transfer in from GFBrsn Land                                                               | 1,000,000          | 670,998             | 67.1%           | -329,002                    | 648,674            | 647,044            |
| Operating transfer to DS-Brsn Mead                                                                   | -788,754           | -788,754<br>443,246 | 100.0%<br>63.3% | 0                           | 0<br>460,811       | 202 140            |
| Operating transfer in from Tourism Tax- BL                                                           | 700,000            | ,                   |                 | -256,754                    | ,                  | 383,148            |
| Operating transfer in from Tourism-BH                                                                | 17,000             | 14,239              | 83.8%<br>84.7%  | -2,761<br>-48,002           | 14,080             | 8,811              |
| Operating transfer in from Transportation Tax-BH<br>Operating transfer in from Transportation Tax-BL | 313,000<br>563,000 | 264,998<br>335,552  | 59.6%           | -48,002<br>-227,448         | 256,384<br>324,337 | 232,641<br>323,523 |
|                                                                                                      | 0                  | 333,332             | 0.0%            | -227,448                    | 324,337            | 323,323            |
| Operating transfer out to Brsn Mead Total Other Financing Sources (Uses)                             | 2,454,246          | 1,470,274           | 59.9%           | -983,972                    | 2,217,053          | 2,059,821          |
| REVENUES AND OTHER SOURCES                                                                           |                    |                     |                 |                             |                    |                    |
| OVER (UNDER) EXPENDITURES AND                                                                        | -882,063           | 2,959,010           | -335.5%         | 16,016,284                  | 1,489,323          | 2,824,863          |
|                                                                                                      | -882,003           | 2,939,010           | -333.3%         | 10,010,284                  | 1,469,323          | 2,824,803          |
| OTHER (USES)                                                                                         |                    |                     |                 |                             |                    |                    |
| FUND BALANCE, JANUARY 1,2011*                                                                        | 25,853,442         | 25,853,442          |                 |                             |                    |                    |
| FUND BALANCE, JANUAR I 1,2011*                                                                       | \$ 24,971,379      | \$ 28,812,452       |                 |                             |                    |                    |
| UNRESERVED FUND BALANCE                                                                              |                    |                     |                 |                             |                    |                    |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

### CITY OF BRANSON, MISSOURI Combined Statement of Revenues, Expenditures and Changes in Fund Balance Debt Service Fund For Month Ending August 30,2011

#### Expect 66.6%

| (Fund: 160-2003a)                                                                        |            |           |              |                     |           |           |
|------------------------------------------------------------------------------------------|------------|-----------|--------------|---------------------|-----------|-----------|
| DEVENIE                                                                                  | 2011       | YTD       | Percent      | Over                | 2010 YTD  | 2009 YTD  |
| REVENUES Taxes & Franchise Fees                                                          | Budget 0   | Actual 0  | Used<br>0.0% | (under) budget<br>0 | Actual 0  | Actual 0  |
| Licenses and Permits                                                                     | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Court Receipts                                                                           | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Lease and Rents                                                                          | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
|                                                                                          | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Charges for Services                                                                     | 110,000    | 96,118    | 87.4%        | -13,882             | 60,384    | 92,732    |
| Intergovernmental                                                                        | 145,000    | 72,357    | 49.9%        | -13,882<br>-72,643  | 71,553    | 72795.31  |
| Interest Income Bond Proceeds                                                            | 145,000    | 12,337    | 0.0%         | -/2,043<br>0        | 71,555    | 12193.31  |
| Misc. Revenue                                                                            | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
|                                                                                          | 255,000    | 168,476   |              | -86,524             | 131,937   | 165,527   |
| Total Revenues                                                                           | 255,000    | 168,476   | 66.1%        | -80,524             | 131,937   | 165,527   |
| EXPENDITURES                                                                             |            |           |              |                     |           |           |
| Mayor & Board                                                                            | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| City Administration                                                                      | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Administrative Services                                                                  | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Legal                                                                                    | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Finance                                                                                  | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Human Resources                                                                          | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Police                                                                                   | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Fire                                                                                     | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Public Works                                                                             | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Planning & Development                                                                   | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Engineering                                                                              | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Health                                                                                   | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Community Development                                                                    | 750,300    | 0         | 0.0%         | -750,300            | 0         | 0         |
| Culture & Recreation                                                                     | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Tourism                                                                                  | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Capital Outlay                                                                           | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Debt ServicePrincipal                                                                    | 1,230,000  | 0         | 0.0%         | -1,230,000          | 0         | 0         |
| Debt ServiceInterest & Fiscal Charges                                                    | 2,115,344  | 1,053,997 | 49.8%        | -1,061,347          | 1,081,447 | 1,102,547 |
| Non-Departmental                                                                         | 0          | 0         | 0.0%         | 0                   | 0         | 0         |
| Total Expenditures                                                                       | 4,095,644  | 1,053,997 | 25.7%        | -3,041,647          | 1,081,447 | 1,102,547 |
|                                                                                          |            |           |              |                     |           |           |
| NET CHANGE IN FUND BALANCE                                                               | -3,840,644 | -885,521  | 23.1%        | 2,955,123           | -949,510  | -937,020  |
| OTHER FINANCING SOURCES (USES)                                                           |            |           |              |                     |           |           |
| Operating transfer in from GFBuilding Lease(Brsn Mdw)                                    | 527,085    | 351,390   | 66.7%        | -175,695            | 500,000   | 500,000   |
| Operating transfer in from TourismBrsn Mdws Subsidy                                      | 511,451    | 340.967   | 66.7%        | -170,484            | 466,662   | 466662    |
| Operating transfer in from GFBrsn Mdws Sales Tx/Match                                    | 298,000    | 95,331    | 32.0%        | -202,669            | 135,929   | 96,343    |
| Operating transfer in from DS-Brsn Lnd                                                   | 788,754    | 788,754   | 100.0%       | -202,009            | 133,929   | 90,343    |
| Operating transfer out to DS-Brsn Mead-TIF                                               | 0          | 700,734   | 0.0%         | 0                   | 0         | 0         |
| Operating transfer out to D3-B1sh Mead-11F Operating transfer in from Transportation Tax | 1,221,000  | 814,000   | 66.7%        | -407,000            | 814,000   | 0         |
|                                                                                          | 1,221,000  | 014,000   |              | -407,000            | 014,000   | 0         |
| Operating transfer out                                                                   | 3,346,290  | 2,390,442 | 71.4%        | -780,153            | 1,916,591 | 1,063,005 |
| Total Other Financing Sources (Uses)                                                     | 3,340,290  | 2,390,442 | /1.4%        | -/80,133            | 1,910,391 | 1,065,005 |
| REVENUES AND OTHER SOURCES                                                               |            |           |              |                     |           |           |
| OVER (UNDER) EXPENDITURES AND                                                            | -494,354   | 1,504,921 | -304.4%      | 2,174,970           | 967,081   | 125,985   |
| OTHER (USES)                                                                             |            |           |              |                     |           |           |
|                                                                                          | 2.002.725  | 2 002 725 |              |                     |           |           |
| FUND BALANCE, JANUARY 1,2011*                                                            | 2,003,725  | 2,003,725 |              |                     |           |           |
| 1 OND DIMERICE, JANOPHET 1,2011                                                          |            |           |              |                     |           |           |

\$ 1,509,371 \$ 3,508,646

UNRESERVED FUND BALANCE

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

# CITY OF BRANSON, MISSOURI Combined Statement of Revenues, Expenditures and Changes in Fund Balance Energy Performance Project Fund For Month Ending August 30,2011

| REVENUES                                                    | 2011<br>Budget | YTD<br>Actual | Percent<br>Used | Over<br>(under) budget | 2010 Actual<br>Numbers | 2009 Actual<br>Numbers |
|-------------------------------------------------------------|----------------|---------------|-----------------|------------------------|------------------------|------------------------|
| Taxes & Franchise Fees                                      |                | Actual 0      | 0.0%            | (under) budget 0       | 0                      | 0                      |
| Licenses and Permits                                        | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Court Receipts                                              | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Lease and Rents                                             | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Charges for Services                                        | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Intergovernmental                                           | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Interest Income                                             | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Bond/Loan Issuance                                          | 1,091,000      | 1,091,000     | 0.0%            | 0                      | 0                      | 0                      |
| Misc. Revenue                                               | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Total Revenues                                              | 1,091,000      | 1,091,000     | 0.0%            | 0                      | 0                      | 0                      |
| EXPENDITURES                                                |                |               |                 |                        |                        |                        |
| Mayor & Board                                               | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| City Administration                                         | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Administrative Services                                     | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Legal                                                       | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Finance                                                     | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Human Resources                                             | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Police                                                      | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Fire                                                        | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Public Works                                                | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Planning & Development                                      | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Engineering                                                 | 0              | 230,127       | 0.0%            | 230,127                | 0                      | 0                      |
| Health                                                      | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Culture & Recreation                                        | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Tourism                                                     | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Capital Outlay                                              | 0              |               | 0.0%            | 0                      | 0                      | <u>0</u>               |
| Debt ServicePrincipal                                       | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Debt ServiceInterest & Fiscal Charges                       | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Non-Depart. (includes Convention Center)                    | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Total Expenditures                                          | 0              | 230,127       | 0.0%            | 230,127                | 0                      | 0                      |
|                                                             |                |               |                 |                        |                        |                        |
| NET CHANGE IN FUND BALANCE                                  | 1,091,000      | 860,873       | 78.9%           | -230,127               | 0                      | 0                      |
| OTHER FINANCING SOURCES (USES)                              |                |               |                 |                        |                        |                        |
| Operating transfer in Transportation                        | 0              | 0             | 0.0%            | 0                      | 0                      | <u>0</u>               |
| Operating transfer in Tourism                               | 0              | 0             | 0.0%            | 0                      | 0                      | <u>0</u>               |
| Operating transfer in GF                                    | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| Total Other Financing Sources (Uses)                        | 0              | 0             | 0.0%            | 0                      | 0                      | 0                      |
| REVENUES AND OTHER SOURCES<br>OVER (UNDER) EXPENDITURES AND |                |               |                 |                        |                        |                        |
| OTHER (USES)                                                | 1,091,000      | 860,873       | 0.0%            | -230,127               | 0                      | 0                      |
| FUND BALANCE, JANUARY 1,2011*                               |                | <u>-</u>      |                 |                        |                        |                        |
| UNRESERVED FUND BALANCE                                     | \$ 1,091,000   | \$ 860,873    |                 |                        |                        |                        |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

## Combined Statement of Revenues, Expenditures and Changes in Fund Balance Capital Projects Fund For Month Ending August 30,2011

|                                                     | 2011         | YTD          | Percent | Over           | 2010 Actual | 2009 Actual |
|-----------------------------------------------------|--------------|--------------|---------|----------------|-------------|-------------|
| REVENUES                                            | Budget       | Actual       | Used    | (under) budget | Numbers     | Numbers     |
| Taxes & Franchise Fees                              | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Licenses and Permits                                | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Court Receipts                                      | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Lease and Rents                                     |              | 0            | 0.0%    |                |             | 0           |
| Charges for Services                                | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Intergovernmental                                   | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Interest Income                                     | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Bond Proceeds                                       | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Misc. Revenue                                       | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Total Revenues                                      | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| EXPENDITURES                                        |              |              |         |                |             |             |
| Mayor & Board                                       | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| City Administration                                 | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Administrative Services                             | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Legal                                               | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Finance                                             | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Human Resources                                     | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Police                                              | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Fire                                                | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Public Works                                        | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Planning & Development                              | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Engineering                                         | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Health                                              | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Culture & Recreation                                | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Tourism                                             | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Capital Outlay                                      | 1,310,000    | 342,659      | 26.2%   | -967,341       | 214,082     | 4,435,145   |
| Debt ServicePrincipal                               | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Debt ServiceInterest & Fiscal Charges               | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Non-Depart. (includes Convention Center)            | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Total Expenditures                                  | 1,310,000    | 342,659      | 26.2%   | -967,341       | 214,082     | 4,435,145   |
|                                                     |              |              |         |                |             |             |
| NET CHANGE IN FUND BALANCE                          | -1,310,000   | -342,659     | 26.2%   | 967,341        | -214,082    | -4,435,145  |
| OTHER FINANCING SOURCES (USES)                      |              |              |         |                |             |             |
| Operating transfer in Transportation                | 0            | 0            | 0.0%    | 0              | 0           | 2,666,667   |
| Operating transfer in Tourism                       | 0            | 0            | 0.0%    | 0              | 0           | 3,086,163   |
| Operating transfer in Capital Projects and Planning | 332,934      | 332,934      | 100.0%  |                |             | , ,         |
| Operating transfer in GF                            | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Total Other Financing Sources (Uses)                | 332,934      | 332,934      | 100.0%  | 0              | 0           | 5,752,830   |
| REVENUES AND OTHER SOURCES                          |              |              |         |                |             |             |
| OVER (UNDER) EXPENDITURES AND                       |              |              |         |                |             |             |
| OTHER (USES)                                        | -977,066     | -9,725       | 1.0%    | 967,341        | -214,082    | 1,317,685   |
| · · · · · · · · · · · · · · · · · · ·               |              | - 7          |         |                | ,           | , , , , ,   |
| FUND BALANCE, JANUARY 1,2011*                       | 3,866,287    | 3,866,287    |         |                |             |             |
| UNRESERVED FUND BALANCE                             | \$ 2,889,221 | \$ 3,856,562 |         |                |             |             |
| UNKESEK VED FUND DALANCE                            | φ 2,009,221  | φ 5,650,502  |         |                |             |             |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

# Combined Statement of Revenues, Expenditures and Changes in Fund Balance Capital Projects Planning Fund For Month Ending August 30,2011

|                                          | 2011     | YTD                                   | Percent | Over           | 2010 YTD | 2009 YTD |
|------------------------------------------|----------|---------------------------------------|---------|----------------|----------|----------|
| REVENUES                                 | Budget   | Actual                                | Used    | (under) budget | Numbers  | Numbers  |
| Taxes & Franchise Fees                   | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Licenses and Permits                     | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Court Receipts                           | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Lease and Rents                          | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Charges for Services                     | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Intergovernmental                        | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Interest Income                          | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Bond Proceeds                            | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Misc. Revenue                            | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Total Revenues                           | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| EXPENDITURES                             |          |                                       |         |                |          |          |
| Mayor & Board                            | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| City Administration                      | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Administrative Services                  | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Legal                                    | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Finance                                  | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Human Resources                          | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Police                                   | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Fire                                     | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Public Works                             | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Planning & Development                   | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Engineering                              | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Health                                   | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Culture & Recreation                     | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Tourism                                  | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Capital Outlay                           | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Debt ServicePrincipal                    | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Debt ServiceInterest & Fiscal Charges    | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Non-Depart. (includes Convention Center) | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Total Expenditures                       | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
|                                          |          |                                       |         |                |          |          |
| NET CHANGE IN FUND BALANCE               | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| OTHER FINANCING SOURCES (USES)           |          |                                       |         |                |          |          |
| Operating transfer in from GF            | 0        | 0                                     | 0.0%    | 0              | 0        | 0        |
| Operating transfer out                   | -332,934 | -332,934                              | 100.0%  | 0              | 0        | 0        |
| Total Other Financing Sources (Uses)     | -332,934 | -332,934                              | 0.0%    | 0              | 0        | 0        |
| Total Other I matering Sources (Oses)    | -552,754 | 332,734                               | 0.070   |                |          |          |
| REVENUES AND OTHER SOURCES               |          |                                       |         |                |          |          |
| OVER (UNDER) EXPENDITURES AND            | 222.024  | 222.024                               | 0.00/   | 0              | 0        | 0        |
| OTHER (USES)                             | -332,934 | -332,934                              | 0.0%    | 0              | 0        | 0        |
| FUND BALANCE, JANUARY 1,2011*            | 332,934  | 332,934                               |         |                |          |          |
|                                          |          | · · · · · · · · · · · · · · · · · · · |         |                |          |          |
| UNRESERVED FUND BALANCE                  | \$ -     | \$ -                                  |         |                |          |          |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

# Combined Statement of Revenues, Expenditures and Changes in Fund Balance Perpetual Fund For Month Ending August 30,2011

| REVENUES         Budget         Actual         Used         (under) budget         Numbers           Taxes & Franchise Fees         0         0         0.0%         0         0           Licenses and Permits         0         0         0.0%         0         0 | 0 0 0 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|
|                                                                                                                                                                                                                                                                      | 0 0 0 |
| Licenses and Permits 0 0 0.0% 0                                                                                                                                                                                                                                      | 0 0   |
| G (B) (4                                                                                                                                                                                                                                                             | 0     |
| · · · · · · · · · · · · · · · · · · ·                                                                                                                                                                                                                                |       |
|                                                                                                                                                                                                                                                                      |       |
|                                                                                                                                                                                                                                                                      | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
| Total Revenues <u>250</u> <u>0</u> <u>0.0%</u> <u>-250</u> <u>0</u>                                                                                                                                                                                                  | 0     |
| EXPENDITURES                                                                                                                                                                                                                                                         |       |
| Mayor & Board 0 0.0% 0                                                                                                                                                                                                                                               |       |
| - · · · · · · · · · · · · · · · · · · ·                                                                                                                                                                                                                              | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
| * *****                                                                                                                                                                                                                                                              | 0     |
| Fire 0 0 0.0% 0                                                                                                                                                                                                                                                      | ,     |
|                                                                                                                                                                                                                                                                      | 0     |
| \$                                                                                                                                                                                                                                                                   | 0     |
| 8 . 8                                                                                                                                                                                                                                                                | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
|                                                                                                                                                                                                                                                                      | 0     |
| Capital Outlay 0 0 0.0% 0                                                                                                                                                                                                                                            |       |
| Debt ServicePrincipal 0 0.0% 0                                                                                                                                                                                                                                       |       |
| Debt ServiceInterest & Fiscal Charges 0 0.0% 0                                                                                                                                                                                                                       |       |
| Non-Depart. (includes Convention Center) 0 0 0.0% 0                                                                                                                                                                                                                  |       |
| Total Expenditures 0 0 0.0% 0                                                                                                                                                                                                                                        | 0     |
|                                                                                                                                                                                                                                                                      |       |
| NET CHANGE IN FUND BALANCE         250         0         0.0%         -250         0                                                                                                                                                                                 | 0     |
| OTHER FINANCING SOURCES (USES)                                                                                                                                                                                                                                       |       |
| Operating transfer in $0$ _ $0$ 0.0% $0$                                                                                                                                                                                                                             | 0     |
| Operating transfer out         0         0         0.0%         0                                                                                                                                                                                                    |       |
| Total Other Financing Sources (Uses) 0 0 0.0% 0                                                                                                                                                                                                                      | 0     |
| REVENUES AND OTHER SOURCES<br>OVER (UNDER) EXPENDITURES AND                                                                                                                                                                                                          |       |
| OTHER (USES) 250 0 0.0% -250 0                                                                                                                                                                                                                                       | 0     |
| FUND BALANCE, JANUARY 1,2011* 4,310 4,310 4,310                                                                                                                                                                                                                      |       |
| UNRESERVED FUND BALANCE \$ 4,560 \$ 4,310                                                                                                                                                                                                                            |       |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

#### Combined Statement of Revenues, Expenditures and Changes in Fund Balance Parks & Recreation Fund For Month Ending August 30,2011

|                                                | 2011      | YTD       | Percent | Over           | 2010 Actual | 2009 Actual |
|------------------------------------------------|-----------|-----------|---------|----------------|-------------|-------------|
| REVENUES                                       | Budget    | Actual    | Used    | (under) budget | Number      | Numbers     |
| Cigarette Tax                                  | 90,000    | 52,505    | 58.3%   | -37,495        | 53,643      | 65,368      |
| IntergovernmentalGrants                        | 0         | 0         | 0.0%    | 0              | 17,204      | 44,659      |
| Campground                                     | 625,000   | 220,295   | 35.2%   | -404,705       | 292,761     | 331,532     |
| Rents & Leases                                 | 143,852   | 97,689    | 67.9%   | -46,163        | 95,872      | 97,771      |
| Contributions                                  | 45,000    | 61,800    | 137.3%  | 16,800         | 47,600      | 27,049      |
| Pool Admissions                                | 120,000   | 149,054   | 124.2%  | 29,054         | 146,349     | 144,473     |
| Swim Team                                      | 8,600     | 9,041     | 105.1%  | 441            | 0           | 0           |
| Ball Programs                                  | 101,500   | 87,124    | 85.8%   | -14,376        | 79,421      | 85,650      |
| Golf                                           | 65,000    | 34,483    | 53.1%   | -30,517        | 46,963      | 57,836      |
| Tennis Revenue                                 | 3,000     | 3,410     | 113.7%  | 410            | 2,248       | 0           |
| Recreation Center/Tournaments                  | 104,450   | 97,749    | 93.6%   | -6,701         | 97,034      | 75,292      |
| Concessions                                    | 150,000   | 164,997   | 110.0%  | 14,997         | 164,668     | 147,824     |
| Day Camp                                       | 52,000    | 61,753    | 118.8%  | 9,753          | 56,015      | 56,365      |
| Community Center                               | 20,000    | 17,133    | 85.7%   | -2,867         | 12,816      | 14,453      |
| Total Revenues                                 | 1,528,402 | 1,057,032 | 69.2%   | -471,370       | 1,112,594   | 1,148,272   |
|                                                |           |           |         |                |             |             |
| EXPENDITURES Parks & Recreation Administration | 205 202   | 215,534   | 75.6%   | -69,669        | 167,979     | 149,530     |
|                                                | 285,203   | ,         |         |                | ,           |             |
| Recreation Center/Tournaments                  | 813,621   | 534,848   | 65.7%   | -278,773       | 531,720     | 602,659     |
| Day Camp                                       | 54,512    | 46,910    | 86.1%   | -7,602         | 45,552      | 52,176      |
| Ball Program                                   | 195,268   | 130,905   | 67.0%   | -64,363        | 109,626     | 0           |
| Campground                                     | 249,685   | 138,000   | 55.3%   | -111,685       | 130,945     | 161,942     |
| Park Program/Parks                             | 319,817   | 256,038   | 80.1%   | -63,779        | 177,290     | 178,817     |
| Community Center                               | 65,934    | 31,977    | 48.5%   | -33,957        | 31,230      | 45,277      |
| Swimming Pool                                  | 112,141   | 115,514   | 103.0%  | 3,373          | 122,744     | 128,597     |
| Golf Course                                    | 78,494    | 53,668    | 68.4%   | -24,826        | 56,215      | 48,608      |
| Swim Team                                      | 16,440    | 15,571    | 94.7%   | -869           | 0           | 0           |
| Total Expenditures                             | 2,191,115 | 1,538,966 | 70.2%   | -651,280       | 1,373,301   | 1,367,606   |
|                                                |           |           |         |                |             |             |
| NET CHANGE IN FUND BALANCE                     | -662,713  | -481,934  | 72.7%   | 179,910        | -260,707    | -219,333    |
| OTHER FINANCING SOURCES (USES)                 |           |           |         |                |             |             |
| Operating transfer in from GF                  | 574,639   | 383,093   | 66.7%   | -191,546       | 394,573     | 600,668     |
| Operating transfer out                         | 0         | 0         | 0.0%    | 0              | 0           | 0           |
| Total Other Financing Sources (Uses)           | 574,639   | 383,093   | 66.7%   | -191,546       | 394,573     | 600,668     |
| REVENUES AND OTHER SOURCES                     |           |           |         |                |             |             |
| OVER (UNDER) EXPENDITURES AND                  |           |           |         |                |             |             |
| OTHER (USES)                                   | -88,074   | -98,841   | 112.2%  | -11,636        | 133,866     | 381,335     |
| OTHER (COLD)                                   | -00,074   | -70,041   | 112.2/0 | -11,030        | 155,000     | 301,333     |
| FUND BALANCE, JANUARY 1,2011*                  | 595,558   | 595,558   |         |                |             |             |
| UNRESERVED FUND BALANCE                        | 507,484   | 496,717   |         |                |             |             |
| CTALLOCATION DI DI LA TICE                     | 307,104   | 770,717   |         |                |             |             |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

Combined Statement of Revenues, Expenditures and Changes in Fund Balance
All Governmental Fund Types and Similar Expendable Trust Fund
For Month Ending August 30,2011

|                                       | 2011          | YTD          | Percent | 2010YTD     | 2009 YTD    |
|---------------------------------------|---------------|--------------|---------|-------------|-------------|
| REVENUES                              | Budget        | Actual       | Used    | Numbers     | Actual      |
| Taxes & Franchise Fees                | 34,062,789    | 21,544,117   | 63.2%   | 21,286,615  | 20,558,421  |
| Licenses and Permits                  | 581,850       | 538,129      | 92.5%   | 503,079     | 547,839     |
| Court Receipts                        | 725,000       | 310,326      | 42.8%   | 526,587     | 451,484     |
| Lease and Rents                       | 1,721,000     | 1,202,749    | 69.9%   | 992,960     | 674,870     |
| Charges for Services                  | 740,940       | 519,059      | 70.1%   | 364,661     | 677,415     |
| Intergovernmental                     | 5,911,713     | 4,333,556    | 73.3%   | 3,030,899   | 4,010,518   |
| Interest Income                       | 1,270,191     | 1,017,655    | 80.1%   | 936,877     | 1,204,688   |
| Bond /Loan Proceeds                   | 4,956,636     | 4,956,636    | 0.0%    | 15,469,596  | 0           |
| Convention Center                     | 4,873,086     | 3,217,792    | 66.0%   | 3,010,731   | 0           |
| Misc. Revenue                         | 108,500       | 82,718       | 76.2%   | 106,241     | 8,610       |
| Park Revenue                          | 1,438,402     | 906,838      | 63.0%   | 963,079     | 985,133     |
| Total Revenues                        | 56,390,107    | 38,629,575   | 68.5%   | 47,191,324  | 29,118,979  |
|                                       |               |              |         |             |             |
| EXPENDITURES Mayor & Paged            | 86,315        | 22 997       | 29.10/  | 35,998      | 26 104      |
| Mayor & Board                         |               | 32,887       | 38.1%   |             | 36,104      |
| City Administration                   | 475,954       | 321,605      | 67.6%   | 284,796     | 272,378     |
| City Clerk                            | 332,459       | 217,287      | 65.4%   | 178,195     | 159,404     |
| Municipal Court                       | 341,620       | 221,350      | 64.8%   | 199,107     | 147,314     |
| Public Information                    | 111,784       | 74,146       | 66.3%   | 69,615      | 65,030      |
| Information Technology                | 450,593       | 281,942      | 62.6%   | 253,705     | 246,202     |
| Legal                                 | 760,792       | 507,703      | 66.7%   | 497,460     | 229,917     |
| Finance                               | 843,670       | 569,500      | 67.5%   | 518,530     | 534,614     |
| Human Resources                       | 304,133       | 226,626      | 74.5%   | 173,963     | 181,516     |
| Police                                | 3,817,574     | 2,424,248    | 63.5%   | 2,332,112   | 2,122,701   |
| Fire                                  | 2,927,773     | 1,921,586    | 65.6%   | 1,666,239   | 1,549,113   |
| Public Works                          | 4,151,165     | 2,276,105    | 54.8%   | 1,803,184   | 1,527,775   |
| Planning & Development                | 895,992       | 581,236      | 64.9%   | 516,012     | 478,026     |
| Engineering                           | 524,012       | 325,446      | 62.1%   | 420,845     | 397,597     |
| Health                                | 0             | 0            | 0.0%    | 0           | 0           |
| Community Development                 | 750,300       | 0            | 0.0%    | 0           | 0           |
| Culture & Recreation                  | 2,191,115     | 1,538,966    | 70.2%   | 1,373,301   | 1,367,606   |
| Convention Center                     | 5,700,901     | 3,647,855    | 64.0%   | 0           | 0           |
| Tourism                               | 3,813,434     | 1,688,701    | 44.3%   | 1,321,270   | 1,997,130   |
| Capital Outlay                        | 3,401,907     | 342,659      | 10.1%   | 214,082     | 4,435,145   |
| Debt ServicePrincipal                 | 7,306,202     | 4,429,818    | 60.6%   | 11,851,917  | 3,489,758   |
| Debt ServiceInterest & Fiscal Charges | 13,921,429    | 7,609,061    | 54.7%   | 7,891,611   | 7,902,875   |
| Non-Depart.                           | 6,725,943     | 6,418,815    | 95.4%   | 1,378,847   | 1,242,569   |
| Total Expenditures                    | 59,835,067    | 35,657,541   | 59.6%   | 32,980,788  | 28,382,773  |
|                                       |               |              |         |             |             |
| NET CHANGE IN FUND BALANCE            | -3,444,960    | 2,972,034    | -86.3%  | 14,210,537  | 736,207     |
| OTHER FINANCING SOURCES (USES)        |               |              |         |             |             |
| Operating transfer in                 | 7,390,339     | 5,992,163    | 81.1%   | 4,504,241   | 9,476,324   |
| Operating transfer out                | -7,390,339    | -6,546,163   | 88.6%   | -12,781,943 | -10,819,344 |
| Total Other Financing Sources (Uses)  | 0             | -554,000     | 0.0%    | -8,277,702  | -1,343,020  |
| Total Guidi Financing Sources (Gses)  |               | 33 1,000     | 0.070   | 0,277,702   | 1,515,020   |
| REVENUES AND OTHER SOURCES            |               |              |         |             |             |
| OVER (UNDER) EXPENDITURES AND         |               |              |         |             |             |
| OTHER (USES)                          | -3,444,960    | 2,418,034    | -70.2%  | 5,932,835   | -606,813    |
| FUND BALANCE, JANUARY 1,2011*         | 58,647,698    | 58,647,698   |         |             |             |
| ENDING FUND BALANCE                   | \$55,202,738  | \$61,065,732 |         |             |             |
| ENDING FUND DALANCE                   | φυυ, 202, 100 | φ01,003,734  |         |             |             |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

## Combined Statement of Revenues, Expenditures and Changes in Fund Balance Construction Fund For Month Ending August 30,2011

(Fund 143-Water Sewer Projects covered by Bond)

| (Fund 145-Water Sewer Frojects covered by Bond) |            |                   |           |                |           |
|-------------------------------------------------|------------|-------------------|-----------|----------------|-----------|
|                                                 | 2011       | YTD               | Percent   | Over           | 2010 YTD  |
| REVENUES                                        | Budget     | Actual            | Used      | (under) budget | Actual    |
| Taxes & Franchise Fees                          | 0          | 0                 | 0.0%      | 0              | 0         |
| Licenses and Permits                            | 0          | 0                 | 0.0%      | 0              | 0         |
| Court Receipts                                  | 0          | 0                 | 0.0%      | 0              | 0         |
| Lease and Rents                                 | 0          | 0                 | 0.0%      | 0              | 0         |
| Charges for Services                            | 0          | 0                 | 0.0%      | 0              | 0         |
| Intergovernmental                               | 0          | 0                 | 0.0%      | 0              | 0         |
| Interest Income                                 | 0          | 0                 | 0.0%      | 0              | 0         |
| Bond Proceeds                                   | 0          | 0                 | 0.0%      | 0              | 0         |
| Misc. Revenue                                   | 0          | 18,958            | 0.0%      | 18,958         | 0         |
| Total Revenues                                  | 0          | 18,958            | 0.0%      | 18,958         | 0         |
| EXPENDITURES                                    |            |                   |           |                |           |
| Mayor & Board                                   | 0          | 0                 | 0.0%      | 0              | 0         |
| City Administration                             | 0          | 0                 | 0.0%      | 0              | 0         |
| Administrative Services                         | 0          | 0                 | 0.0%      | 0              | 0         |
| Legal                                           | 0          | 0                 | 0.0%      | 0              | 0         |
| Finance                                         | 0          | 0                 | 0.0%      | 0              | 0         |
| Human Resources                                 | 0          | 0                 | 0.0%      | 0              | 0         |
| Police                                          | 0          | 0                 | 0.0%      | 0              | 0         |
| Fire                                            | 0          | 0                 | 0.0%      | 0              | 0         |
| Public Works                                    | 0          | 0                 | 0.0%      | 0              | 0         |
| Planning & Development                          | 0          | 0                 | 0.0%      | 0              | 0         |
| Engineering                                     | 0          | 0                 | 0.0%      | 0              | 0         |
| Health                                          | 0          | 0                 | 0.0%      | 0              | 0         |
| Culture & Recreation                            | 0          | 0                 | 0.0%      | 0              | 0         |
| Capital Outlay-Lift Station 30 EN1001           | 546,130    | 537,668           | 98.5%     | -8.462         | 0         |
| Capital Outlay-Compton WWTP ENG039              | 1,545,777  | 1,439,657         | 93.1%     | -106,120       | 964,672   |
| Debt ServicePrincipal                           | 0          | 0                 | 0.0%      | 0              | 0         |
| Debt ServiceInterest & Fiscal Charges           | 0          | 0                 | 0.0%      | 0              | 0         |
| Non-Depart. (includes Convention Center)        | 0          | 0                 | 0.0%      | 0              | 0         |
| Total Expenditures                              | 2,091,907  | 1,977,325         | 94.5%     | -114,582       | 964,672   |
|                                                 |            |                   |           |                |           |
| NET CHANGE IN FUND BALANCE                      | -2,091,907 | -1,958,367        | 0.0%      | 133,539        | -964,672  |
| THE CHARGO BY FORD BY BEEN YOU                  | 2,051,507  | 1,200,007         | 0.070     | 100,000        | 70.,072   |
| OTHER FINANCING SOURCES (USES)                  |            |                   |           |                |           |
| Operating transfer in Tourism                   | 554,000    | 554,000           | 100.0%    | 0              | 7,311,223 |
| Operating transfer in GF                        | 0          | 0                 | 0.0%      | 0              | 0         |
| Total Other Financing Sources (Uses)            | 554,000    | 554,000           | 0.0%      | 0              | 7,311,223 |
| REVENUES AND OTHER SOURCES                      |            |                   |           |                |           |
| OVER (UNDER) EXPENDITURES AND                   |            |                   |           |                |           |
| OTHER (USES)                                    | -1,537,907 | -1,404,367        | 91.3%     | 133,539        | 6,346,551 |
|                                                 | 77         | , , , , , , , , , |           |                | 71        |
| FUND BALANCE, JANUARY 1,2011*                   | 1,537,907  | 1,537,907         | 1,537,907 | 1,537,907      | 1,537,907 |
|                                                 |            |                   |           |                |           |
| UNRESERVED FUND BALANCE                         | \$ 0       | \$ 133,540        |           |                |           |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

# CITY OF BRANSON, MISSOURI Combined Statement of Revenues, Expenditures and Changes in Fund Balance Internal Service Fund For Month Ending August 30,2011

|                                                             | 2011         | 12 Month  | Percent | Over           | 2010 YTD | 2009 Actual |
|-------------------------------------------------------------|--------------|-----------|---------|----------------|----------|-------------|
| REVENUES                                                    | Budget       | Actual    | Used    | (under) budget | Numbers  | Numbers     |
| Operation Revenues:                                         |              |           |         |                |          |             |
| Charges for Services:                                       | 0            | 0         | 0.00/   | 0              | 0        |             |
| Water                                                       | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Sewer                                                       | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Rental Income                                               | 0            | 0         | 0.0%    | 0              | 223,265  | 0           |
| Miscellaneous                                               | 0            | 15,047    | 0.0%    | 0              | 74,380   | 0           |
| Bond Proceeds                                               | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Nonoperating Revenues (Expenditures)                        |              |           |         |                |          |             |
| Sewer Capacity Fees                                         | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Interest Income                                             | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Intergovernmental                                           | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Gain on Disposal of Capital Assets                          | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Interest Expense                                            | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Income (loss) before transfers                              | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Total Revenues                                              | 0            | 15,047    | 0.0%    | 0              | 297,645  | 0           |
| EXPENDITURES                                                |              | _         |         |                |          |             |
| Operation Expenditures:                                     |              |           |         |                |          |             |
| Capital                                                     | 474,700      | 360,095   | 75.9%   | -114,605       | 269,155  | 1,538       |
| Contractual Services                                        | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Commodities                                                 | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Depreciation                                                | 500,000      | 336,172   | 67.2%   | -163,828       | 289,166  | 338,085     |
| Operating Income (loss)                                     | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Total Expenditures                                          | 974,700      | 696,267   | 71.4%   | -278,433       | 558,321  | 339,623     |
|                                                             |              |           |         |                |          |             |
| NET CHANGE IN FUND BALANCE                                  | -974,700     | -681,220  | 69.9%   | 278,433        | -260,676 | -339,623    |
| OTHER FINANCING SOURCES (USES)                              |              |           |         |                |          |             |
| Operating transfer in                                       | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Operating transfer out                                      | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| Total Other Financing Sources (Uses)                        | 0            | 0         | 0.0%    | 0              | 0        | 0           |
| REVENUES AND OTHER SOURCES<br>OVER (UNDER) EXPENDITURES AND |              |           |         |                |          |             |
| OTHER (USES)                                                | -974,700     | -681,220  | 0.0%    | 278,433        | -260,676 | -339,623    |
| FUND BALANCE, JANUARY 1,2011*                               | 2,523,303    | 2,523,303 |         |                |          |             |
|                                                             |              | _         |         |                |          |             |
| UNRESERVED FUND BALANCE                                     | \$ 1,548,603 | 1,842,083 |         |                |          |             |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

# CITY OF BRANSON, MISSOURI Combined Statement of Revenues, Expenditures and Changes in Fund Balance Water & Sewer Fund For Month Ending August 30,2011

|                                      |    | 2011           | YTD              | Percent      | Over           | 2010 Actual | 2009 Actual |
|--------------------------------------|----|----------------|------------------|--------------|----------------|-------------|-------------|
| REVENUES                             |    | Budget         | <br>Actual       | Used         | (under) budget | Numbers     | Numbers     |
| Operation Revenues:                  |    |                |                  |              |                |             |             |
| Charges for Services:                |    | 2.020.112      | 1 752 707        | 57.0         | 1.075.216      | 1 662 020   | 1 220 250   |
| Water<br>Sewer                       |    | 3,028,113      | 1,752,797        | 57.9<br>65.2 | , , , , , ,    | 1,662,929   | 1,339,359   |
| Rental Income                        |    | 3,895,704<br>0 | 2,538,189<br>0   | 0.0          | , , , , , ,    | 2,137,073   | 1,630,422   |
| Miscellaneous                        |    | 20,300         | 22,663           | 0.0<br>111.6 |                | 17,481      | 0<br>4,640  |
|                                      |    | 20,300         | 22,003           | 0.0          | ,              | 17,481      | 4,640       |
| Bond Proceeds                        |    | 0              | 0                | 0.0          | % 0            | 0           | U           |
| Nonoperating Revenues (Expenditures) |    |                |                  |              |                |             |             |
| Sewer Capacity Fees                  |    | 0              | 0                | 0.0          | % 0            |             | 0           |
| Interest Income                      |    | 75,000         | 33,347           | 44.5         | % -41,653      | 62,040      | 37,873      |
| Intergovernmental                    |    | 0              | 0                | 0.0          | % 0            |             | 18,300      |
| Gain on Disposal of Capital Assets   |    | 0              | 0                | 0.0          | % 0            |             | 0           |
| Interest Expense                     |    | 40,000         | 22,217           | 55.5         | % -17,783      | 100         | 50,544      |
| Income (loss) before transfers       |    | 0              | 0                | 0.0          | % 0            |             | 0           |
| Total Revenues                       |    | 7,059,117      | 4,369,213        | 61.9         | % -2,689,904   | 3,879,623   | 3,081,138   |
|                                      |    |                |                  |              |                |             |             |
| EXPENDITURES                         |    |                |                  |              |                |             |             |
| Operation Expenditures:              |    |                |                  |              |                |             | =           |
| Personal Services                    |    | 2,808,689      | 1,948,863        | 69.4         |                | 1,620,261   | 1,672,906   |
| Contractual Services                 |    | 2,119,460      | 1,163,772        | 54.9         |                | 969,583     | 1,047,734   |
| Commodities                          |    | 801,175        | 408,745          | 51.0         |                | 378,596     | 350,092     |
| Depreciation                         |    | 3,482,000      | 2,477,796        | 71.2         |                | 2,331,357   | 2,407,909   |
| Debt Service                         |    | 0              | 33,912           | 0.0          | ,              | 53,956      | 60,721      |
| Operating Income (loss)              | -  | 0              | <br>0            | 0.0          |                |             | 0           |
| Total Expenditures                   |    | 9,211,324      | <br>6,033,087    | 65.5         | % -3,178,237   | 5,353,753   | 5,539,362   |
| NET CHANGE NATIONED DAY ANGE         |    | 2.152.205      | 1 552 054        | 55.0         | 400.000        | 1 454 100   | 2.450.224   |
| NET CHANGE IN FUND BALANCE           |    | -2,152,207     | <br>-1,663,874   | 77.3         | <u>488,333</u> | -1,474,130  | -2,458,224  |
| OTHER FINANCING SOURCES (USES)       |    |                |                  |              |                |             |             |
| Operating transfer in                |    | 0              | 0                | 0.0          | % 0            | 0           | 0           |
| Operating transfer out               |    | -1,350,000     | -337,500         | 25.0         |                | 0           | 0           |
| Total Other Financing Sources (Uses) |    | -1,350,000     | -337,500         | 0.0          |                | 0           | 0           |
| DEVELOPE AND OTHER COVERSES          |    |                |                  |              |                |             |             |
| REVENUES AND OTHER SOURCES           |    |                |                  |              |                |             |             |
| OVER (UNDER) EXPENDITURES AND        |    |                |                  |              |                |             |             |
| OTHER (USES)                         | -  | -3,502,207     | <br>-2,001,374   | 57.1         | % 1,500,833    | -1,474,130  | -2,458,224  |
|                                      |    |                |                  |              |                |             |             |
| FUND BALANCE, JANUARY 1,2011*        |    | 85,034,971     | <br>85,034,971   |              |                |             |             |
| UNRESERVED FUND BALANCE              | \$ | 81,532,764     | \$<br>83,033,597 |              |                |             |             |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

## CITY OF BRANSON, MISSOURI Combined Statement of Revenues, Expenditures and Changes in Fund Balance Water & Sewer Capital Fund For Month Ending August 30,2011

|                                                             | 2011         | YTD          | Percent | Over           | 2010 Actual | 2009 Actual |
|-------------------------------------------------------------|--------------|--------------|---------|----------------|-------------|-------------|
| REVENUES                                                    | Budget       | Actual       | Used    | (under) budget | Numbers     | Numbers     |
| Operation Revenues:                                         |              |              |         |                |             |             |
| Charges for Services:                                       |              |              |         |                |             |             |
| Water                                                       | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Sewer                                                       | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Rental Income                                               | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Miscellaneous                                               | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Bond Proceeds                                               | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Nonoperating Revenues (Expenditures)                        |              |              |         |                |             |             |
| Sewer Capacity Fees                                         | 125,000      | 35,967       | 28.8%   | -89,033        | 74,021      | 152,302     |
| Interest Income                                             | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Intergovernmental                                           | 478,000      | 0            | 0.0%    | -478,000       | 0           | 0           |
| Gain on Disposal of Capital Assets                          | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Interest Expense                                            | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Income (loss) before transfers                              | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Total Revenues                                              | 603,000      | 35,967       | 0.0%    | -567,033       | 74,021      | 152,302     |
| EXPENDITURES                                                |              |              |         |                |             |             |
| Operation Expenditures:                                     |              |              |         |                |             |             |
| Personal Services                                           | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Contractual Services                                        | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Commodities                                                 | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Capital                                                     | 2,496,000    | 113,175      | 4.5%    | -2,382,825     | 282,823     | 174,300     |
| Depreciation                                                | 0            |              | 0.0%    | 0              | 0           | 0           |
| Debt Service                                                | 0            | 0            | 0.0%    | 0              | 0           | 0           |
| Operating Income (loss)                                     | 0            | 0            | 0.0%    | 0              |             | 0           |
| Total Expenditures                                          | 2,496,000    | 113,175      | 4.5%    | -2,382,825     | 282,823     | 174,300     |
|                                                             |              |              |         |                |             |             |
| NET CHANGE IN FUND BALANCE                                  | -1,893,000   | -77,208      | 4.1%    | 1,815,792      | -208,802    | -21,998     |
| OTHER FINANCING SOURCES (USES)                              |              |              |         |                |             |             |
| Operating transfer in                                       | 1,350,000    | 337,500      | 25.0%   | -1,012,500     | 552,062     | 666,667     |
| Operating transfer out                                      | 0            | 0            | 0.0%    | 0              | -52,062     | 0           |
| Total Other Financing Sources (Uses)                        | 1,350,000    | 337,500      | 0.0%    | -1,012,500     | 500,000     | 666,667     |
| REVENUES AND OTHER SOURCES<br>OVER (UNDER) EXPENDITURES AND |              |              |         |                |             |             |
| OTHER (USES)                                                | -543,000     | 260,292      | -47.9%  | 803,292        | 291,198     | 644,669     |
| FUND BALANCE, JANUARY 1,2011*                               | 2,891,261    | 2,891,261    |         |                |             |             |
| FUND BALANCE, JANUAR I 1,2011*                              | 2,091,201    | 2,091,201    |         |                |             |             |
| UNRESERVED FUND BALANCE                                     | \$ 2,348,261 | \$ 3,151,553 |         |                |             |             |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

## CITY OF BRANSON, MISSOURI Combined Statement of Revenues, Expenditures and Changes in Fund Balance

All Proprietary Fund Types and Similar Expendable Trust Fund For Month Ending August 30,2011

|                                      | 2011                    | YTD          | Percent | Over           | 2010 Actual | 2009 Actual |
|--------------------------------------|-------------------------|--------------|---------|----------------|-------------|-------------|
| REVENUES                             | Budget                  | Actual       | Used    | (under) budget | Numbers     | Numbers     |
| Operation Revenues:                  |                         |              |         |                |             |             |
| Charges for Services:                | 2 020 112               | 1 752 707    | 57.00   | 1.077.016      | 1 662 020   | 1 220 250   |
| Water                                | 3,028,113               | 1,752,797    | 57.9%   | -1,275,316     | 1,662,929   | 1,339,359   |
| Sewer                                | 3,895,704               | 2,538,189    | 65.2%   | -1,357,515     | 2,137,073   | 1,630,422   |
| Rental Income                        | 0                       | 22,663       | 0.0%    | 22,663         | 223,265     | 0           |
| Miscellaneous                        | 20,300                  | 34,005       | 0.0%    | 13,705         | 91,861      | 4,640       |
| Bond Proceeds                        | 0                       | 0            | 0.0%    | 0              | 0           | 0           |
|                                      |                         |              | 0.0%    |                |             |             |
| Nonoperating Revenues (Expenditures) |                         |              | 0.0%    |                |             |             |
| Sewer Capacity Fees                  | 125,000                 | 35,967       | 28.8%   | 125,000        | 74,021      | 152,302     |
| Interest Income                      | 75,000                  | 33,347       | 44.5%   | 75,000         | 62,040      | 37,873      |
| Intergovernmental                    | 478,000                 | 0            | 0.0%    | 478,000        | 0           | 18,300      |
| Gain on Disposal of Capital Assets   | 0                       | 0            | 0.0%    | 0              | 0           | 0           |
| Interest Expense                     | 40,000                  | 22,217       | 55.5%   | 40,000         | 100         | 50,544      |
| Income (loss) before transfers       | 0                       | 0            | 0.0%    | 0              | 0           | 0           |
| Total Revenues                       | 7,662,117               | 4,439,185    | 57.9%   | -1,878,463     | 4,251,289   | 3,233,440   |
|                                      |                         |              |         |                |             |             |
| EXPENDITURES                         |                         |              |         |                |             |             |
| Operation Expenditures:              |                         |              |         |                |             |             |
| Personal Services                    | 2,808,689               | 1,948,863    | 69.4%   | -859,826       | 1,889,416   | 1,674,444   |
| Contractual Services                 | 2,119,460               | 3,141,096    | 148.2%  | 1,021,636      | 1,934,255   | 1,047,734   |
| Capital                              | 2,970,700               | 473,270      | 15.9%   | -2,497,430     | 282,823     | 174,300     |
| Debt Service                         | 0                       | 33,912       | 0.0%    | 33,912         | 53,956      | 60,721      |
| Commodities                          | 801,175                 | 408,745      | 51.0%   | -392,430       | 378,596     | 350,092     |
| Depreciation                         | 3,982,000               | 2,813,968    | 70.7%   | -1,168,032     | 2,620,524   | 2,745,994   |
| Operating Income (loss)              | 0                       | 0            | 0.0%    | 0              | 0           | 0           |
| Total Expenditures                   | 12,682,024              | 8,819,854    | 69.5%   | -3,862,170     | 7,159,570   | 6,053,285   |
|                                      |                         |              |         |                |             |             |
| NET CHANGE IN FUND BALANCE           | -5,019,907              | -4,380,669   | 87.3%   | 1,983,707      | -2,908,281  | -2,819,844  |
| OTHER FINANCING SOURCES (USES)       |                         |              |         |                |             |             |
| Operating transfer in                | 1,350,000               | 337,500      | 0.0%    | -1,012,500     | 7,863,285   | 666,667     |
| Operating transfer out               | -1,350,000              | -337,500     | 0.0%    | 1,012,500      | -52,062     | 0           |
| Total Other Financing Sources (Uses) | -1,550,000              | -337,300     | 0.0%    | 1,012,300      | 7,811,223   | 666,667     |
| Total Other Financing Sources (Oses) |                         | 0            | 0.070   |                | 7,011,223   | 000,007     |
| REVENUES AND OTHER SOURCES           |                         |              |         |                |             |             |
| OVER (UNDER) EXPENDITURES AND        | 5 010 007               | 4 200 660    | 97.20/  | 1 002 707      | 4 002 042   | 2 152 177   |
| OTHER (USES)                         | -5,019,907              | -4,380,669   | 87.3%   | 1,983,707      | 4,902,942   | -2,153,177  |
| FUND BALANCE, JANUARY 1,2011*        | 91,987,442              | 91,987,442   |         |                |             |             |
| TOTAL BALANCE, VANOART 1,2011        | 71,707, <del>44</del> 2 | 71,701,442   |         |                |             |             |
| ENDING FUND BALANCE                  | \$86,967,535            | \$87,606,773 |         |                |             |             |

<sup>\*</sup>Beginning Fund Balances are Audited Amounts

## **Operating Fund Balance**

## August 31, 2011

| Fund | Fund                             | Balance                      |  |  |
|------|----------------------------------|------------------------------|--|--|
| 101  | GENERAL FUND                     | Current Mo<br>\$4,042,222.45 |  |  |
| 105  | TRANSPORTATION ST FUND           | \$1,255,560.63               |  |  |
| 140  |                                  | \$3,606,932.75               |  |  |
| 144  | ENERGY PERFORMANCE FUND          | \$860,873.00                 |  |  |
| 145  | PROP CAPITAL PROJECTS            | \$2,502,442.39               |  |  |
| 160  | BRANSON MEADOWS                  | \$105,656.56                 |  |  |
| 165  | BRANSON LANDING                  | \$938,054.41                 |  |  |
| 170  | BRANSON HILLS                    | \$397,263.89                 |  |  |
| 170  | BRANSON LANDING IDA              | (\$5,050.00)                 |  |  |
| 230  | RECREATION FUND                  |                              |  |  |
|      | CAPITAL PROJECT PLANNING         | \$576,008.77                 |  |  |
| 250  |                                  | \$0.00                       |  |  |
| 533  | LANDSCAPE TRUST FUND             | \$924,463.00<br>\$27,576.19  |  |  |
|      | 534 INMATE SECURITY FUND         |                              |  |  |
| 535  |                                  | \$81,636.37                  |  |  |
| 536  | SHOP WITH A COP TRUST            | \$4,473.92                   |  |  |
| 537  | PERPETUAL CARE FUND              | \$4,410.00                   |  |  |
| 601  | EQUIPMENT & VEHICLE REPL         | \$95,415.09                  |  |  |
| 620  | WATER & SEWER FUND               | \$4,411,377.34               |  |  |
| 721  | DARE PROGRAM                     | \$17,284.86                  |  |  |
|      | OPERATING FUND TOTAL             | \$19,846,601.62              |  |  |
|      | OMB EVERGREEN SAVINGS ACCOUNT    | \$80,073.12                  |  |  |
|      | OMB OPERATING SAVINGS ACCOUNT    | \$17,936,889.14              |  |  |
|      | DUE TO OPERATIONS FROM TOURISM   | \$1,652,884.43               |  |  |
|      | CERTIFICATE OF DEPOSIT \$125,000 |                              |  |  |
|      | UMB ESCROW 92A                   | \$51,754.93                  |  |  |
|      | OPERATING ACCOUNT TOTAL          | \$19,846,601.62              |  |  |
|      | Difference                       | \$0.00                       |  |  |
|      | DINGIGNUC                        | φ0.00                        |  |  |

### CITY OF BRANSON, MISSOURI Balance Sheet - General Fund August 31, 2011

|              |                                          |                                       | General   |
|--------------|------------------------------------------|---------------------------------------|-----------|
| Assets       |                                          | · · · · · · · · · · · · · · · · · · · |           |
|              | Cash and investments in Bank Account -GF | \$                                    | 4,042,222 |
|              | Petty Cash-GF                            |                                       | 1,530     |
|              | Cash-Court Fund                          |                                       |           |
|              | Receivables, net:                        |                                       |           |
|              | Taxes                                    |                                       | 2,123,581 |
|              | Leases                                   |                                       | 165,314   |
|              | Intergovernmental                        |                                       | 903       |
|              | Other Receivables                        |                                       | 1,246     |
|              | Other(allowance for Bad Debt)            |                                       | (11,176)  |
|              | Employee Reimbursement                   |                                       | 80        |
|              | Due from other funds                     |                                       | 78        |
|              | Restricted cash and investments          |                                       | _         |
|              | Prepaids and inventories                 |                                       | 35,235    |
|              | Total assets                             | <u>\$</u>                             | 6,359,014 |
| Liabilities  |                                          |                                       |           |
|              | Accounts payable                         | \$                                    | 109,176   |
|              | Accrued expenditures                     |                                       | 896,031   |
|              | Deferred revenue                         |                                       | 248,255   |
|              | Due to other funds                       |                                       | 431,670   |
|              | Total Liabilities                        |                                       | 1,685,133 |
|              | Fund Balances                            | \$                                    | 4,673,881 |
| Reserved for | or:                                      |                                       |           |
|              | Encumbrances                             |                                       | 761,891   |
|              | Reserve/ WHARF                           |                                       | 478,211   |
|              | PY Encumbrance Reserve                   |                                       | 62,829    |
|              | Unreserved Fund Balance                  |                                       | 3,370,950 |
| Total Fun    | d Balances                               |                                       | 4,673,881 |
|              | Total liabilities and                    |                                       |           |
|              | fund balances                            | \$                                    | 6,359,014 |

NOTE: The **Fund Balance** will vary slightly from the Combined Statement of Revenues, Expenditures and Changes in Fund Balance because that Fund Balance also includes the minor funds such as the court fund, the dare fund and the cop fund. The variance is \$463,588 of which \$310,000 is the airport obligation that we added back to the audited fund balance.

The above fund balance reflects the true General Fund fund balance.

### CITY OF BRANSON, MISSOURI Balance Sheet - Tourism Fund August 31, 2011

|              |                                      | General |            |
|--------------|--------------------------------------|---------|------------|
| Assets       |                                      |         |            |
|              | Cash and investments in Bank Account | \$      | 16,146,292 |
|              | Receivables, net:                    |         |            |
|              | Taxes                                |         | 760,098    |
|              | Total assets                         | \$      | 16,906,390 |
| Liabilities  |                                      |         |            |
| Liubillios   | Accounts Payable                     | \$      | 11,344     |
|              | Tourism Tax Bond Deposits            |         | 39,410     |
|              | Accrued expenditures                 |         |            |
|              | Due to other funds                   |         | 45,300     |
|              | Total Liabilities                    |         | 96,054     |
|              | Fund Balances                        | \$      | 16,810,337 |
| Reserved for | or:                                  |         |            |
|              | Unreserved Fund Balance              |         | 7,734,537  |
|              | Encumbrances                         |         | 1,976,858  |
|              | Reserved for Marketing               |         | 1,703,174  |
|              | Debt Service Reserve                 |         | 5,395,767  |
|              | Reserve/Wharf-Rainy day              |         | -          |
| Total Fun    | d Balances                           |         | 16,810,337 |
|              | Total liabilities and                |         |            |
|              | fund balances                        |         | 16,906,390 |

### CITY OF BRANSON, MISSOURI Balance Sheet - Transportation Fund August 31, 2011

|              |                                      | General      |
|--------------|--------------------------------------|--------------|
| Assets       |                                      |              |
|              | Cash and investments in Bank Account | \$ 1,255,561 |
|              | Receivables, net:                    |              |
|              | Taxes                                | 946,695      |
|              | Total assets                         | \$ 2,202,255 |
| Liabilities  |                                      |              |
|              | Accounts payable                     | \$ 65,381    |
|              | Accrued expenditures                 | 172,914      |
|              | Deferred revenue                     | -            |
|              | Due to other funds                   | 195,686      |
|              | Total Liabilities                    | 433,981      |
|              | Fund Balances                        | \$ 1,768,275 |
| Reserved for | r:                                   |              |
|              | Encumbrances                         | 309,704      |
|              | Fund Balance Reserve                 | 1,458,570    |
| Total Fund   | d Balances                           | 1,768,275    |
|              | Total liabilities and                |              |
|              | fund balances                        | \$ 2,202,255 |

### CITY OF BRANSON, MISSOURI Balance Sheet - Capital Fund August 31, 2011

|              |                                      |     | General   |
|--------------|--------------------------------------|-----|-----------|
| Assets       |                                      |     |           |
|              | Cash and investments in Bank Account | \$  | 3,606,933 |
|              | Receivables, net:                    |     | 249,629   |
|              | Total assets                         | \$  | 3,856,562 |
| Liabilities  |                                      |     |           |
|              | Accounts Payable                     | \$  | -         |
|              | Accrued expenditures                 |     |           |
|              | Due to other funds                   |     | -         |
|              | Total Liabilities                    |     | -         |
|              | Fund Balances                        | \$  | 3,856,562 |
| Reserved for | or;                                  |     |           |
|              | Unreserved Fund Balance              |     | 3,560,602 |
|              | Encumbrance Reserve                  |     | 259,346   |
|              | PY Encumbrance Reserve               |     | 36,613    |
| Total Fund   | d Balances                           |     | 3,856,562 |
|              | Total liabilities and                |     |           |
|              | fund balances                        | _\$ | 3,856,562 |

### CITY OF BRANSON, MISSOURI Balance Sheet - Parks & Recreation Fund August 31, 2011

|             |                                      | (  | General |
|-------------|--------------------------------------|----|---------|
| Assets      |                                      |    |         |
|             | Cash and investments in Bank Account | \$ | 576,009 |
|             | Petty Cash                           |    | 3,240   |
|             | Total assets                         | \$ | 579,249 |
| Liabilities |                                      |    |         |
|             | Accounts payable                     | \$ | 55,153  |
|             | Accrued expenditures                 |    | 27,734  |
|             | Deferred revenue                     |    | (356)   |
|             | Due to other funds                   |    | -       |
|             | Total Liabilities                    |    | 82,531  |
|             | Fund Balances                        | \$ | 496,717 |
| Reserved f  | or:                                  |    |         |
|             | Encumbrances                         |    | 47,022  |
|             | Reserve/ WHARF                       |    | _       |
|             | Unreserved Fund Balance              |    | 449,695 |
|             | Reserve/Wharf-Rainy day              |    |         |
| Total Fun   | d Balances                           |    | 496,717 |
|             | Total liabilities and                |    |         |
|             | fund balances                        | \$ | 579,249 |

### CITY OF BRANSON, MISSOURI Balance Sheet - Water & Sewer Fund August 31, 2011

|              |                                      | General |                              |
|--------------|--------------------------------------|---------|------------------------------|
| Assets       |                                      |         |                              |
|              | Cash and investments in Bank Account | \$      | 4,411,377                    |
|              | Receivables, net:                    |         | •                            |
|              | Water/Sewer                          |         | 1,593,568.28                 |
|              | Allowance for Doubtful Accounts      |         | (480,276)                    |
|              | Fixed Assets                         |         | 125,589,305                  |
|              | Accumulated Depreciation             |         | (52,052,851)                 |
|              | WIP                                  |         | 5,773,316                    |
|              | Total assets                         | \$      | 84,834,440                   |
| Liabilities  |                                      |         |                              |
|              | Accounts payable                     | \$      | 419,340                      |
|              | Accrued expenditures                 |         | 351,037                      |
|              | Deferred revenue                     |         | 48,250                       |
|              | Utility Deposits                     |         | 791,139                      |
|              | LongTerm Liabilities                 |         | 180,000                      |
|              | Primacy Fees                         |         | 20,204                       |
|              | Total Liabilities                    |         | 1,809,971                    |
|              | Fund Balances                        | \$      | 83,024,469                   |
| Reserved for | or:                                  |         |                              |
|              | Contributed Capital                  |         | 18, <b>17</b> 1, <b>56</b> 5 |
| •            | Sinking Fund                         |         | 125,000                      |
|              | Wastewater Improvements              |         | 2,540,529                    |
|              | Encumbrances                         |         | 211,381                      |
|              | Reserve/ WHARF                       |         | -                            |
|              | Unreserved Fund Balance              |         | 61,975,993                   |
|              | Reserve/Wharf-Rainy day              |         | -                            |
| Total Fund   | Balances                             |         | 83,024,469                   |
|              | Total liabilities and                |         |                              |
|              | fund balances                        | \$      | 84,834,440                   |

### CITY OF BRANSON, MISSOURI Balance Sheet - W&S CAPITAL August 31, 2011

|               |                                      | General |           |
|---------------|--------------------------------------|---------|-----------|
| Assets        |                                      |         |           |
|               | Cash and investments in Bank Account | \$      | 2,502,442 |
|               | Receivables, net:                    |         |           |
|               | Work in Progress                     |         | 658,317   |
|               | Total assets                         | \$      | 3,160,759 |
| Liabilities   |                                      |         |           |
|               | Retainage Payable                    | \$      | -         |
|               | Accrued expenditures                 |         | -         |
|               | Due to other funds                   |         | -         |
|               | Total Liabilities                    |         |           |
|               | Fund Balances                        | \$      | 3,160,759 |
| Reserved for: |                                      |         |           |
|               | Unreserved Fund Balance              |         | 2,922,963 |
|               | Encumbrances                         |         | 2,251     |
|               | PY Encumbrance Reserve               |         | 235,546   |
|               | Reserved for Marketing               |         | -         |
|               | Debt Service Reserve                 |         | -         |
|               | Reserve/Wharf-Rainy day              |         | -         |
| Total Fund Ba | alances                              |         | 3,160,759 |
|               | Total liabilities and                |         |           |
|               | fund balances                        | \$      | 3,160,759 |

## CITY OF BRANSON, MISSOURI Balance Sheet - Construction Fund August 31, 2011

|             |                                      |    | General   |
|-------------|--------------------------------------|----|-----------|
| Assets      |                                      |    |           |
|             | Cash and investments in Bank Account | \$ | 515,177   |
| ,           | Receivables, net:                    |    |           |
|             | Taxes                                |    |           |
|             | Total assets                         | \$ | 515,177   |
| Liabilities |                                      |    |           |
|             | Retainage Payable                    | \$ | 381,638   |
|             | Accrued expenditures                 |    | _         |
|             | Due to other funds                   |    | -         |
|             | Total Liabilities                    | ,  | 381,638   |
|             | Fund Balances                        | \$ | 133,539   |
| Reserved fo | er:                                  |    |           |
|             | Unreserved Fund Balance              |    | (141,805) |
|             | Encumbrances                         |    | 275,344   |
|             | Reserved for Marketing               |    | -         |
|             | Debt Service Reserve                 |    | -         |
|             | Reserve/Wharf-Rainy day              |    | -         |
| Total Fund  | d Balances                           |    | 133,539   |
|             | Total liabilities and                |    |           |
|             | fund balances                        | \$ | 515,177   |

#### CITY OF BRANSON, MISSOURI Balance Sheet - Internal Service August 31, 2011

|              |                                      | General |              |
|--------------|--------------------------------------|---------|--------------|
| Assets       |                                      |         |              |
|              | Cash and investments in Bank Account | \$      | 95,415       |
|              | Fixed Assets                         |         | 5,812,018    |
|              | Accumulated Depreciation             |         | (3,751,435)  |
|              | Work in Progress                     |         | •            |
|              | Total assets                         | \$      | 2,155,998    |
| Liabilities  |                                      |         |              |
|              | Accounts Payable                     | \$      | 7,477        |
|              | Retainage Payable                    | •       | -            |
|              | Accrued expenditures                 |         | <del>-</del> |
|              | Due to other funds                   |         | _            |
|              | Total Liabilities                    |         | 7 477        |
|              | rotal Elabilities                    |         | 7,477        |
|              | Fund Balances                        | \$      | 2,148,520    |
| Reserved for | or:                                  |         |              |
|              | Contributed Capital                  |         | 481,250      |
|              | PY Encumbrance                       |         | 120,861      |
|              | Encumbrances                         |         | 152,279      |
|              | Unreserved Fund Balance              |         | 1,394,130    |
| Total Fun    | d Balances                           |         | 2,148,520    |
|              | Total liabilities and                |         |              |
|              | fund balances                        | _\$     | 2,155,998    |

# A/P CHECKS BY PERIOD AND YEAR MINIMUM AMOUNT: \$ 50,000.00 FROM 08/19/2011 TO 09/14/2011

| CHECK     | CHECK  |                                                                        |                    | CHECK          |
|-----------|--------|------------------------------------------------------------------------|--------------------|----------------|
| DATE      | NUMBER | VENDOR NAME                                                            | VENDOR #           | AMOUNT         |
| 8/19/2011 | 110453 | DDANICO ENTEDDDICES INIC                                               | 4931               | 96,975.80      |
| 8/31/2011 | 110453 | BRANCO ENTERPRISES, INC. BRANSON CHAMBER OF COMMERCE                   | 4931               | 50,167.39      |
| 8/31/2011 | 110508 | BURNS & MCDONNELL                                                      | 448                | 150,684.00     |
| 9/1/2011  | 110559 | ANTHEM BCBS MO GROUP                                                   | 2122               | 221,735.45     |
| 9/8/2011  | 110611 | TANEY CO HEALTH DEPT                                                   | 399                | 66,666.67      |
| 9/14/2011 | 110619 | BRANSON CHAMBER OF COMMERCE                                            | 42                 | 375,144.72     |
| 9/14/2011 | 110638 | LAGERS OF MISSOURI                                                     | 223                | 179,053.66     |
| 8/26/2011 | 888888 | SECURITY BANKCARD                                                      | 5084               | 382,776.47     |
|           |        | EMPIRE DISTRICT ELECTRIC (\$94,212.01 included in above check amount)  |                    |                |
| 8/31/2011 | 888888 | SECURITY BANKCARD                                                      | 5084               | 335,862.64     |
|           |        | EMPIRE DISTRICT ELECTRIC (\$109,600.96 included in above check amount) |                    |                |
|           |        |                                                                        | DATE RANGE TOTAL * | 1,859,066.80 * |

### Engineering - Professional Services/Consulting Firms August 19 - September 14, 2011

| <u>VENDOR</u>      | <u>AMOUNT</u> |                              |
|--------------------|---------------|------------------------------|
| HDR Engineering    | 1,792.63      | Project SW1004 - Lift St. #9 |
| Olson & Associates | 14.858.56     | Project ENG39 - Compton WWTF |